



# FY2013 Financial Announcement

FY2013: April 1, 2012 to March 31, 2013

- Presentation -

Amagasaki: May 10, 2013

Tokyo: May 13, 2013

**MEC COMPANY LTD.**

Code:4971

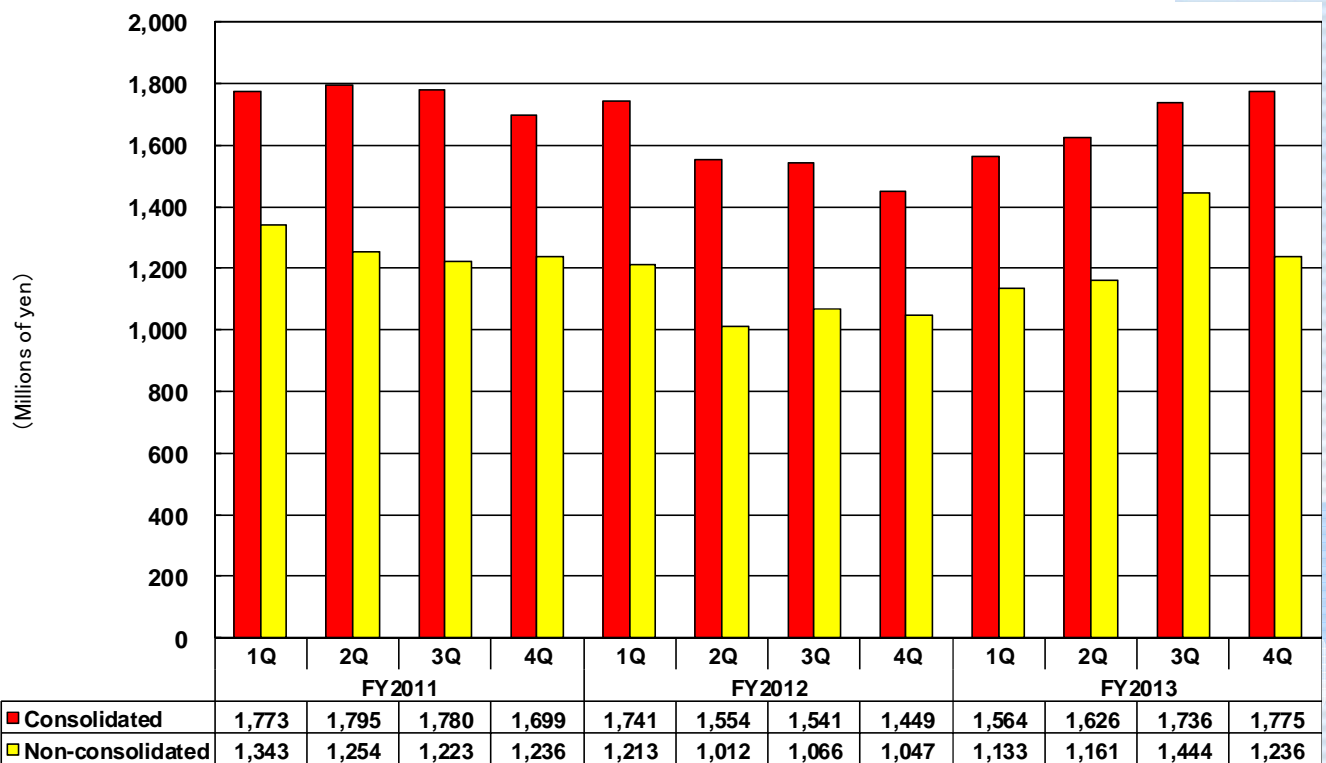
URL <http://www.mec-co.com/>

## Points of FY2013 ( April 1, 2012 to March 31, 2013)

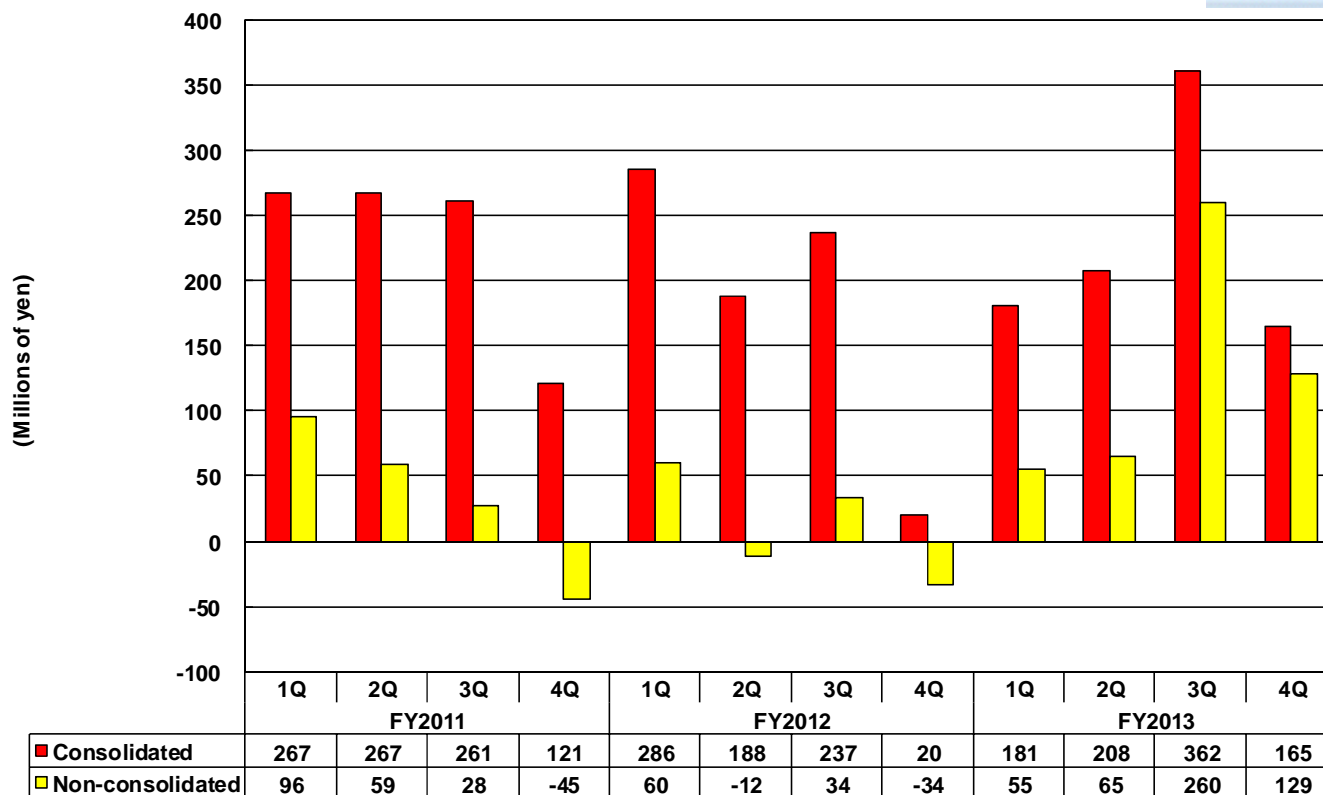
1)		<b>FY2012</b>	<b>FY2013</b>	<b>Y-o-Y</b>
	Net sales	¥ 6,286 million	¥ 6,703 million	+ 6.6%
	Operating income	¥ 733 million	¥ 917 million	+ 25.2%
	Ordinary income	¥ 686 million	¥ 956 million	+ 39.3%
	Net income	¥ 58 million	¥ 626 million	+ 963.1%
2)	Chemical sales Ratio of net sales	¥ 5,632 million 89.6%	¥ 6,093 million 90.9%	+ 8.2% (+ 1.3 points)
3)	Overseas sales ratio of chemical sales	47.1%	45.9% (note)	(- 1.2 points)
4)	CZ series sales ratio of chemical sales	¥ 3,144 million 55.8%	¥ 3,145 million 51.6%	— (- 4.2 points)
5)	Gross profit	61.1%	61.9%	+ 0.8%

Note: If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 58.7% . (FY2012: 57.5%)

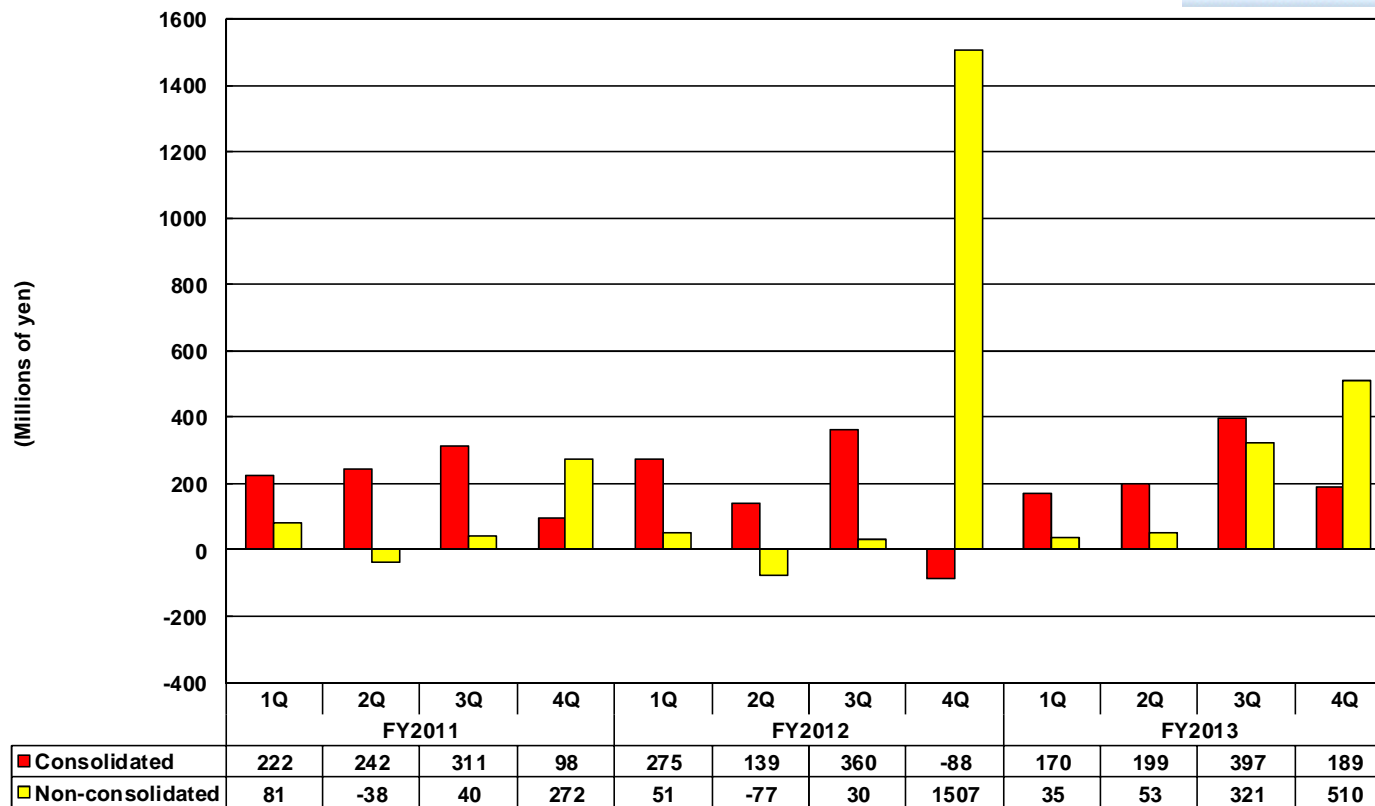
# Net Sales



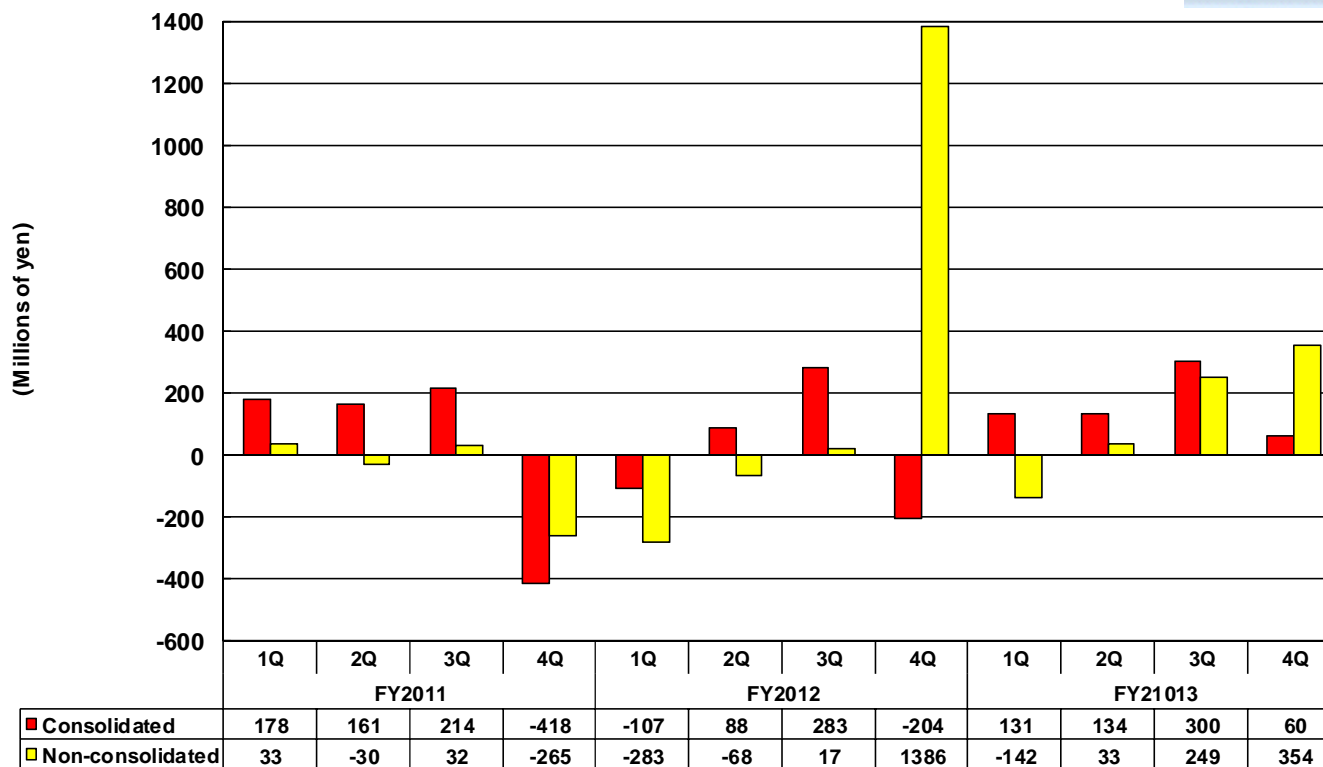
# Operating Income



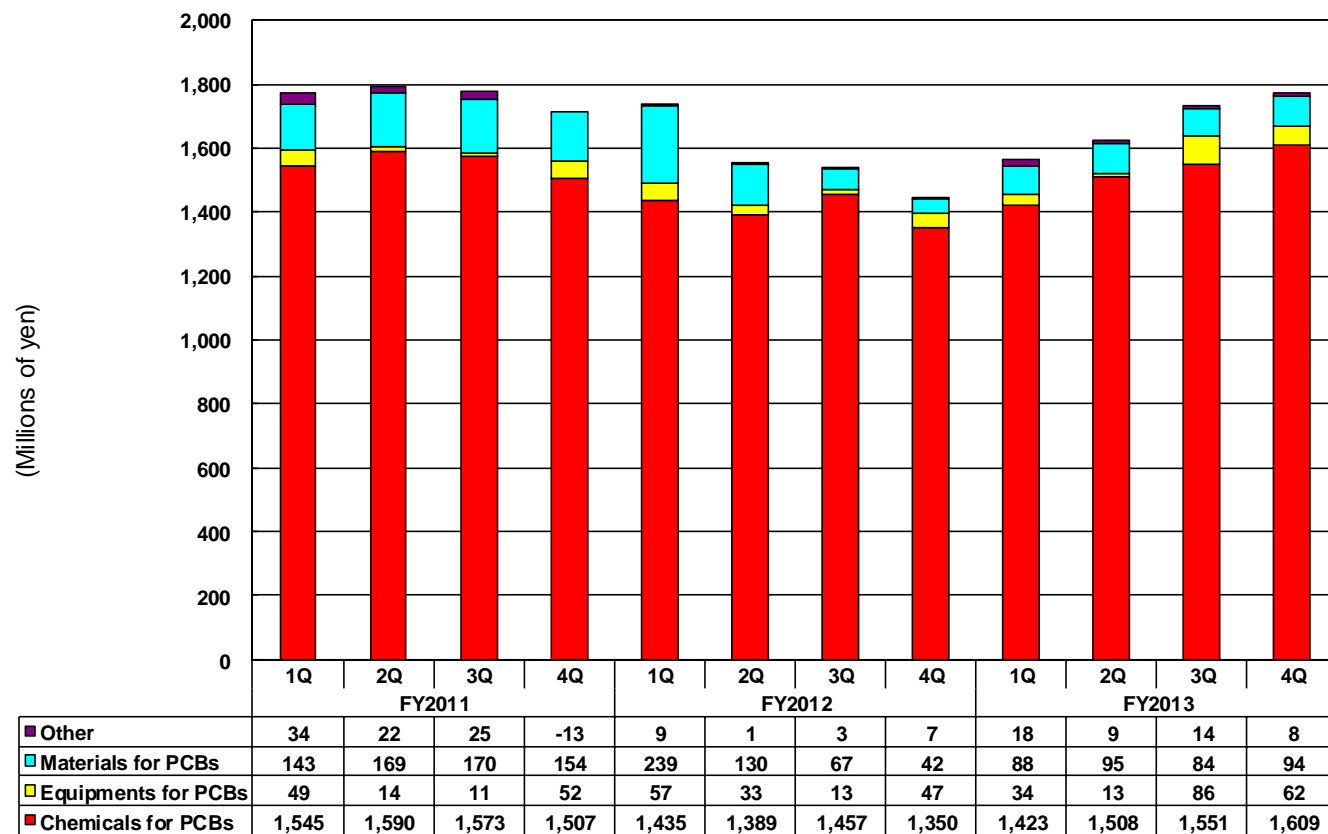
# Ordinary Income



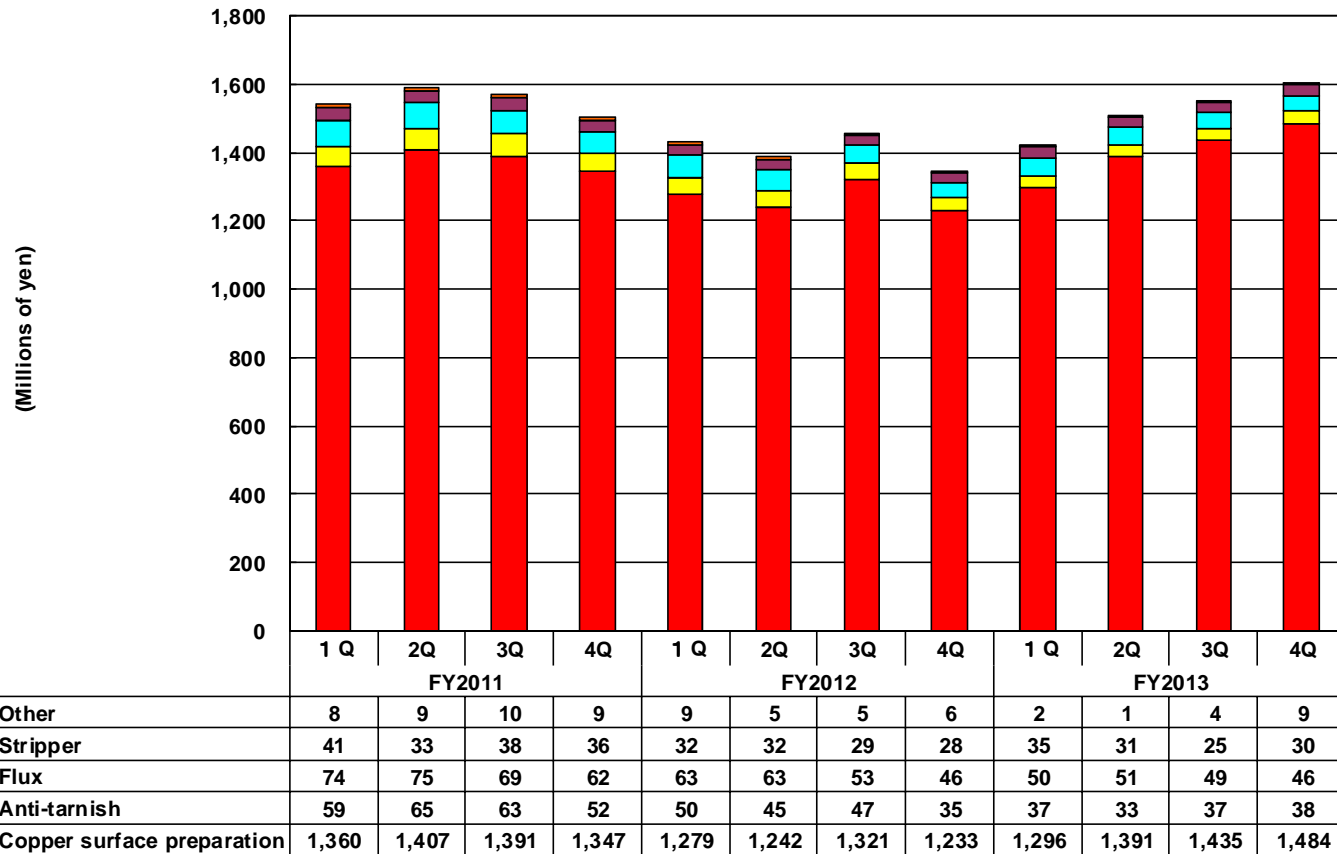
# Net Income



## Sales by Product «Consolidated»

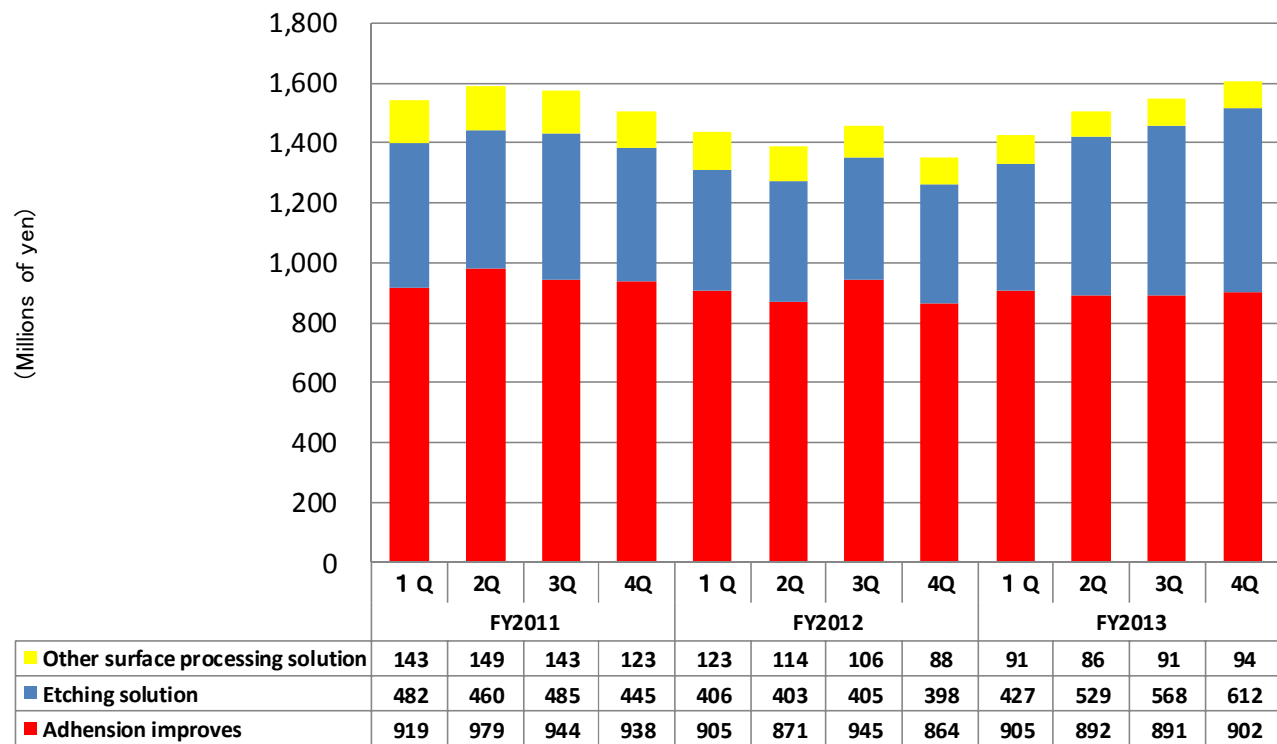


# Chemical Sales «Consolidated»-1

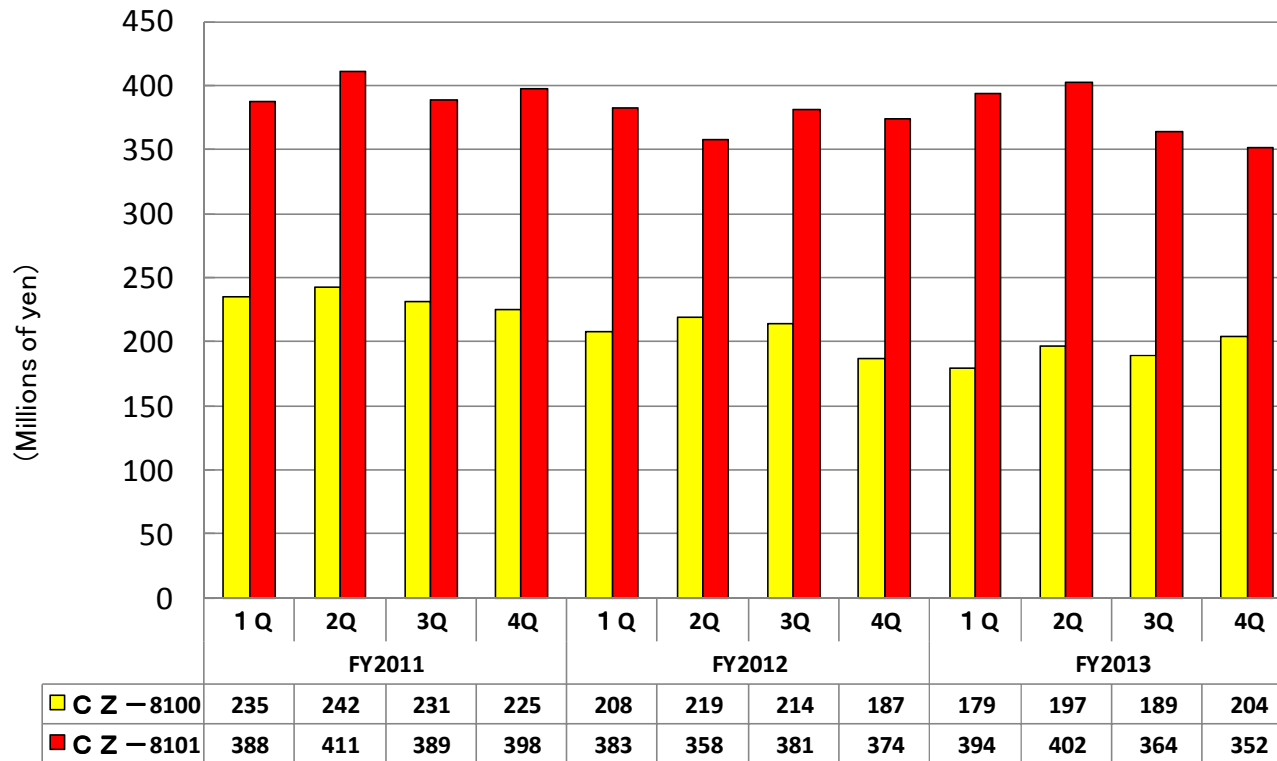




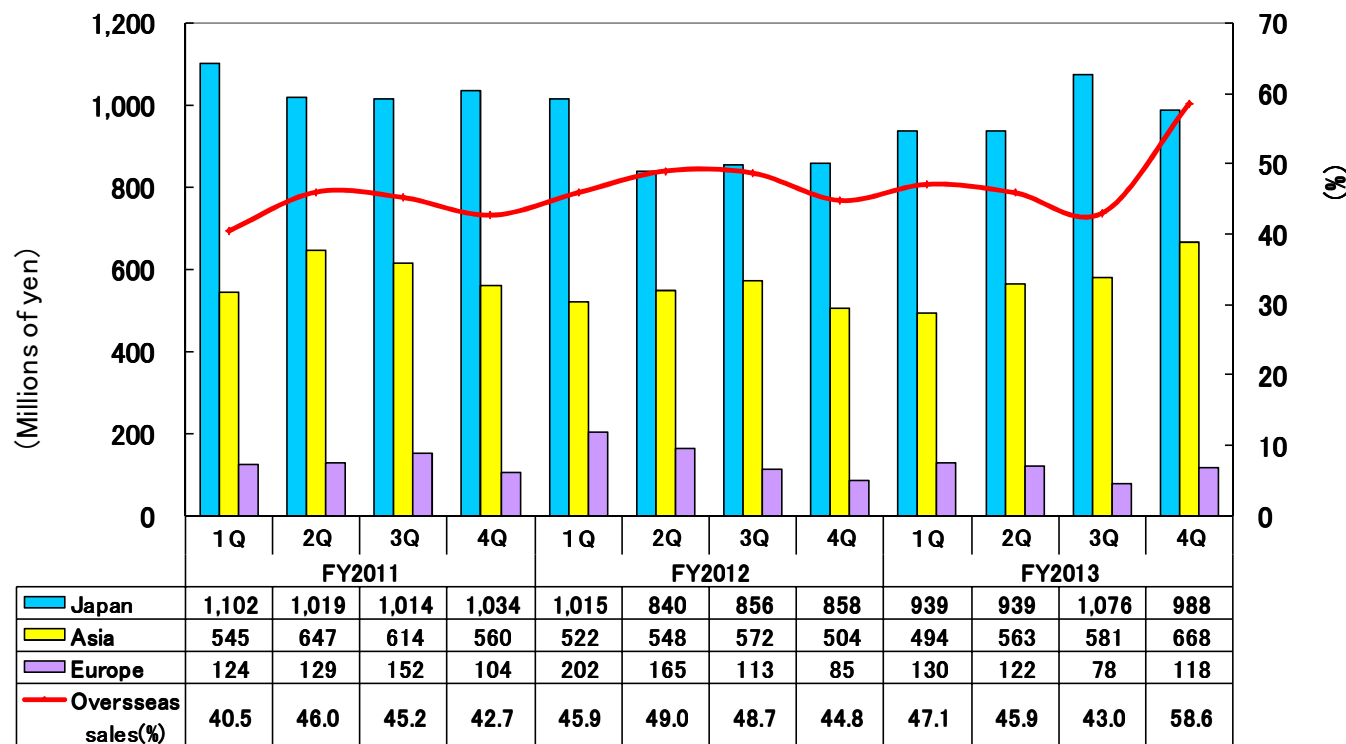
# Chemical Sales «Consolidated»-2



# CZ Series Sales



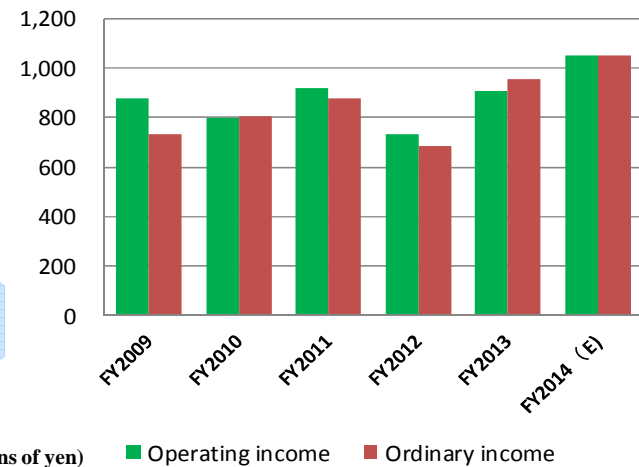
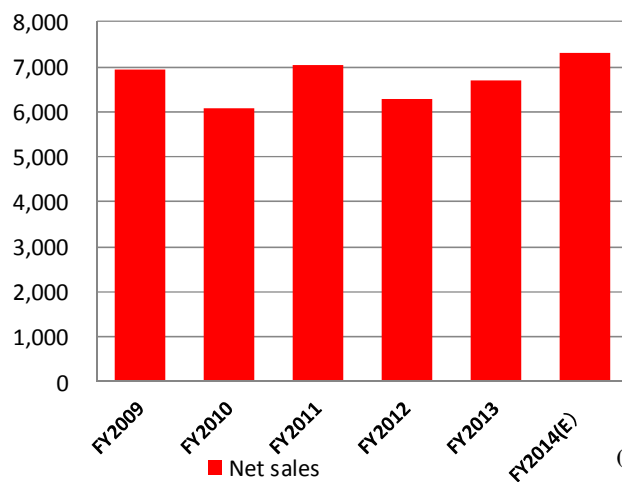
# Sales by Region and Foreign Sales Ratio



# FY2014 Consolidated Financial Forecast

(April 1, 2013 to May 31, 2014)

	FY2013		FY2014(F)		
	Amount	Profit ratio(%)	Amount	Profit ratio(%)	Y-o-Y
Net sales	¥ 6,703 million	—	¥ 7,300 million	—	+ 8.9%
Operating income	¥ 917 million	13.7%	¥ 1,050 million	14.4%	+ 14.4%
Ordinary income	¥ 956 million	14.3%	¥ 1,050 million	14.4%	+ 9.7%
Net income	¥ 626 million	9.4%	¥ 700 million	9.6%	+ 11.7%



(Unit: Millions of yen)

■ Operating income ■ Ordinary income