

FY2014 Financial Announcement

(April 1, 2013 to March 31, 2014)

Presentation

May 9, 2014 – HQ

May 13, 2014 - Tokyo

MEC COMPANY LTD.

Securities Code: 4971

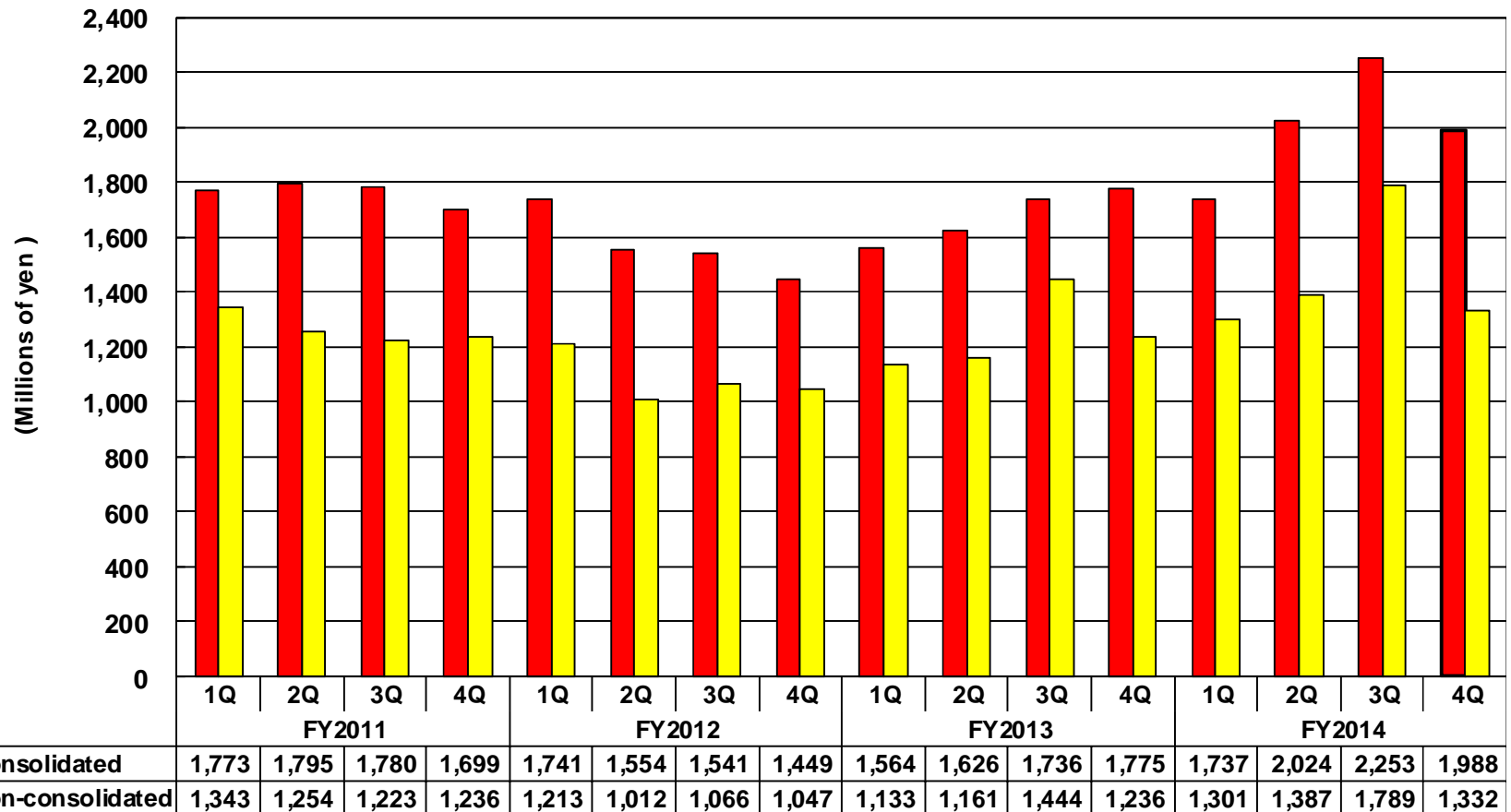
Points of FY2014

1)		FY2013	FY2014	Y-o-Y
	Net sales	¥ 6,703 million	¥ 8,003 million	+ 19.4%
	Operating income	¥ 917 million	¥ 1,421 million	+ 54.9 %
	Ordinary income	¥ 956 million	¥ 1,551 million	+ 62.2 %
	Net income	¥ 626 million	¥ 925 million	+ 47.6 %
2)	Chemical sales	¥ 6,093million	¥ 7,353 million	+ 20.7 %
	Ratio of Net sales	90.9 %	91.9 %	(+ 1.0 points)
3)	Overseas sales ratio	45.9 %	48.7 %	(+ 2.8 points)
4)	CZ series sales	¥ 3,145 million	¥ 3,705million	+ 17.7 %
	Ratio of chemical sales	51.6 %	50.4 %	(- 1.2 points)
5)	Gross profit	61.9 %	62.0 %	+ 0.1 points

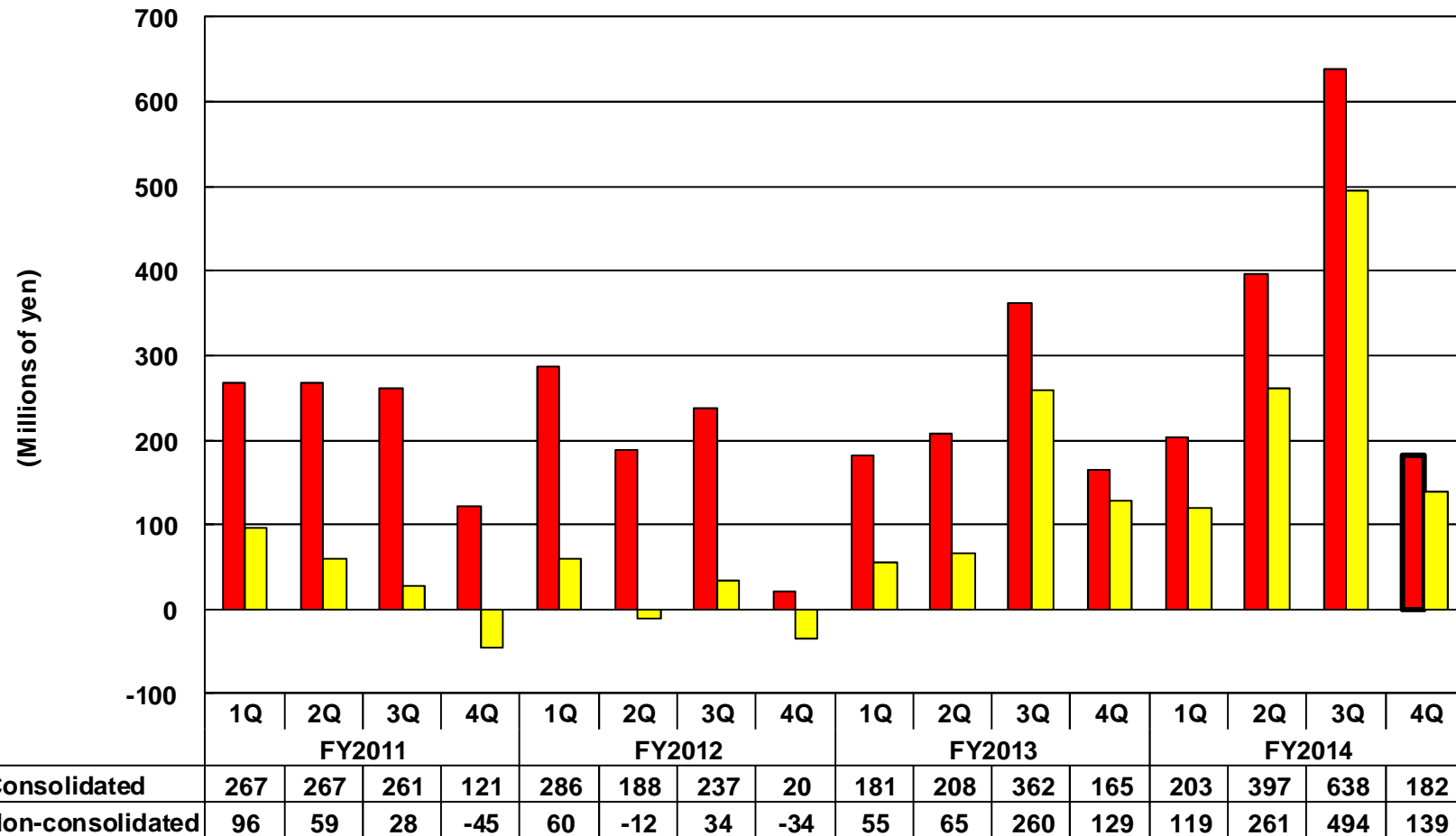
* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 66.9 %.

Impact of change in foreign exchange rate: Net sales +¥ 686 million, Operating income + ¥ 96 million.

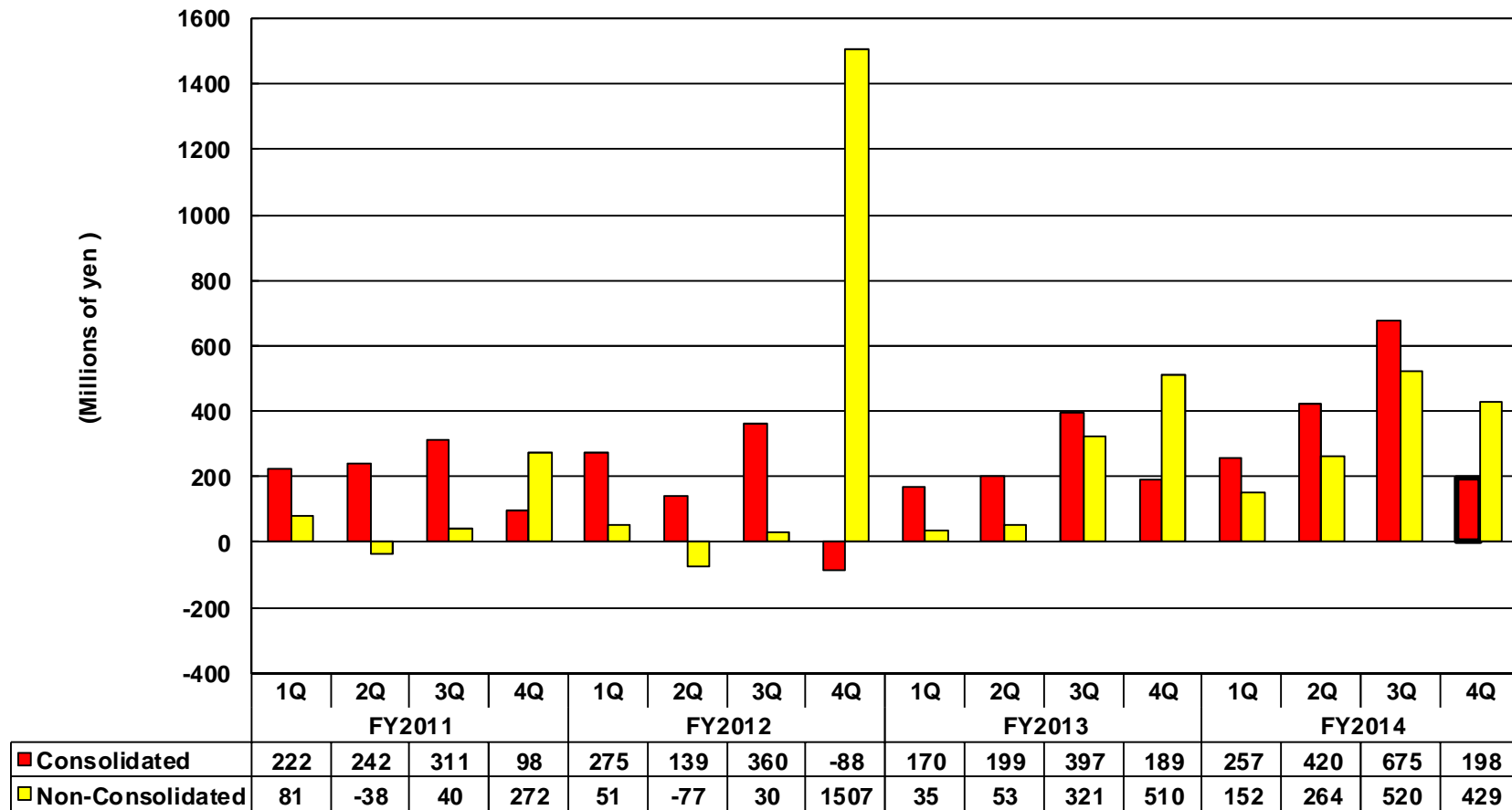
Net Sales



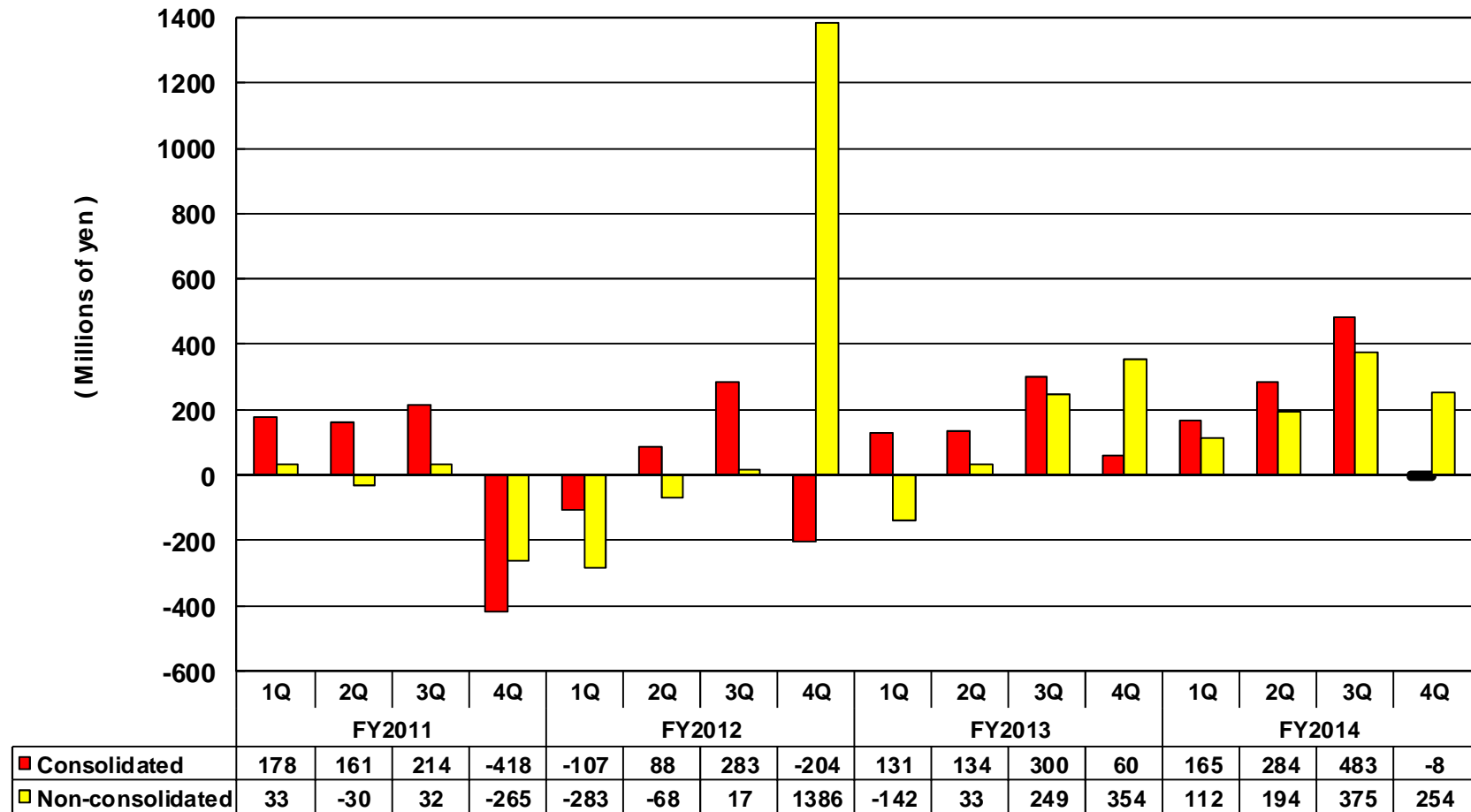
Operating Income



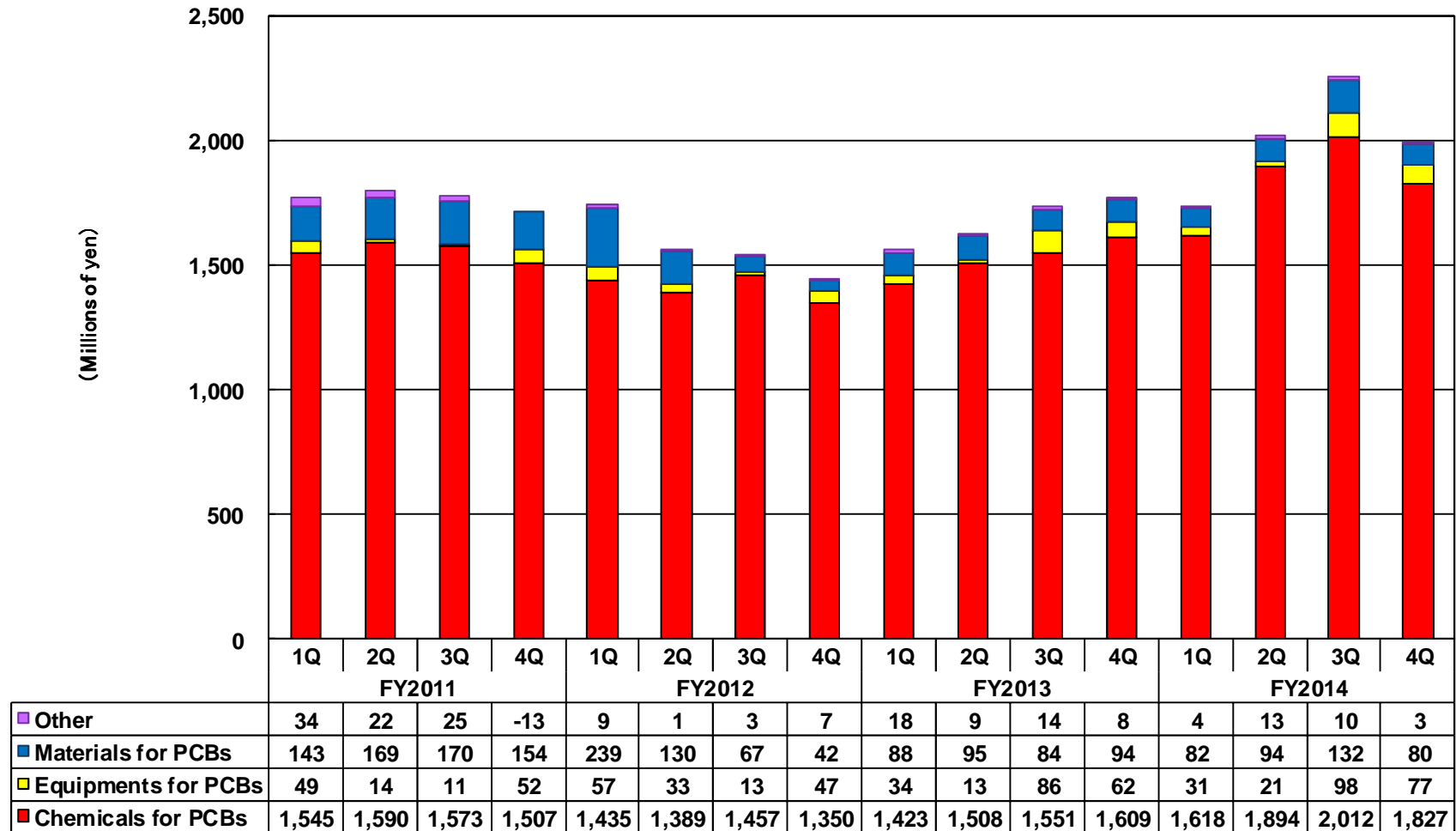
Ordinary Income



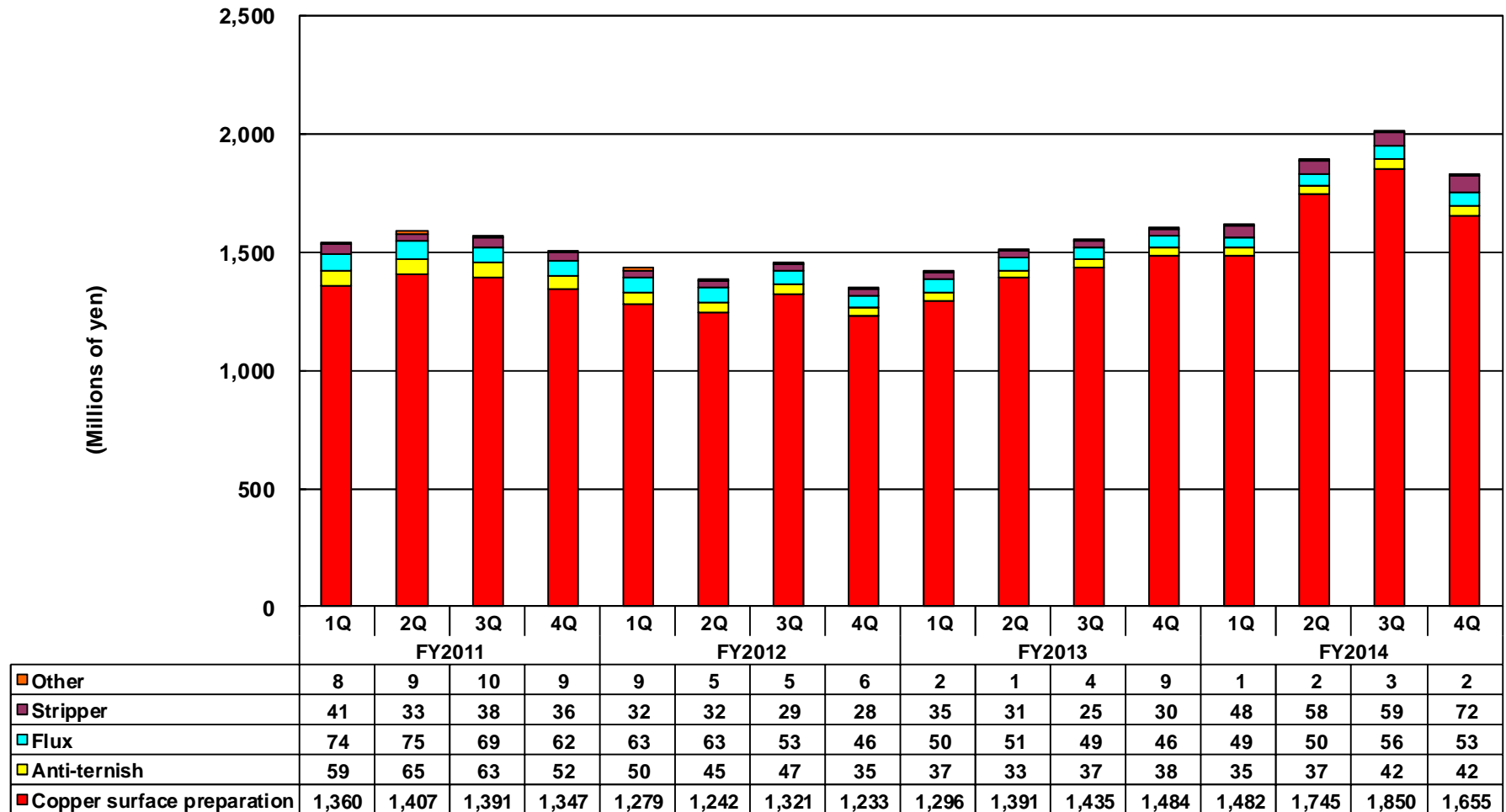
Net Income



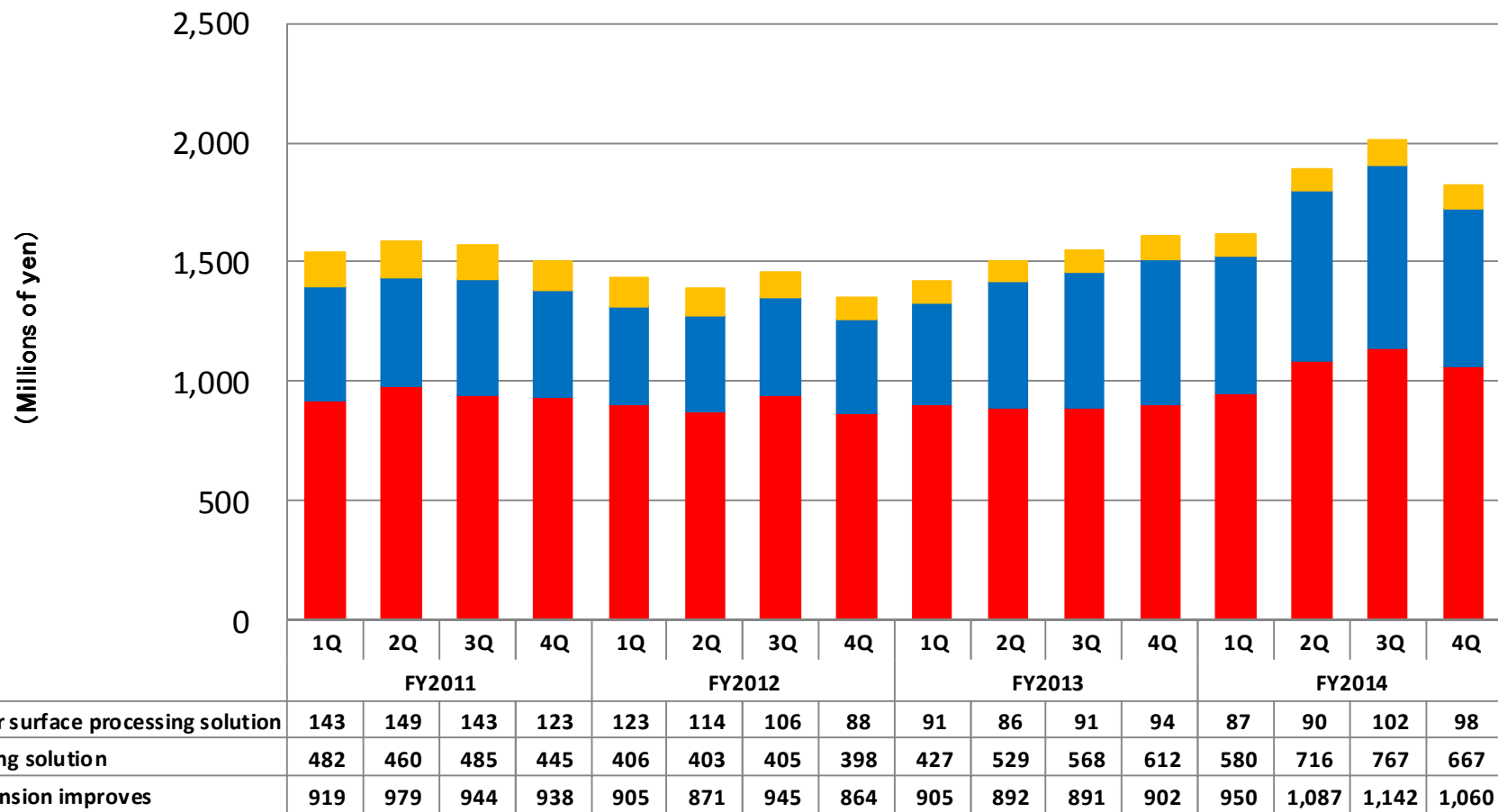
Sales by Product - Consolidated



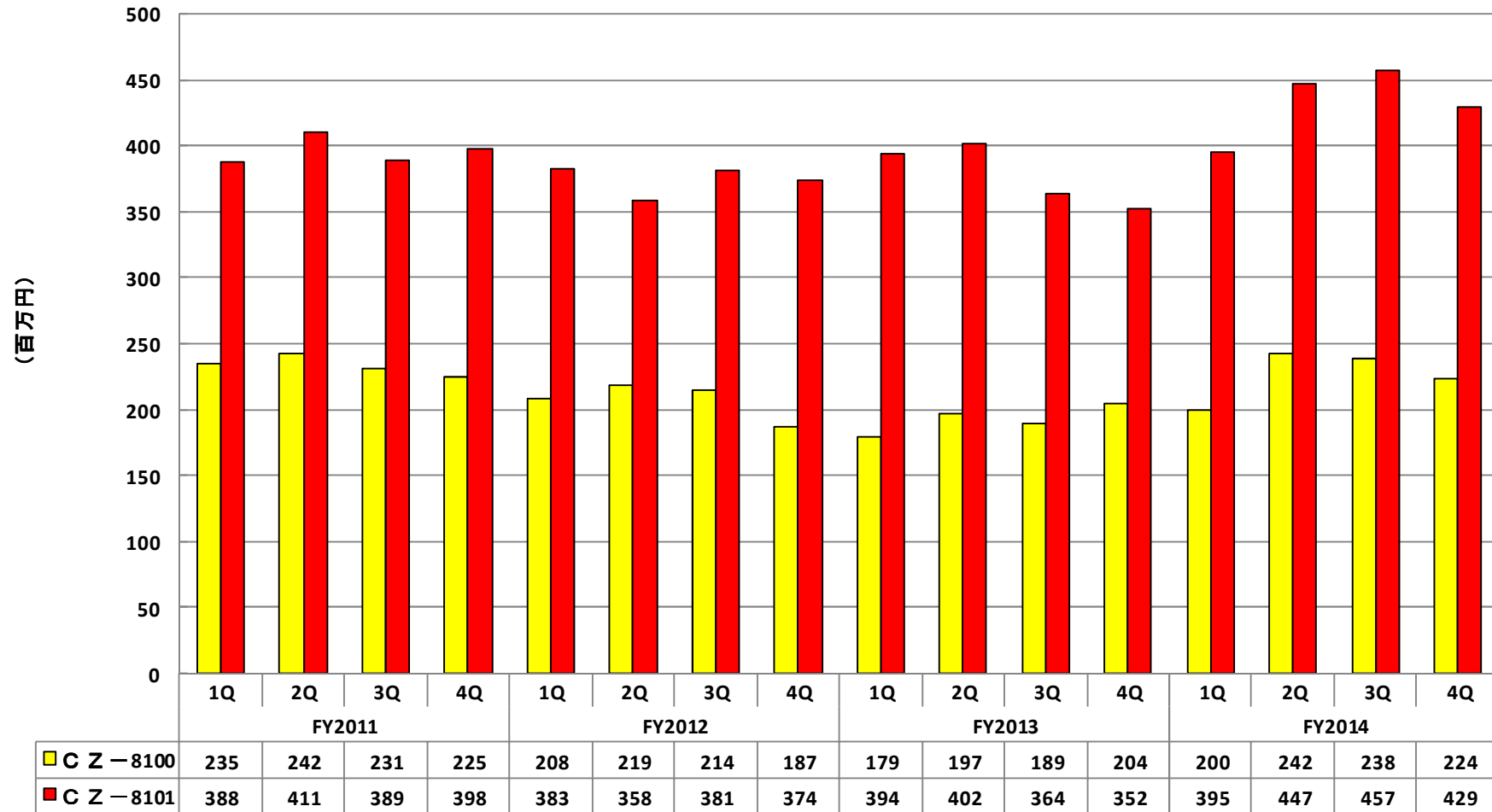
Chemical Sales – Consolidated 1



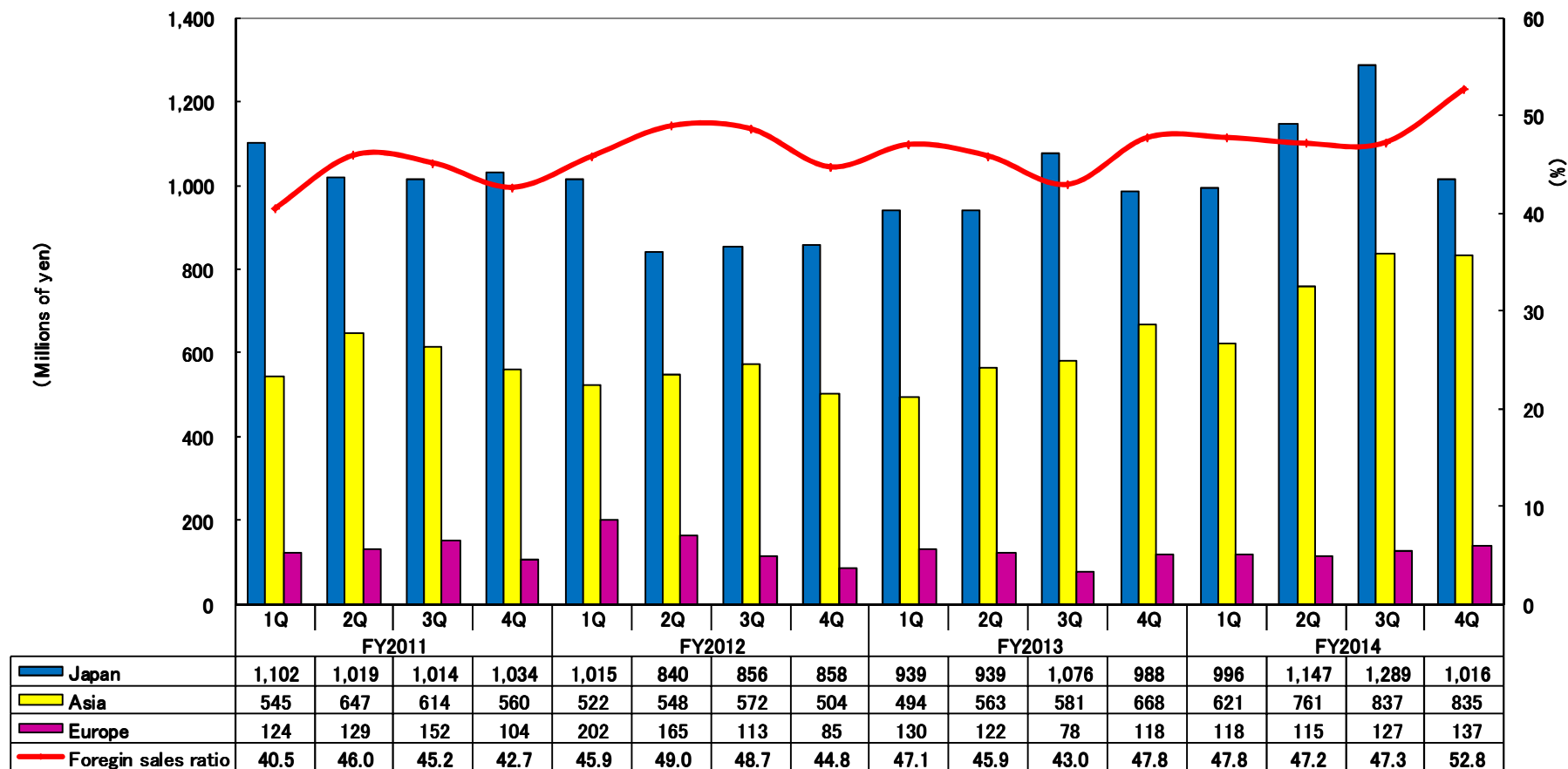
Chemical Sales – Consolidated 2



CZ Series Sales

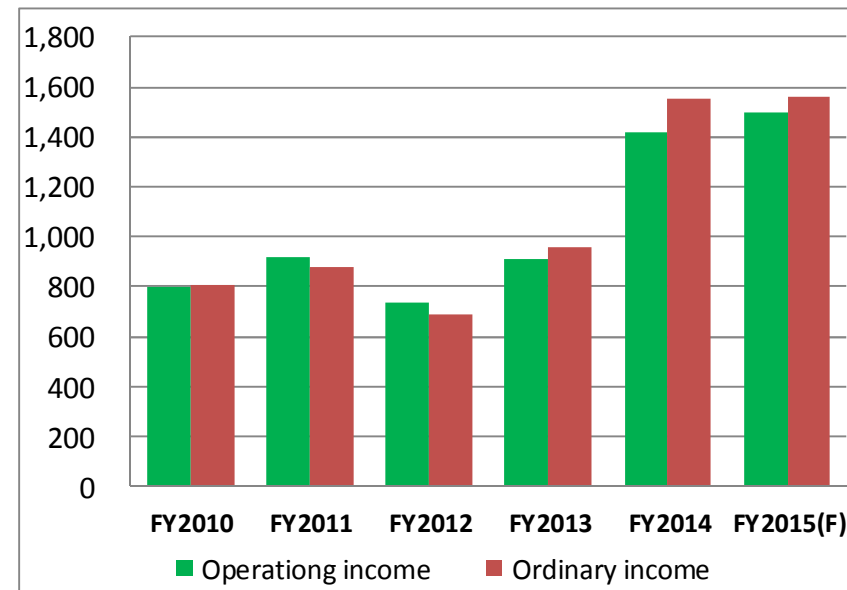
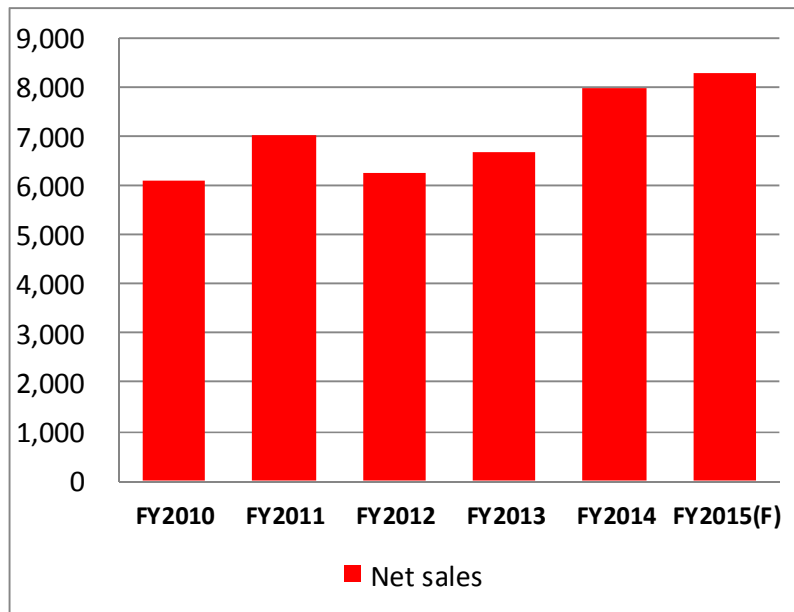


Sales by Region & Foreign Sales Ratio



FY2015 Financial Forecast

	FY2014		FY2015 (F)		
	Amount	Profit ratio	Amount	Profit ratio	vs FY2014
Net sales	¥ 8,003 million	—	¥ 8,300 million	—	103.7 %
Operating income	¥ 1,421 million	17.8 %	¥ 1,500 million	18.1 %	105.5 %
Ordinary income	¥ 1,551 million	19.4 %	¥ 1,560 million	18.8 %	100.5 %
Net income	¥ 925 million	11.6 %	¥ 1,000 million	12.0 %	108.1 %



(Unit: Millions of yen)