

---

# **3Q/FY2015**

# **Financial Announcement**

( April 1, 2014 to December 31, 2014 )

---

Presentation

January 30, 2015 - HQ

February 3, 2015 - Tokyo

**MEC COMPANY LTD.**

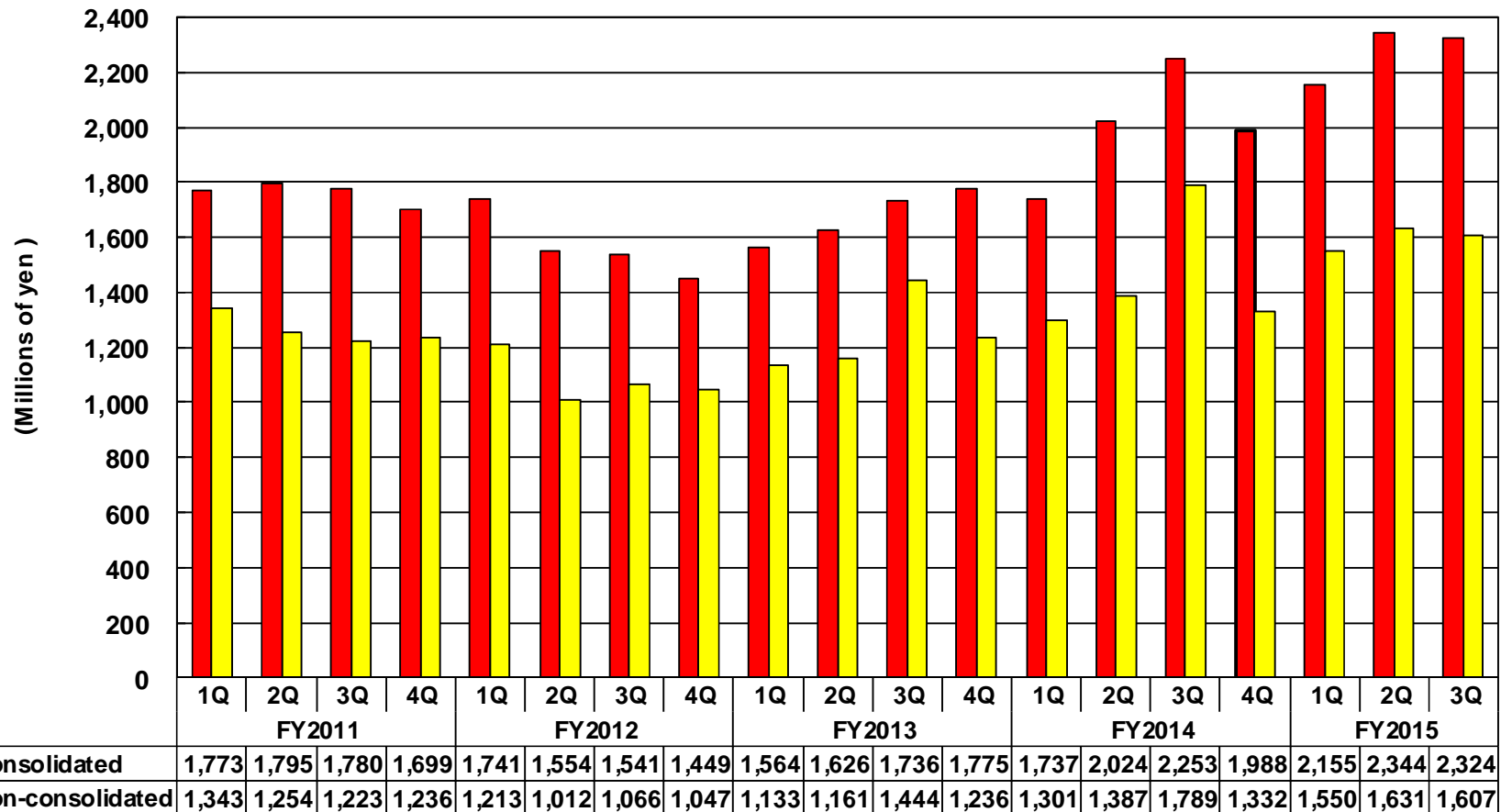
Securities Code: 4971

# Points of 3Q/FY2015

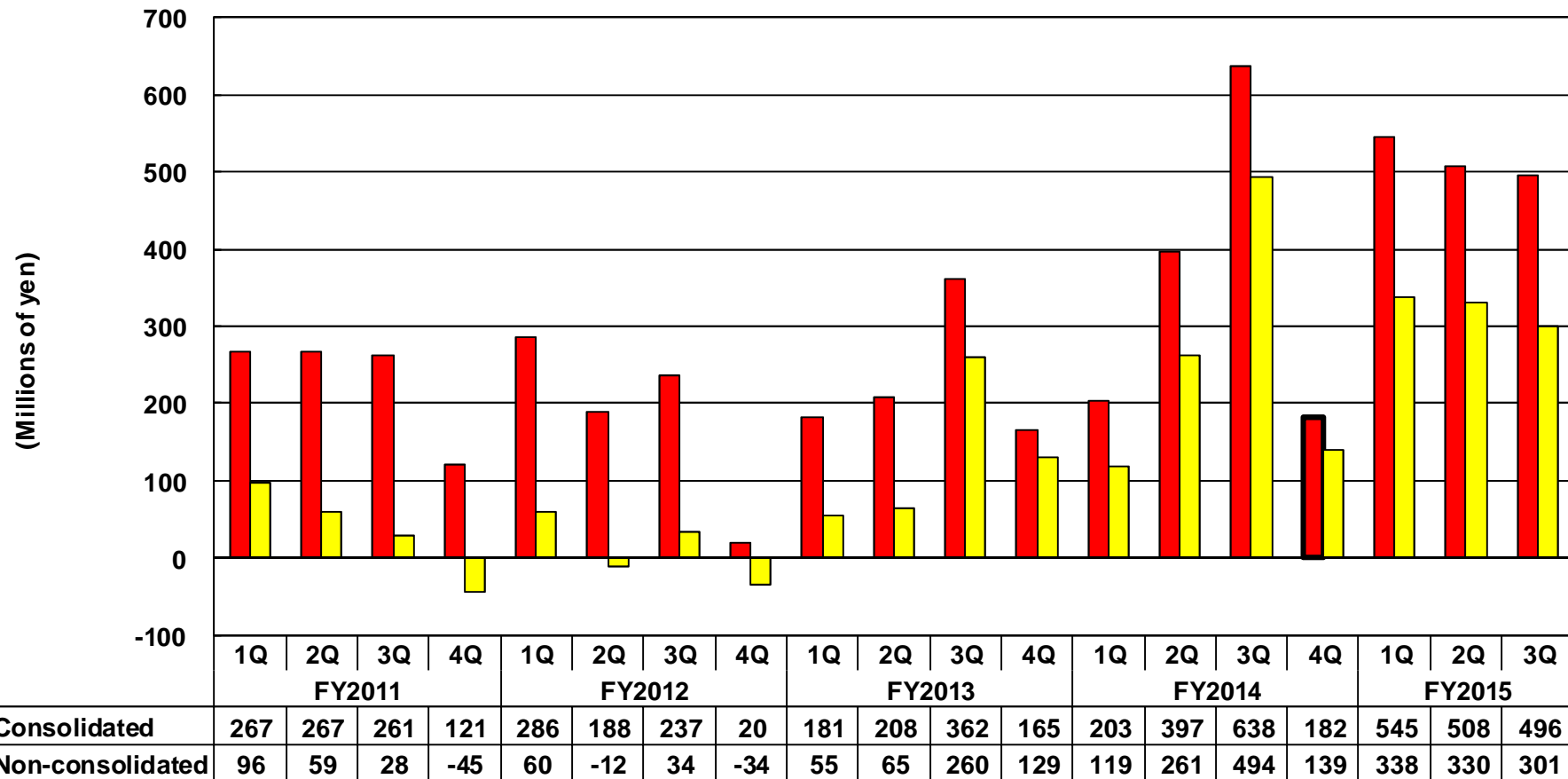
1)		3Q/FY2014	3Q/FY2015	Y-o-Y
	Net sales	¥ 6,015 million	¥ 6,825 million	+ 13.5 %
	Operating income	¥ 1,238 million	¥ 1,551 million	+ 25.2 %
	Ordinary income	¥ 1,353 million	¥ 1,648 million	+ 21.8 %
	Net income	¥ 933 million	¥ 1,089 million	+ 16.8 %
2)	Chemical sales	¥ 5,525 million	¥ 6,358 million	
	Ratio of Net sales	91.9 %	93.2 %	(+ 1.3 points )
3)	Overseas sales ratio	47.4 %	51.9 % *	(+ 4.5 points)
4)	CZ series sales	¥ 2,780 million	¥ 3,285 million	
	Ratio of chemical sales	50.3 %	51.7 %	(+ 1.4 points)
5)	Gross profit	64.1 %	63.7 %	( -0.4 points )

\* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 67.9 %.  
( 3Q/FY2014: 61.3 % )

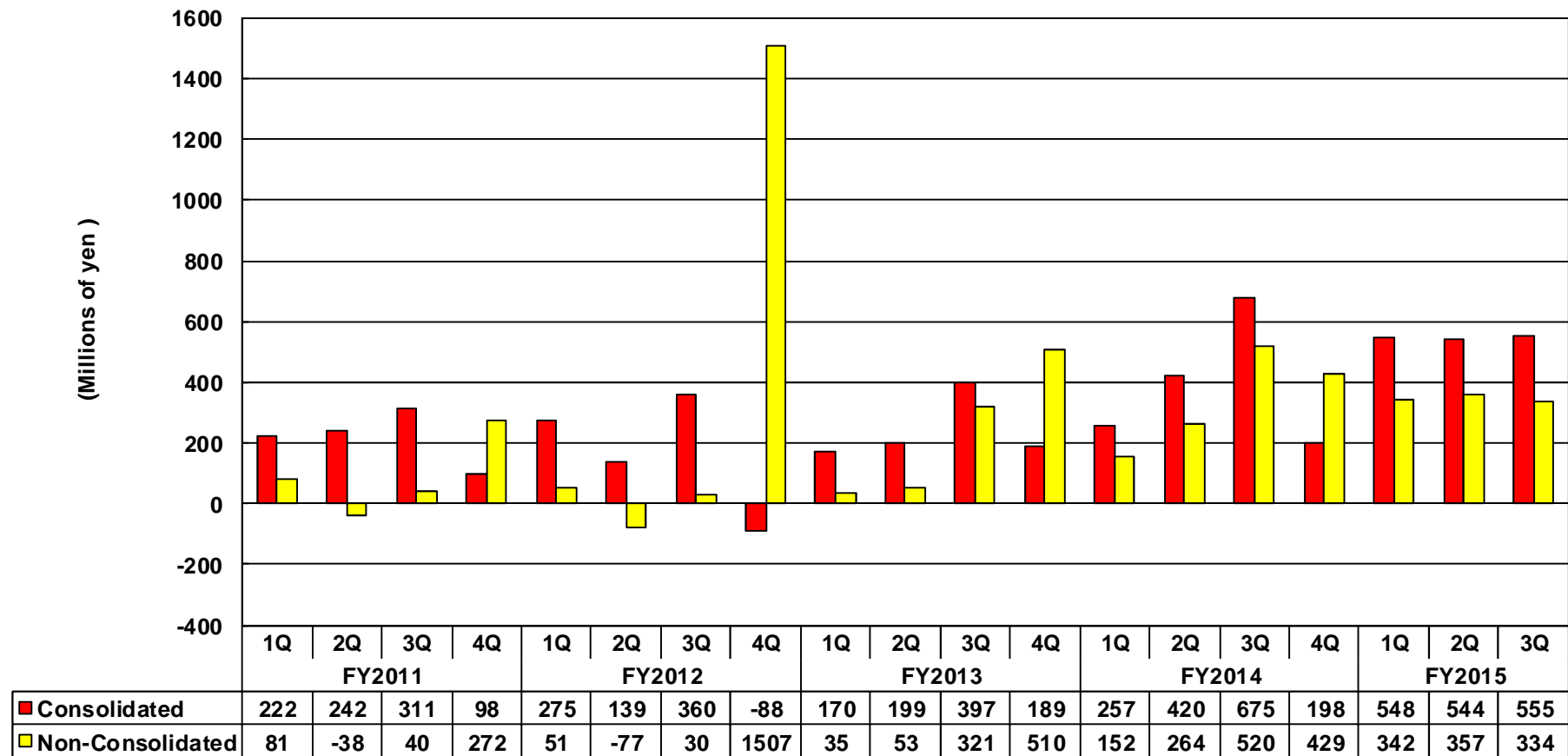
# Net Sales



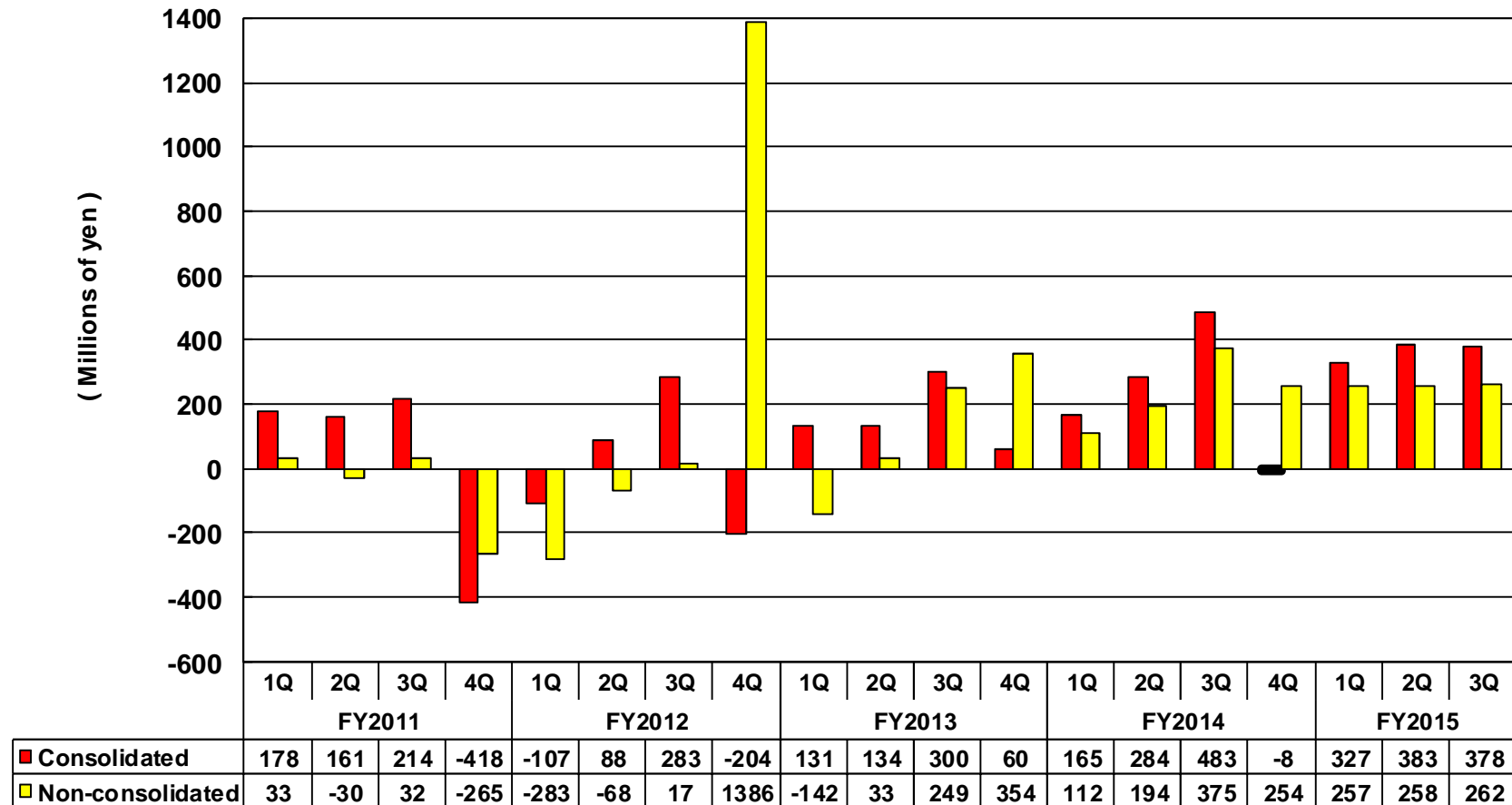
# Operating Income



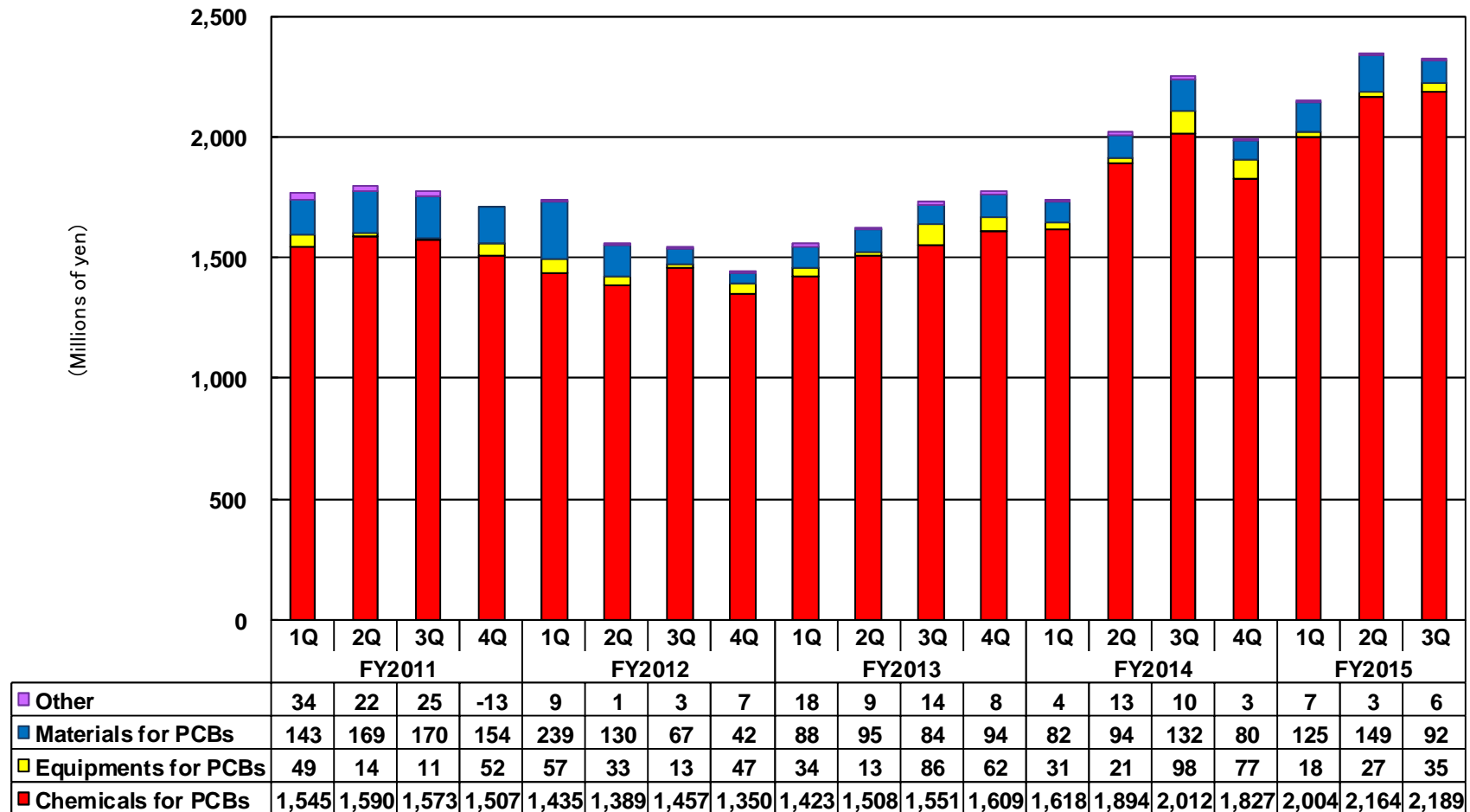
# Ordinary Income



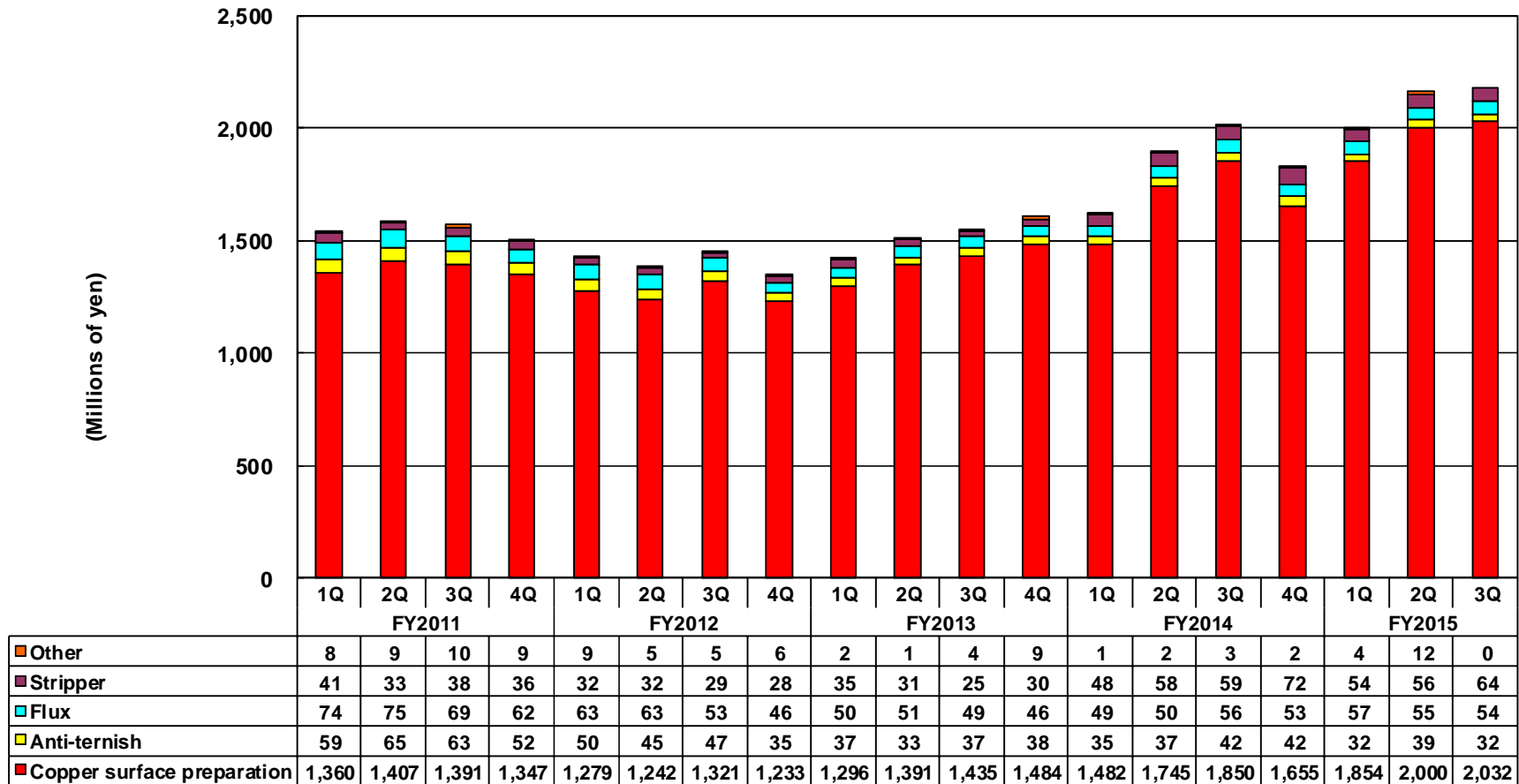
# Net Income



# Sales by Product - Consolidated

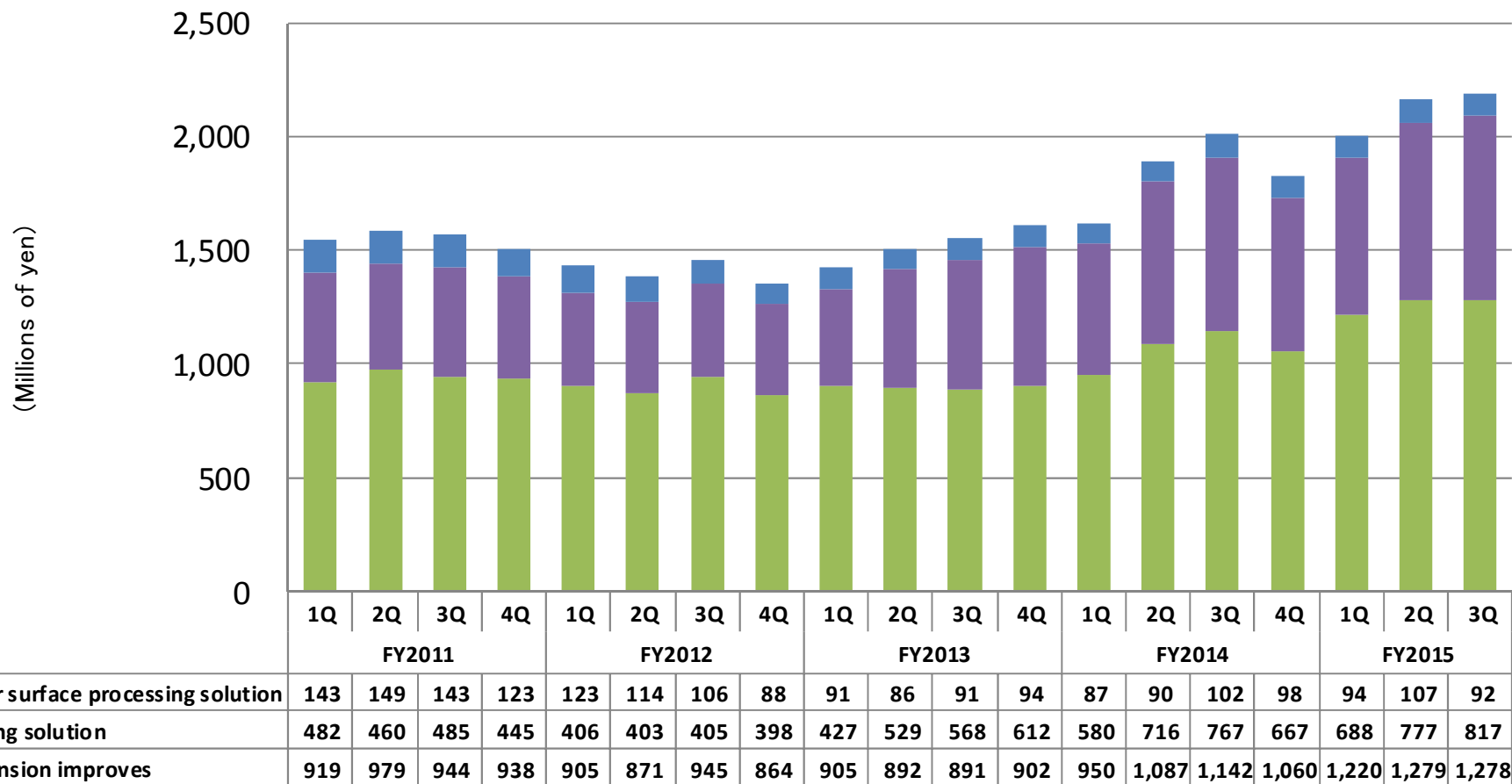


# Chemical Sales – Consolidated 1

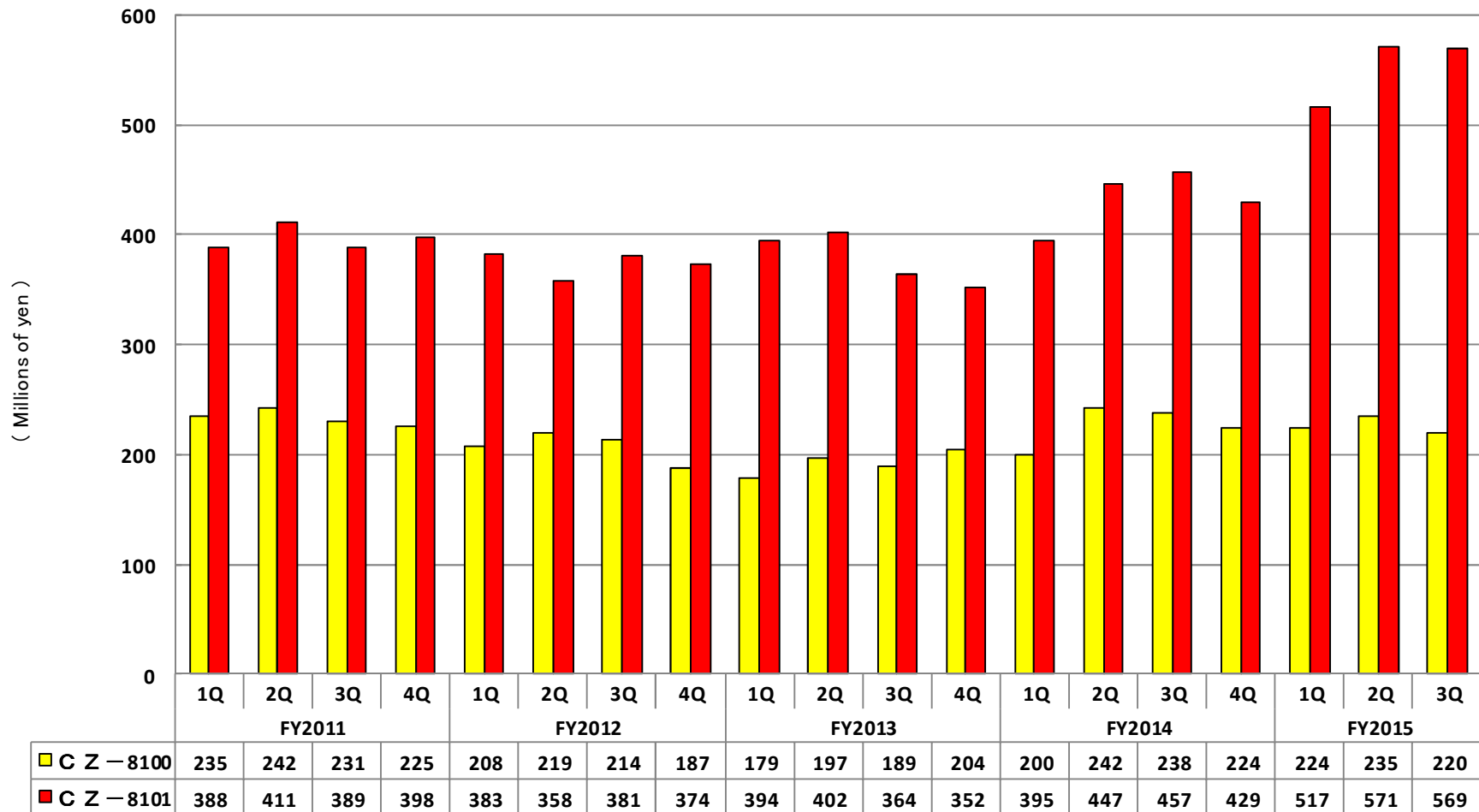




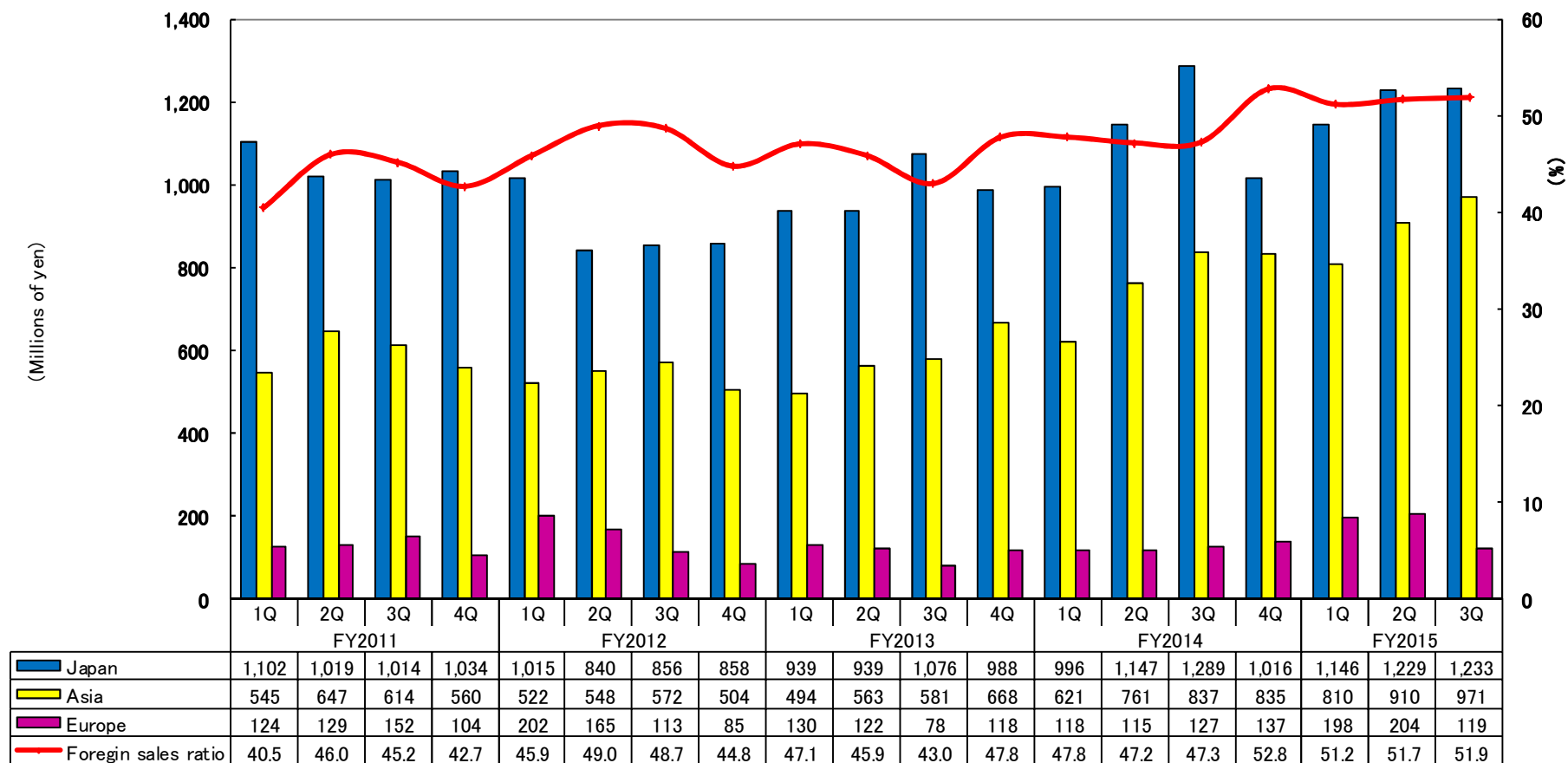
# Chemical Sales – Consolidated 2



# CZ Series Sales



# Sales by Region & Foreign Sales Ratio



# Revision to earnings forecast and expected dividend

( Announced on January 30, 2015 )

## Earning forecast

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Announced on July 31, 2014 (A)	8,800	1,750	1,750	1,100	54.81
Revised on January 30, 2015 (B)	8,900	1,900	2,000	1,200	59.79
Change in value (B-A)	100	150	250	100	-
Rate of changes (%)	1.1	8.6	14.3	9.1	-
(Reference) Results for the previous term (Term ended March 2014)	8,003	1,421	1,551	925	46.09

## Expected dividend

	Annual dividend				
	End of 1Q	End of 2Q	End of 3Q	End of FY	Total
	Yen	Yen	Yen	Yen	Yen
Announced on May 9, 2014	-	-	-	6.00	12.00
Revised on January 30, 2015	-	-	-	8.00	14.00
Actual dividend for current term	-	6.00	-	-	-
Actual dividend for the previous term (Term ended March 2014)	-	5.00	-	5.00	10.00