
FY2016

Financial Announcement

(April 1, 2015 to March 31, 2016)

Presentation

May 10, 2016 - HQ

May 12, 2016 - Tokyo

MEC COMPANY LTD.

Securities Code: 4971

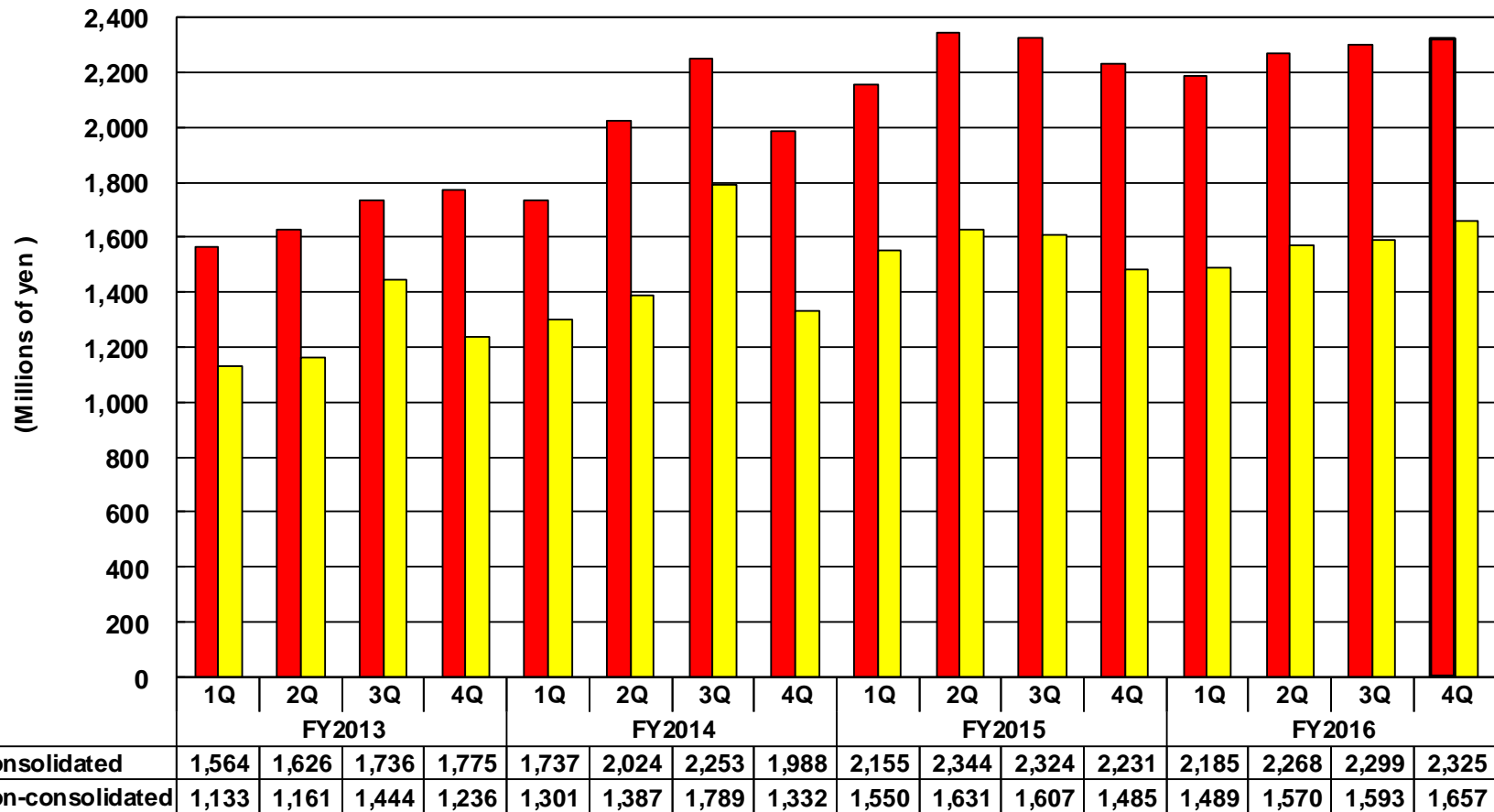
Points of /FY2016

1)		FY2015	FY2016	Y-o-Y
	Net sales	¥ 9,057 million	¥ 9,078 million	+ 0.2 %
	Operating income	¥ 2,008 million	¥ 2,185 million	+8.8 %
	Ordinary income	¥ 2,129 million	¥ 2,207 million	+3.7 %
	Net income	¥ 1,344 million	¥ 1,514 million	+ 12.7 %
2)	Chemical sales	¥ 8,486 million	¥ 8,718 million	
	Ratio of Net sales	93.7 %	96.0 %	(+ 2.3 points)
3)	Overseas sales ratio	52.4 %	54.6 % *	(+ 2.2 points)
4)	CZ series sales	¥ 4,473 million	¥ 4,641 million	
	Ratio of chemical sales	52.7 %	53.2 %	(+ 0.5 points)
5)	Gross profit	64.0 %	66.5%	(+2.5 points)

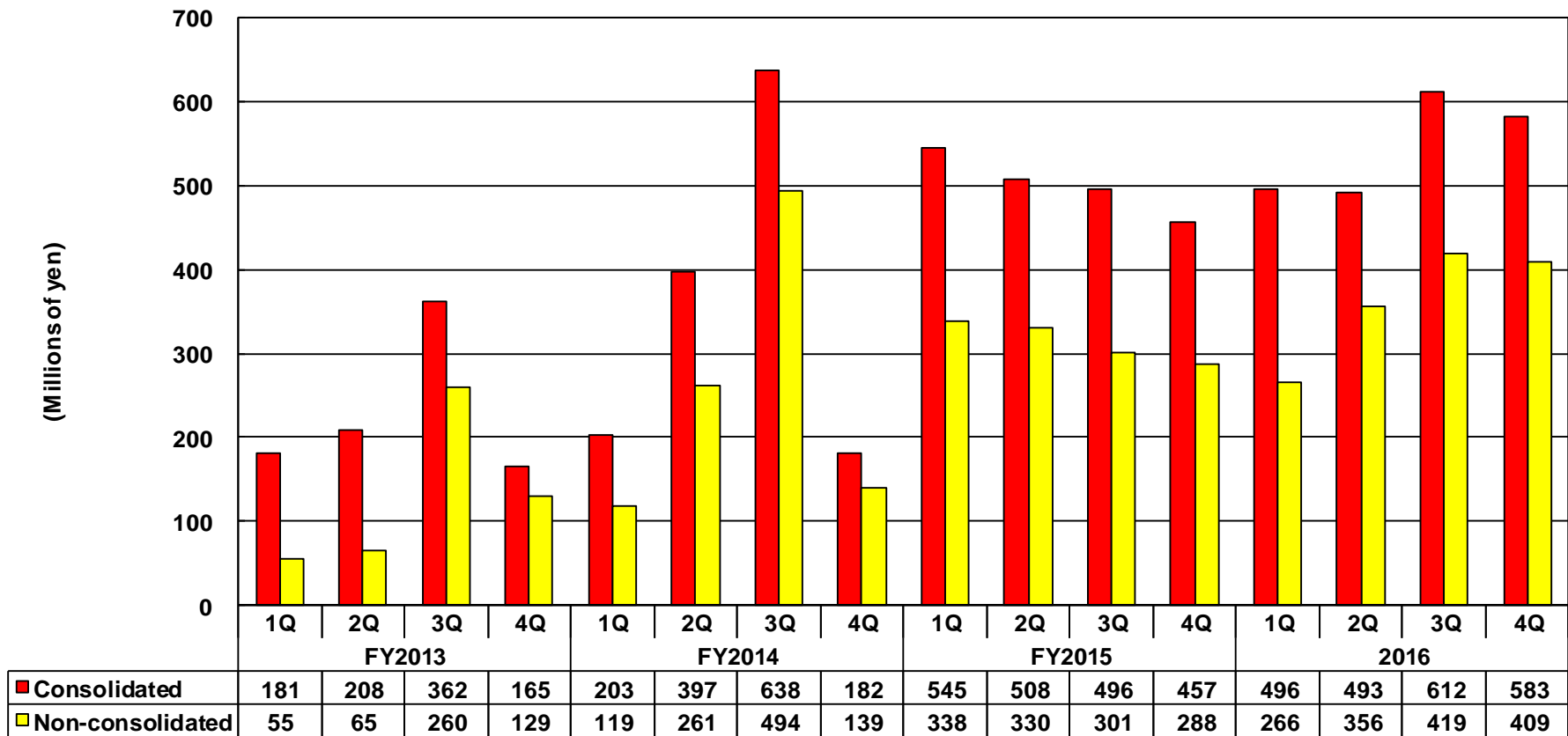
* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 74.9 %.
(FY2015: 68.8 %)

Impact of change in foreign exchange rate: Net sales +¥345 million, Operating income +¥56 million.

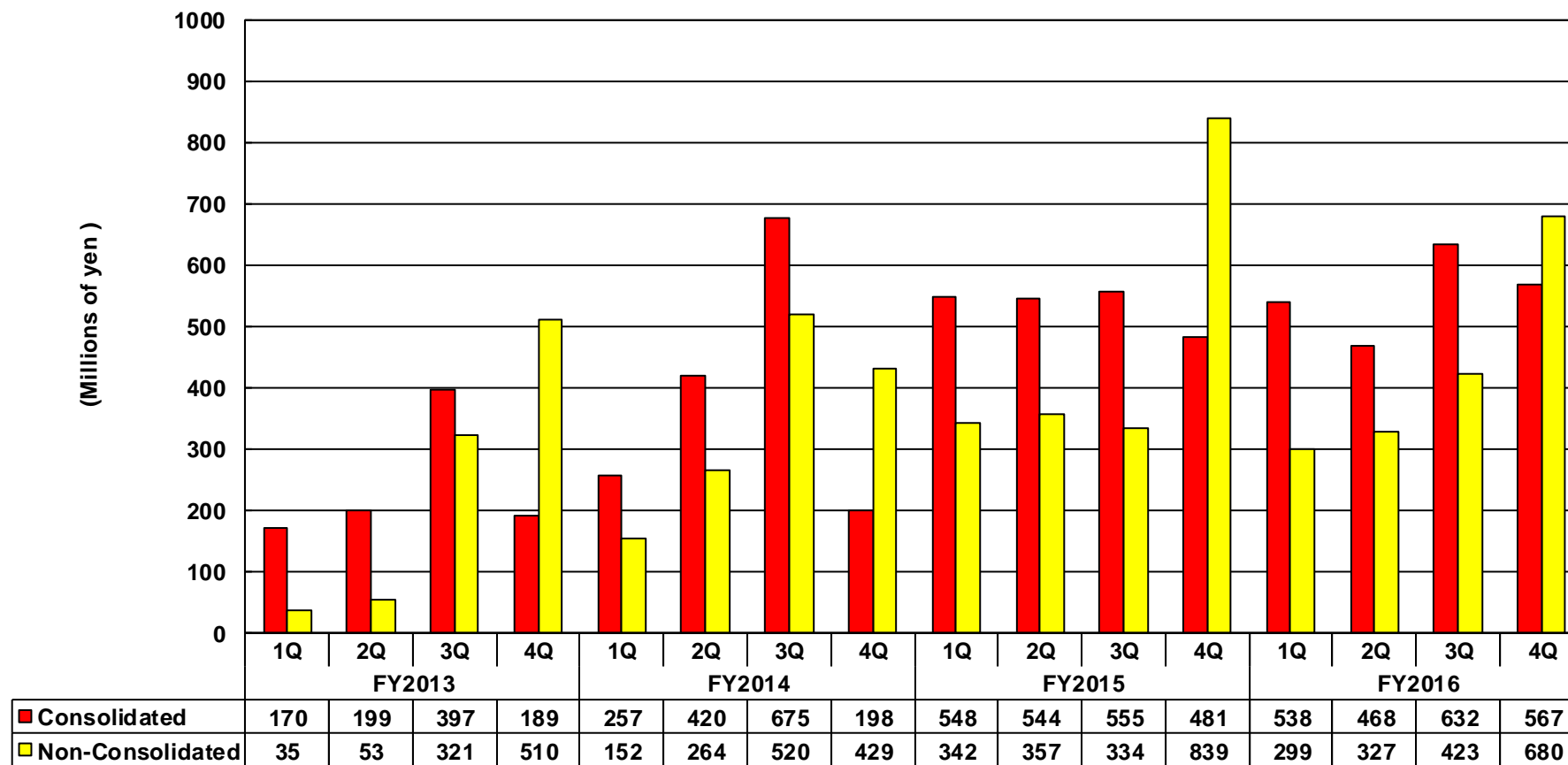
Net Sales



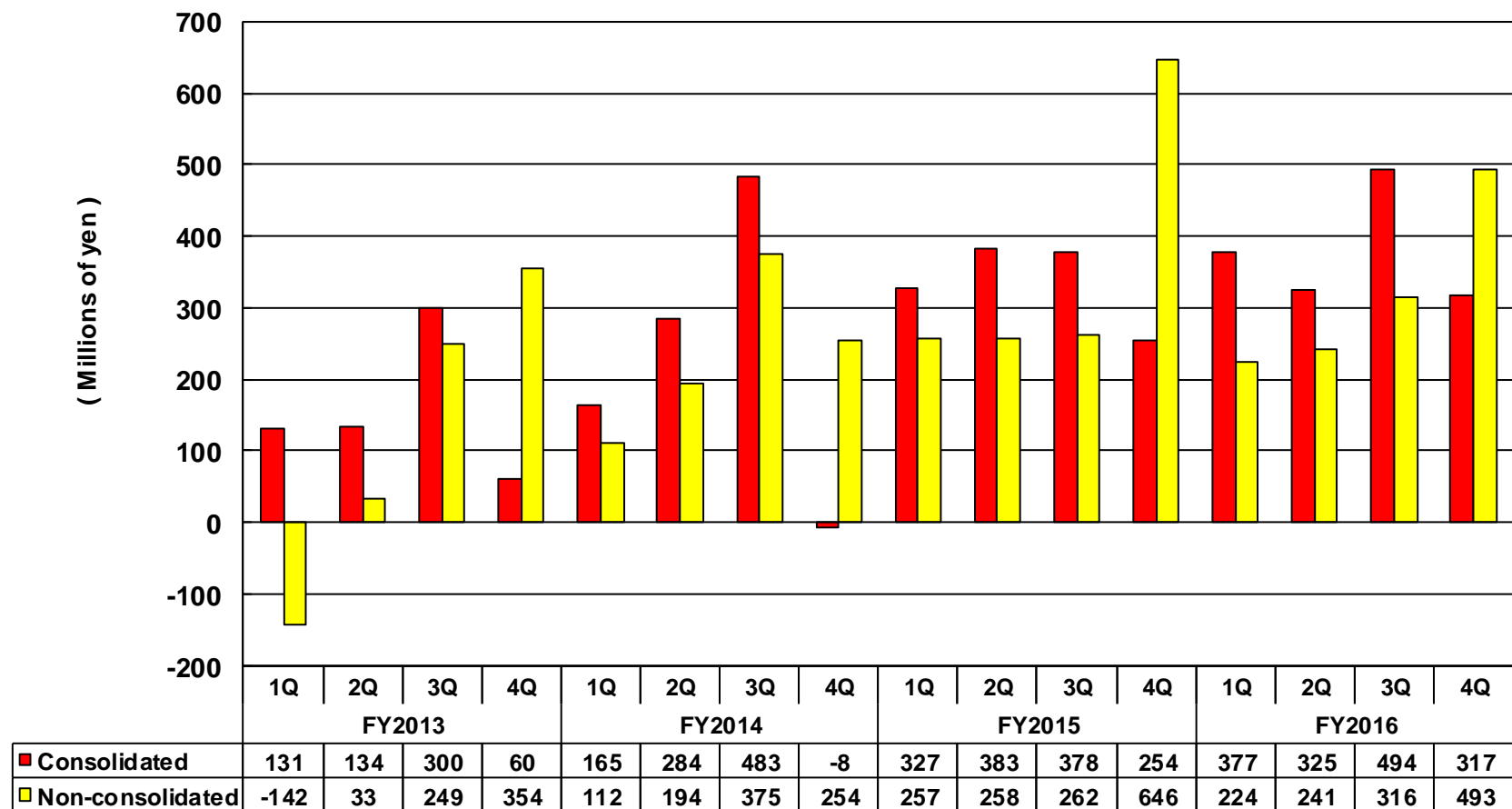
Operating Income



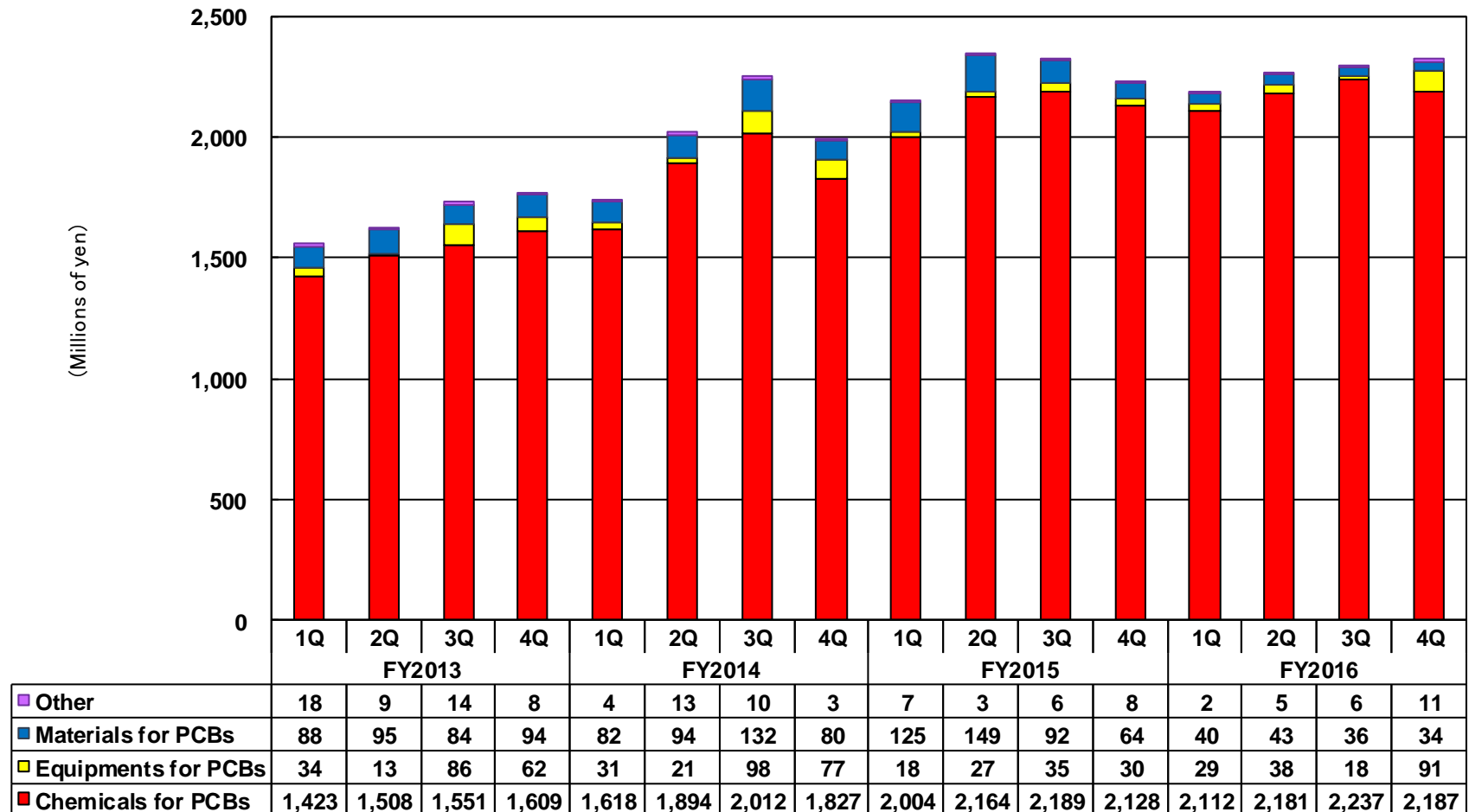
Ordinary Income



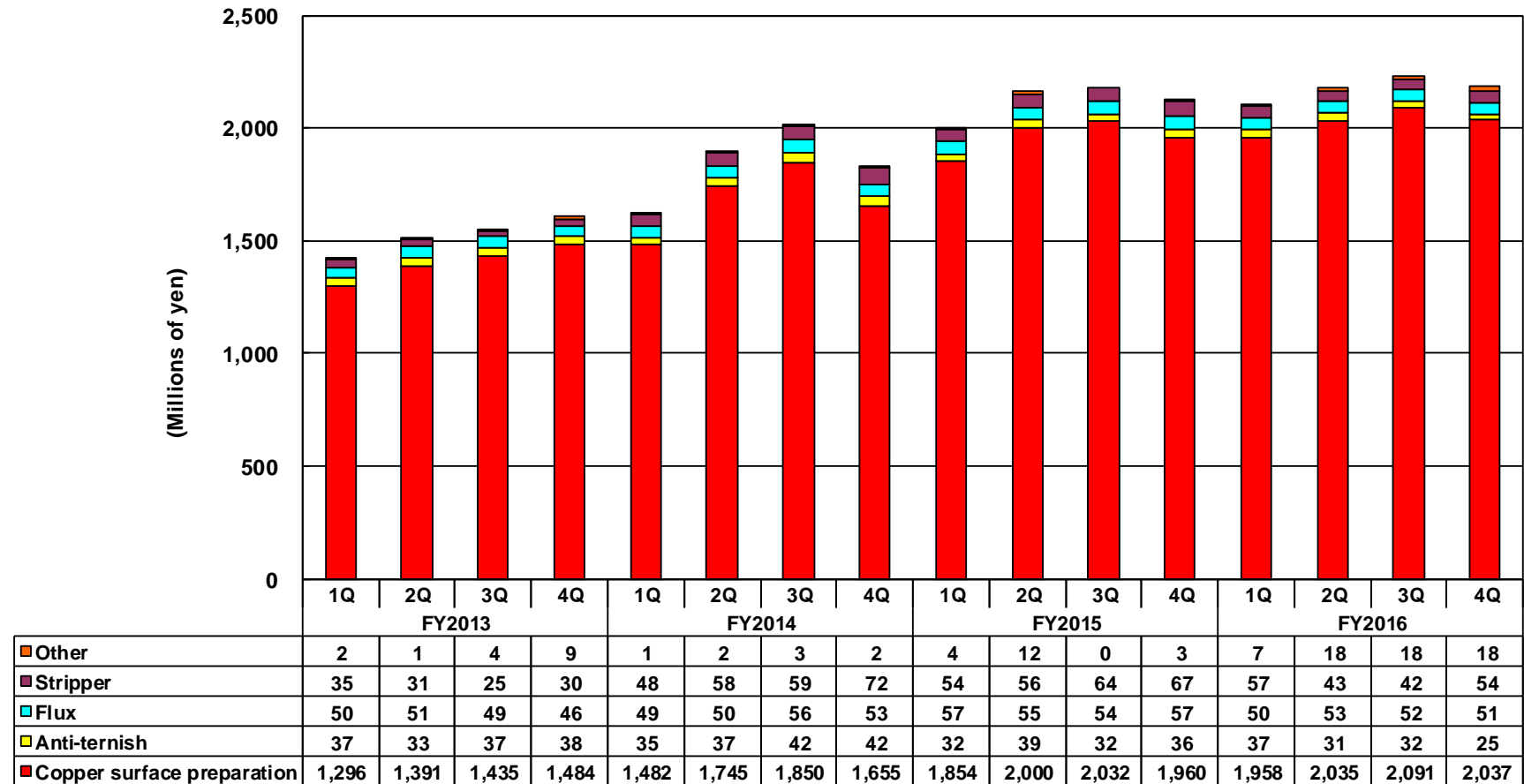
Net Income



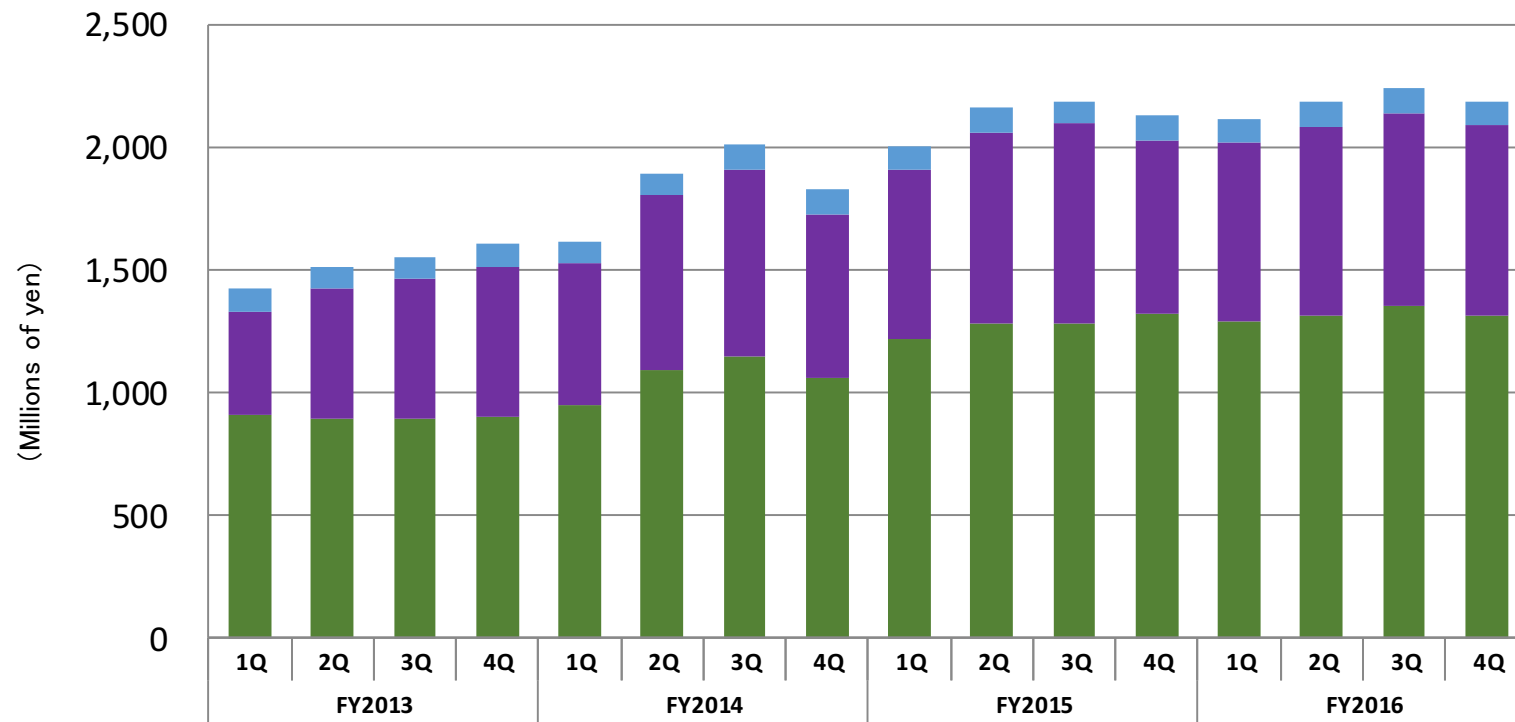
Sales by Product - Consolidated



Chemical Sales – Consolidated 1

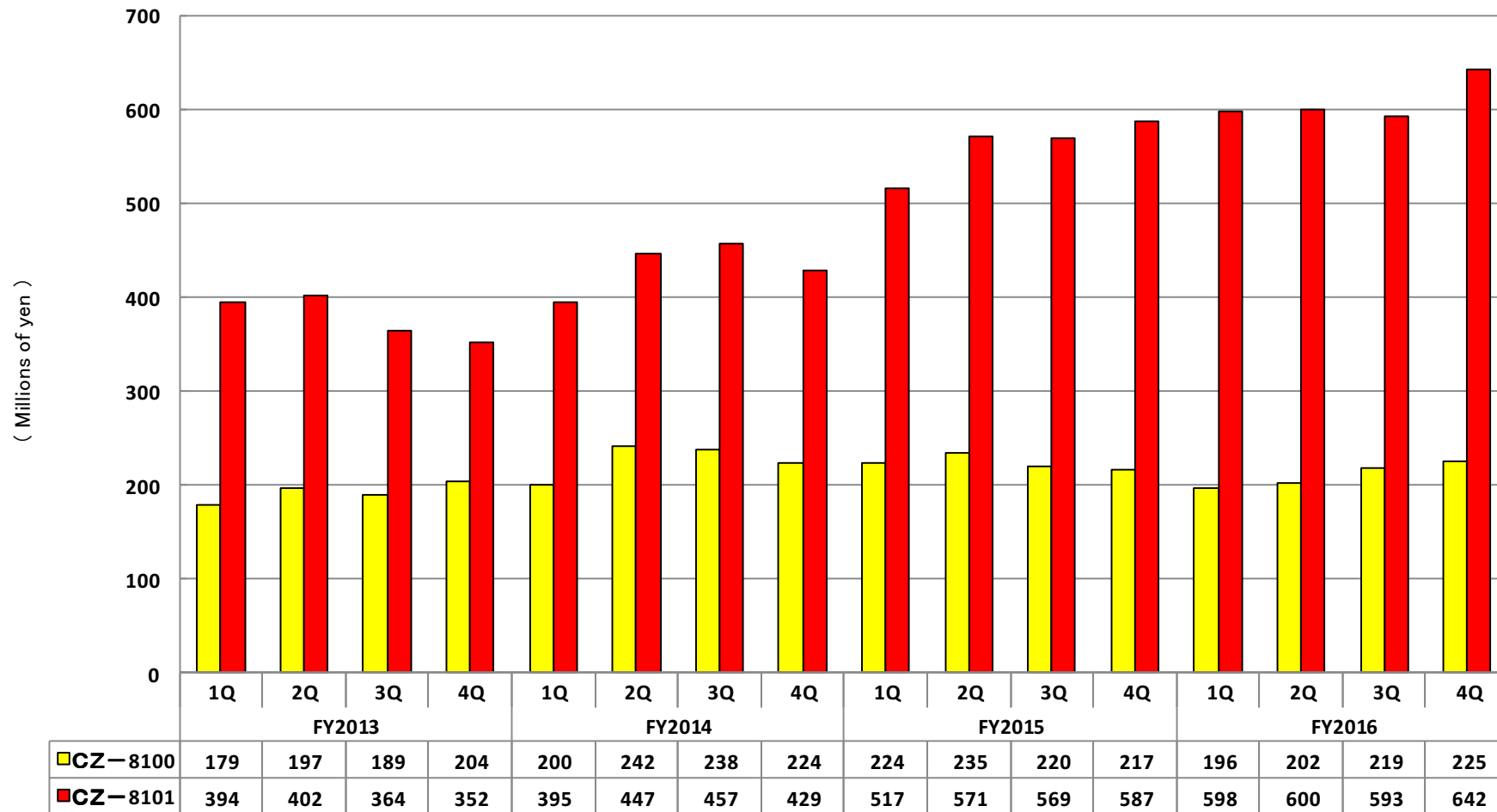


Chemical Sales – Consolidated 2

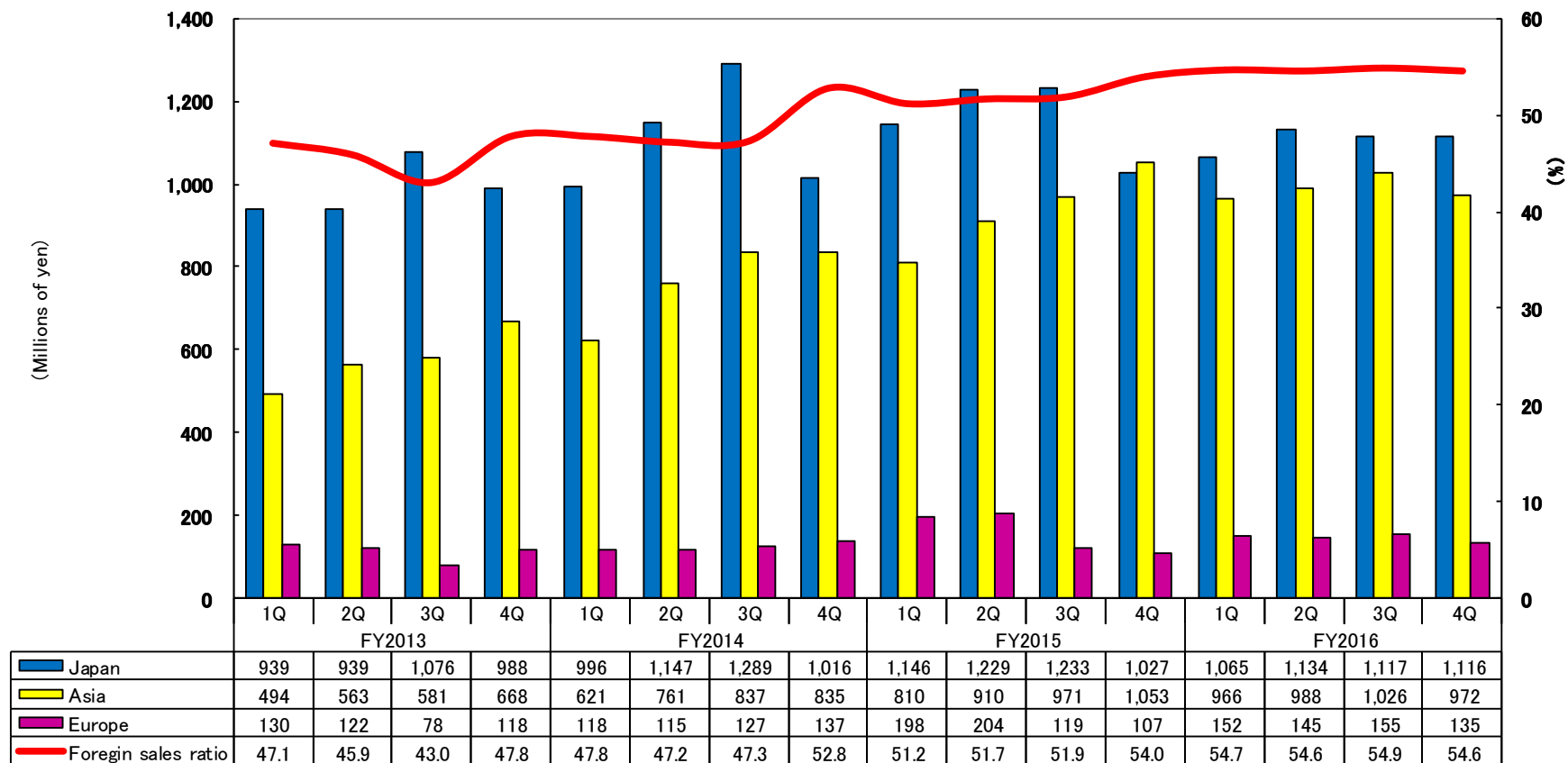


Other surface processing solution	91	86	91	94	87	90	102	98	94	107	92	100	95	103	103	95
Etching solution	427	529	568	612	580	716	767	667	688	777	817	707	729	763	783	779
Adhension improves	905	892	891	902	950	1,087	1,142	1,060	1,220	1,279	1,278	1,320	1,287	1,315	1,351	1,312

CZ Series Sales

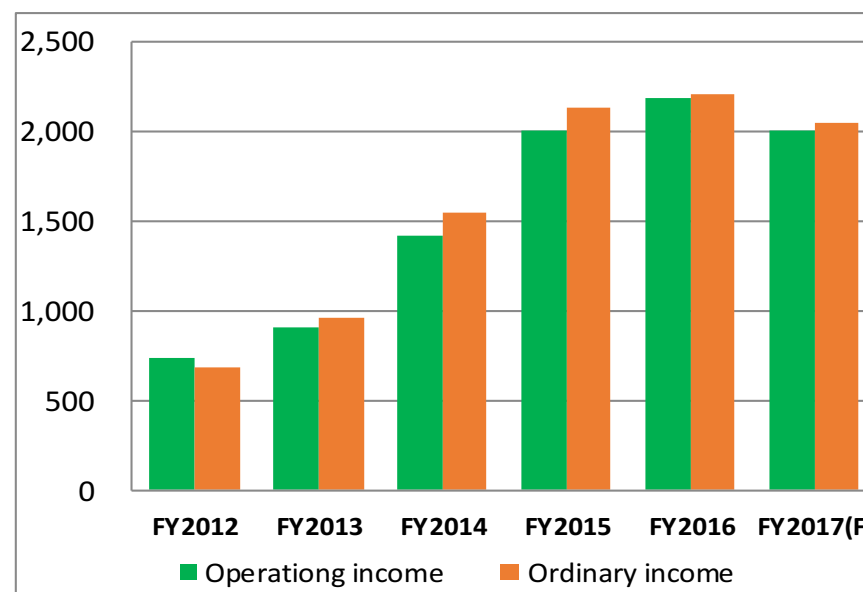
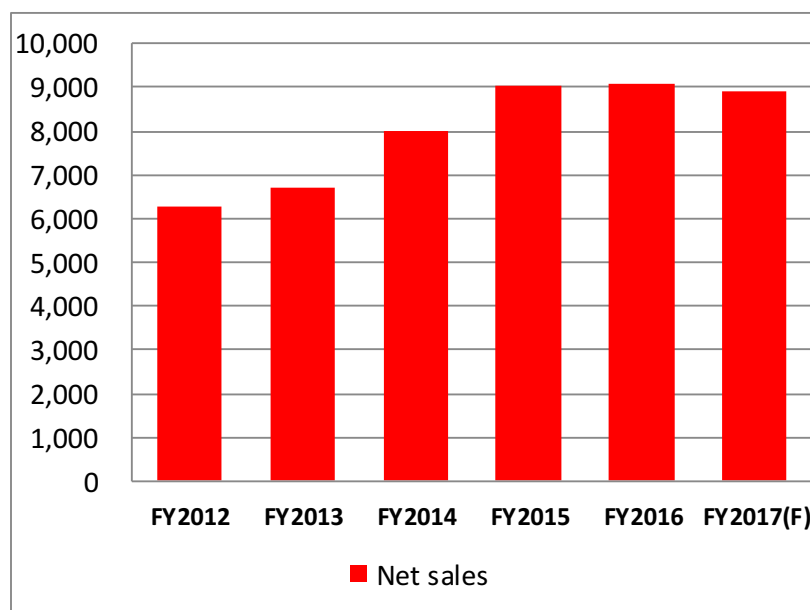


Sales by Region & Foreign Sales Ratio



FY2017 Financial Forecast

	FY2016		FY2017 (F)		
	Amount	Profit ratio	Amount	Profit ratio	vs FY2015
Net sales	¥ 9,078 million	—	¥ 8,900 million	—	98.0 %
Operating income	¥ 2,185 million	24.1 %	¥ 2,000 million	22.5 %	91.5 %
Ordinary income	¥ 2,207 million	24.3 %	¥ 2,050 million	23.0 %	92.8 %
Net income	¥ 1,514 million	16.7 %	¥ 1,450 million	16.3 %	95.7 %



(Unit: Millions of yen)