

2Q FY2012 Financial Announcement

(From April 1, 2011 to September 30, 2011)

- Presentation -

November 2, 2011 (Wednesday), Tokyo

MEC COMPANY LTD.

Securities Code: 4971

URL: <http://www.mec-co.com/>

Points of 2Q/FY2012

1)		2Q/FY2011	2Q/FY2012	YOY comparison
	Net Sales	¥3,569 million	¥3,296 million	-7.7%
	Operating income	¥535 million	¥474 million	-11.3%
	Ordinary income	¥466 million	¥414 million	-11.1%
	Net income (loss)	¥340 million	(¥19 million)	-
2)	Chemical sales (ratio of net sales)	¥3,135 million 87.8%	¥2,824 million 85.7%	-9.9%
3)	Ratio of overseas sales	46.0%	49.0% (see note)	
4)	CZ series sales Ratio of chemical sales	¥1,703 million 54.3%	¥1,577 million 55.9%	-7.4%

(Note) When adding to overseas sales our chemicals for use overseas that were sold at domestic sales agencies, the ratio becomes 56.7%.

Points of 2Q/FY2012

	2Q/FY2012 (planned)	2Q/FY2012 (actual)	Planned vs. actual
Net Sales	¥3,200 million	¥3,296 million	3.0%
Operating income	¥350 million	¥474 million	35.5%
Ordinary income	¥327 million	¥414 million	26.5%
Net income (loss)	(¥91 million)	(¥19 million)	-

Consolidated Full-year Business Forecast for FY2012

	FY2011	FY2012	YOY comparison
Net Sales	¥7,049 million	¥6,650 million	-5.7%
Operating income	¥919 million	¥868 million	-5.5%
Ordinary income	¥877 million	¥823 million	-6.2%
Net income	¥136 million	¥301 million	121.3%

* There is no change from the forecast announced on June 29, 2011.

Statements of Income

(From April 1, 2011 to September 30, 2011)

Unit: Millions of yen

	Six months ended September 30, 2010		Six months ended September 30, 2011		Increase (decrease)	
	Amount	%	Amount	%	Amount	%
Net sales	3,569	100.0	3,296	100.0	(273)	
Cost of sales	1,493	41.8	1,320	40.1	(173)	-1.7
Gross profit	2,075	58.2	1,975	59.9	(99)	1.7
Selling, general and administrative expenses	1,539	43.1	1,500	45.5	(39)	2.4
Operation income	535	15.0	474	14.4	(60)	-0.6
Non-operating income	22	0.6	21	0.6	0	0.0
Non-operating expenses	91	2.6	81	2.5	(10)	-0.1
Ordinary income	466	13.1	414	12.6	(51)	-0.5
Extraordinary income	2	0.1	4	0.1	1	0.0
Extraordinary loss	7	0.2	3	0.1	(3)	-0.1
Income before income taxes	461	12.9	415	12.6	(46)	-0.3
Income taxes	121	3.4	434	13.2	312	9.8
Net income (loss)	340	9.5	(19)		(359)	

Statements of Income

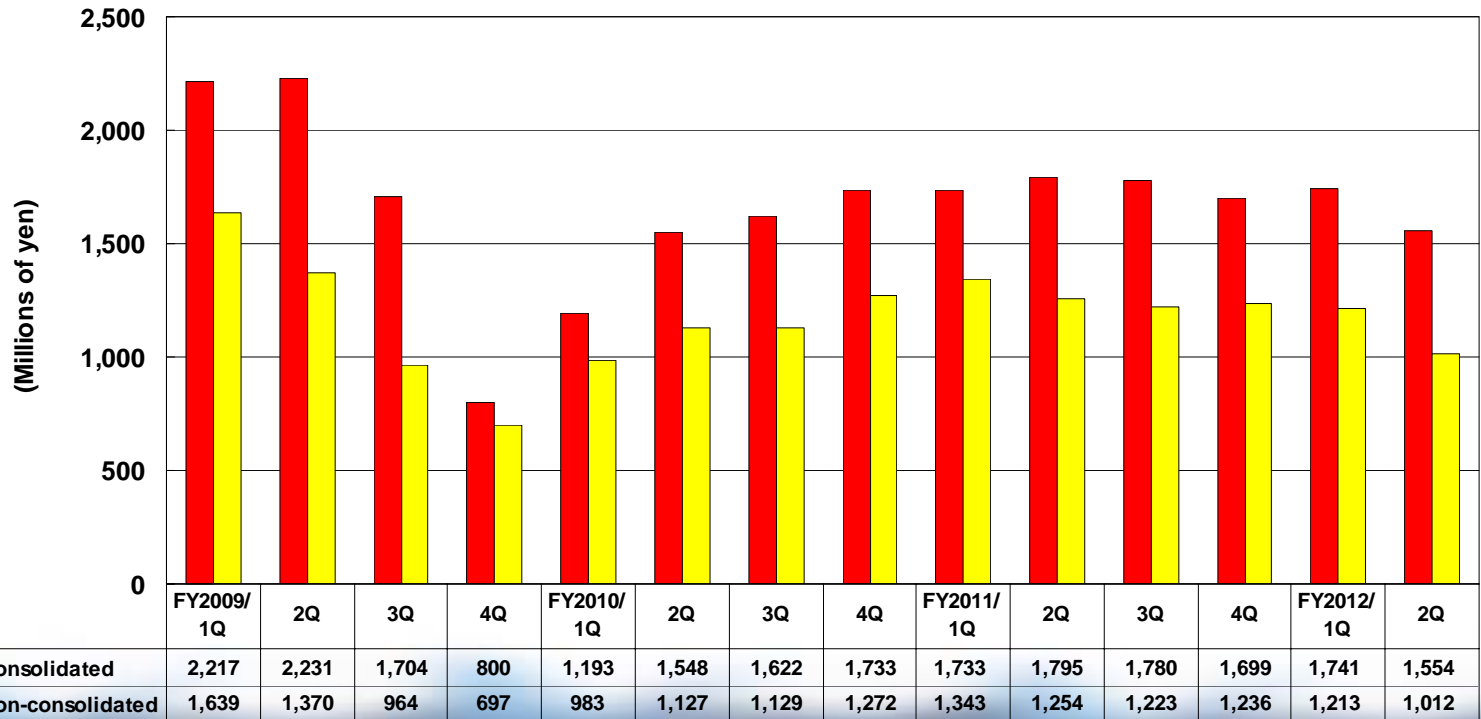
(From April 1, 2011 to March 31, 2012)

Unit: Millions of yen

	FY2011		FY2012 (Planned)		Increase (decrease)	
	Amount	%	Amount	%	Amount	%
Net sales	7,049	100.0	6,650	100.0	(399)	
Cost of sales	2,945	41.8	2,564	38.6	(381)	-3.2
Gross profit	4,104	58.2	4,085	61.4	(18)	3.2
Selling, general and administrative expenses	3,184	45.2	3,217	48.4	32	3.2
Operation income	919	13.0	868	13.1	(51)	0.1
Non-operating income	59	0.9	31	0.5	(28)	-0.4
Non-operating expenses	102	1.4	76	1.1	(26)	-0.3
Ordinary income	877	12.4	823	12.4	(54)	-0.0
Extraordinary income	3	0.0	10	0.2	7	0.2
Extraordinary loss	536	7.6	7	0.1	(528)	-7.5
Income before income taxes	344	4.9	827	12.4	482	7.5
Income taxes	207	2.9	525	7.9	317	5.0
Net income (loss)	136	1.9	301	4.5	164	2.6

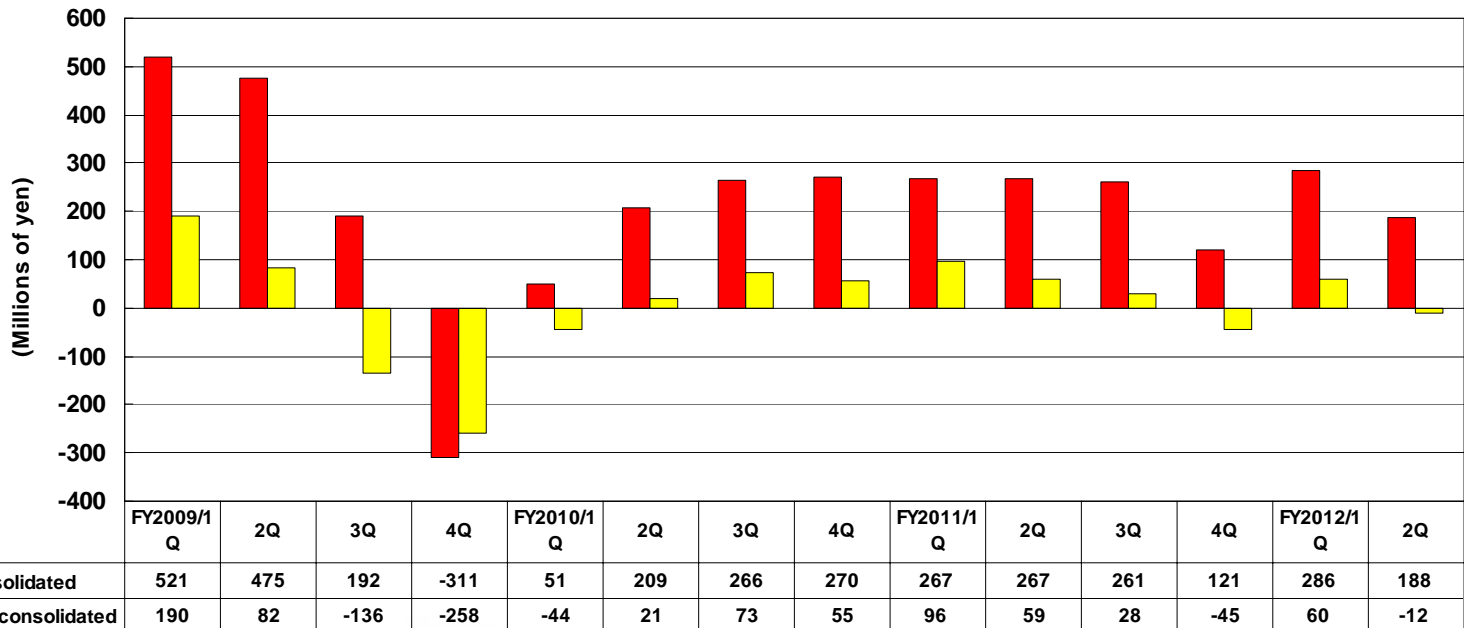
Quarterly Sales

Quarterly sales decreased on a year-on-year basis, but exceeded the planned amount, announced on June 29, 2011, by ¥42 million.



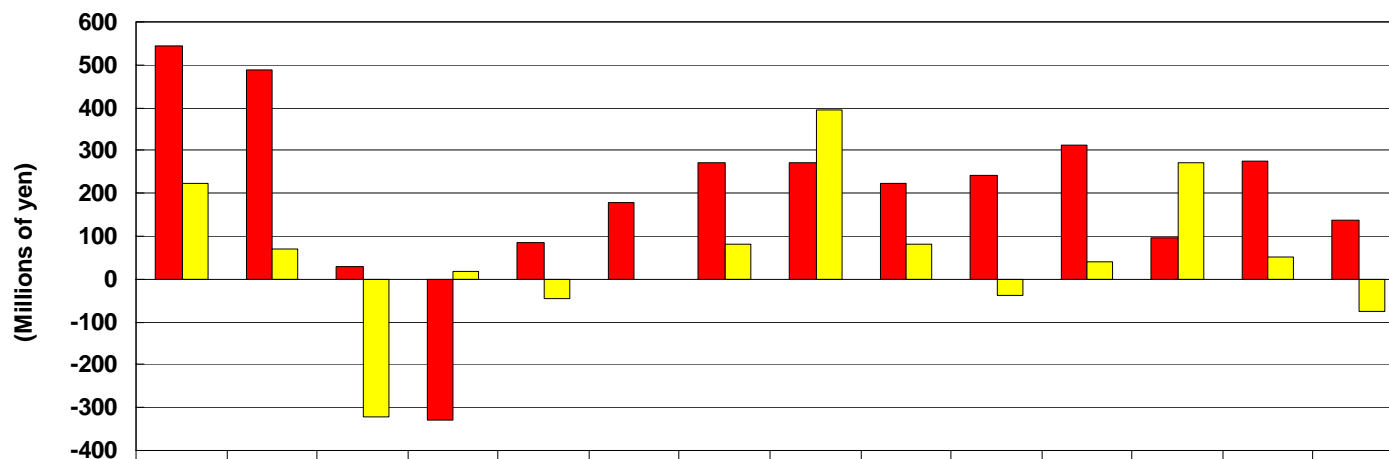
Quarterly Operating Income

Quarterly operating income decreased on a year-on-year basis, but exceeded the planned amount, announced on June 29, 2011, by ¥52 million.



Quarterly Ordinary Income

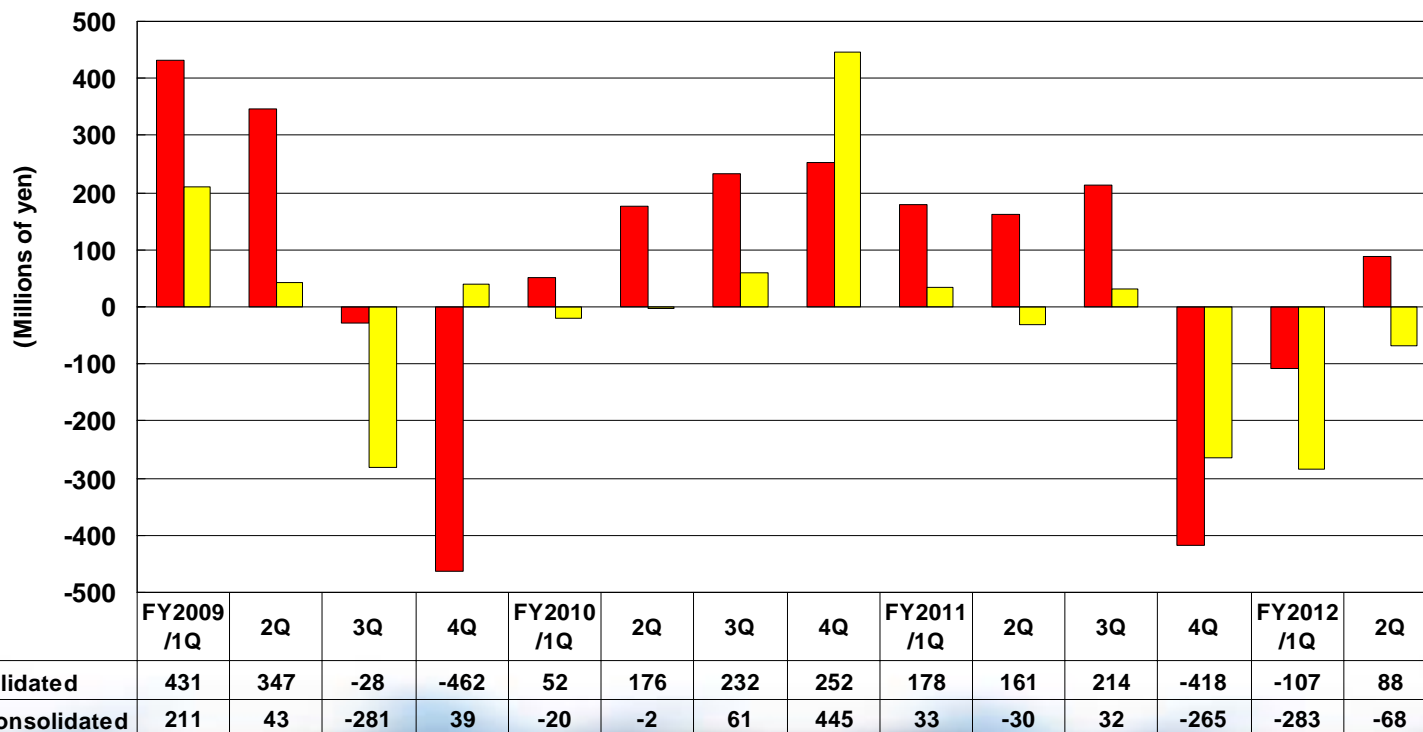
Quarterly operating income decreased on a year-on-year basis, but exceeded the planned amount, announced on June 29, 2011, by ¥7 million.



	FY2009 /1Q	2Q	3Q	4Q	FY2010 /1Q	2Q	3Q	4Q	FY2011 /1Q	2Q	3Q	4Q	FY2012 /1Q	2Q
■ Consolidated	544	489	30	-330	84	177	272	270	222	242	311	98	275	139
■ Non-consolidated	222	71	-322	19	-44	-2	80	395	81	-38	40	272	51	-77

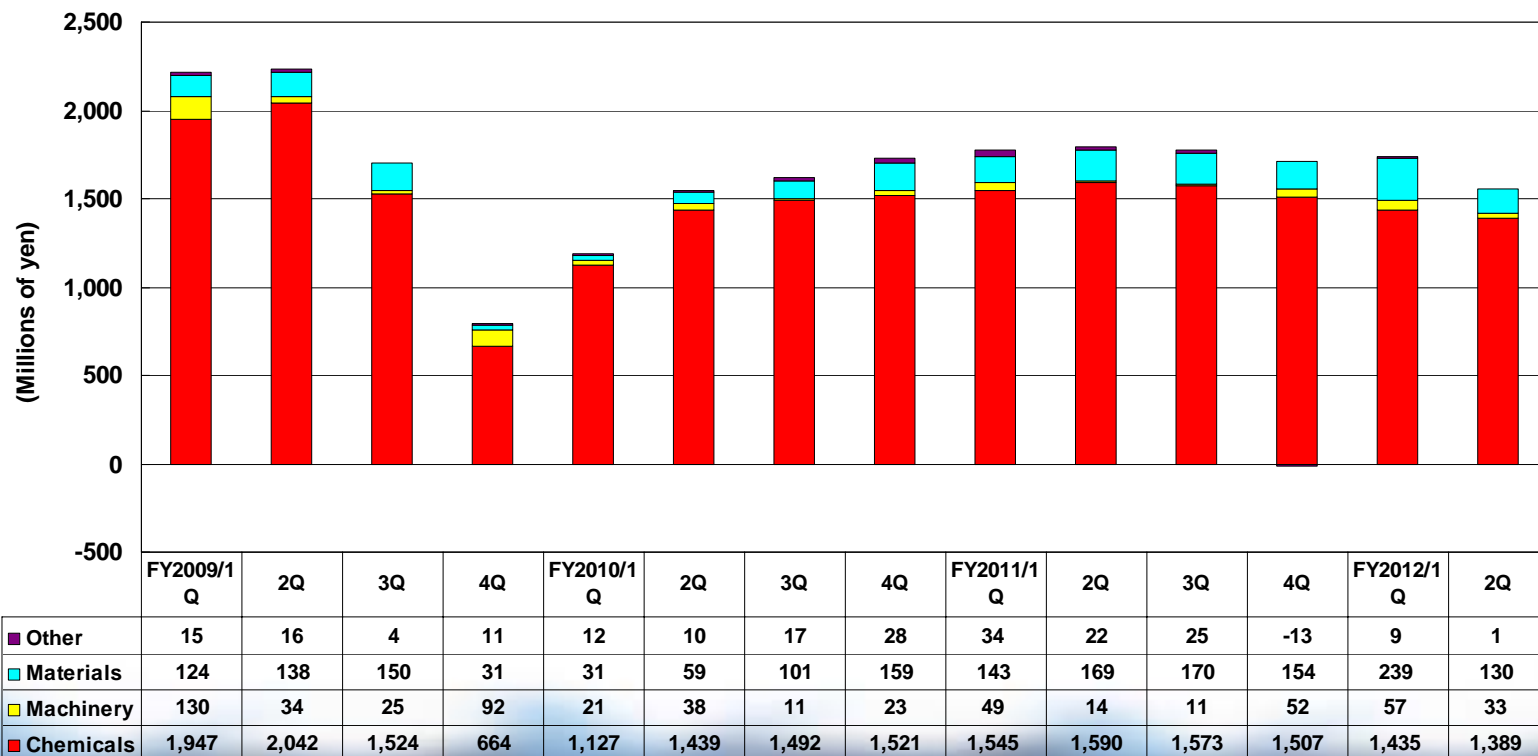
Quarterly Net Income

Quarterly net income decreased on a year-on-year basis, but exceeded the planned amount, announced on June 29, 2011, by ¥28 million.



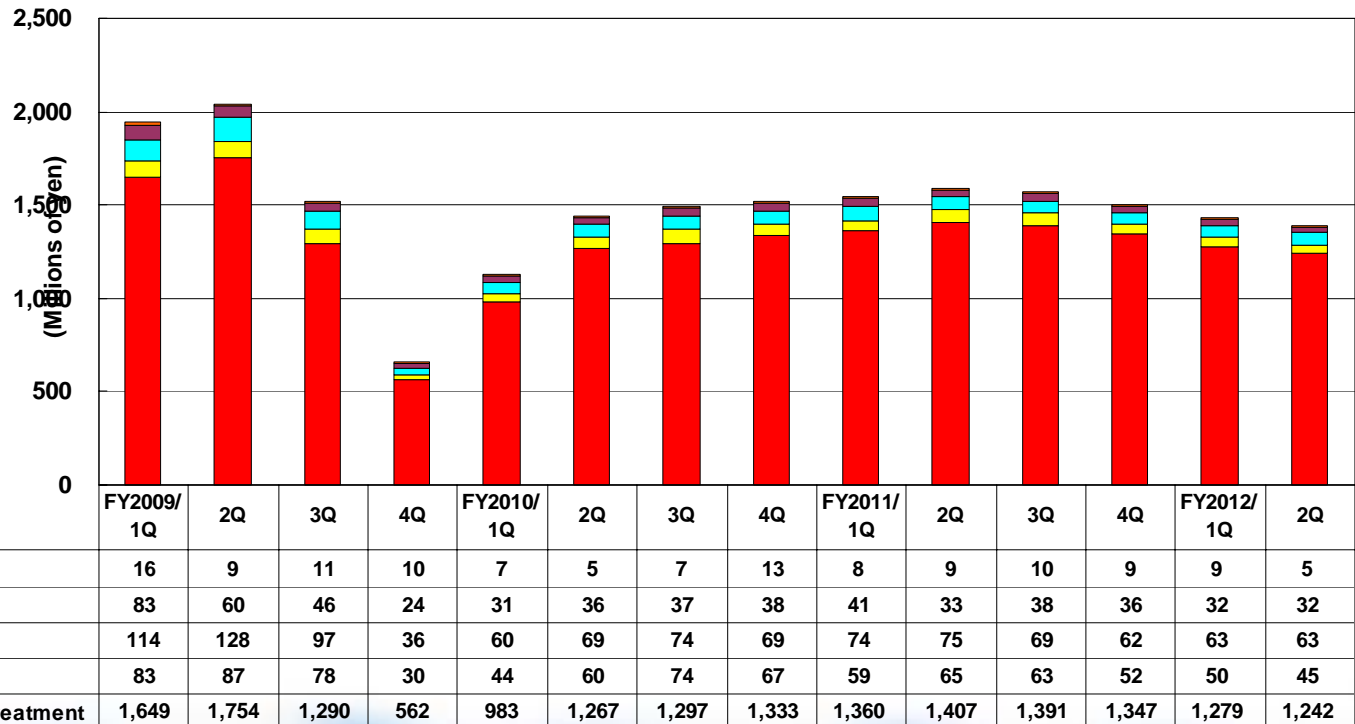
Sales by Product (Consolidated)

Revenue from sales of materials decreased, but this has already been incorporated in our forecasts. Sales of chemicals only fell slightly, despite sluggish sales of PCs.

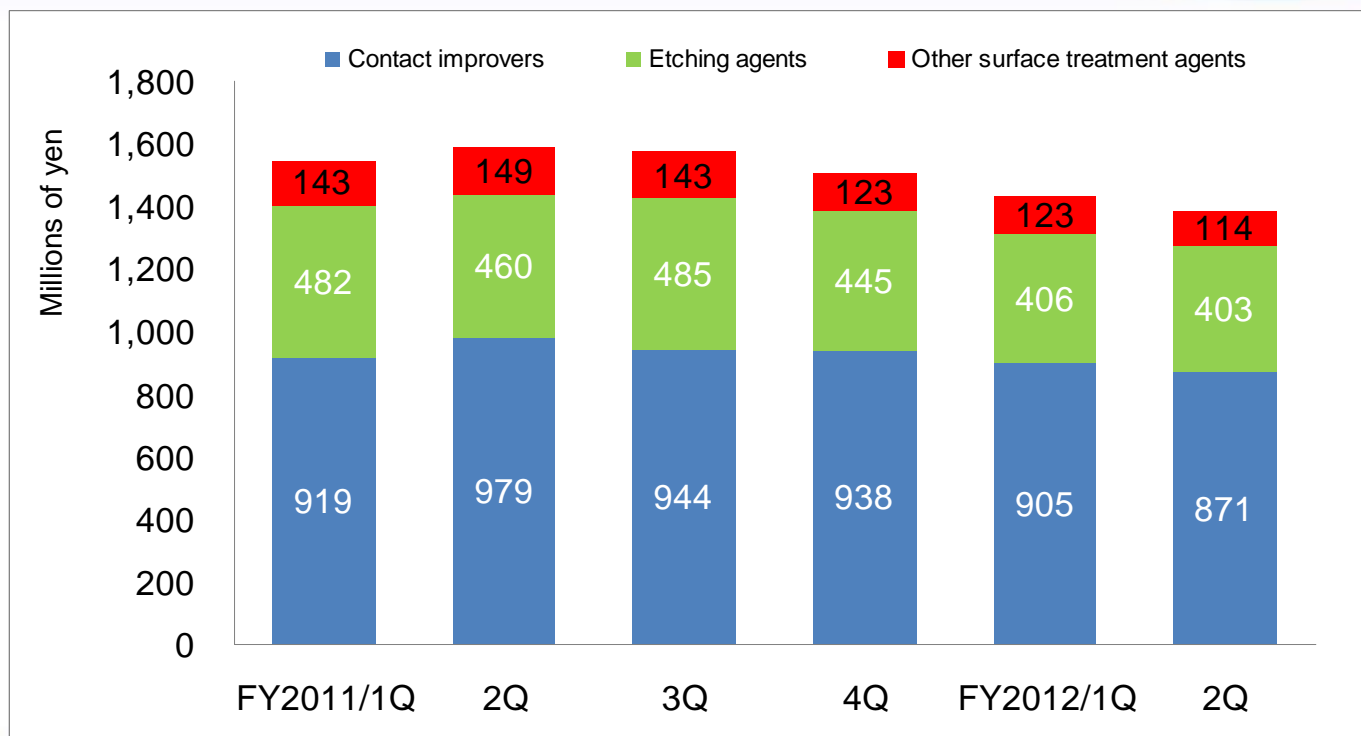


Sales by Chemical (Consolidated)

There were sluggish sales of PCs, but our sales of chemicals for other uses increased. Overall, sales of chemicals only fell slightly.

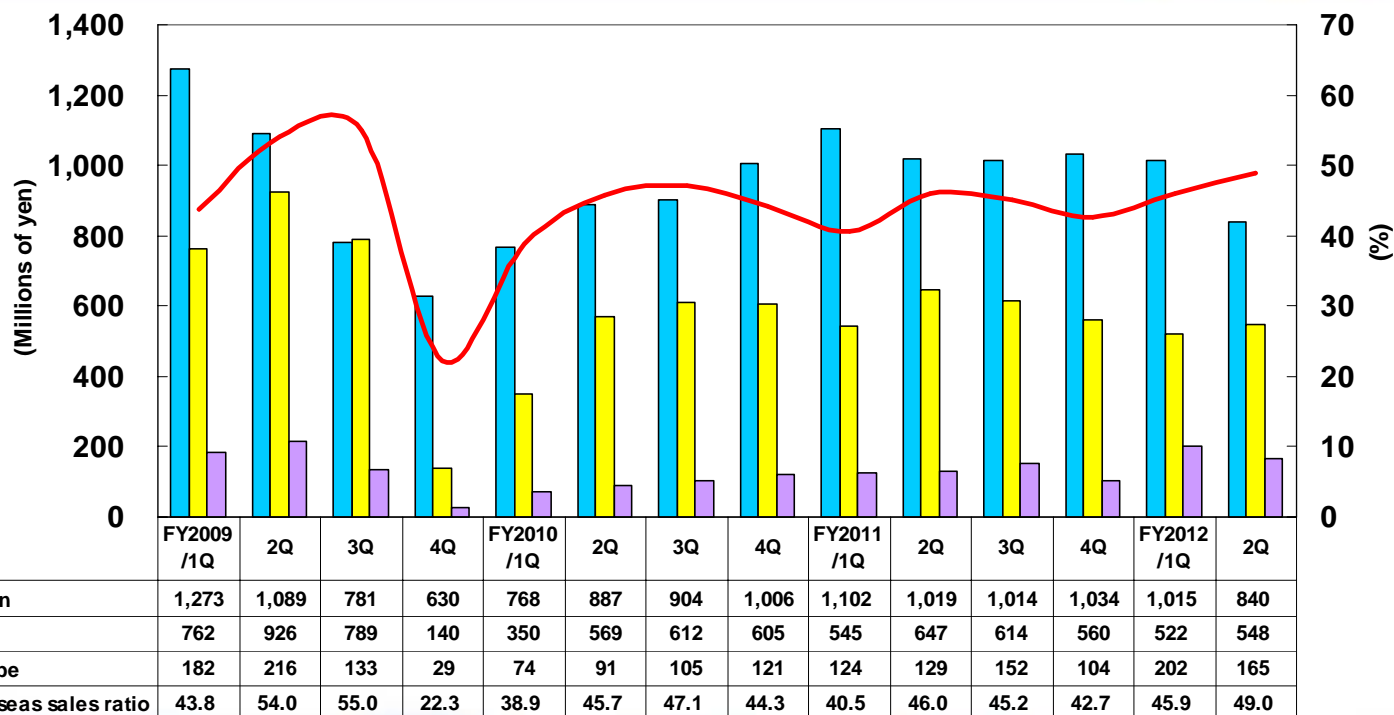


Reorganization of the Classification for Chemicals



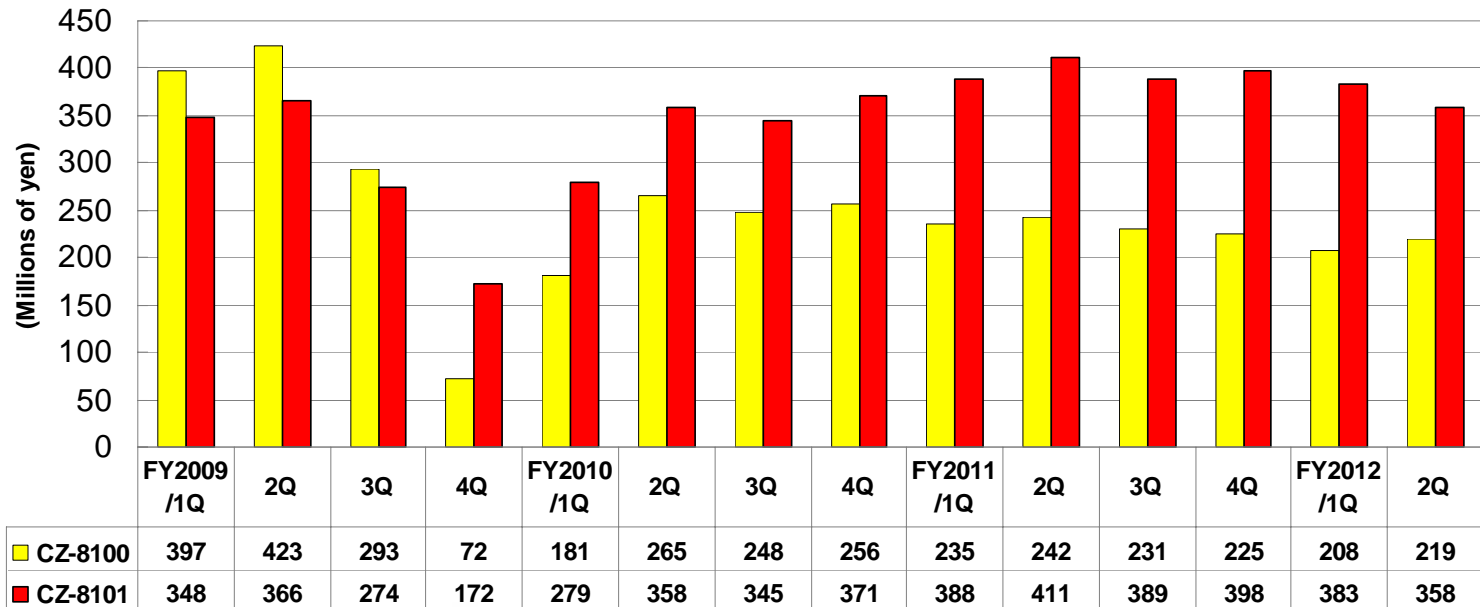
Net Sales by Segment Region and Ratio of Overseas Sales

The overseas sales ratio rose with the decline of sales in Japan due to factors like the Great East Japan Earthquake.



Net Sales: CZ Series

Net sales of CZ-8101, a chemical for FCPKG used in PCs, fell. However, sales of CZ-8100, a chemical for other PKGs, grew for its use in smartphones.



Future Planning Points

1. From PKGs to motherboards, have MEC's technologies permeate all processes from upstream to downstream ones.
2. Ensure practical application of new processes for mass production of HDI boards.
3. Based on our copper surface treatment, aim to have our metal surface treatments applied in various areas such as electronic substrates and batteries.