
1Q/FY2017

Financial Announcement

(April 1, 2016 to June 30, 2016)

Presentation

July 29, 2016 - HQ

August 2, 2016 - Tokyo

MEC COMPANY LTD.

Securities Code: 4971

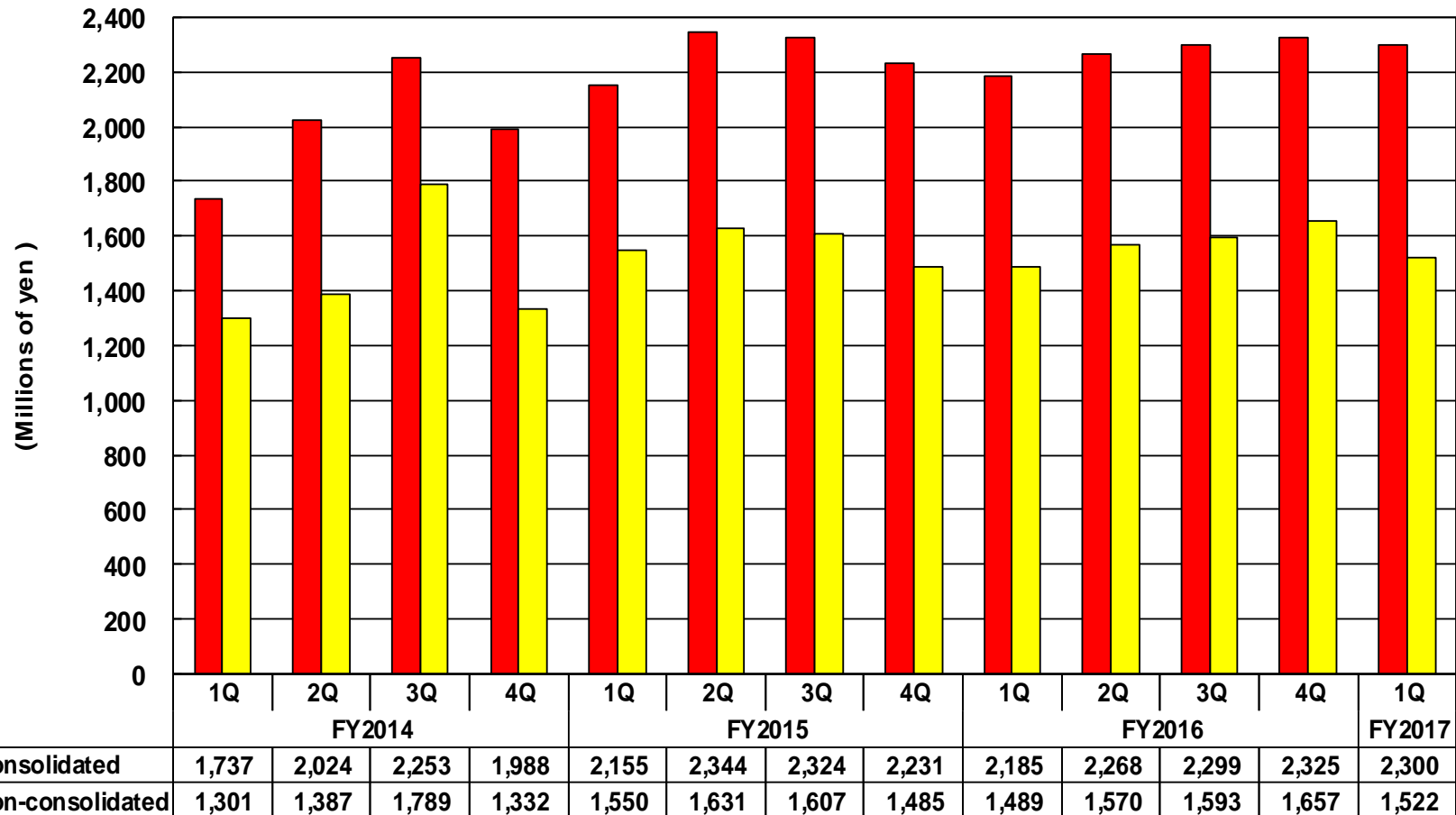
Points of 1Q/FY2017

| 1) | | 1Q/FY2016 | 1Q/FY2017 | Y-o-Y |
|----|-------------------------|-----------------|-----------------|-----------------|
| | Net sales | ¥ 2,185 million | ¥ 2,300 million | + 5.3 % |
| | Operating income | ¥ 496 million | ¥ 5,800 million | +2.5 % |
| | Ordinary income | ¥ 538 million | ¥ 467 million | - 13.1 % |
| | Net income | ¥ 377 million | ¥ 362 million | - 3.9 % |
| 2) | Chemical sales | ¥ 2,112 million | ¥ 2,185 million | |
| | Ratio of Net sales | 96.7 % | 95.0 % | (- 1.7 points) |
| 3) | Overseas sales ratio | 54.7 % | 54.8 % * | (+ 0.1 points) |
| 4) | CZ series sales | ¥ 1,125 million | ¥ 1,200 million | |
| | Ratio of chemical sales | 53.3 % | 54.9 % | (+ 1.6 points) |
| 5) | Gross profit | 67.9 % | 64.1 % | (-3.8 points) |

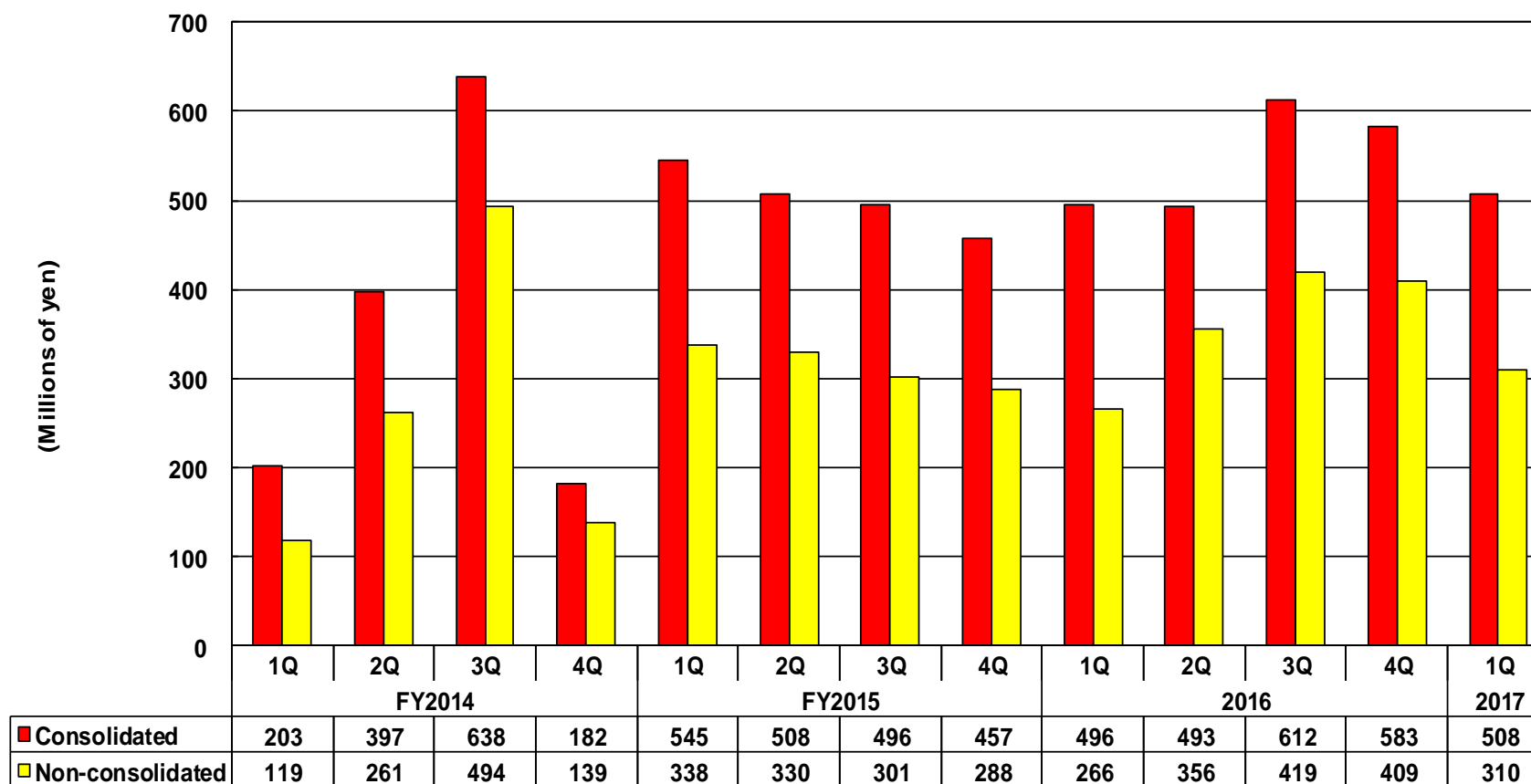
* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 75.6 %.
(1Q/FY2016: 68.0 %)

Impact of change in foreign exchange rate: Net sales -¥86 million, Operating income -¥12 million.

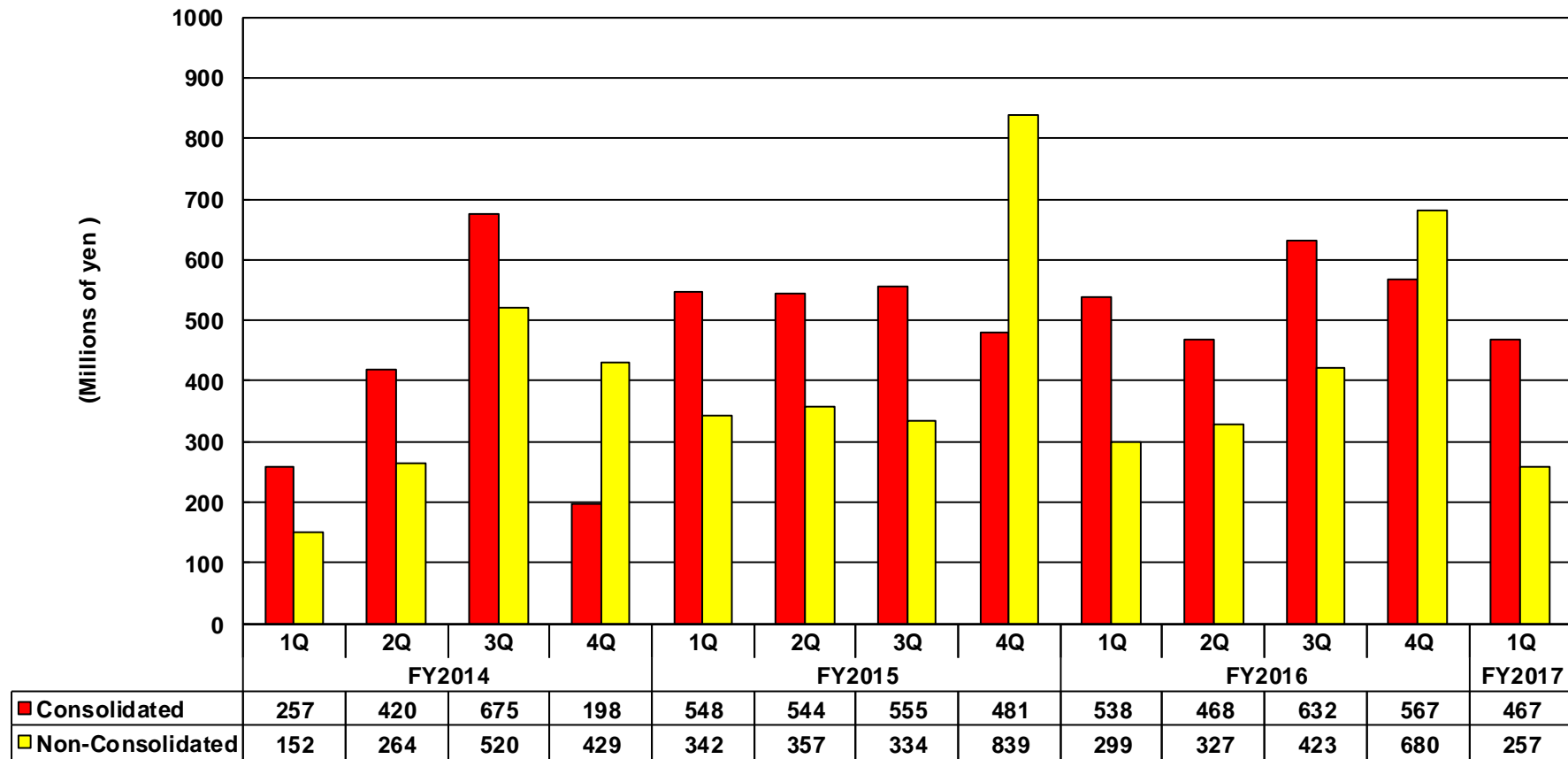
Net Sales



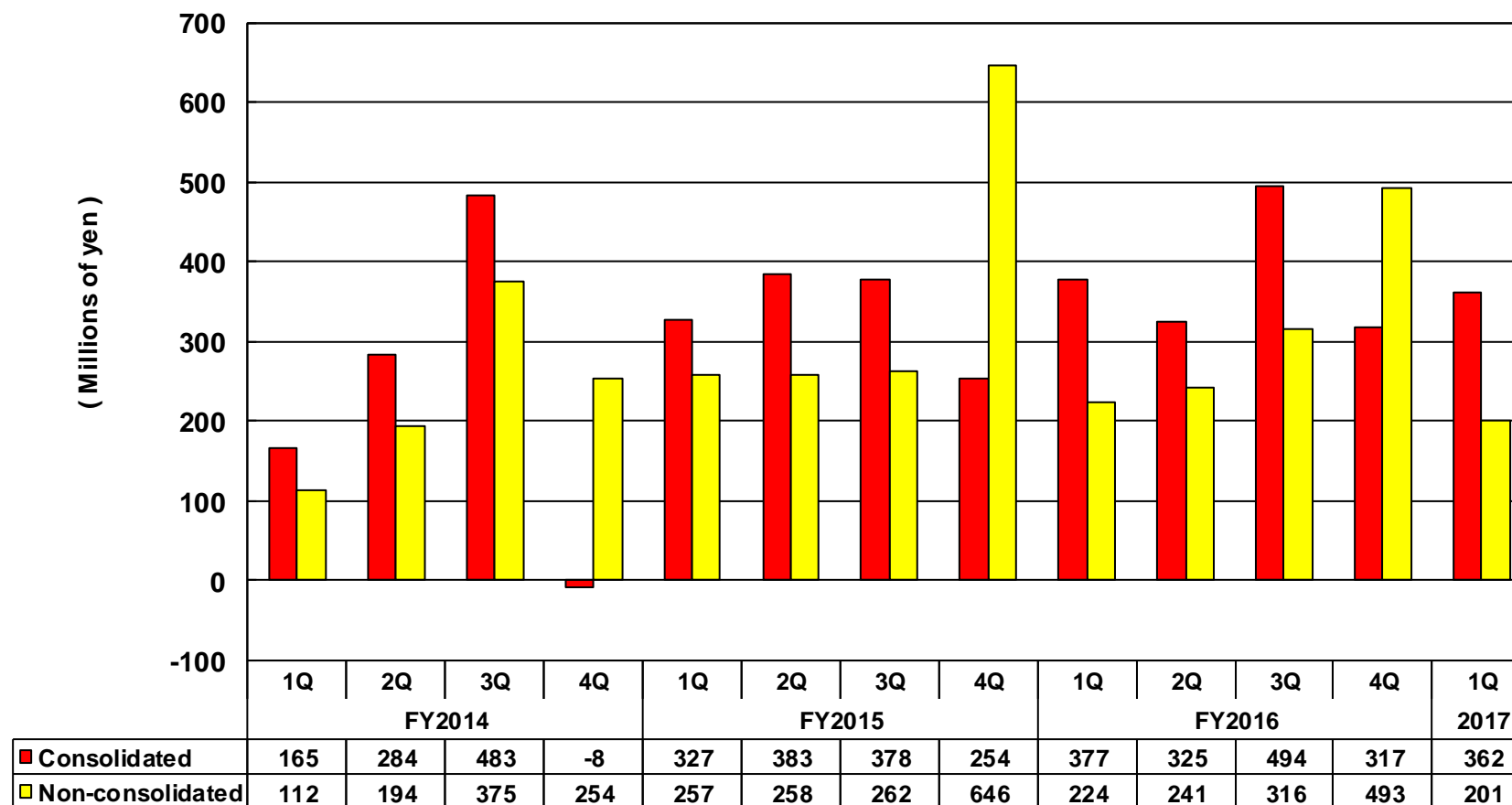
Operating Income



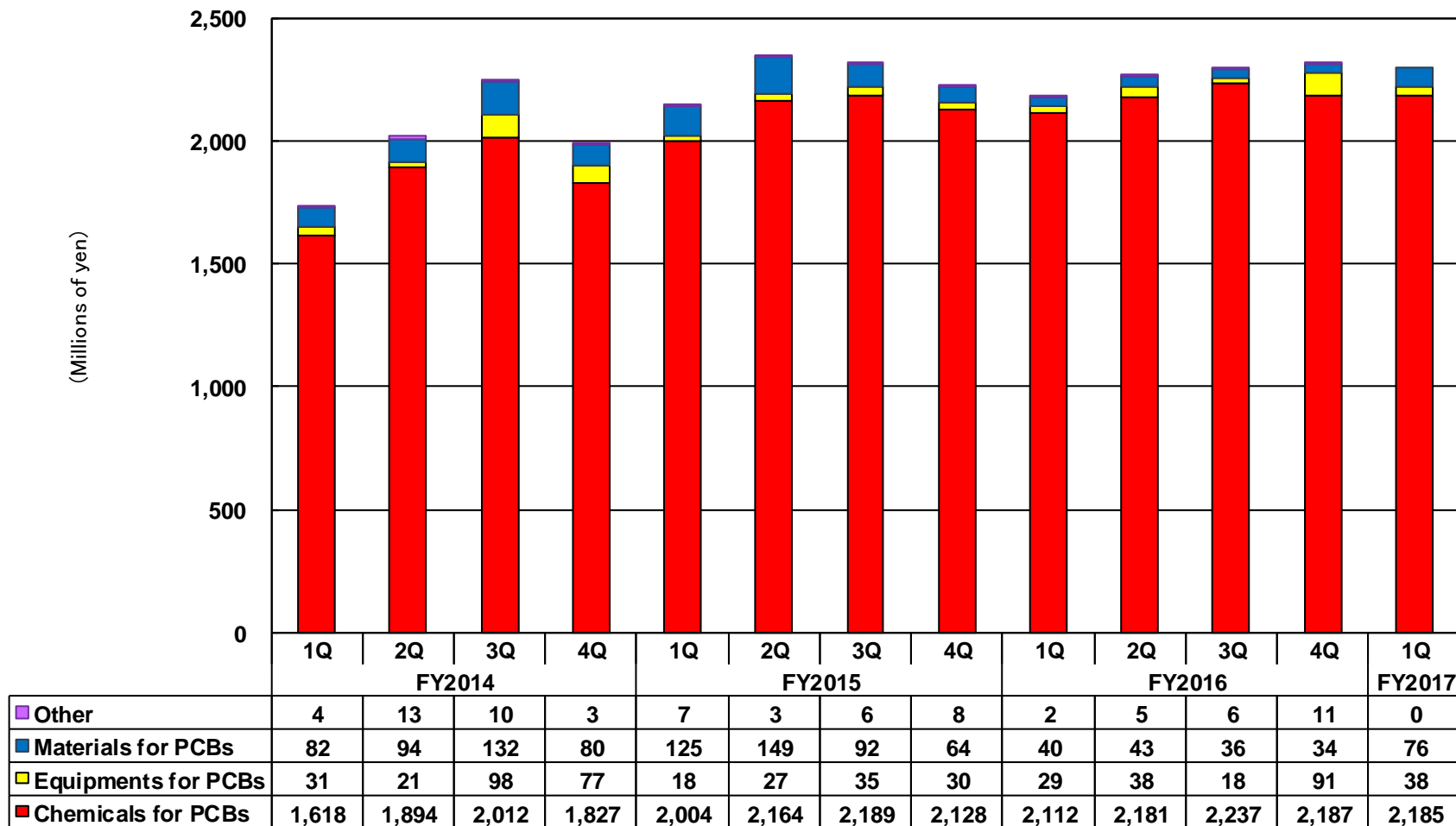
Ordinary Income



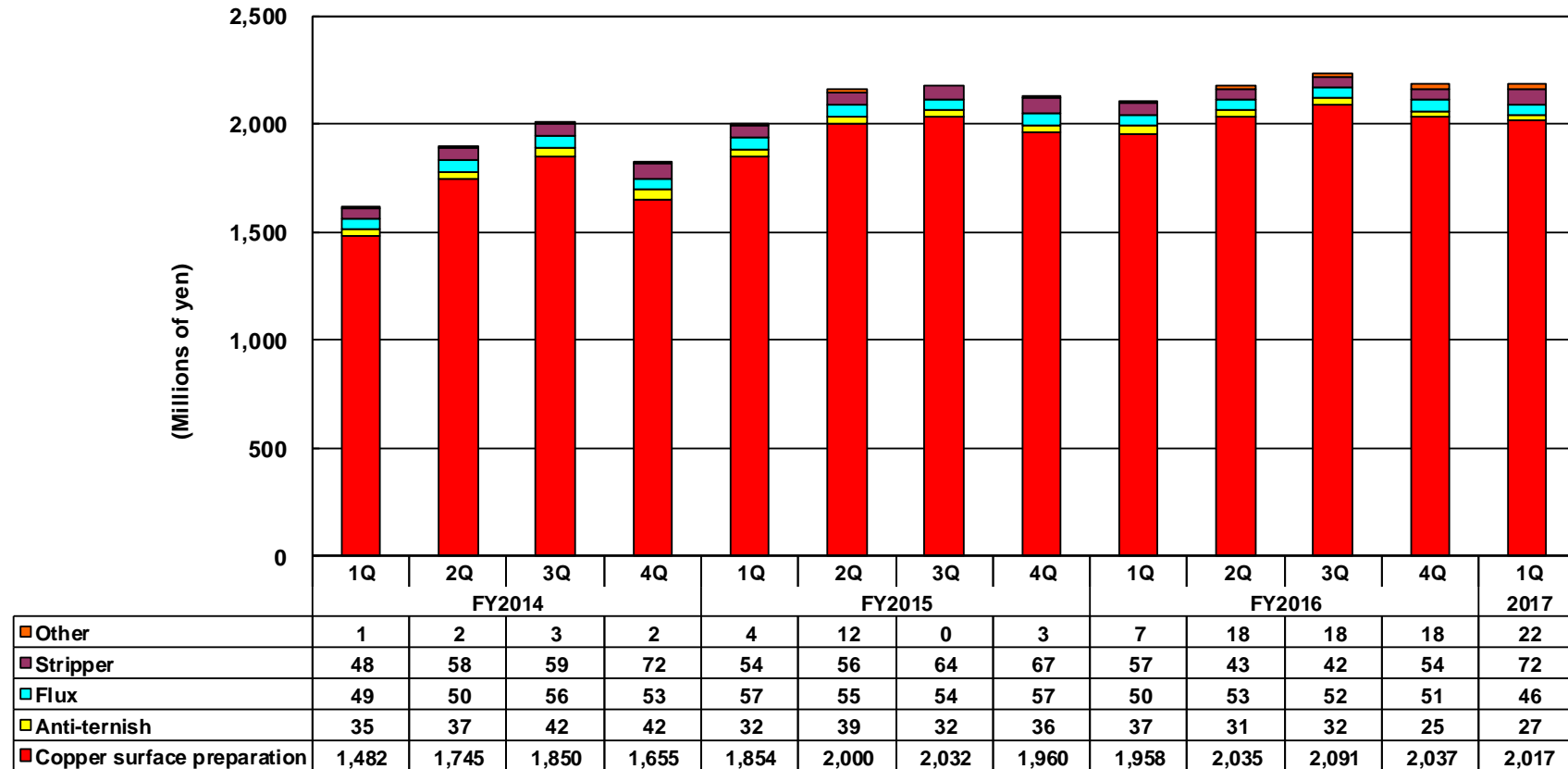
Net Income



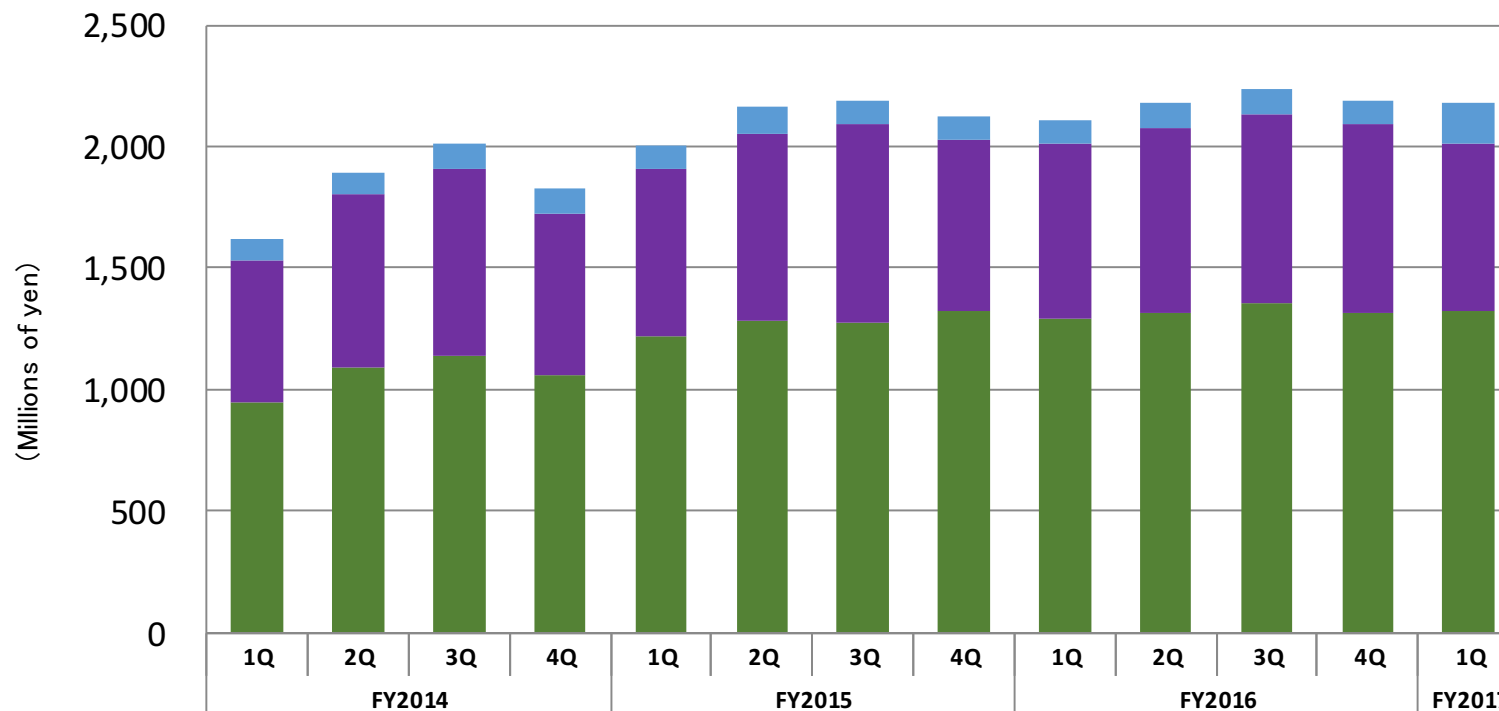
Sales by Product - Consolidated



Chemical Sales – Consolidated 1

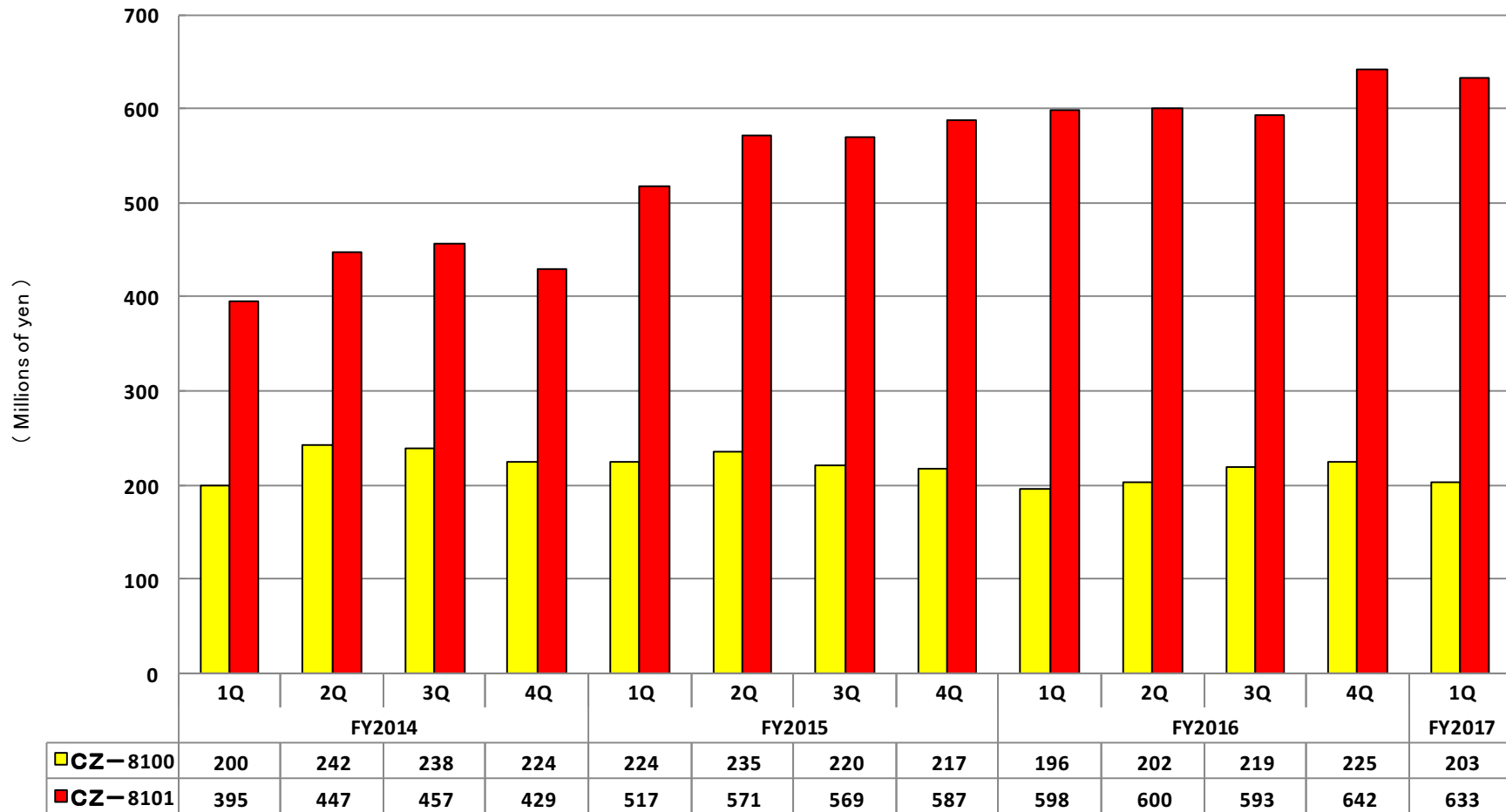


Chemical Sales – Consolidated 2

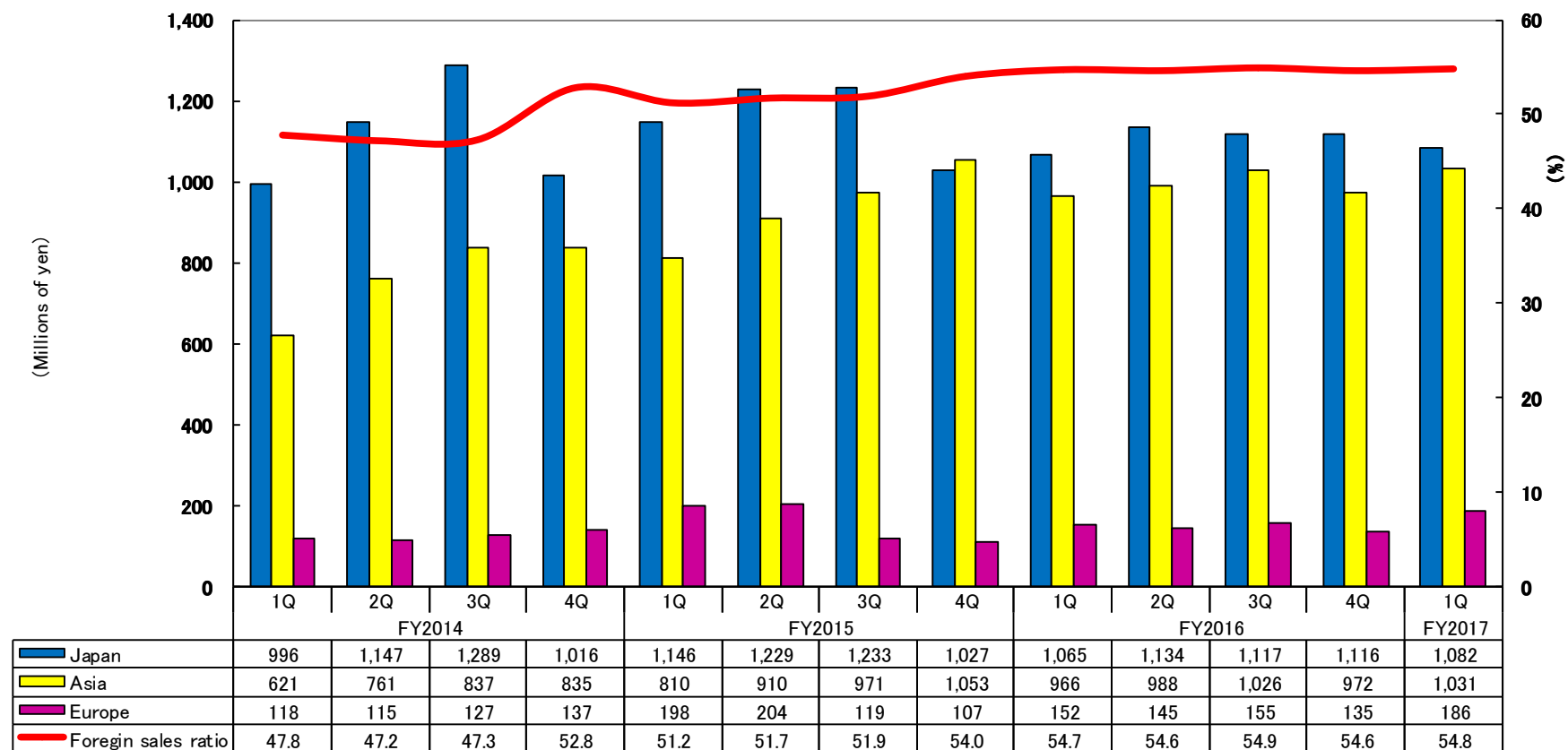


| | | | | | | | | | | | | | |
|-------------------------------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| ■ Other surface processing solution | 87 | 90 | 102 | 98 | 94 | 107 | 92 | 100 | 95 | 103 | 103 | 95 | 168 |
| ■ Etching solution | 580 | 716 | 767 | 667 | 688 | 777 | 817 | 707 | 729 | 763 | 783 | 779 | 691 |
| ■ Adhension improves | 950 | 1,087 | 1,142 | 1,060 | 1,220 | 1,279 | 1,278 | 1,320 | 1,287 | 1,315 | 1,351 | 1,312 | 1,325 |

CZ Series Sales

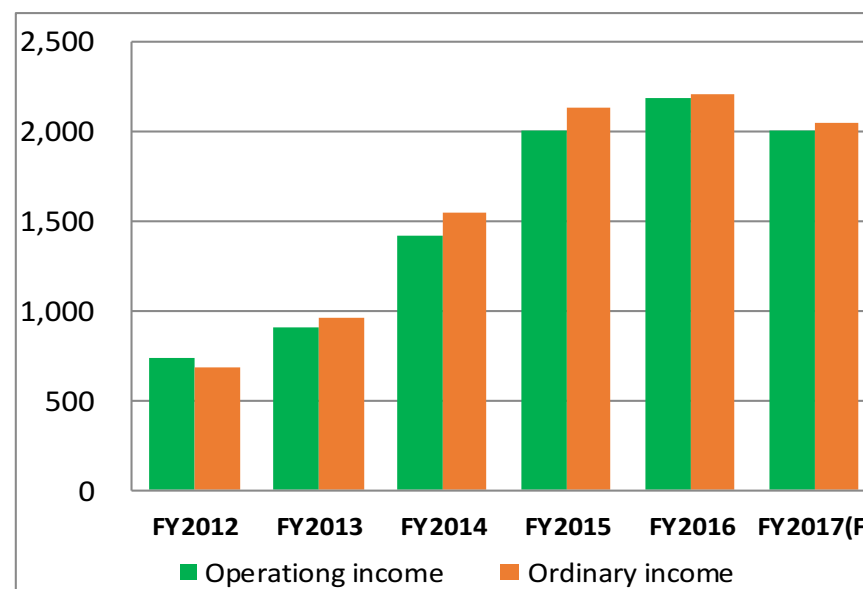
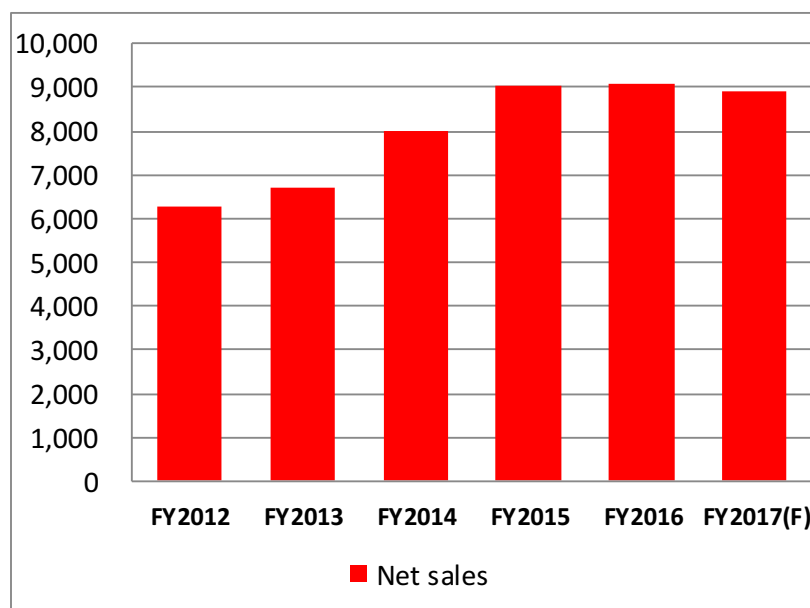


Sales by Region & Foreign Sales Ratio



FY2017 Financial Forecast

| | FY2016 | | FY2017 (F) | | |
|------------------|-----------------|--------------|-----------------|--------------|-----------|
| | Amount | Profit ratio | Amount | Profit ratio | vs FY2015 |
| Net sales | ¥ 9,078 million | — | ¥ 8,900 million | — | 98.0 % |
| Operating income | ¥ 2,185 million | 24.1 % | ¥ 2,000 million | 22.5 % | 91.5 % |
| Ordinary income | ¥ 2,207 million | 24.3 % | ¥ 2,050 million | 23.0 % | 92.8 % |
| Net income | ¥ 1,514 million | 16.7 % | ¥ 1,450 million | 16.3 % | 95.7 % |



(Unit: Millions of yen)