
2Q/FY2014 Financial Announcement

(April 1, 2013 to September 30, 2013)

Presentation

October 31, 2013 - HQ

November 5, 2013 - Tokyo

MEC COMPANY LTD.

Securities Code: 4971

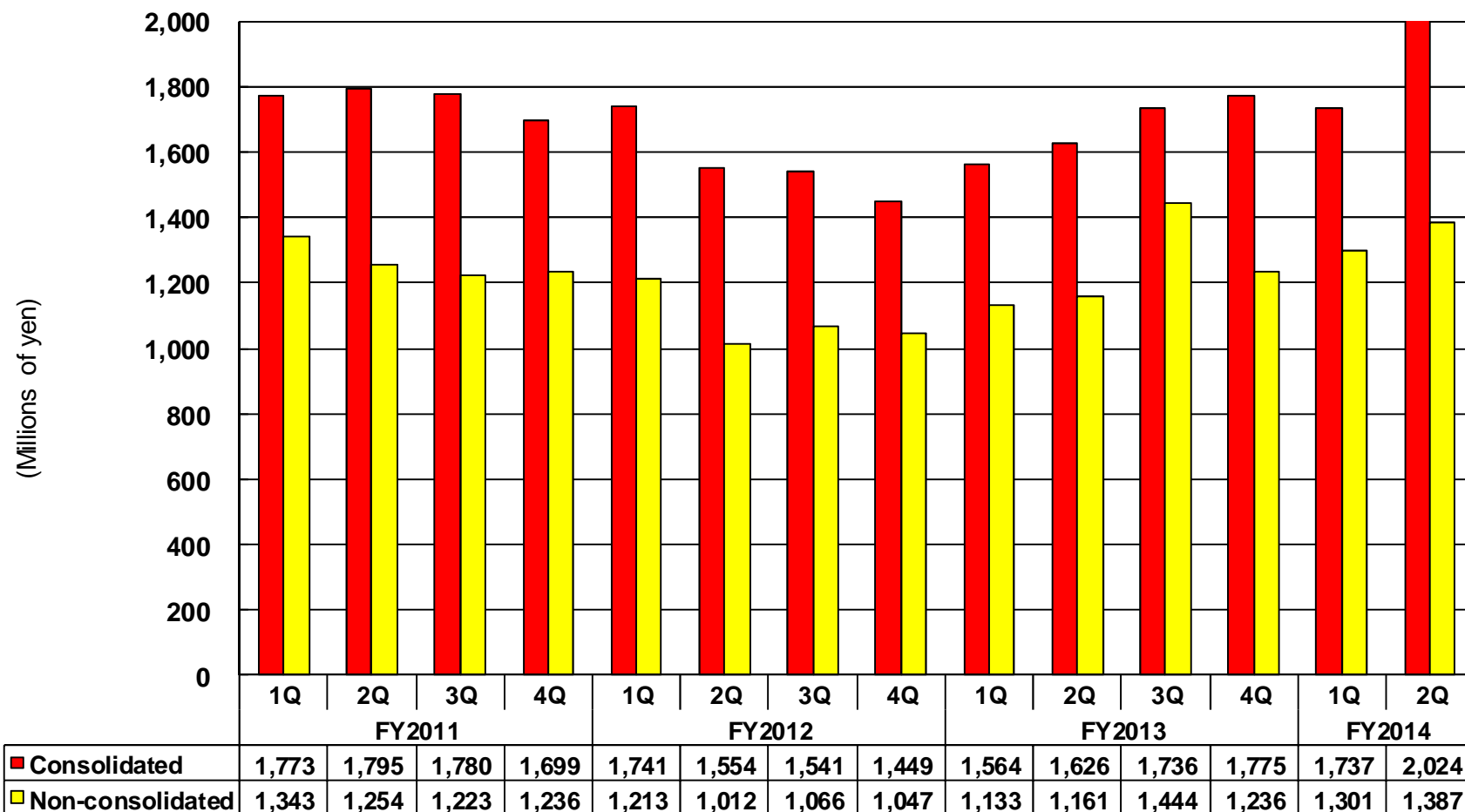
Points of 2Q/FY2014

1)		2Q/FY2013	2Q/FY2014	Y-o-Y
	Net sales	¥ 3,191 million	¥ 3,761 million	+ 17.9 %
	Operating income	¥ 390 million	¥ 6 million	+ 53.8 %
	Ordinary income	¥ 369 million	¥ 677 million	+ 83.4 %
	Net income	¥ 265 million	¥ 450 million	+ 69.5 %
2)	Chemical sales	¥ 2,932 million	¥ 3,513 million	+ 19.8 %
	Ratio of Net sales	91.9%	93.4%	(+1.5 points)
3)	Overseas sales ratio	45.9 %	47.5 % *	+1.6 points
4)	CZ series sales	¥ 1,593 million	¥ 1,791 million	+ 12.4 %
	Ratio of chemical sales	54.3%	51.0%	(- 3.3 points)
5)	Gross profit	63.4 %	62.3%	- 1.1 %

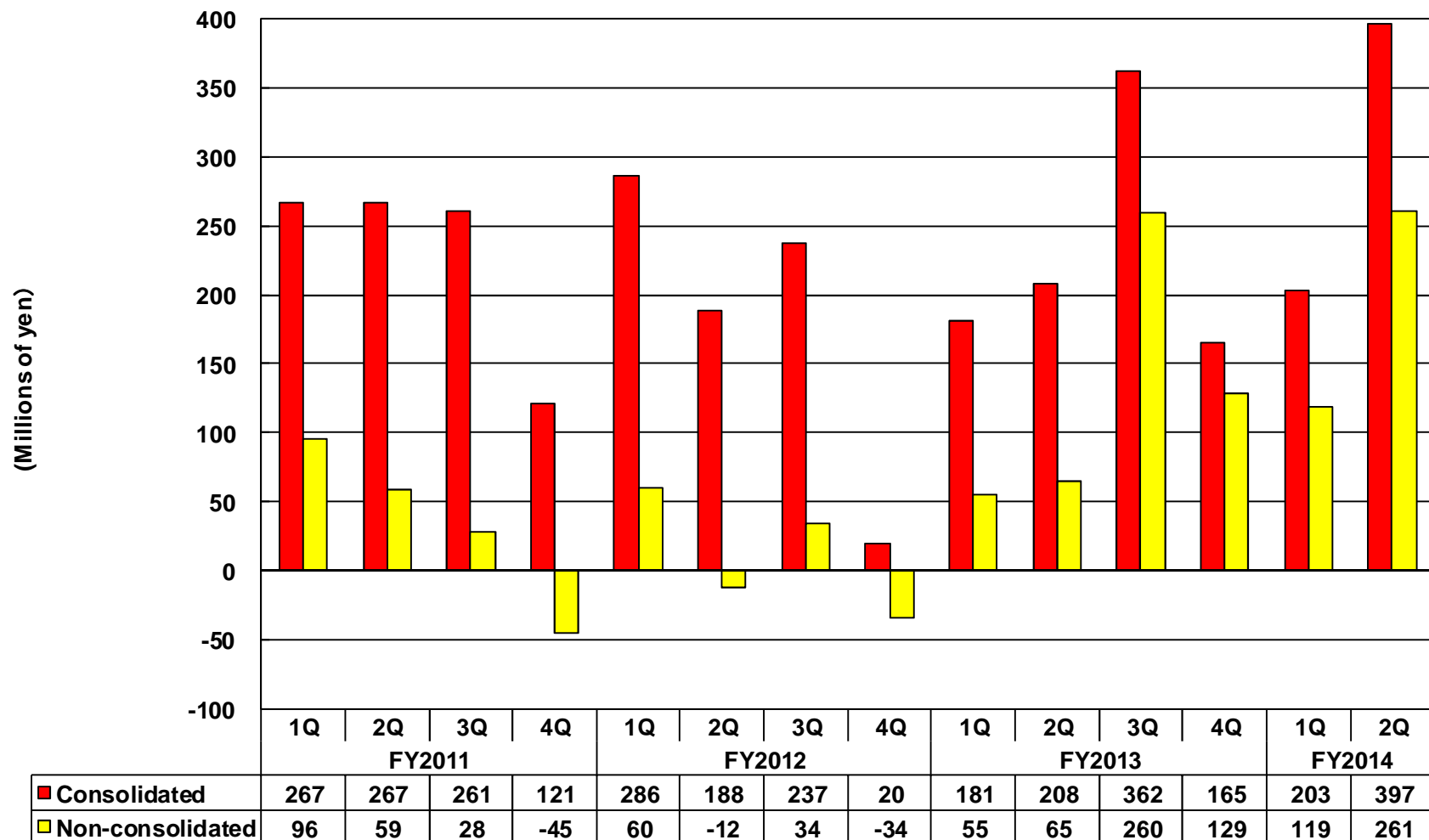
* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 61.4 % . (2Q/FY2013: 58.9 %)

Impact of change in foreign exchange rates: Net sales + ¥ 283 million, Operating income + ¥ 39 million

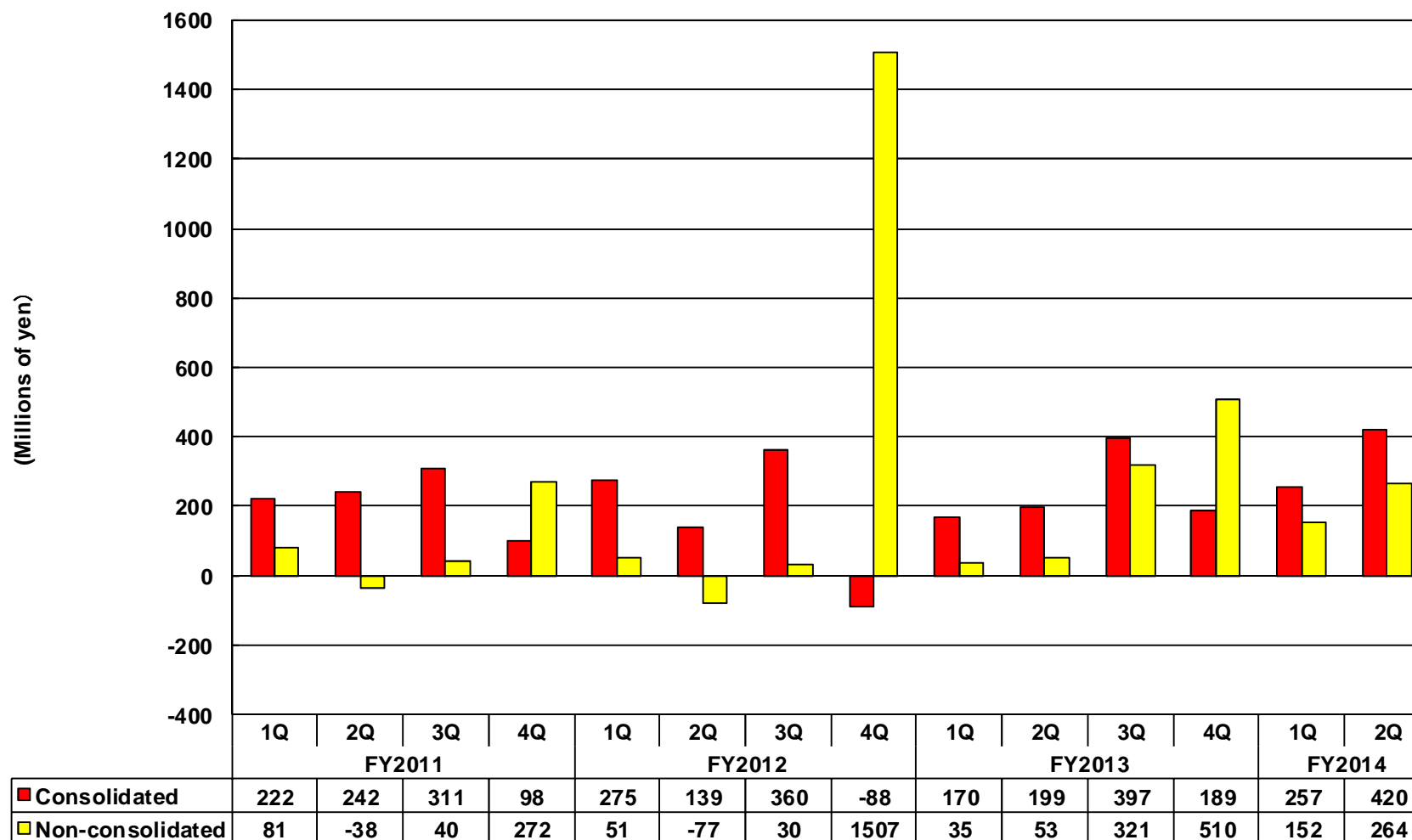
Net Sales



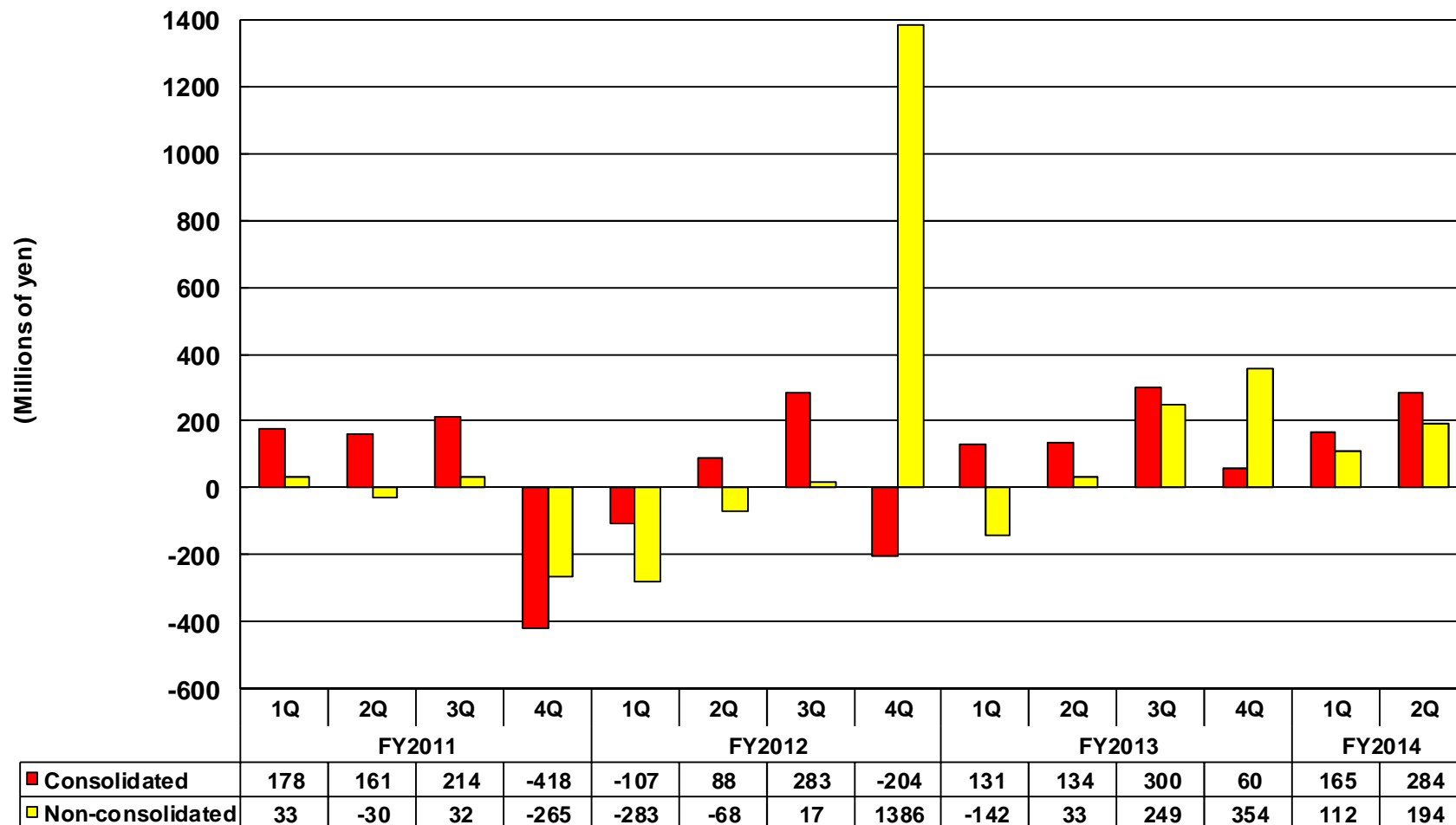
Operating Income



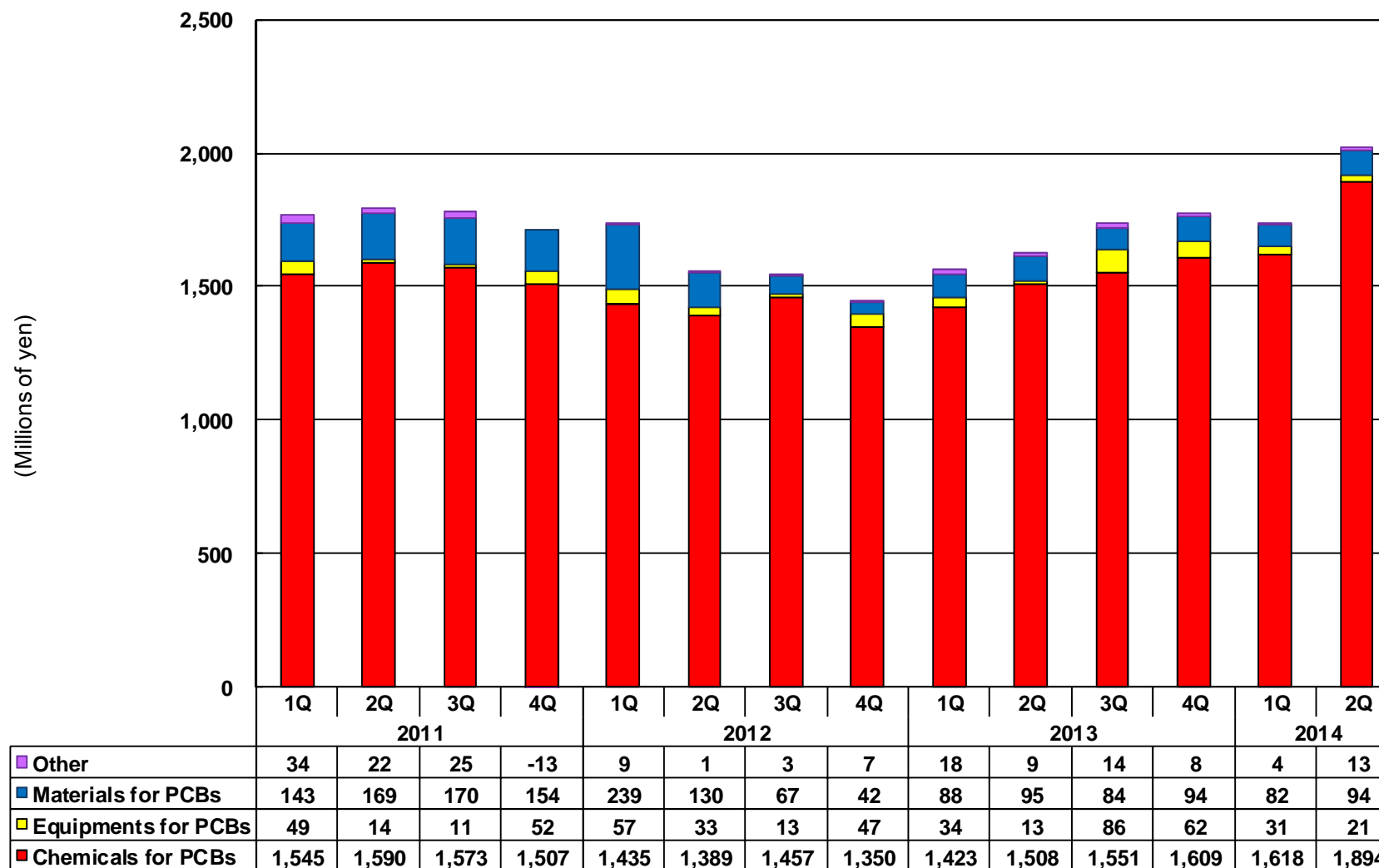
Ordinary Income



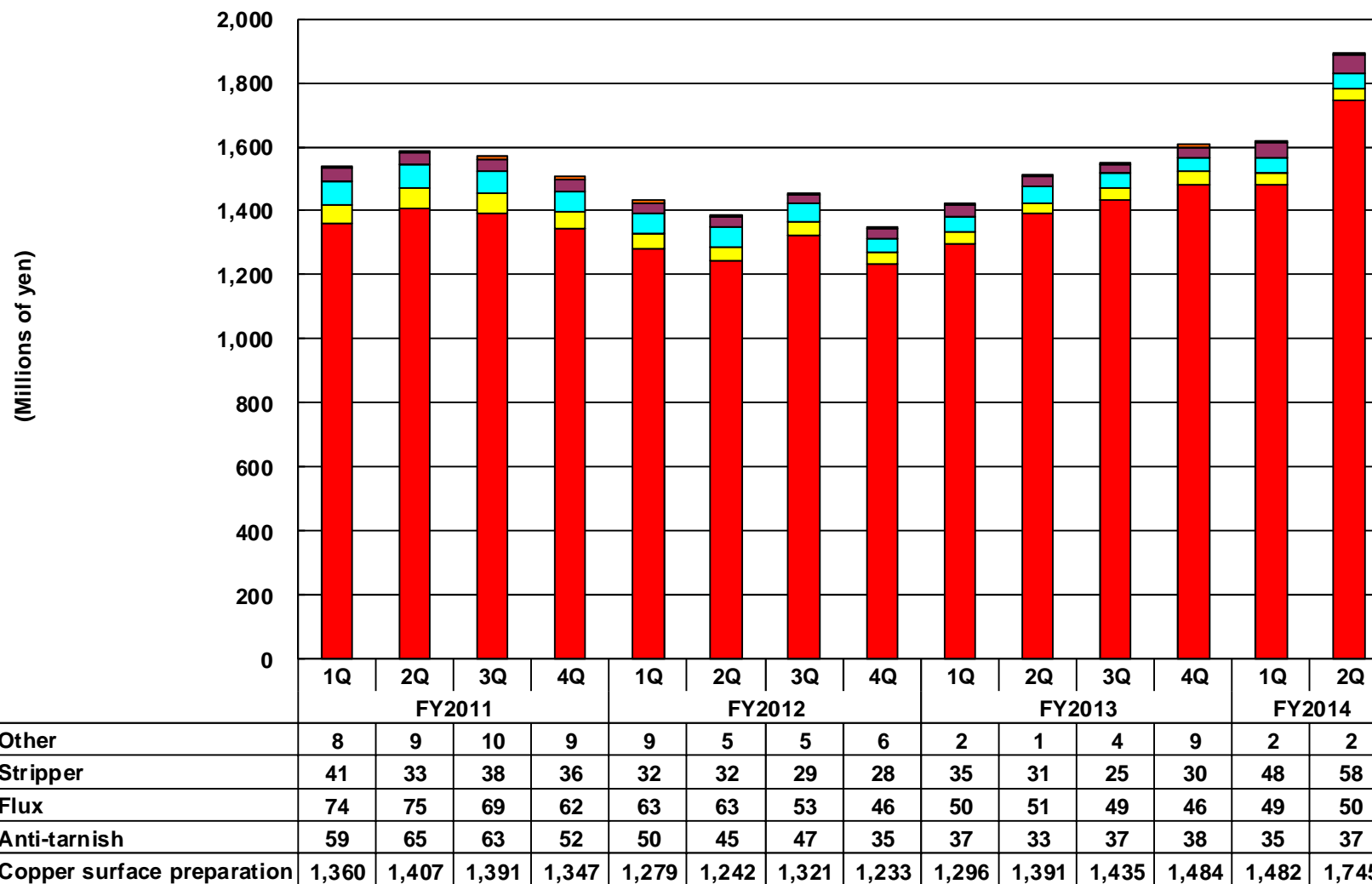
Net Income



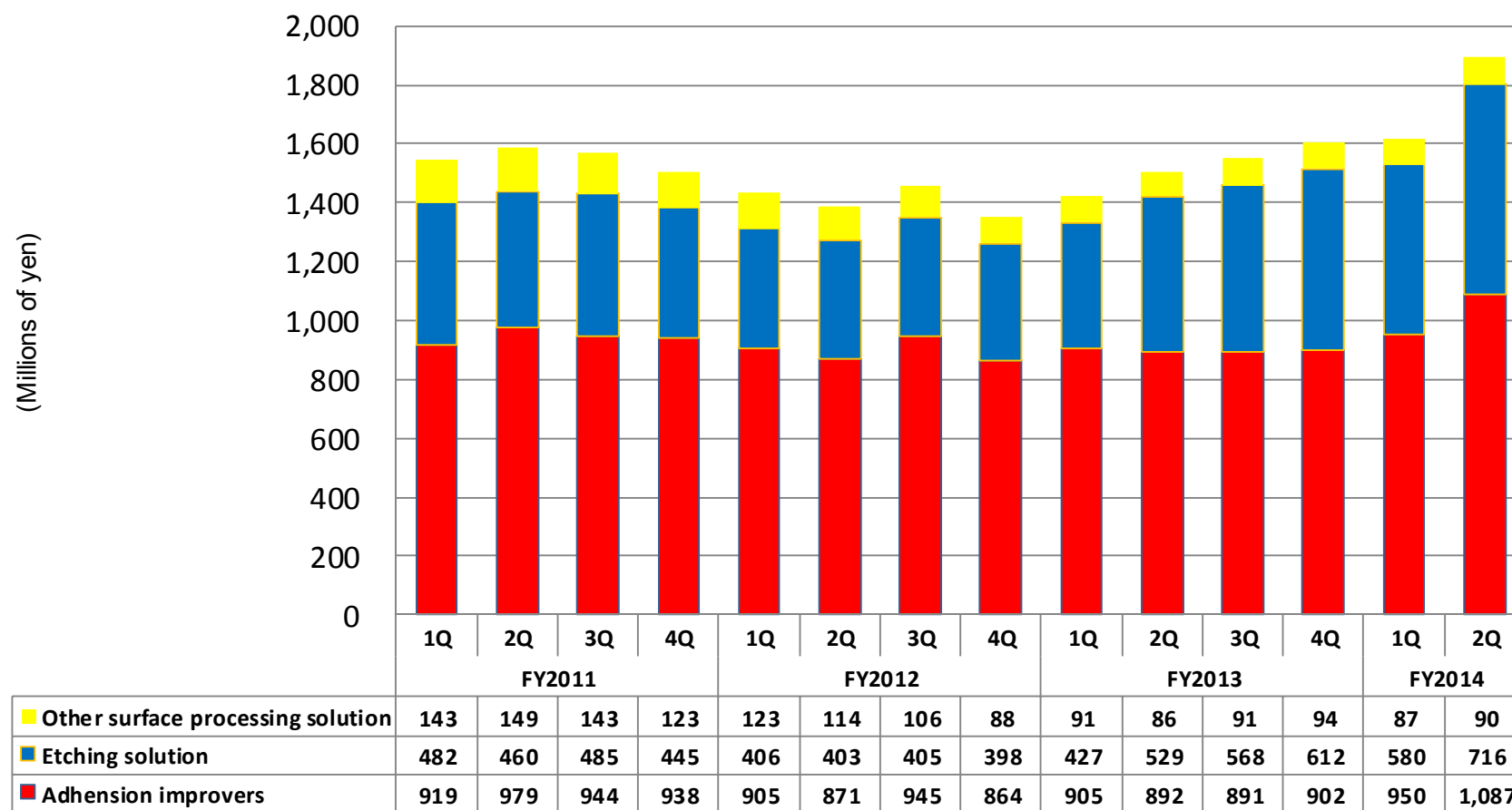
Sales by Product – Consolidated



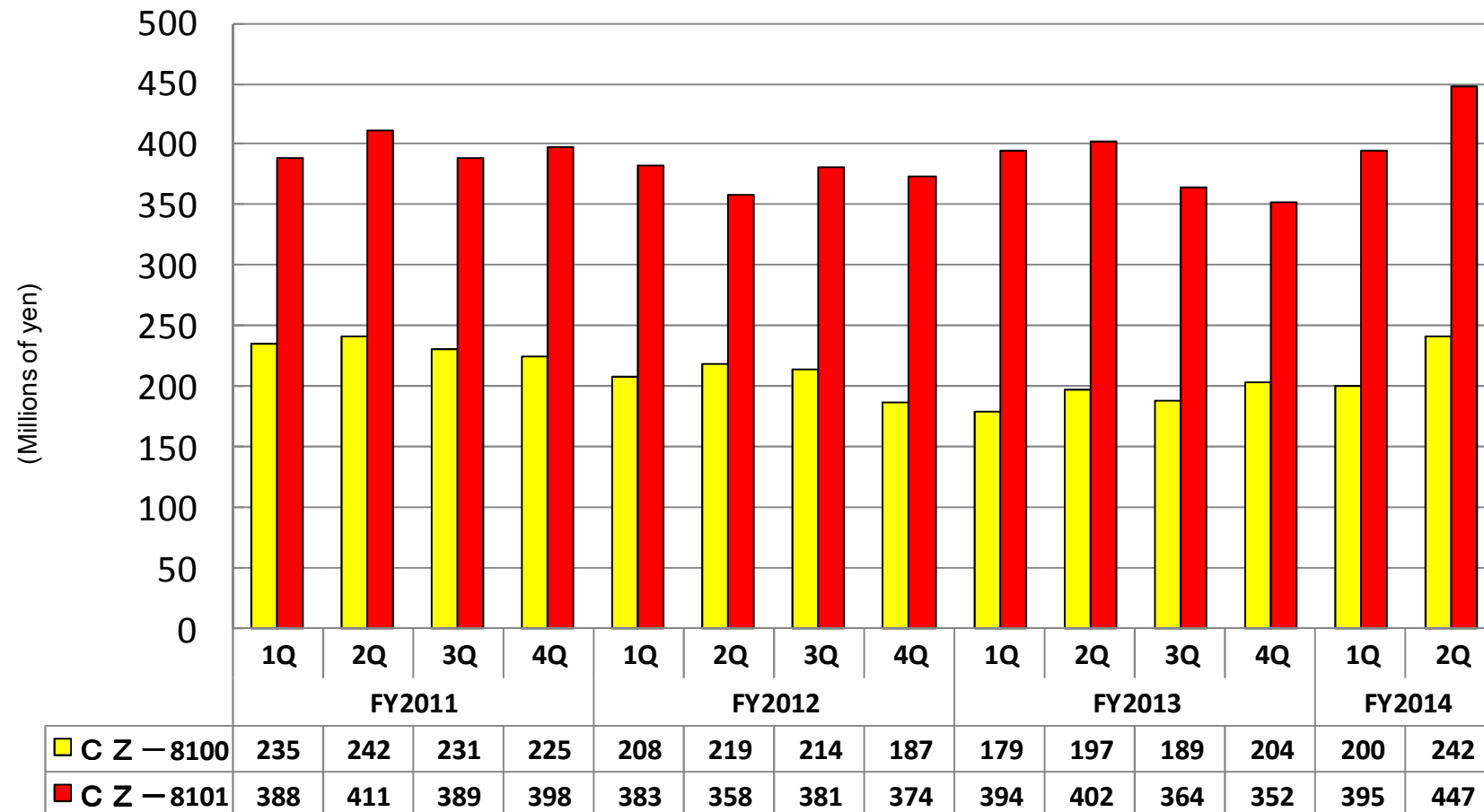
Chemical Sales – Consolidated 1



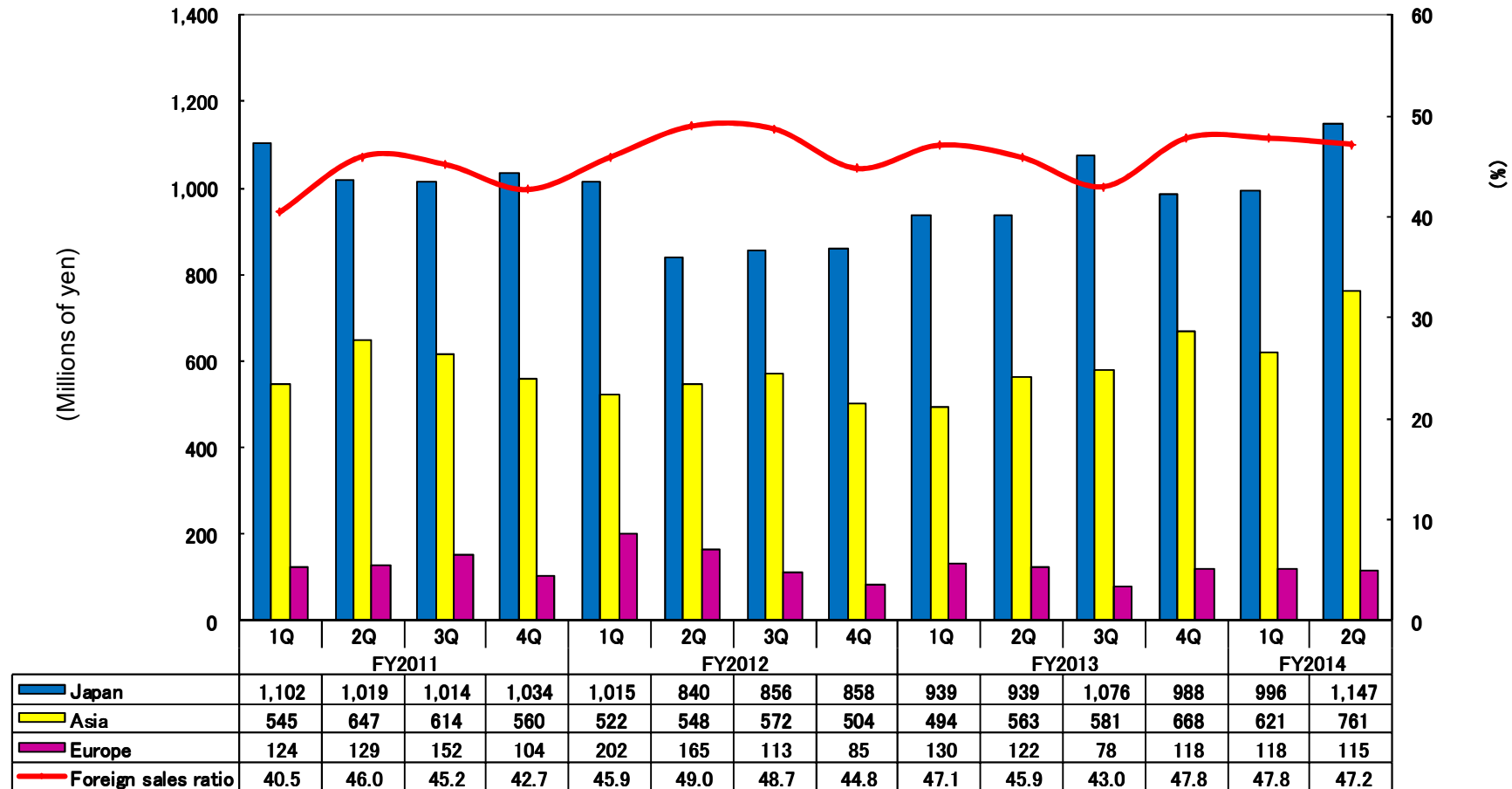
Chemical Sales – Consolidated 2



CZ Series Sales

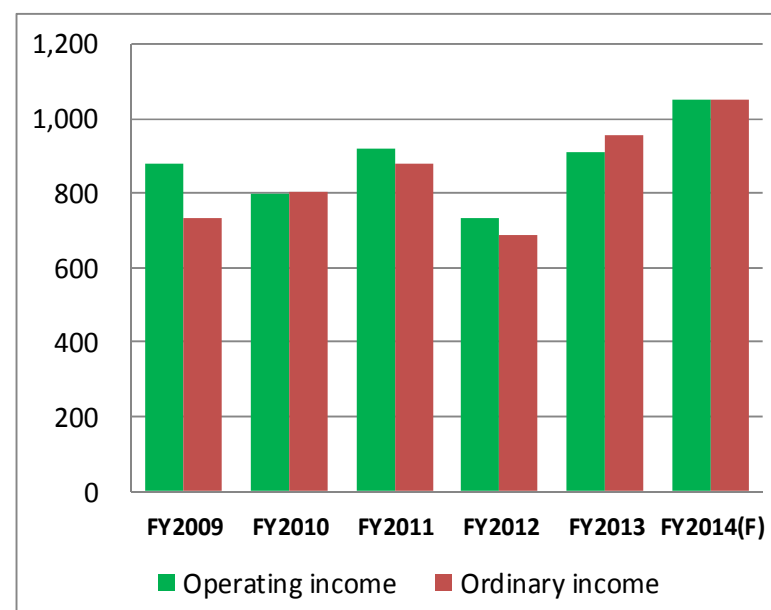
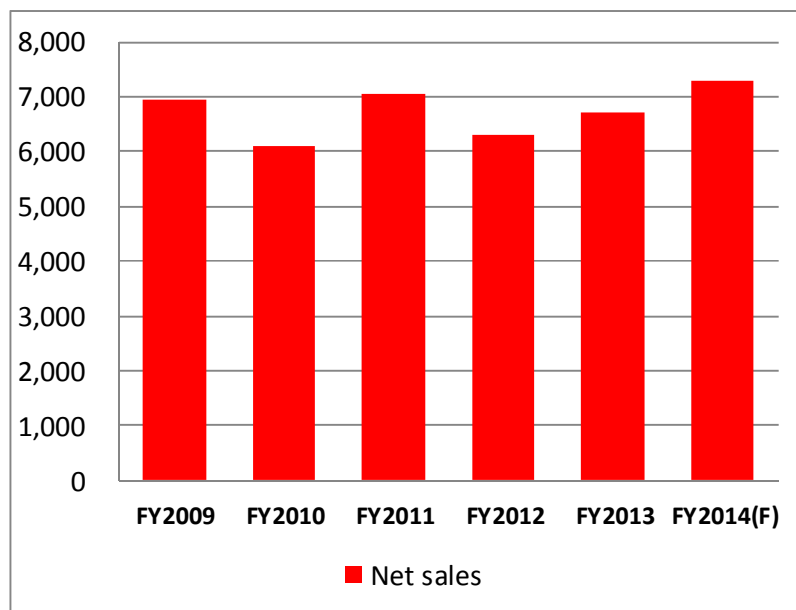


Sales by Region, Foreign Sales Ratio



FY2014 Financial Forecast

	FY2013 April 1, 2012 to March 31, 2013		FY2014(F) April 1, 2013 to March 31, 2014		
	Amount	Profit ratio	Amount	Profit ratio	Rate of change
Net sales	¥ 6,703 million	—	¥ 7,300 million	—	108.9%
Operating income	¥ 917 million	13.7 %	¥ 1,050 million	14.4 %	114.4%
Ordinary income	¥ 956 million	14.3 %	¥ 1,050 million	14.4 %	109.7%
Net income	¥ 626 million	9.4 %	¥ 700 million	9.6 %	111.7%



Unit: Millions of yen