
3Q/FY2016

Financial Announcement

(April 1, 2015 to December 31, 2015)

Presentation

January 29, 2016 - HQ

February 2, 2016 - Tokyo

MEC COMPANY LTD.

Securities Code: 4971

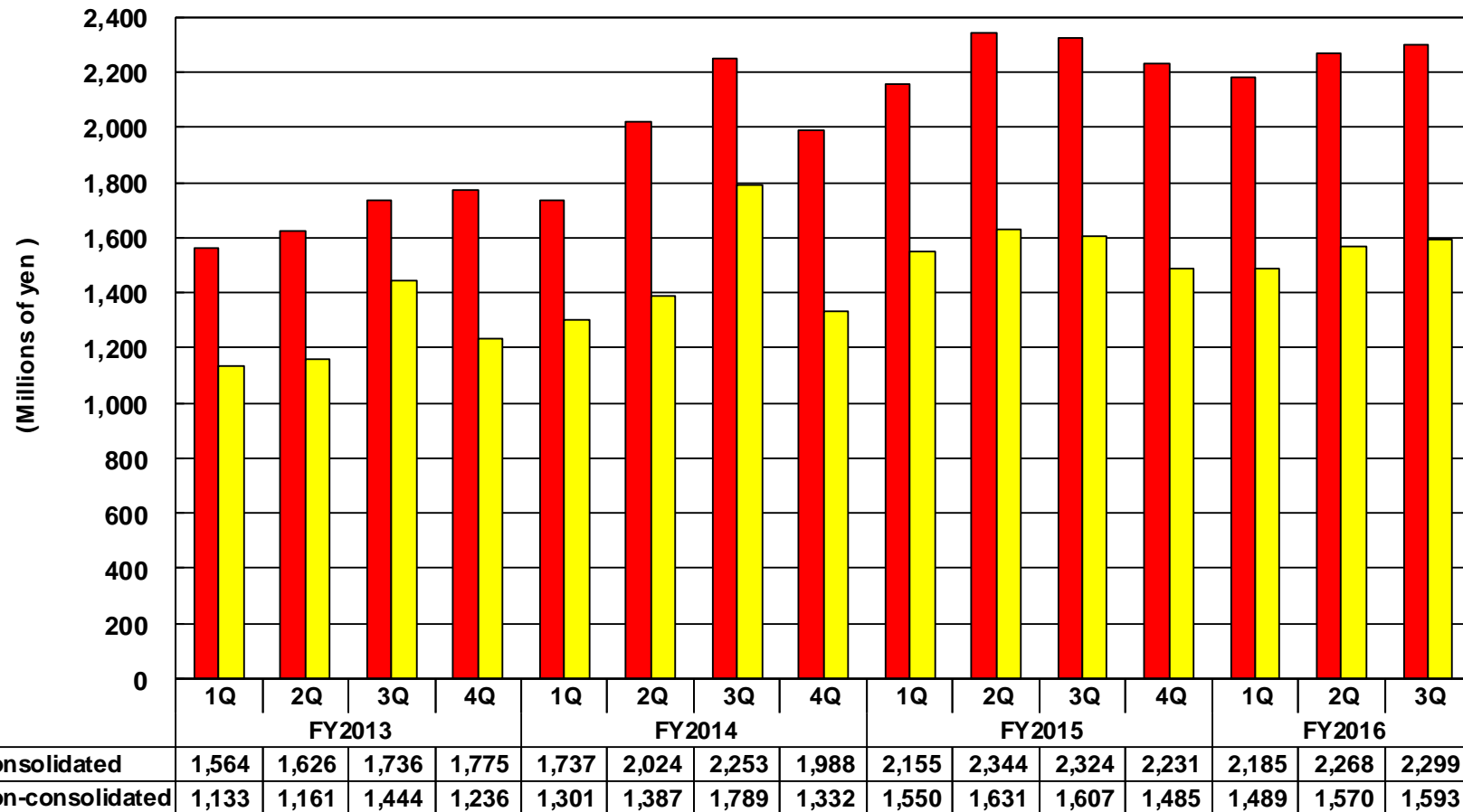
Points of 3Q/FY2016

1)		3Q/FY2015	3Q/FY2016	Y-o-Y
	Net sales	¥ 6,825 million	¥ 6,753 million	- 1.1 %
	Operating income	¥ 1,551 million	¥ 1,602 million	+3.3 %
	Ordinary income	¥ 1,648 million	¥ 1,640 million	- 0.5 %
	Net income	¥ 1,089 million	¥ 1,197 million	+ 9.8 %
2)	Chemical sales	¥ 6,358 million	¥ 6,531 million	
	Ratio of Net sales	93.2 %	96.7 %	(+ 3.5 points)
3)	Overseas sales ratio	51.9 %	54.9 % *	(+ 3.0 points)
4)	CZ series sales	¥ 3,285 million	¥ 3,449 million	
	Ratio of chemical sales	51.7 %	52.8 %	(+ 1.1 points)
5)	Gross profit	63.7 %	66.6 %	(+2.9 points)

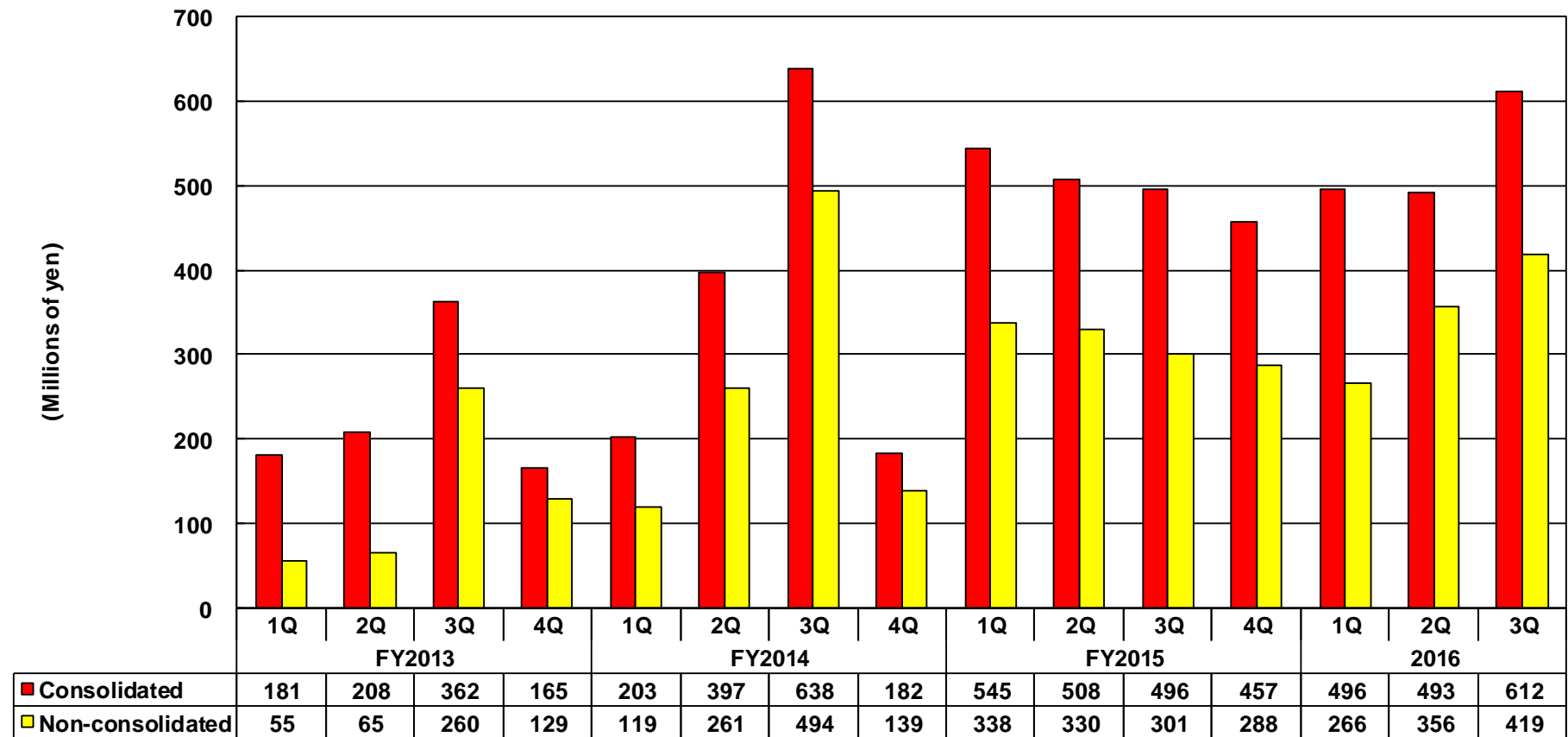
* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 75.8 %.
(3Q/FY2015: 67.9 %)

Impact of change in foreign exchange rate: Net sales +¥343 million, Operating income +¥69 million.

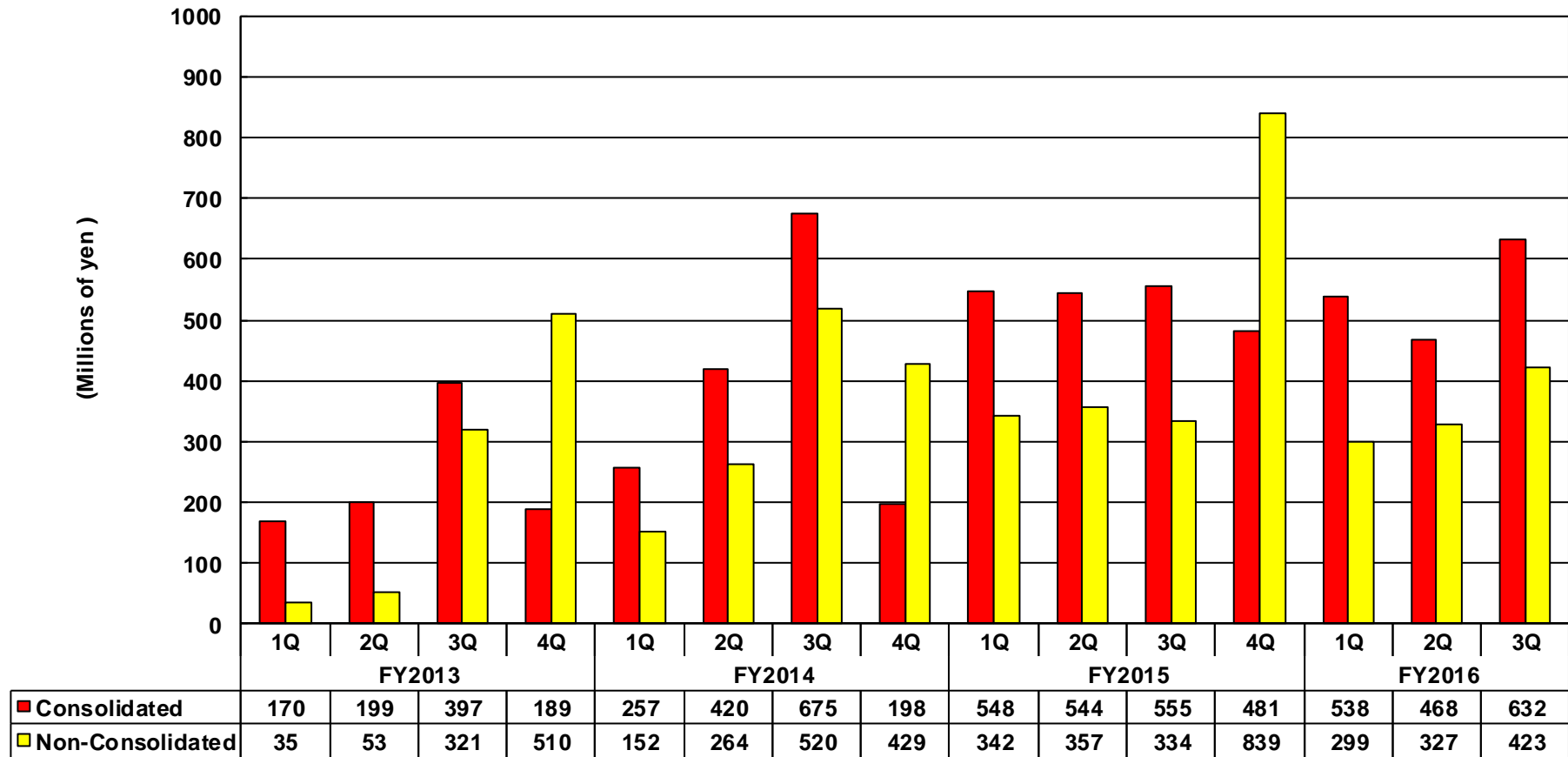
Net Sales



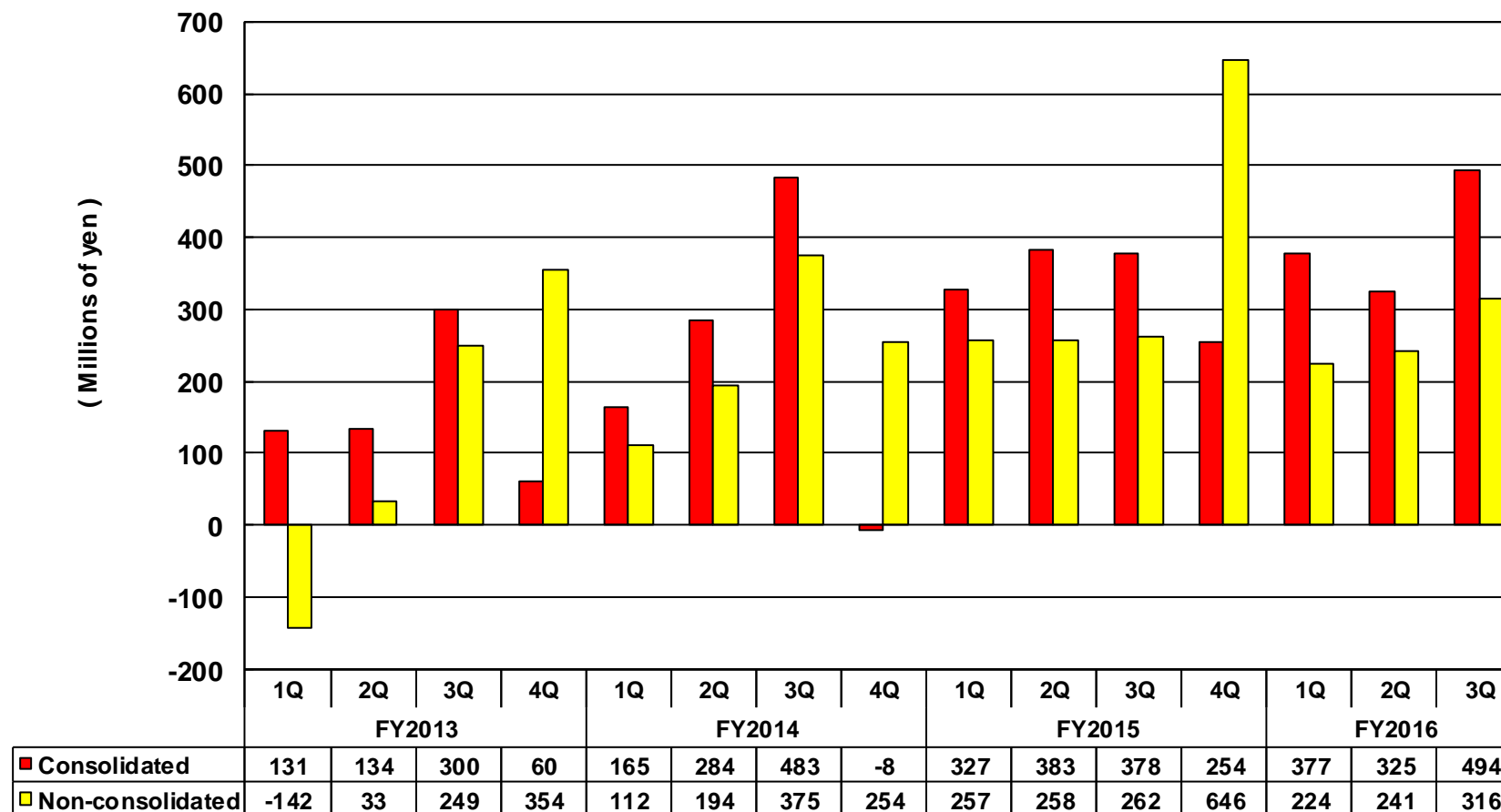
Operating Income



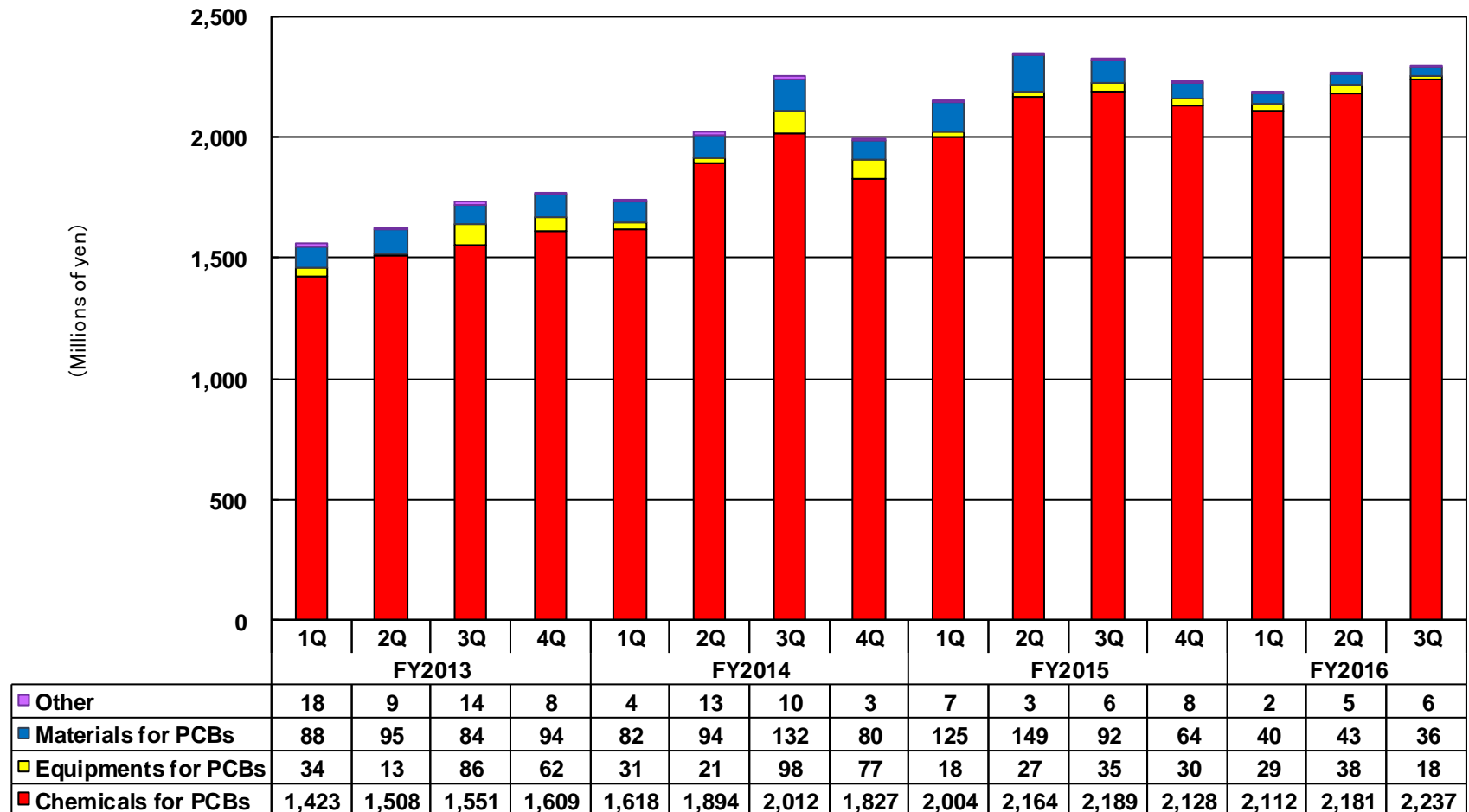
Ordinary Income



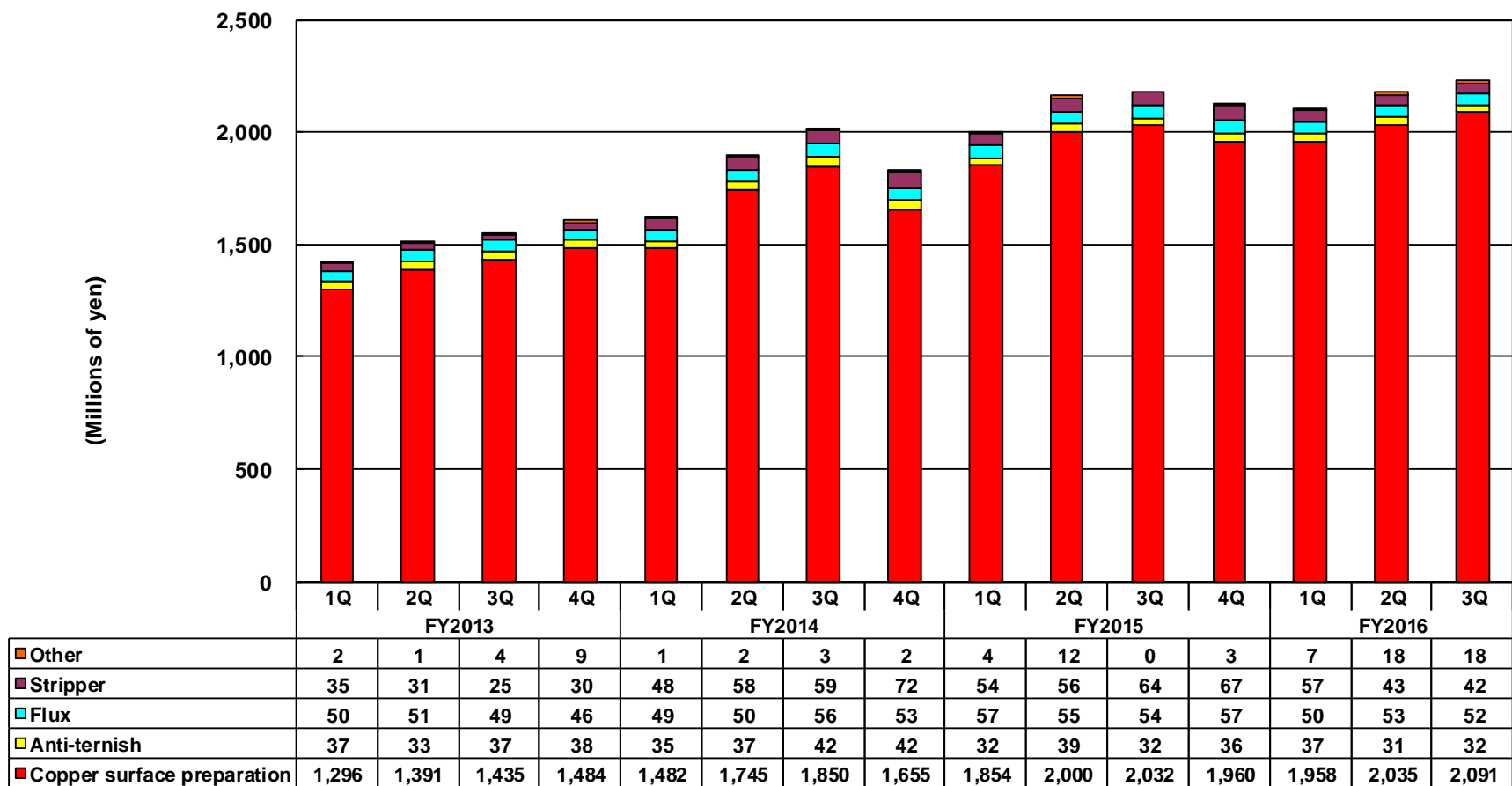
Net Income



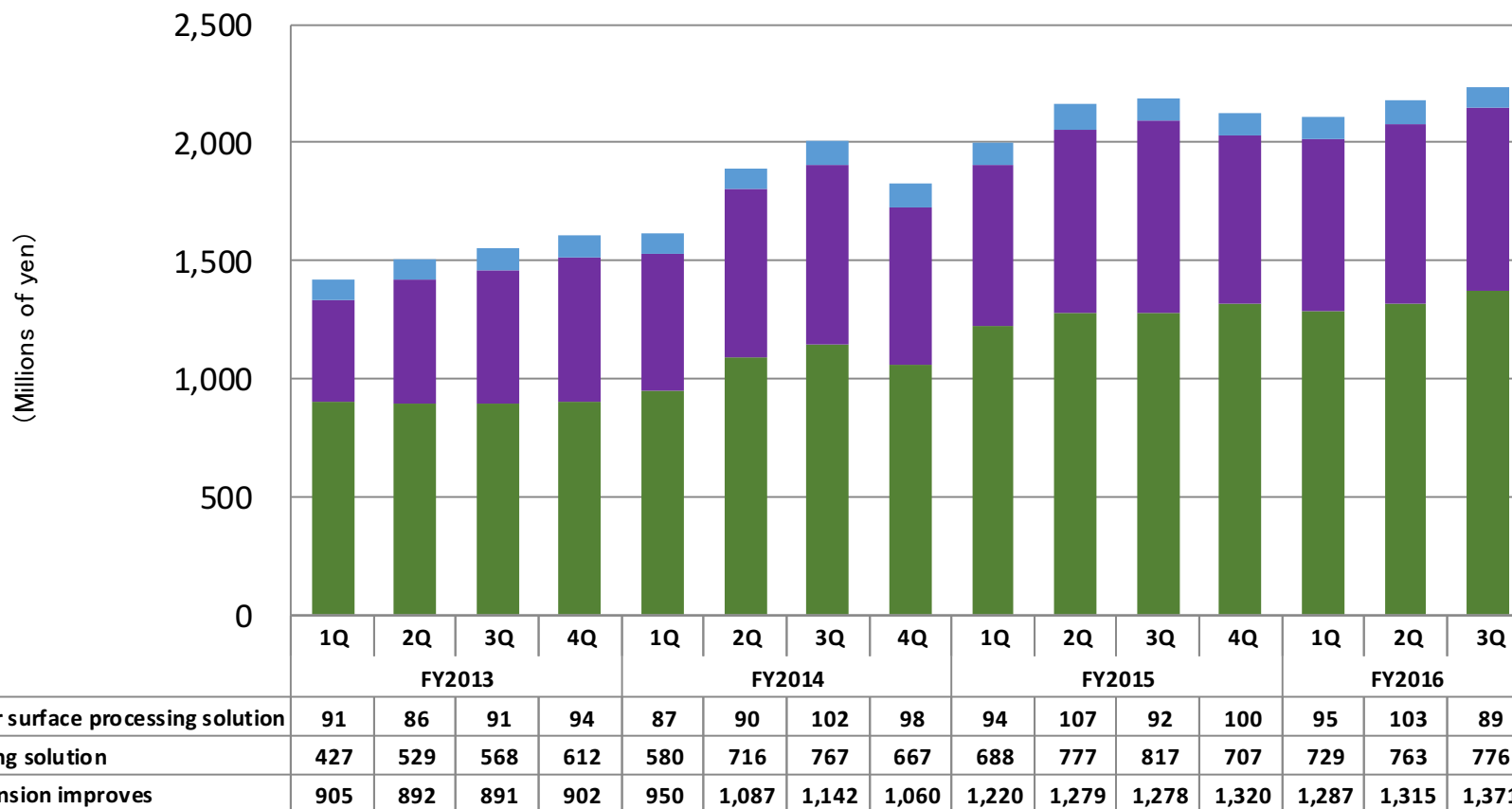
Sales by Product - Consolidated



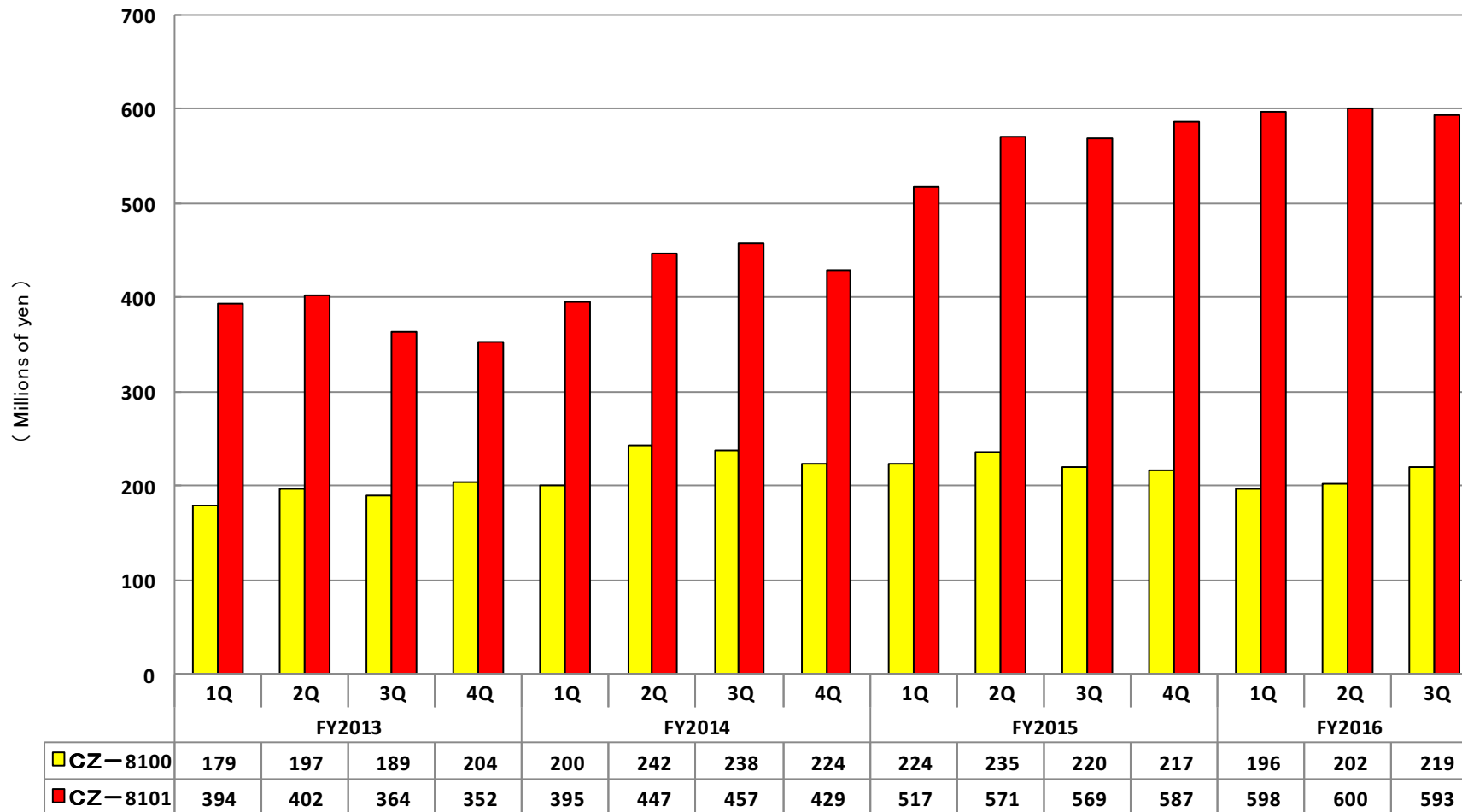
Chemical Sales – Consolidated 1



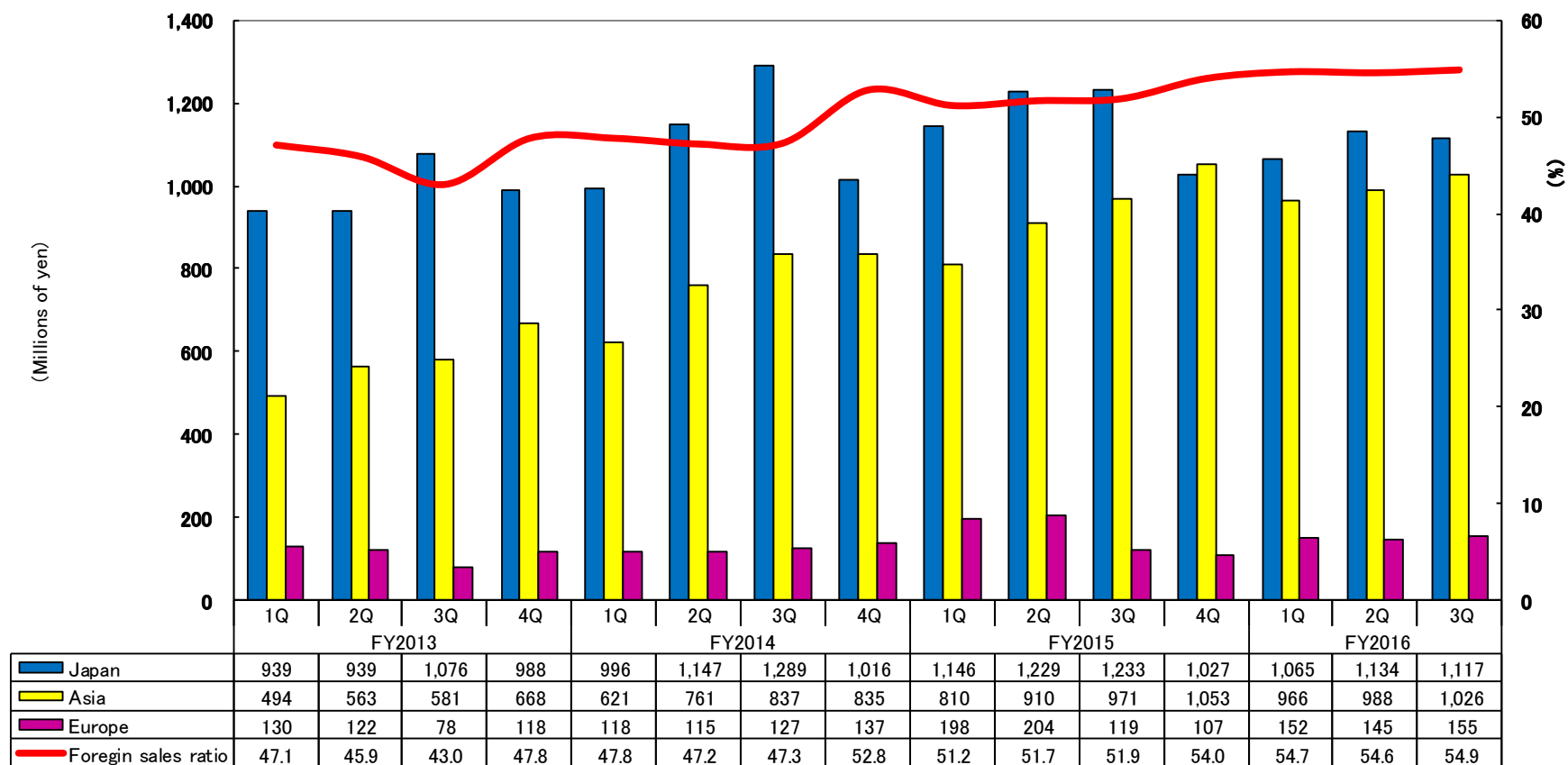
Chemical Sales – Consolidated 2



CZ Series Sales

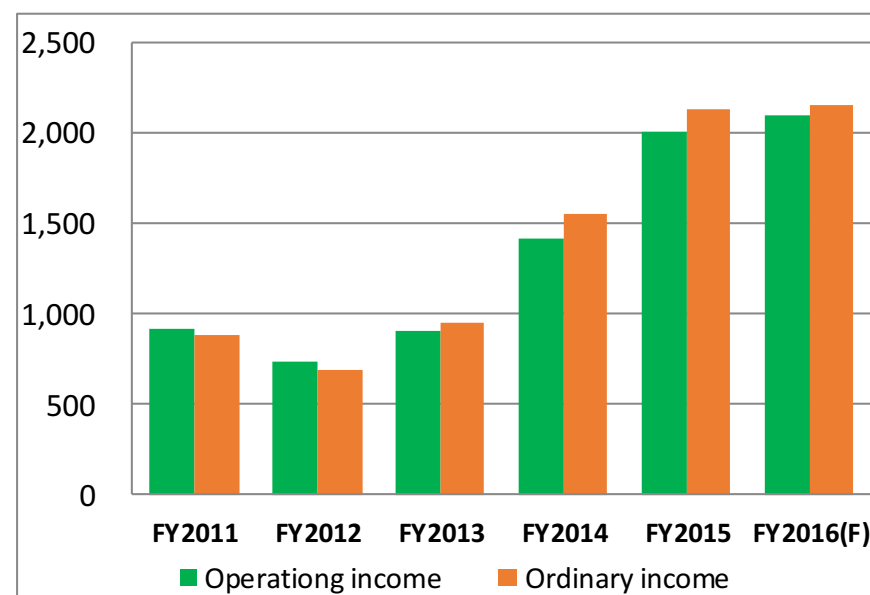
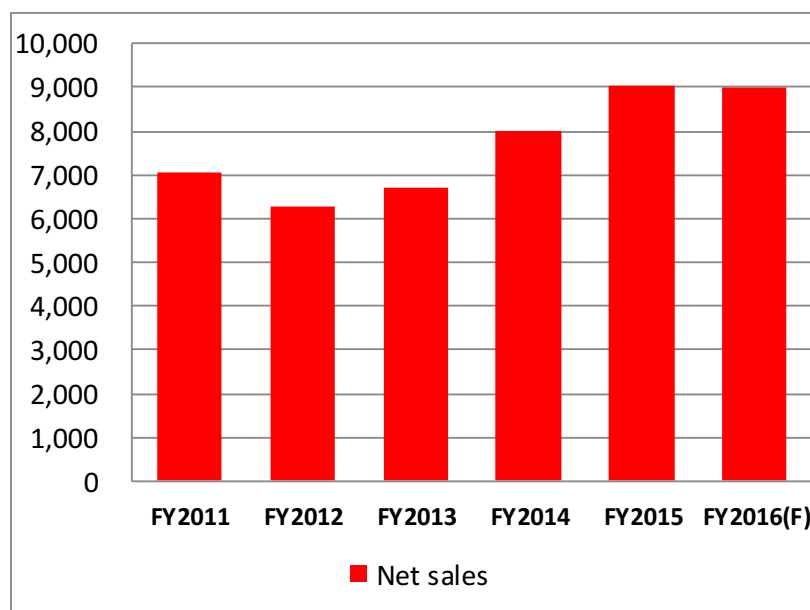


Sales by Region & Foreign Sales Ratio



FY2016 Financial Forecast

	FY2015		FY2016 (F)		
	Amount	Profit ratio	Amount	Profit ratio	vs FY2015
Net sales	¥ 9,057 million	—	¥ 9,000 million	—	99.4 %
Operating income	¥ 2,008 million	22.2 %	¥ 2,100 million	23.3 %	104.6 %
Ordinary income	¥ 2,129 million	23.5 %	¥ 2,150 million	23.9 %	101.0 %
Net income	¥ 1,344 million	14.8 %	¥ 1,450 million	16.1 %	107.9 %



(Unit: Millions of yen)