
2Q/FY2017

Financial Announcement

(April 1, 2016 to September 30, 2016)

Presentation

October 28, 2016 - HQ

November 9, 2016 - Tokyo

MEC COMPANY LTD.

Securities Code: 4971

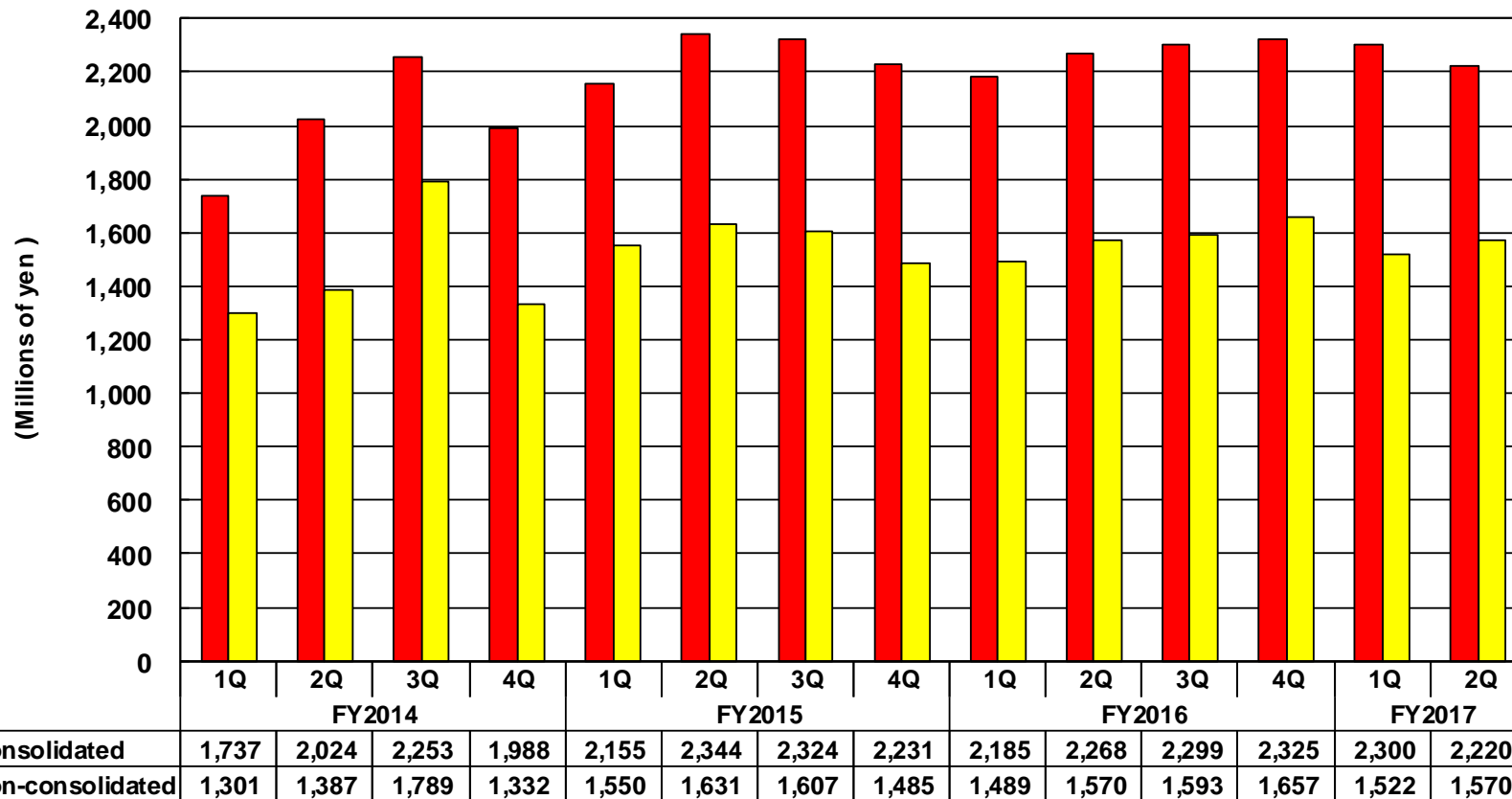
Points of 1Q/FY2017

1)		2Q/FY2016	2Q/FY2017	Y-o-Y
	Net sales	¥ 4,454 million	¥ 4,520 million	+ 1.5 %
	Operating income	¥ 989 million	¥ 1,021 million	+3.2 %
	Ordinary income	¥ 1,007 million	¥ 964 million	- 4.2 %
	Net income	¥ 703 million	¥ 813 million	+ 15.7 %
2)	Chemical sales	¥ 4,293 million	¥ 4,285 million	
	Ratio of Net sales	96.4 %	94.8 %	(- 1.6 points)
3)	Overseas sales ratio	54.6 %	53.8 % *	(- 0.8 points)
4)	CZ series sales	¥ 2,270 million	¥ 2,284 million	
	Ratio of chemical sales	52.9 %	53.3 %	(+ 0.4 points)
5)	Gross profit	66.2 %	65.2 %	(-1.0 points)

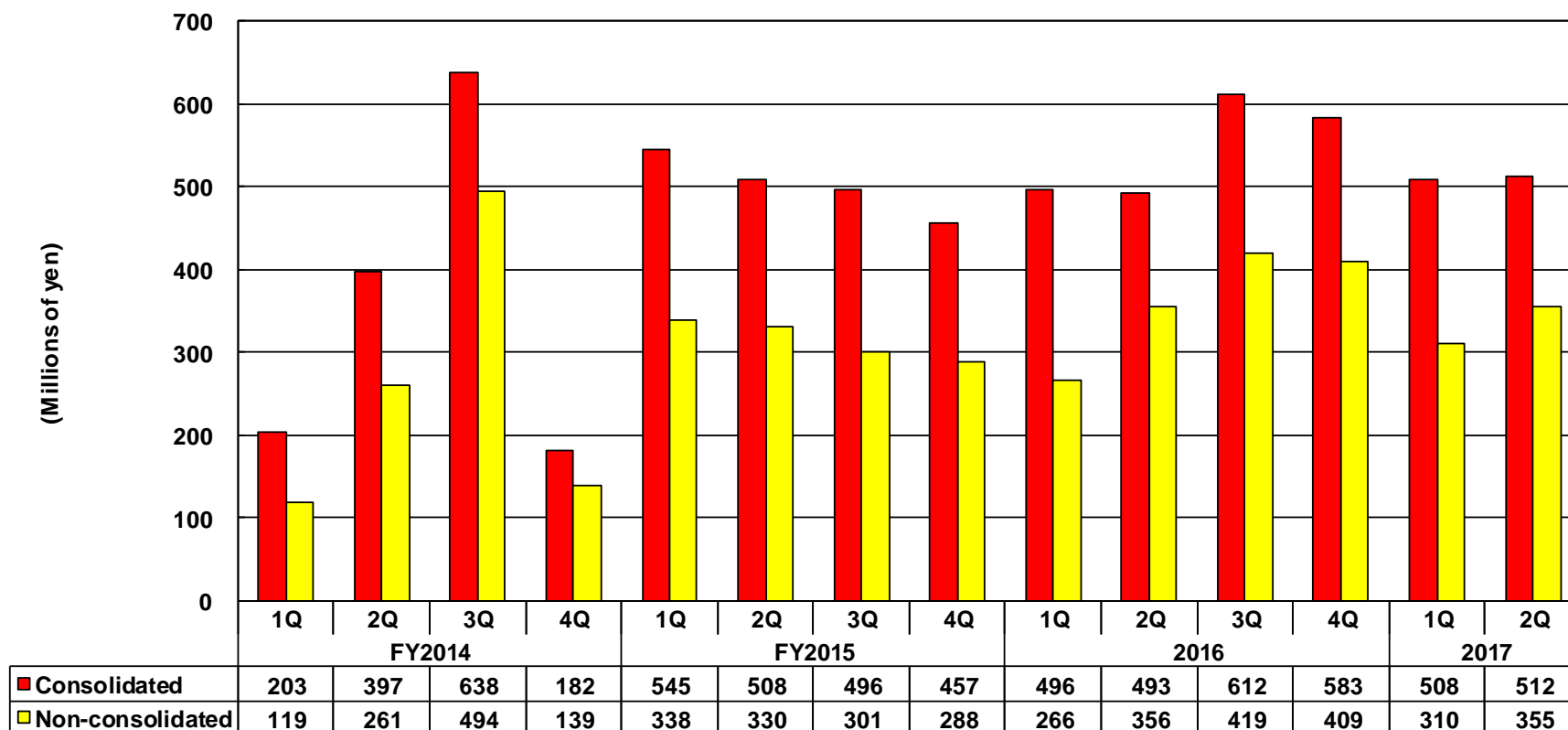
* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 74.0 %.
(2Q/FY2016: 74.6 %)

Impact of change in foreign exchange rate: Operating income -¥272 million.

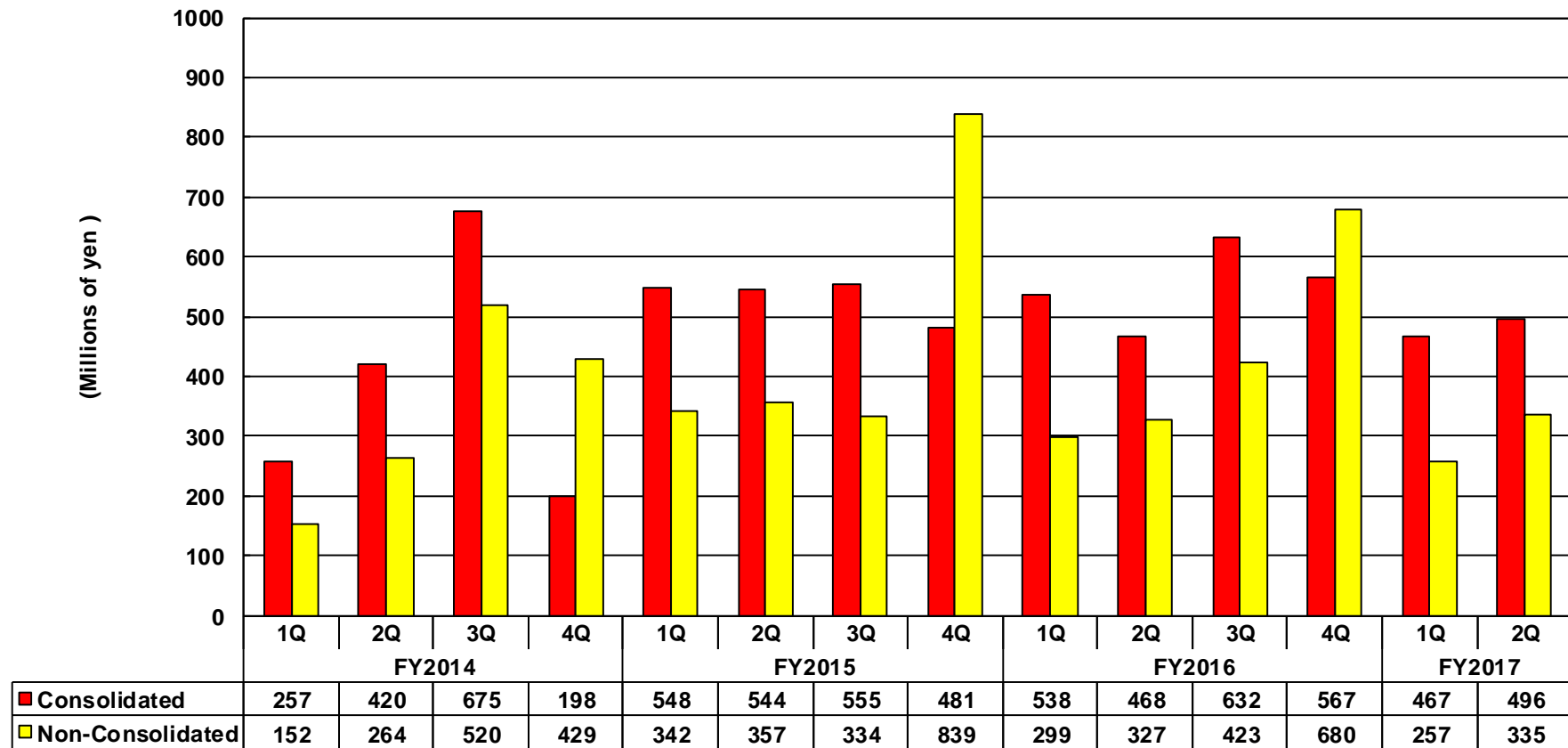
Net Sales



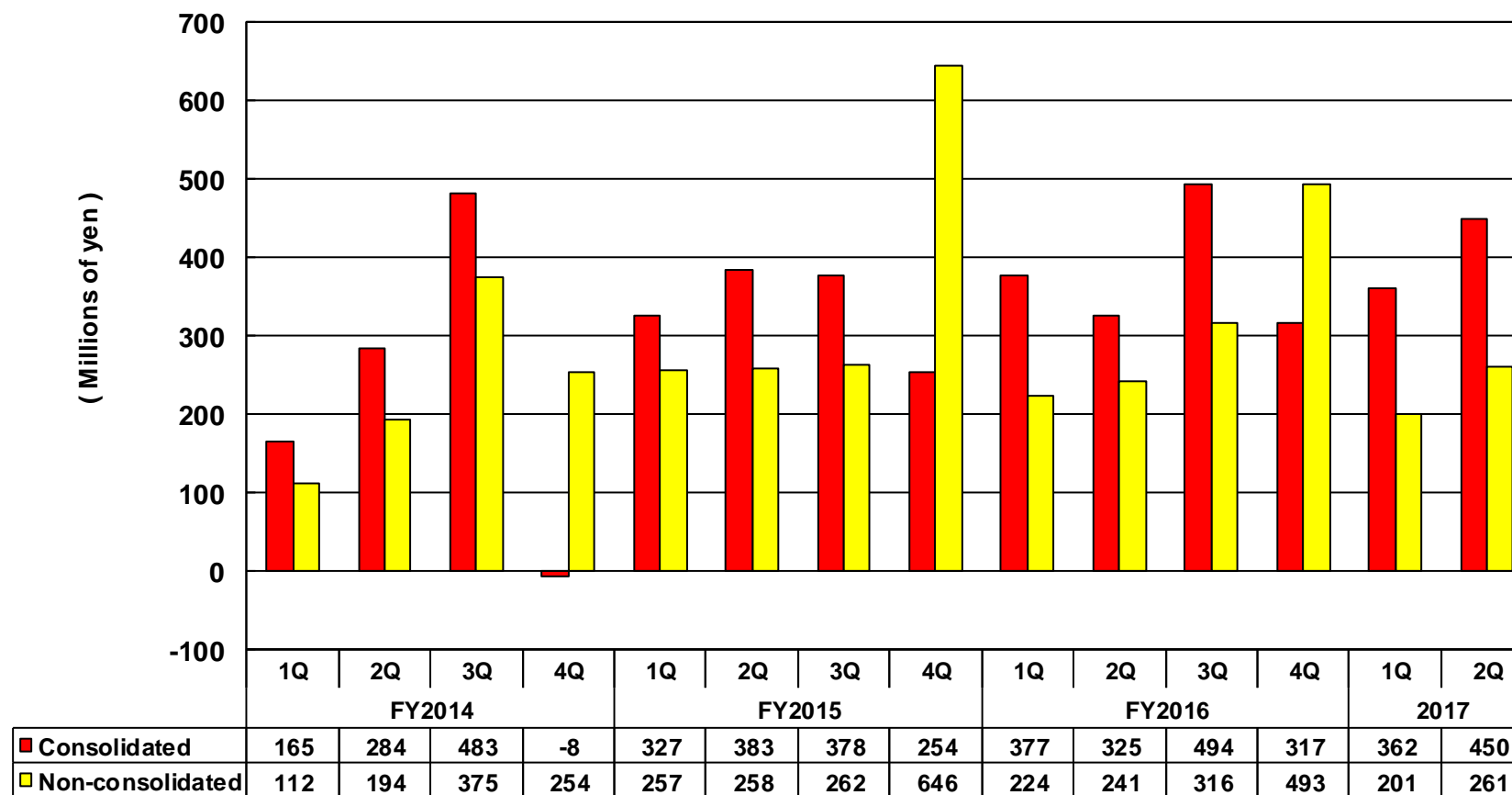
Operating Income



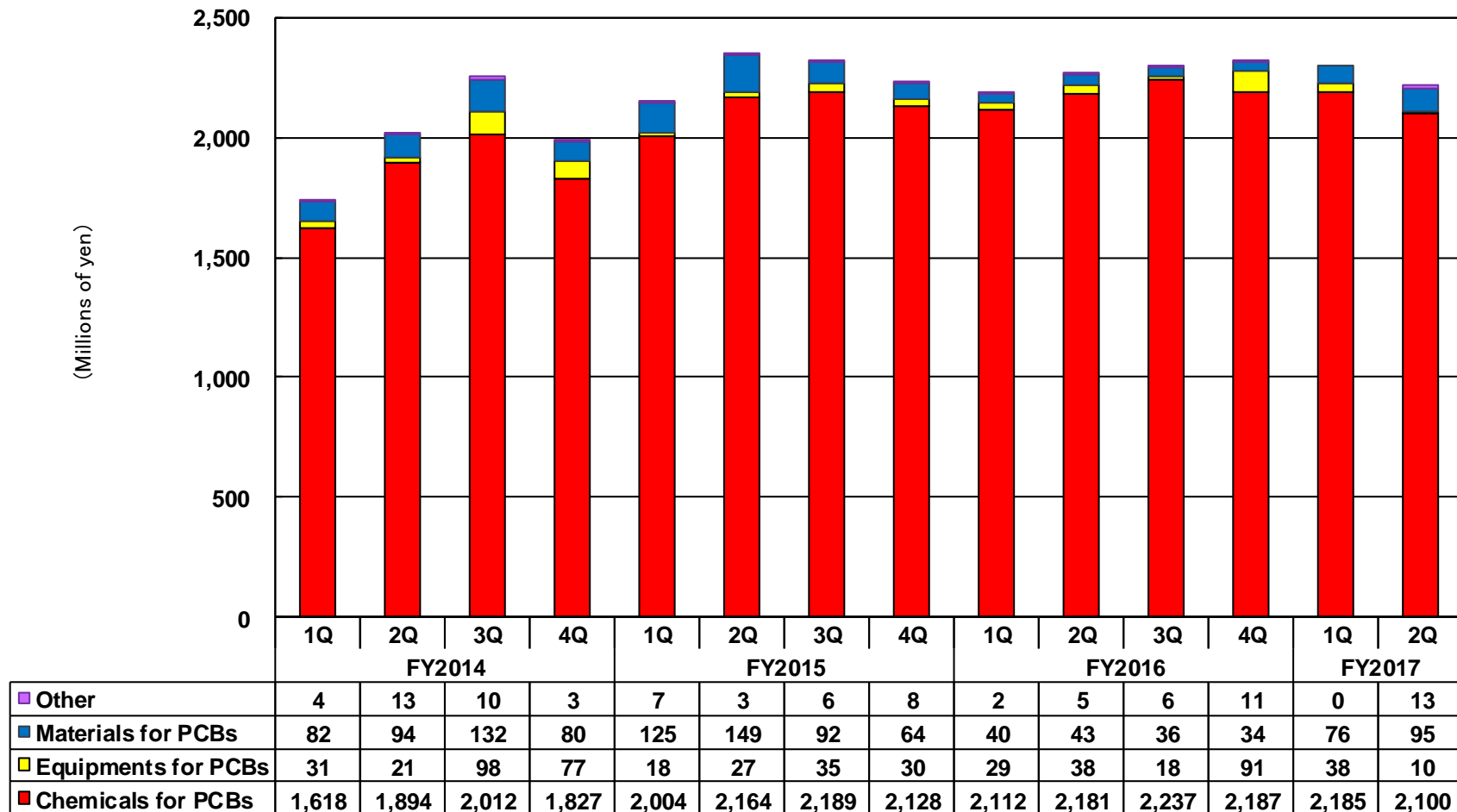
Ordinary Income



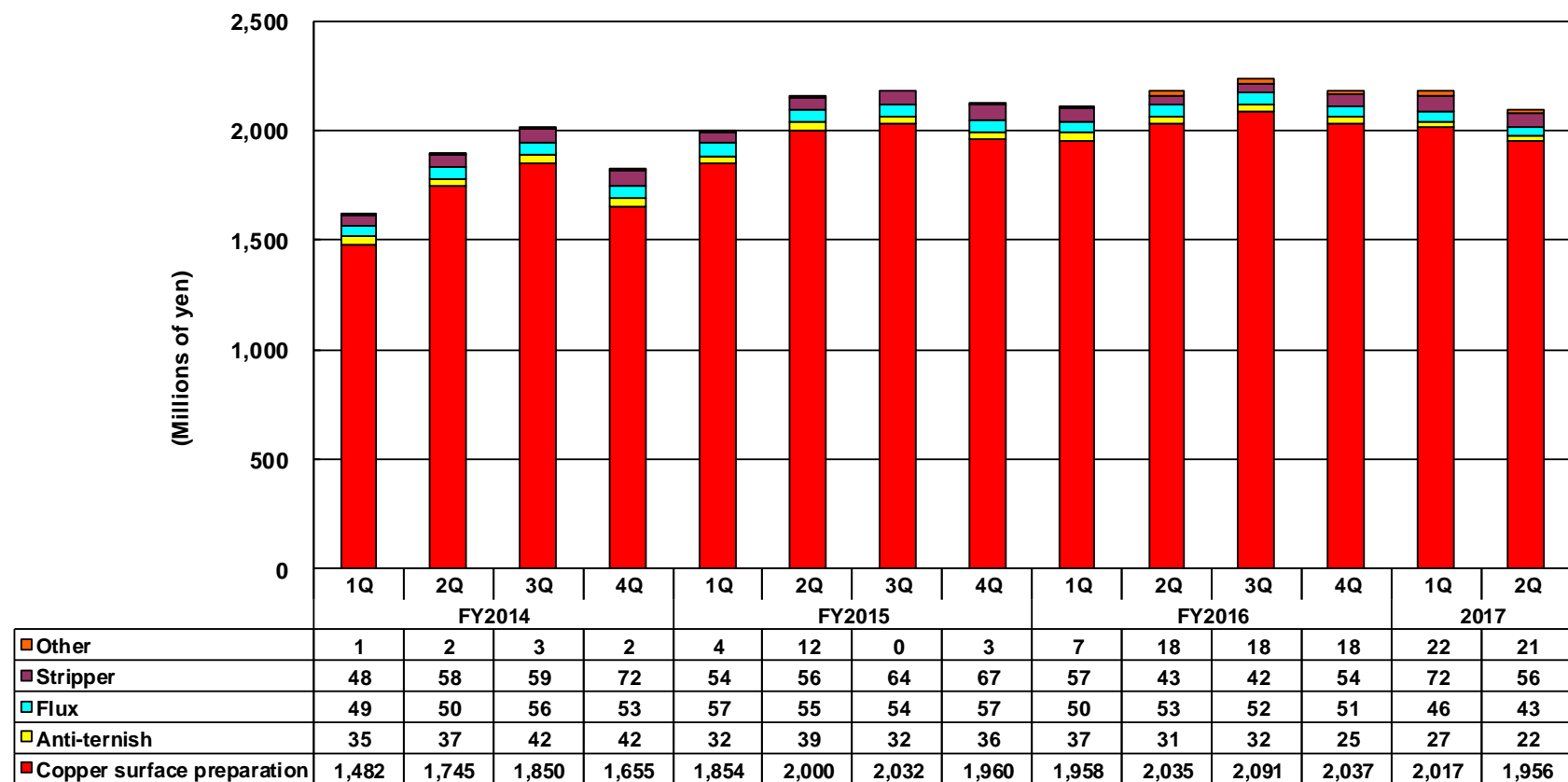
Net Income



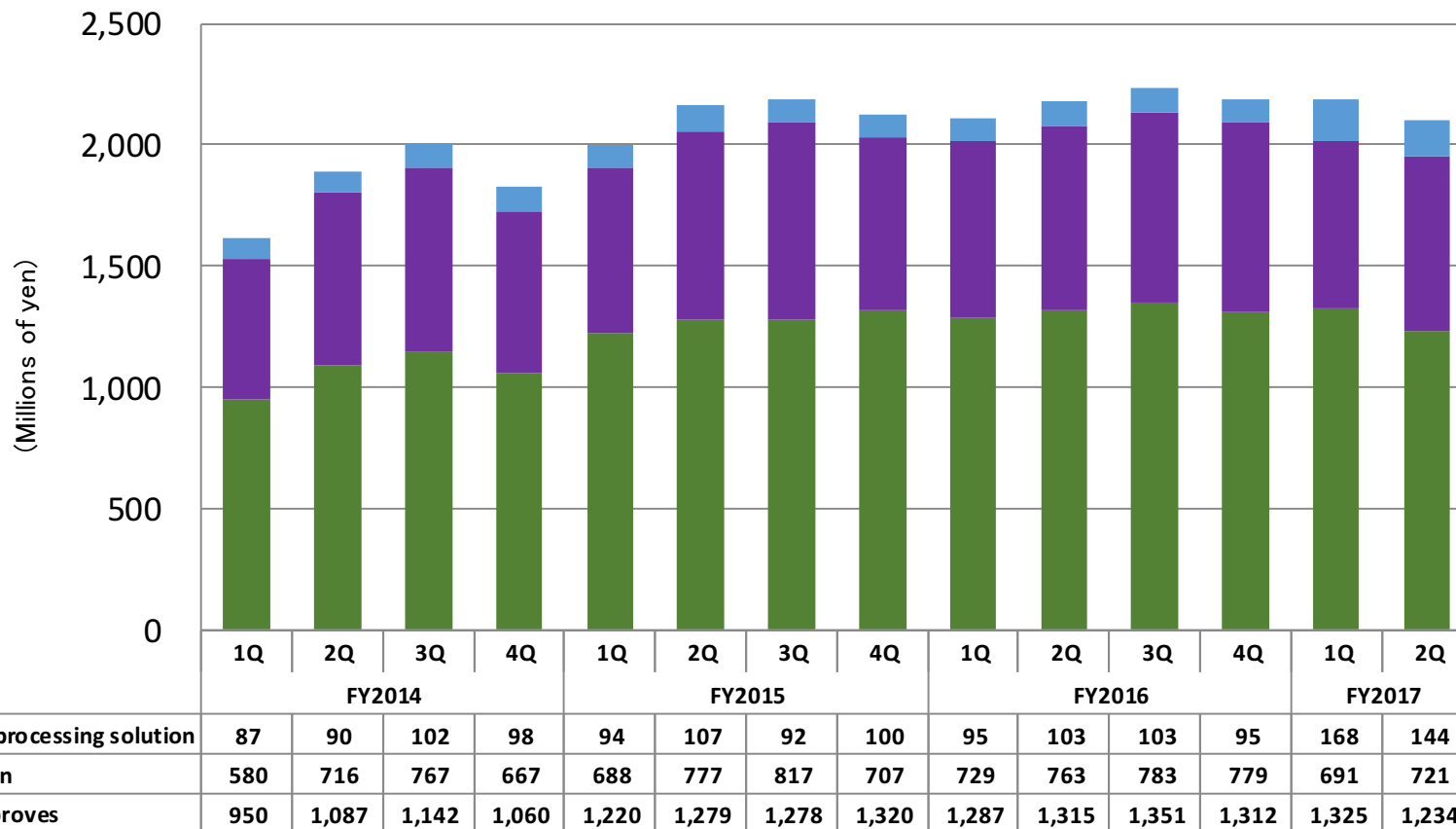
Sales by Product - Consolidated



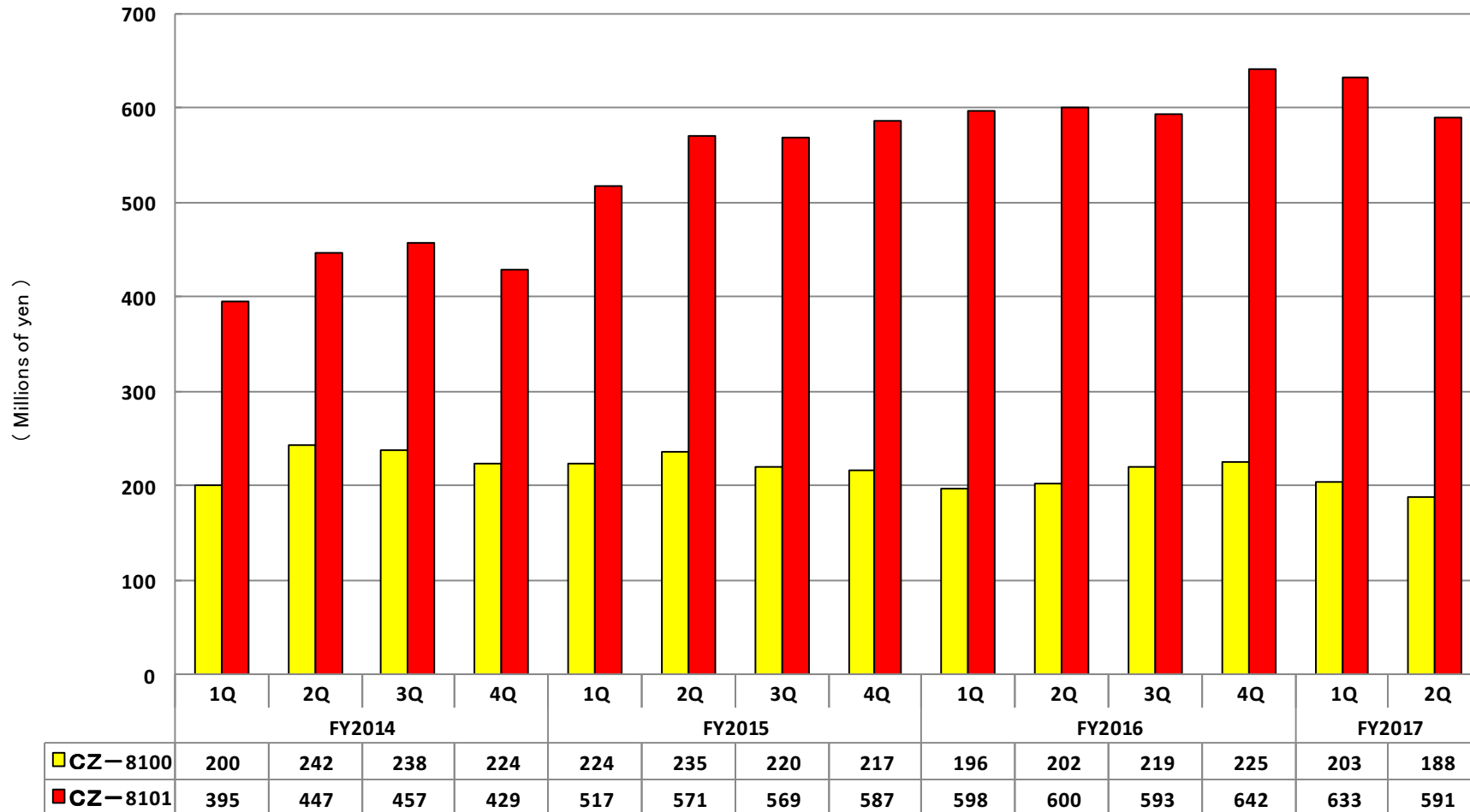
Chemical Sales – Consolidated 1



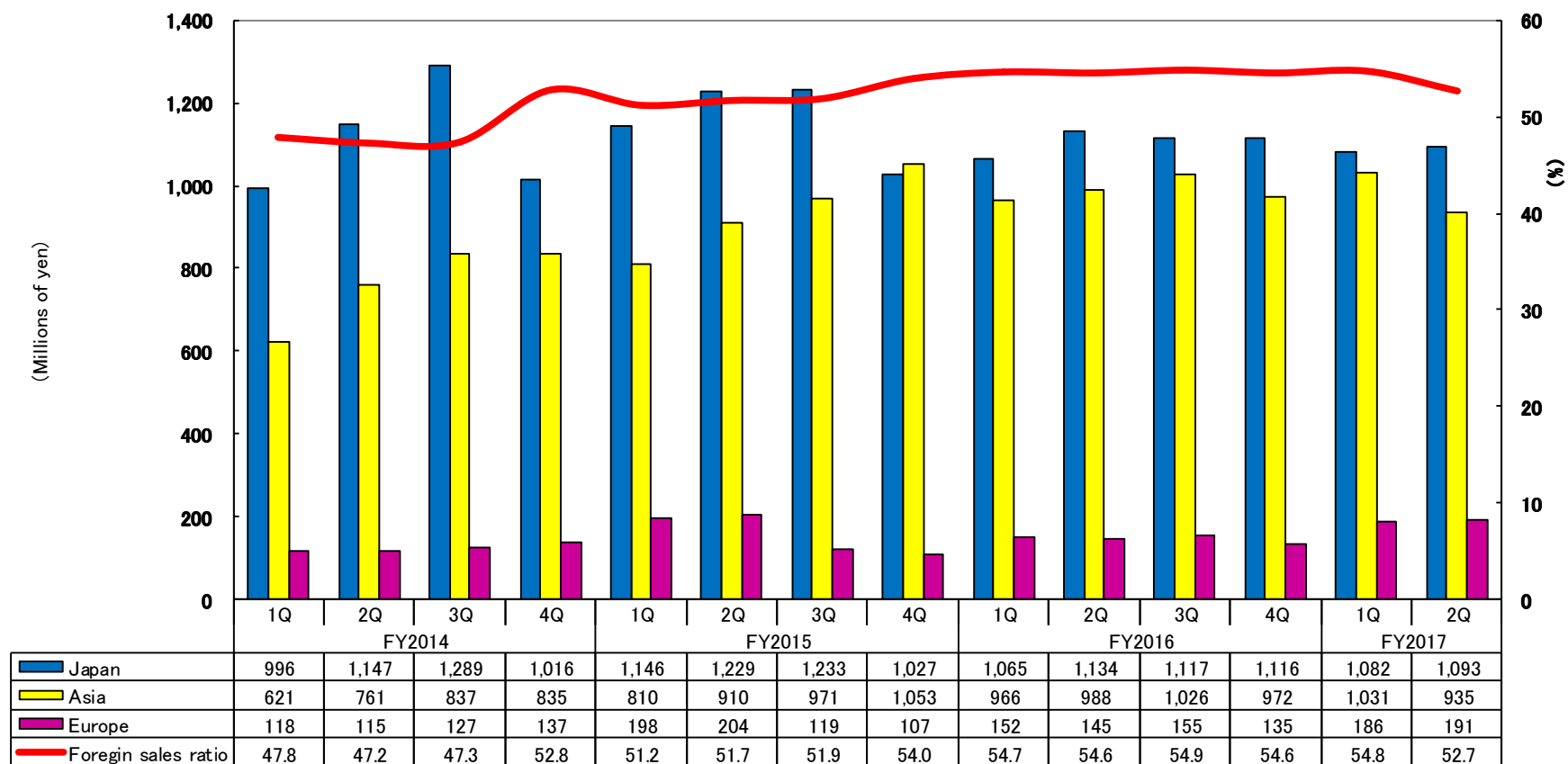
Chemical Sales – Consolidated 2



CZ Series Sales

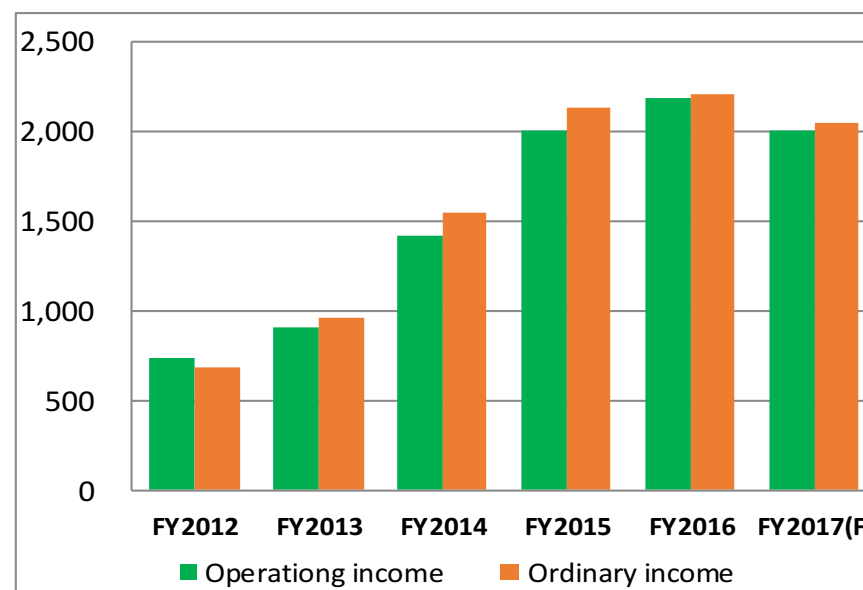
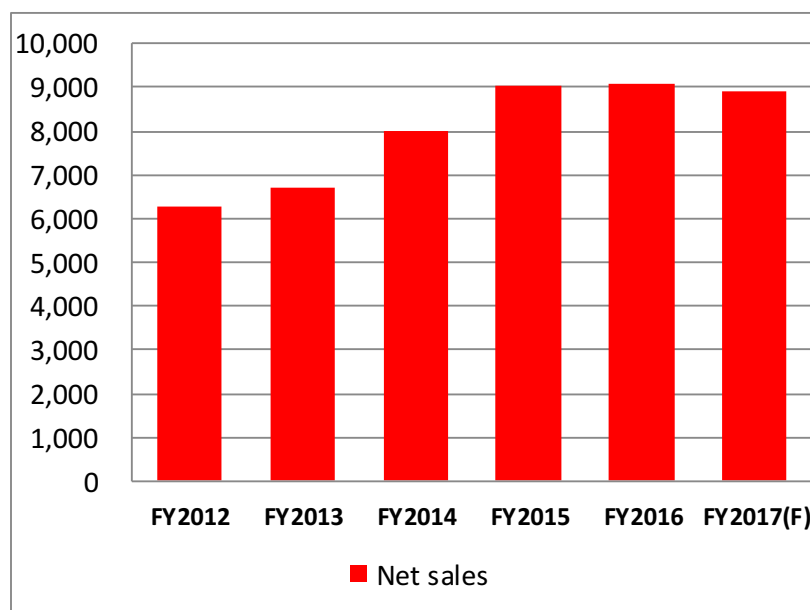


Sales by Region & Foreign Sales Ratio



FY2017 Financial Forecast

	FY2016		FY2017 (F)		
	Amount	Profit ratio	Amount	Profit ratio	vs FY2015
Net sales	¥ 9,078 million	—	¥ 8,900 million	—	98.0 %
Operating income	¥ 2,185 million	24.1 %	¥ 2,000 million	22.5 %	91.5 %
Ordinary income	¥ 2,207 million	24.3 %	¥ 2,050 million	23.0 %	92.8 %
Net income	¥ 1,514 million	16.7 %	¥ 1,450 million	16.3 %	95.7 %



(Unit: Millions of yen)