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Question-and-Answer Session

Results Briefing for the First Quarter of the Fiscal Year Ending December 31, 2024

Outline of briefing session

16:00–17:00 on Friday, May 10, 2024 (Zoom webinar)

For institutional investors and analysts

Question 1. What are the factors behind the upturn in profit for the first quarter of the fiscal year ending December 2024 and what is the future outlook?

Answer The upturn has been due to factors such as an improved production efficiency from increased production volume and an improved product mix. The outlook for the future is basically unchanged from the beginning of the period. We believe that we will gradually see an overall recovery.

Question 2. Calculating from the results of Q1 in the revised performance plan, Q2 will have lower sales and profit compared to Q1. What are the factors involved in this?

Answer With the exception of machinery, net sales are expected to remain at about the same level, and for profits, an increase in SG&A expenses (e.g., personnel expenses) is expected.

Question 3. Can you tell us about the release regarding the change of plans for the Kitakyushu Factory?

Answer We re-examined future demand trends. The construction and start-up dates, as well as the total investment, were changed in anticipation of an increase in the variety of products to be produced compared to the original plan.