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Question-and-Answer Session

Results Briefing for the Third Quarter of the Fiscal Year Ending December 31, 2024

Outline of Results Briefing

16:30–17:30 on Monday, November 11, 2024 (Zoom Webinar)

For institutional investors and analysts

Question 1. Regarding net sales of the CZ Series, has there been any change in the trends for “Other CZ”?

Answer As the number of leading-edge package substrates increases, the demand for CZ-8201, CZ-8401, and post-treatment agents has been on the rise.

Question 2. Please talk about net sales by region

Answer In Japan, sales to South Korea through distributors are recovering. In Taiwan, EXE is weakening due to the impact of TV production. China is vigorously investing in semiconductors, which is also leading to increased demand from substrate manufacturers with which our company is associated. In Thailand, sales are steadily trending upward and that trend should continue.

Question 3. How are non-roughened products for cutting-edge applications trending?

Answer They are being used as post-processing for CZ-8401. We are aware that chemical adhesion-type products will be essential for cutting-edge products in the future. We will continue to focus on development. Preparations are underway to meet the demand for these products at the new plant.

Question 4. What is the outlook for the next fiscal year?

Answer Overall recovery is progressing, including for personal computers and servers. We have particularly high expectations for cutting-edge fields.

