

# FY2010 Financial Announcement

FY2010: April 1, 2009 – March 31, 2010

- Presentation -

Date: May 14, 2010 Place: Hyogo

Date: May 17, 2010 Place: Tokyo

**MEC COMPANY LTD.**

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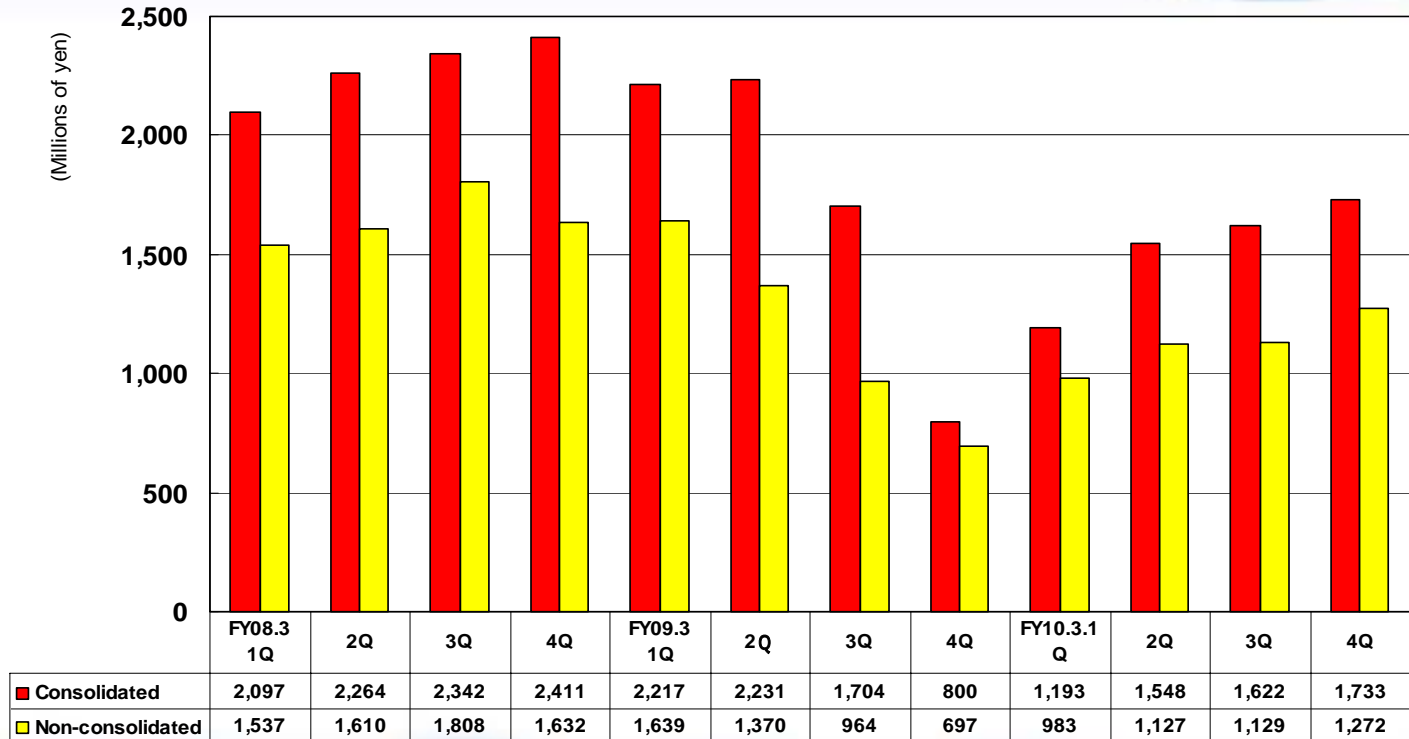
Securities Code:4971

URL <http://www.mec-co.com/>

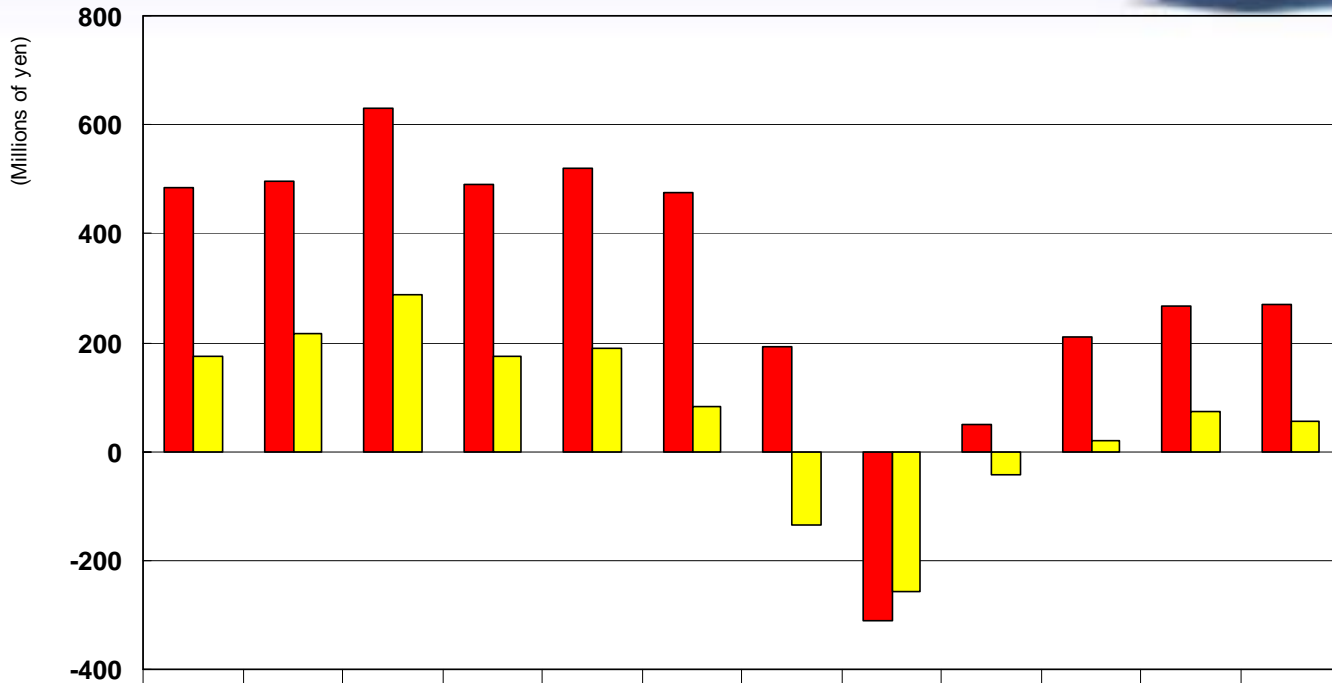
# Points of FY2010

1. <b>Net Sales</b>	<b>6,098 million yen</b>	<b>12.3 % down , YOY</b>
<b>Operating income</b>	<b>798 million yen</b>	<b>9.1 % down , YOY</b>
<b>Ordinary income</b>	<b>804 million yen</b>	<b>9.7 % up, YOY</b>
<b>Net income</b>	<b>713 million yen</b>	<b>148.0 % up, YOY</b>
2. <b>Sales of chemicals for PCBs</b>	<b>5,581 million yen</b>	<b>Accounting for 91.5 % of the total sales [ FY2009 6,178 million yen, 88.8 % ]</b>
3. <b>Ratio of overseas sales</b>	<b>44.3 %</b>	<b>FY2009 47.3 %</b>
4. <b>CZ series sales</b>	<b>3,038 million yen</b>	<b>Accounting for 54.4 % of the chemicals sales [ FY2009 3,146 million yen, 50.9 % ]</b>

# Quarterly net sales

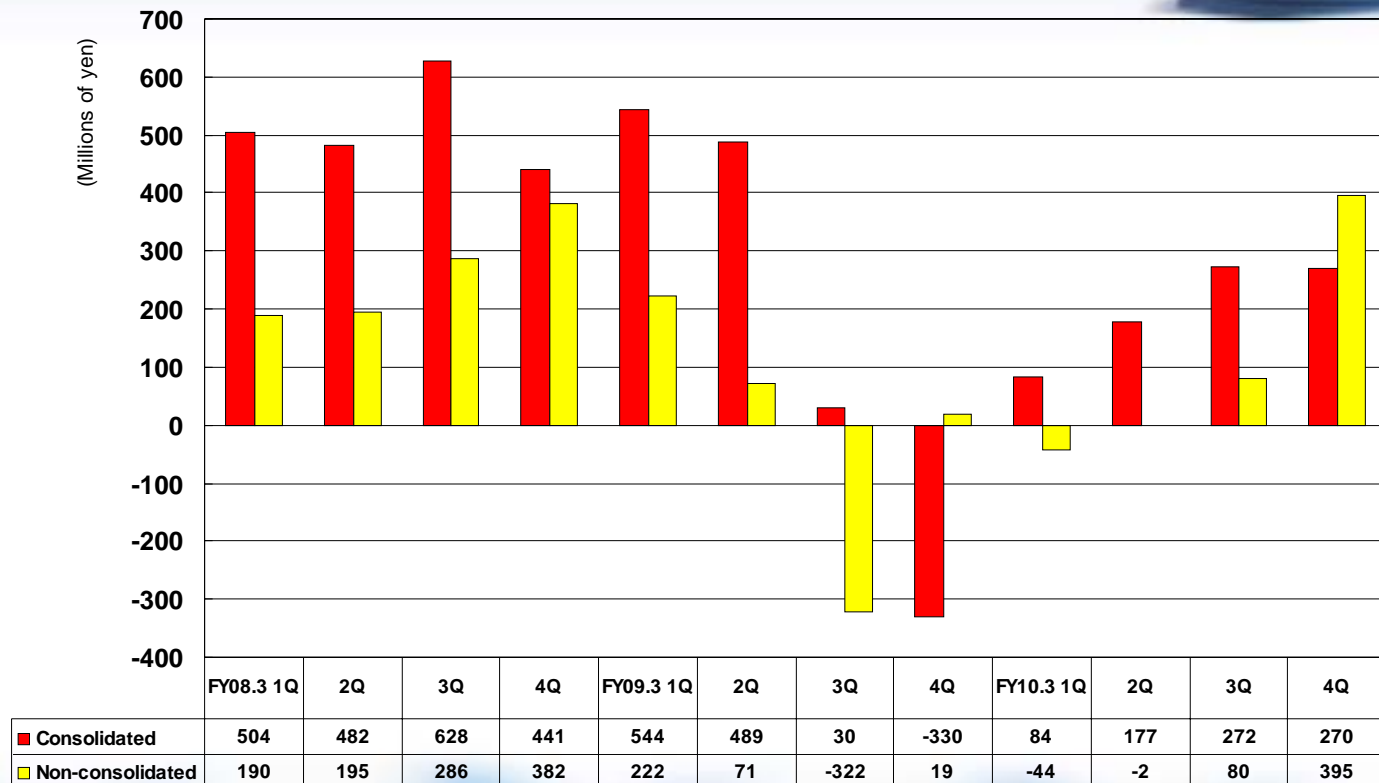


# Quarterly operating income

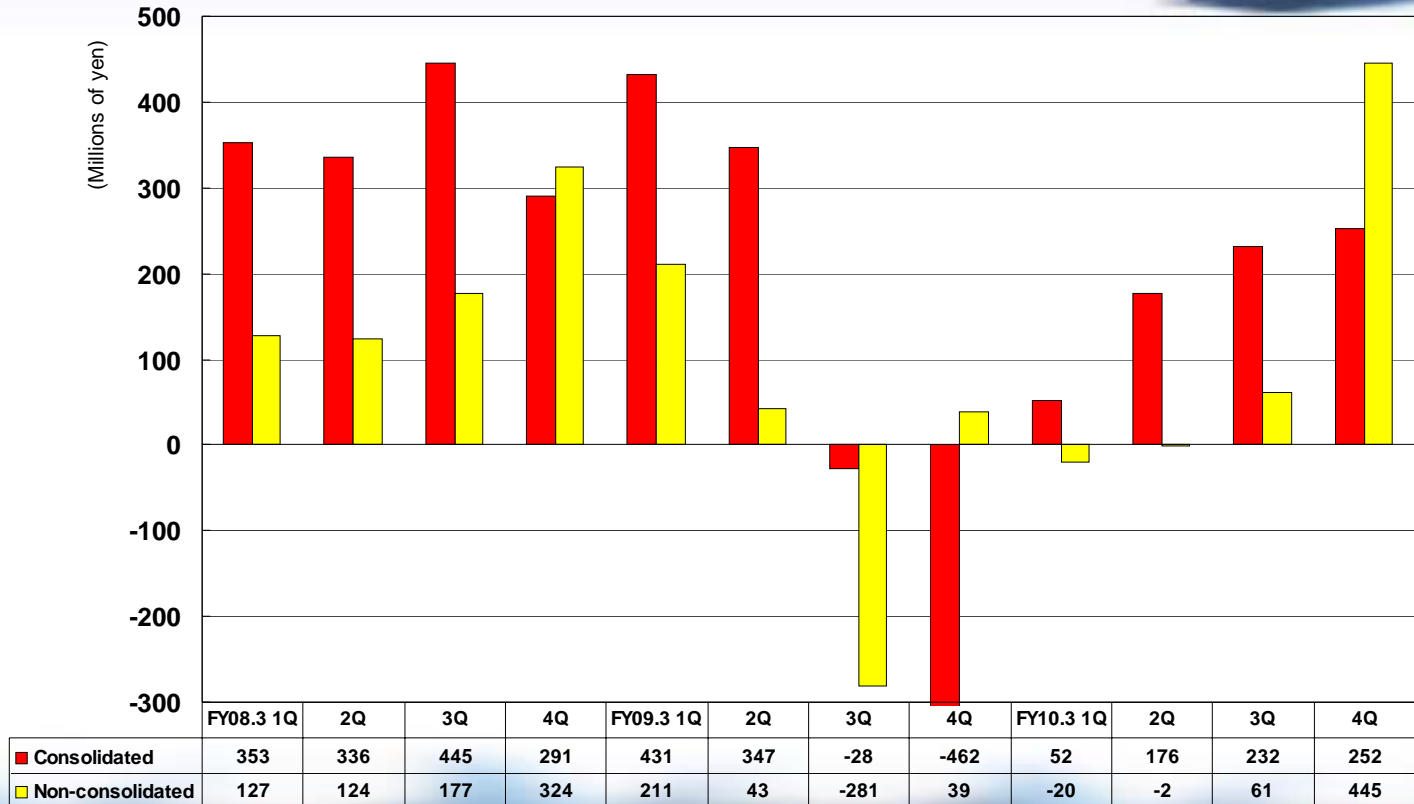


■ Consolidated	484	497	631	490	521	475	192	-311	51	209	266	270
■ Non-consolidated	176	217	287	176	190	82	-136	-258	-44	21	73	55

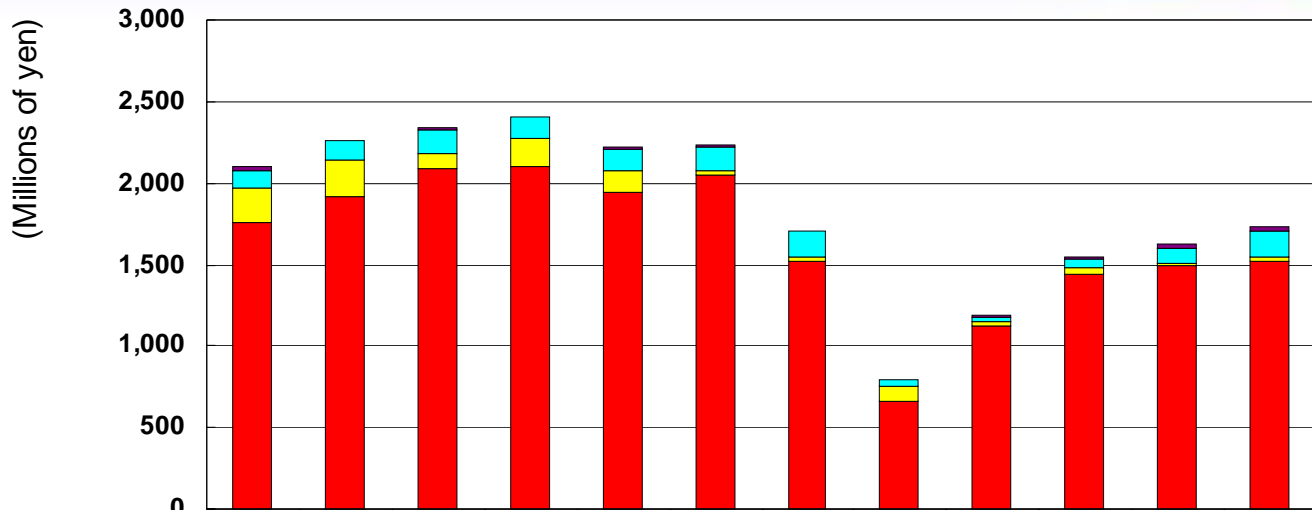
# Quarterly ordinary income



# Quarterly net income

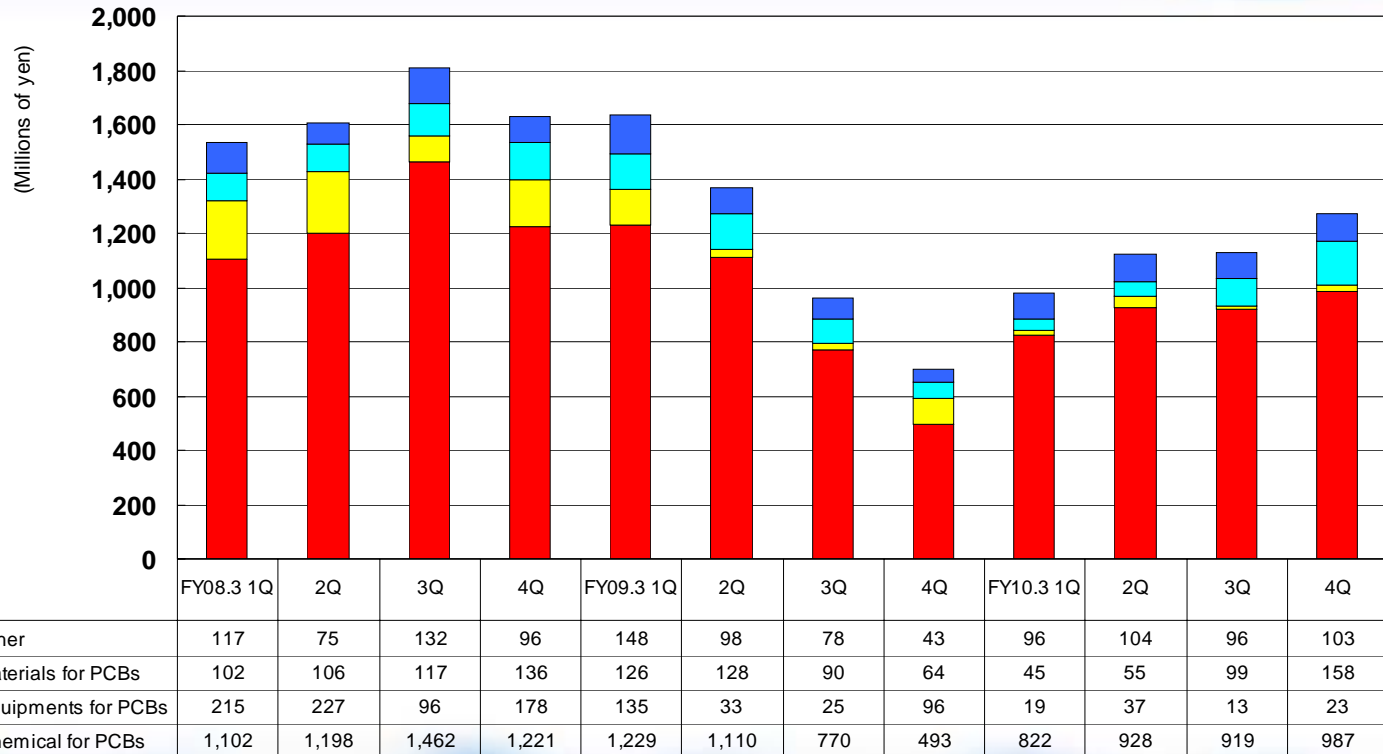


# Quarterly sales trends by products - Consolidated



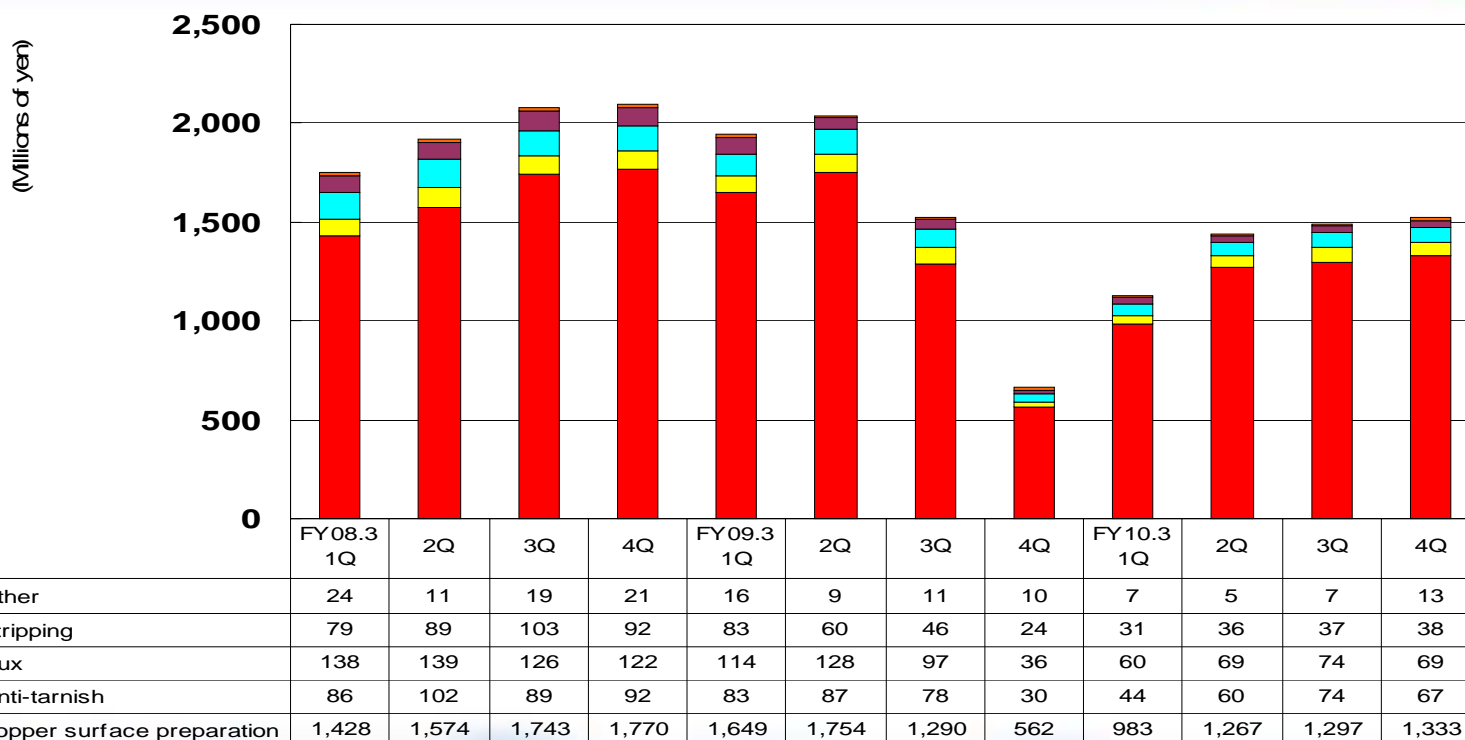
	FY08.3 1Q	2Q	3Q	4Q	FY09.3 1Q	2Q	3Q	4Q	FY10.3 1Q	2Q	3Q	4Q
Other	15	8	9	8	15	16	4	11	12	10	17	28
Materials for PCBs	108	111	151	127	124	138	150	31	31	59	101	159
Equipments for PCBs	215	227	99	177	130	34	25	92	21	38	11	23
Chemical for PCBs	1,758	1,917	2,082	2,098	1,947	2,042	1,524	664	1,127	1,439	1,492	1,521

# Quarterly sales trends by products - Non-consolidated

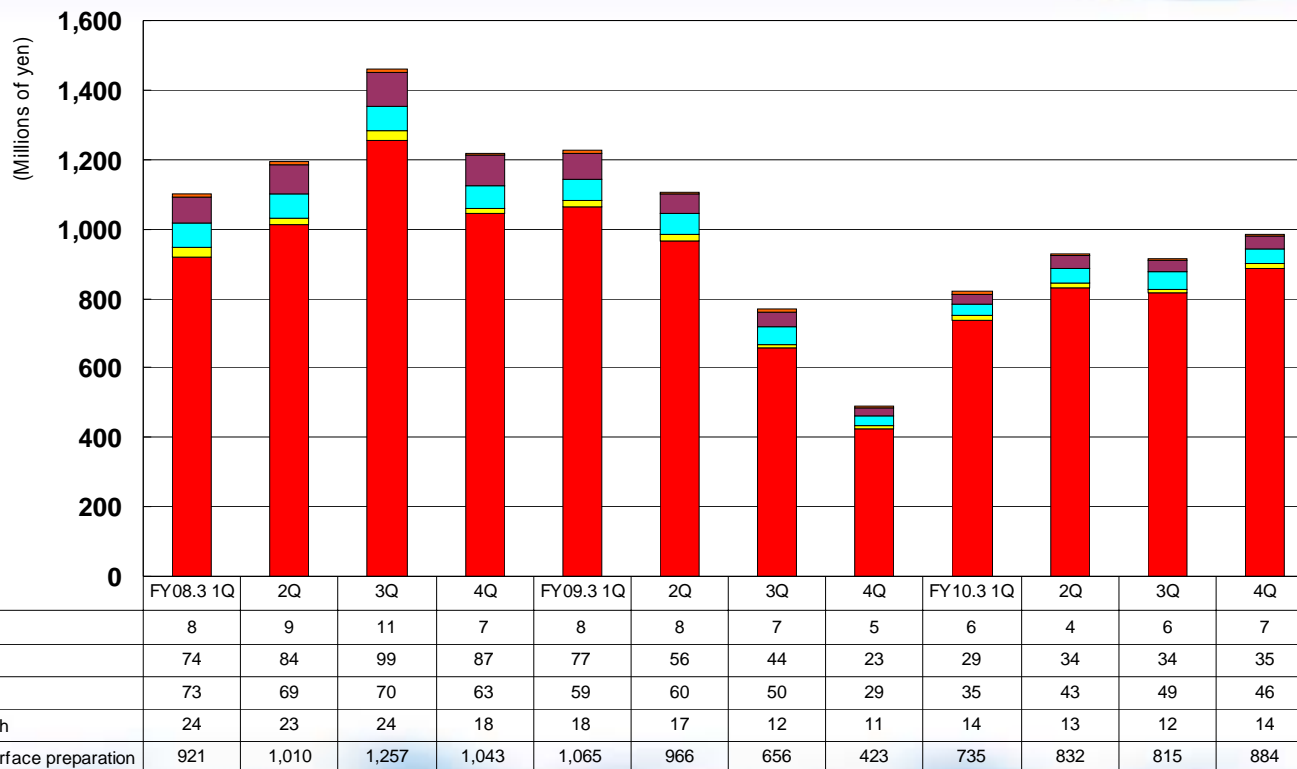




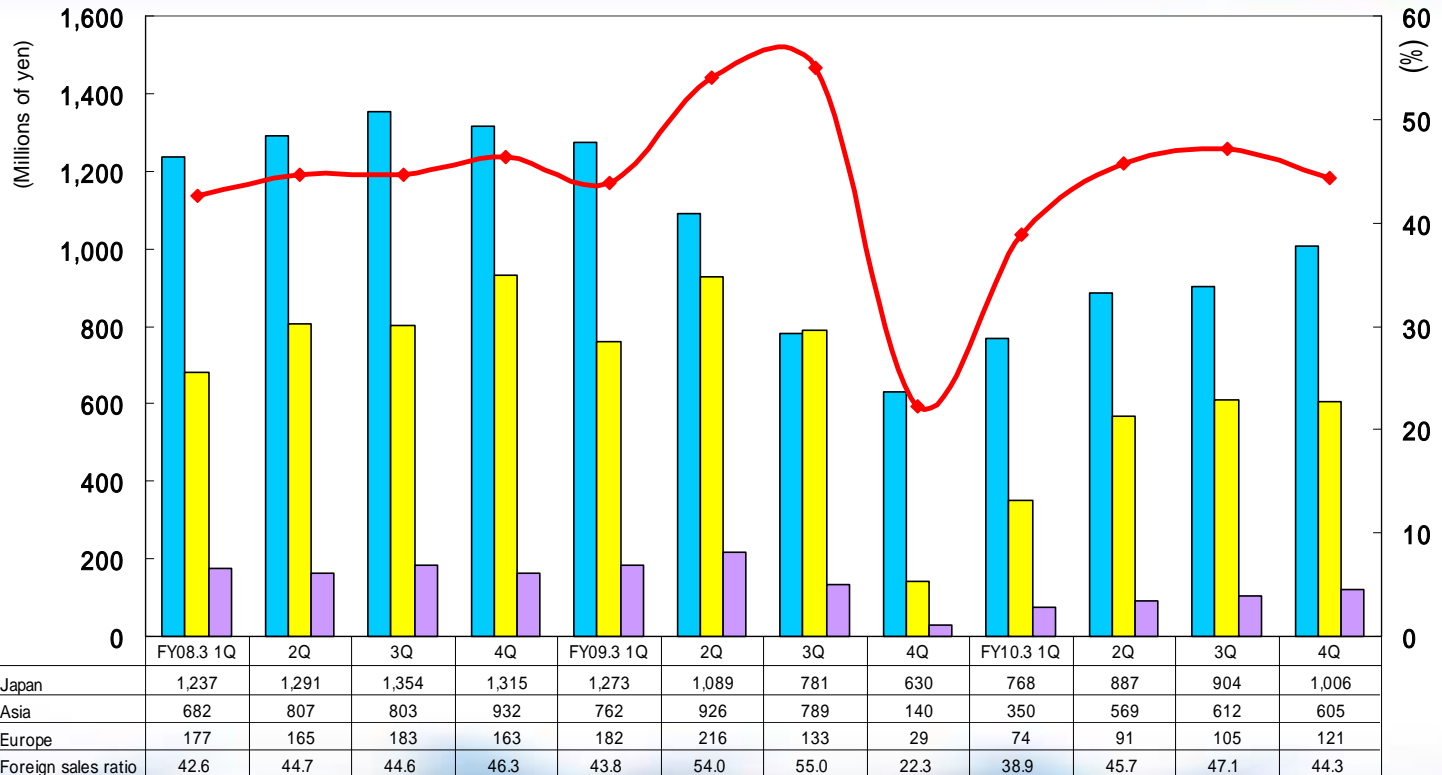
# Quarterly sales trends by chemicals - Consolidated



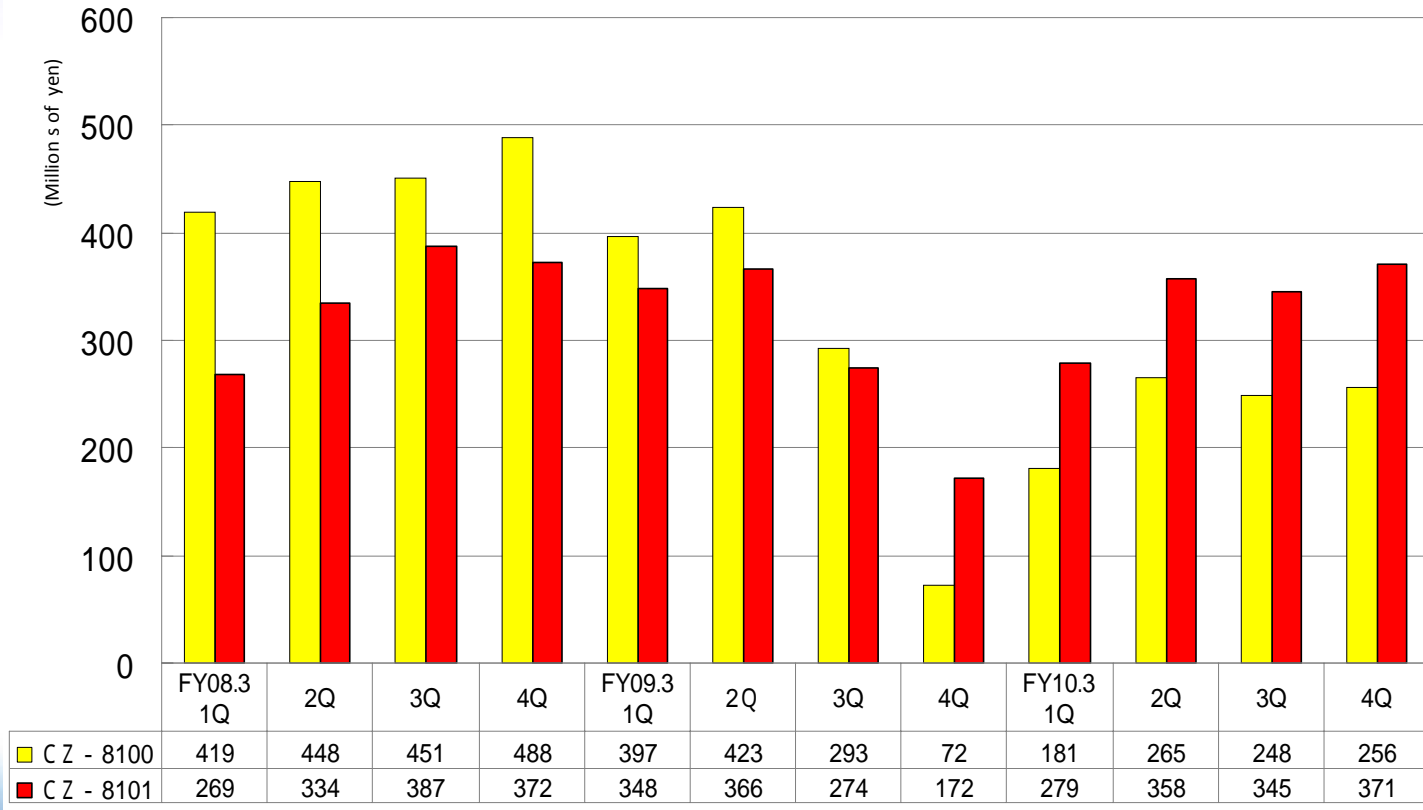
# Quarterly sales trends by chemicals - Non-consolidated



# Quarterly sales trends by region and foreign sales ratio



# Net sales – CZ series



# FY2011 Financial forecast

## Consolidated

( Millions of yen )

	FY2010	FY2011		
	Results	Forecast	YOY (%)	Increase
Net Sales	6,098	6,885	112.9	787
Operating income	798	1,098	137.6	299
Ordinary income	804	1,060	131.8	255
Net income	713	716	100.3	2

## Non-consolidated

( Millions of yen )

	FY2010	FY2011		
	Results	Forecast	YOY (%)	Increase
Net Sales	4,512	5,021	111.3	509
Operating income	105	305	288.9	199
Ordinary income	429	570	132.9	141
Net income	482	487	101.0	4

# Applications that will expand in future

Electric vehicles



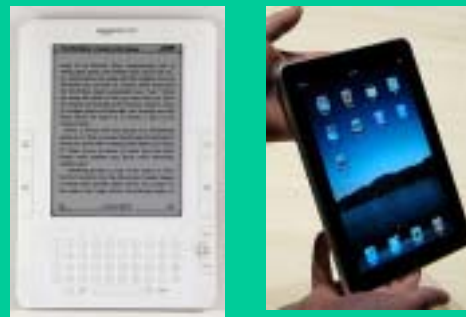
Medical electronics



Smartphone



Electronic books



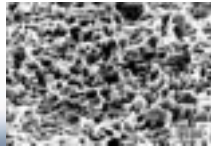
# Various metal surface treatments (for new markets)

Note: The metal surface treatment may vary according to the situation.

		Metal surface treatments											
		Cu	Ni	Sn	Al	Cr	Co	Mo	In	Bi	Ta	Ni-Cr	ITO
Untreated metal surfaces	Cu		✓	✓	✓	✓	✓					✓	✓
	Ni	✓		✓	✓			✓					
	Sn	✓			✓			✓					
	Al	✓						✓	✓	✓	✓		
	Cr	✓	✓	✓	✓			✓	✓	✓	✓		✓
	Co	✓		✓	✓	✓		✓				✓	✓
	Mo	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓
	In	✓		✓	✓			✓					
	Bi	✓		✓	✓			✓					
	Ta	✓	✓	✓	✓	✓	✓	✓		✓		✓	✓
	Ni-Cr	✓	✓	✓	✓		✓	✓					
	ITO	✓	✓	✓	✓		✓	✓	✓	✓	✓		



Aluminium surface



Nickel surface

# Change in Development System

R&D Center

Thoroughly disseminate information

- Our technology with the keywords of "interface creation"

Open up markets

- Fields in which our products can be used

Conduct development

- Copper and other metals

Clarify

- Persons and companies accepting the needs of customers and the Company's Group

Acquire markets and needs

Customer Support & Technological Development Center

MEC products

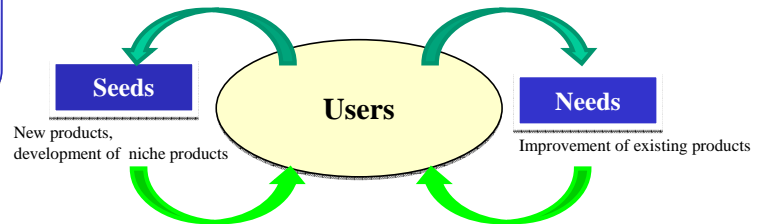
Chemicals

Machines

Controllers

Business

Users (domestic and overseas)



Be familiar with the market, develop timely products and launch them on the market in a timely manner.

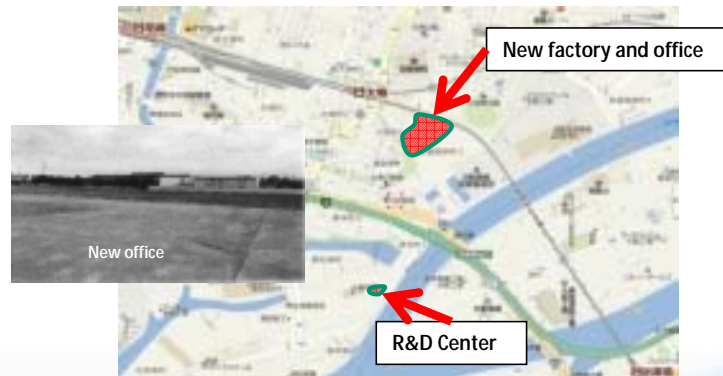


# New factory and office

## Factory comparison

	Established	Land	Floor area	Production capacity	Number of personnel	Roles and summary
Nishinomiya Factory	June 1985	4,065 m <sup>2</sup>	1,880 m <sup>2</sup>	600 t/month	20	Conducts small-lot production of a variety of products. It is aging.
Nagaoka Factory	May 1993	20,877 m <sup>2</sup>	3,351 m <sup>2</sup>	1,800 t/month	11	Conducts mass production.
New factory and office	March 2012 (Scheduled)	14,214 m <sup>2</sup>	5,063 m <sup>2</sup> Office building 2,239 m <sup>2</sup> Production building 2,824 m <sup>2</sup>	200 t/month	About 90 -56 (Headquarters) -11 (Nishinomiya) Other researchers Max. of 150 persons	Headquarters and manufacturing will work as one, producing an aggregation effect that is close to research. It will manufacture prototypes and conduct small-lot production that are linked to research.

## Location



Access:

About 3 minutes from Hanshin-Daimotsu station  
About 10 minutes from R&D Center

# Future planning points

1. Implement new processes for mass production of high-density boards.
2. Through the processes of multilayer PCB production, make efforts to help reduce customers' environmental impacts.
3. Go from copper surface treatment to other metal surface treatments. Aim to utilize it in various applications.