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# 1Q/FY2014 Financial Announcement

( April 1, 2013 to June 30, 2013 )

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Presentation

July 31, 2013 - HQ

August 1, 2013 - Tokyo

**MEC COMPANY LTD.**

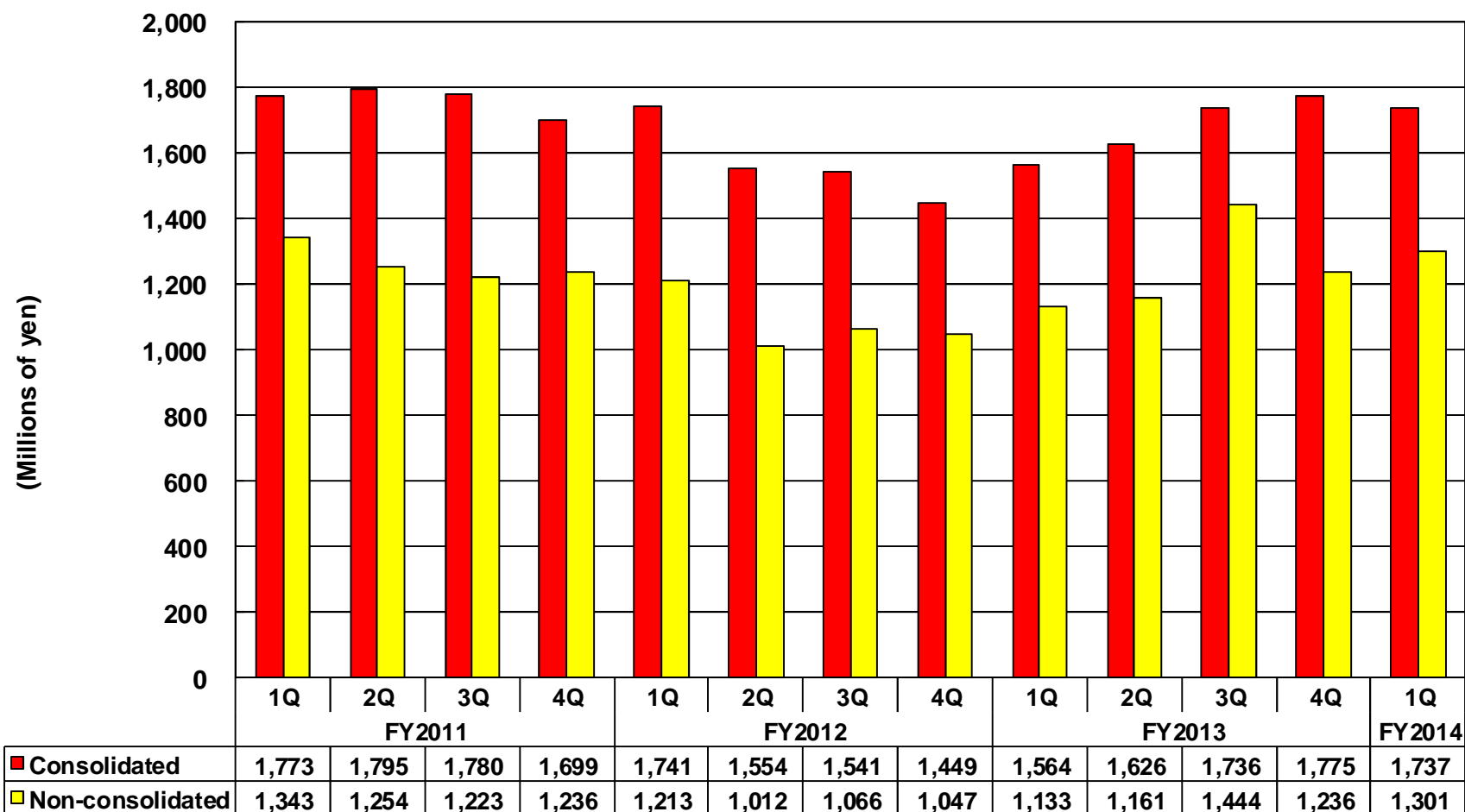
Securities Code: 4971

# Points of 1Q/FY2014

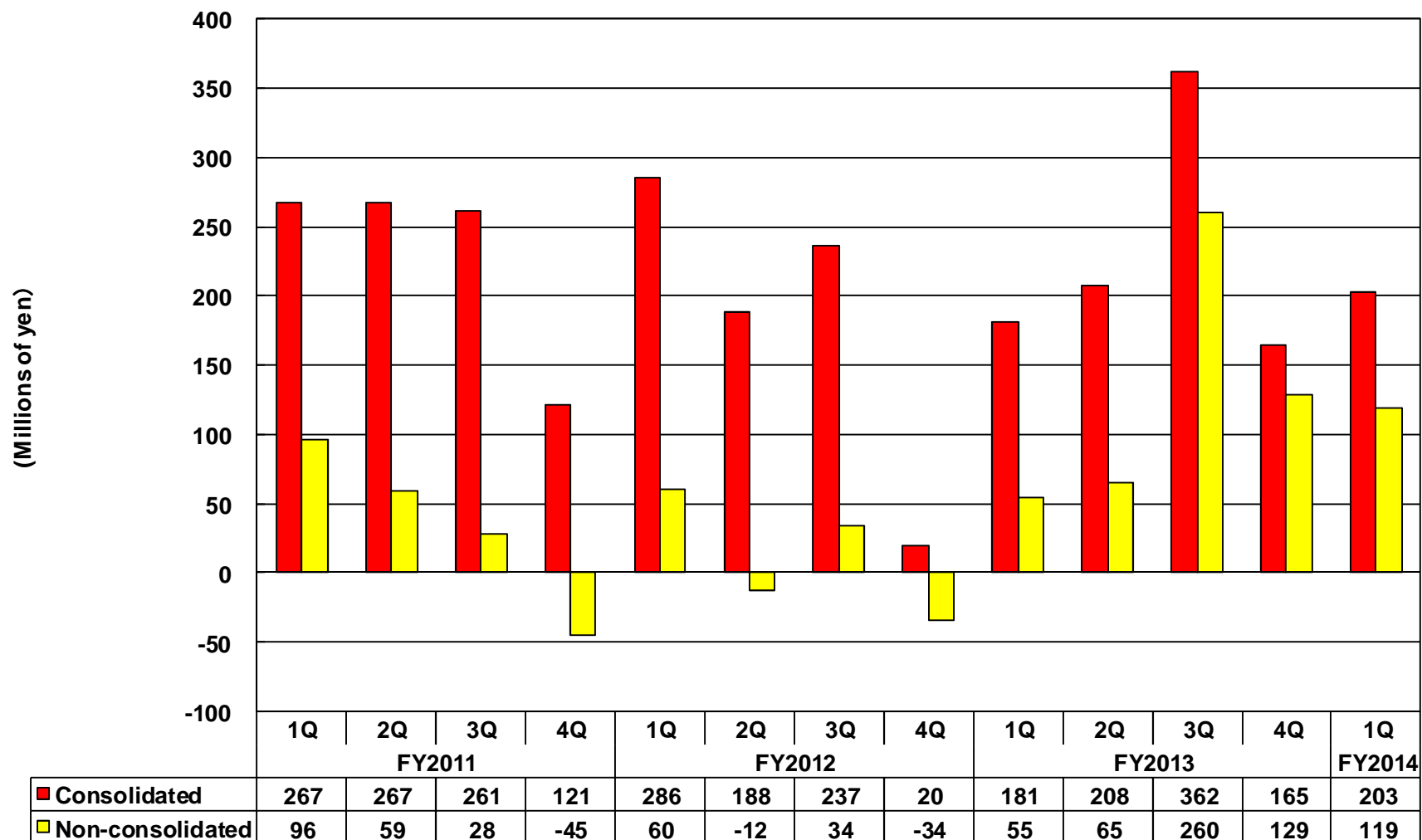
1)		<b>1Q/FY2013</b>	<b>1Q/FY2014</b>	<b>Y-o-Y</b>
	<b>Net sales</b>	<b>¥ 1,564 million</b>	<b>¥ 1,737 million</b>	<b>+ 11.0%</b>
	<b>Operating income</b>	<b>¥ 181 million</b>	<b>¥ 203 million</b>	<b>+ 11.8%</b>
	<b>Ordinary income</b>	<b>¥ 170 million</b>	<b>¥ 257 million</b>	<b>+ 50.9%</b>
	<b>Net income</b>	<b>¥ 131 million</b>	<b>¥ 165 million</b>	<b>+ 26.1%</b>
2)	<b>Chemical sales</b>	<b>¥ 1,423 million</b>	<b>¥ 1,618 million</b>	<b>+ 13.7%</b>
	<b>Ratio of Net sales</b>	<b>91.0%</b>	<b>93.2%</b>	<b>(+ 2.2 points)</b>
3)	<b>Overseas sales ratio</b>	<b>47.1%</b>	<b>47.8% *</b>	<b>+0.7 points</b>
4)	<b>CZ series sales</b>	<b>¥ 780 million</b>	<b>¥ 839 million</b>	<b>—</b>
	<b>Ratio of chemical sales</b>	<b>54.8%</b>	<b>51.8%</b>	<b>(- 3.0 points)</b>
5)	<b>Gross profit</b>	<b>62.9%</b>	<b>62.3%</b>	<b>- 0.6%</b>

\* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 62.0% . (1Q/FY2013: 59.3%)

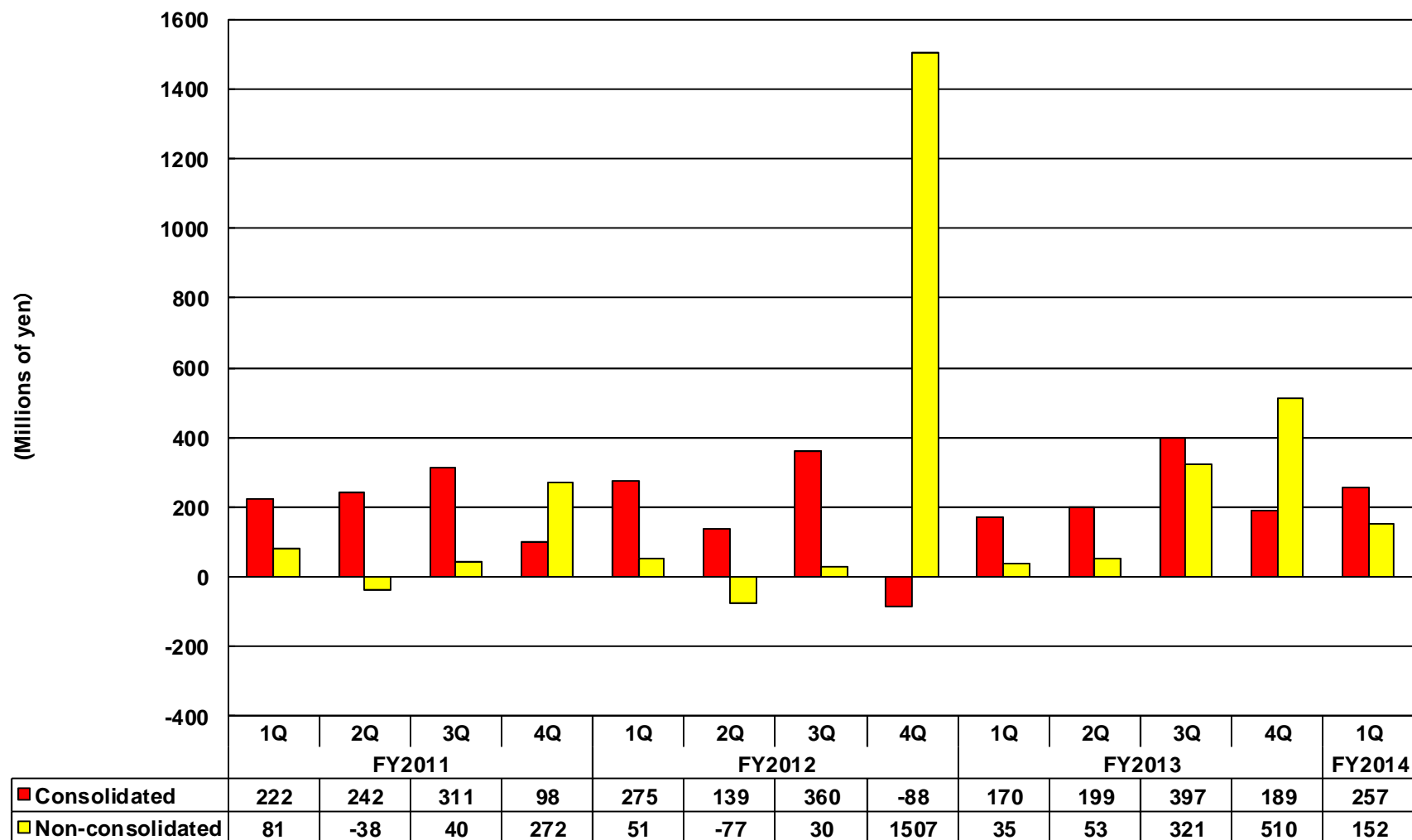
# Net Sales



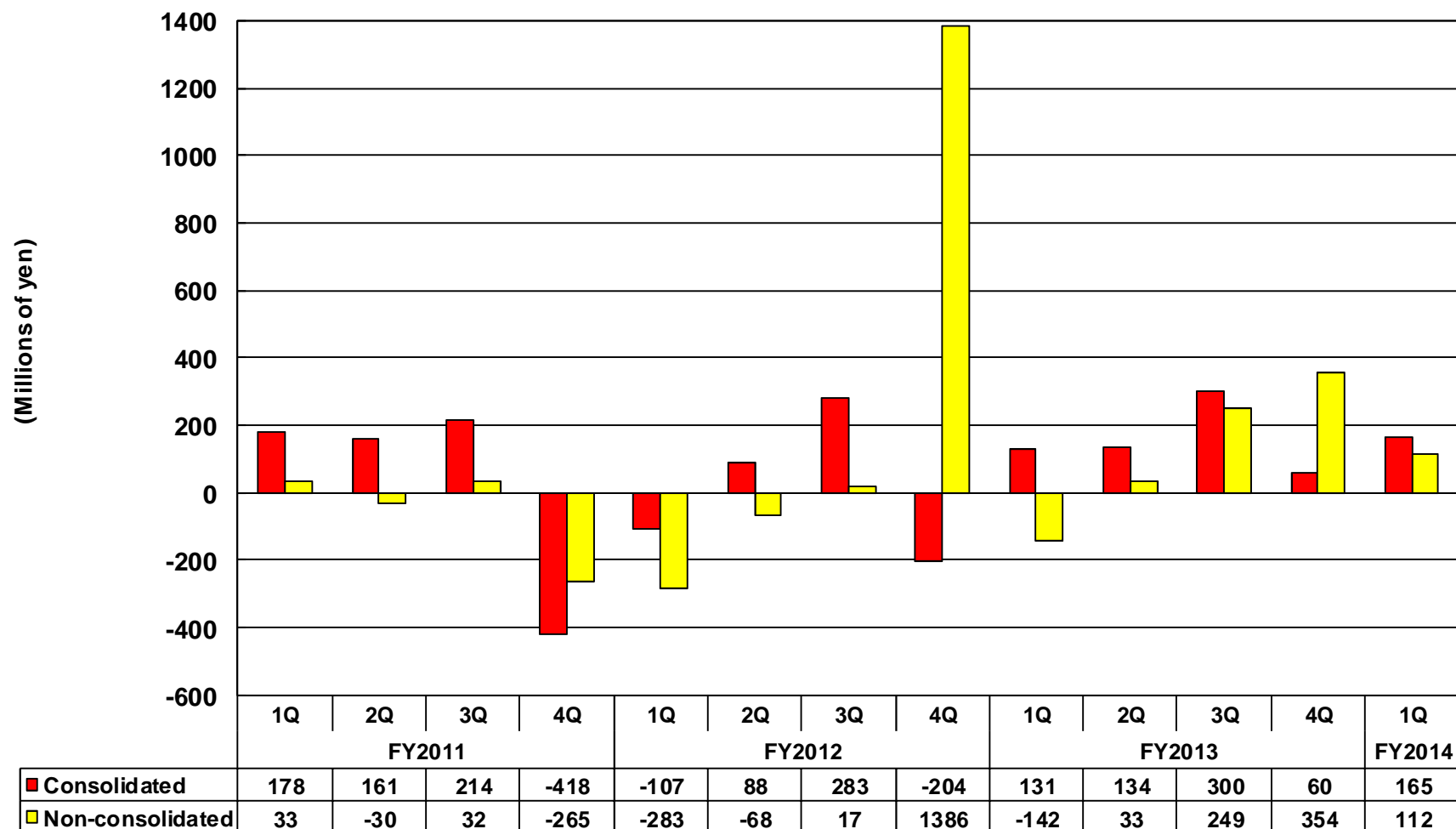
# Operating Income



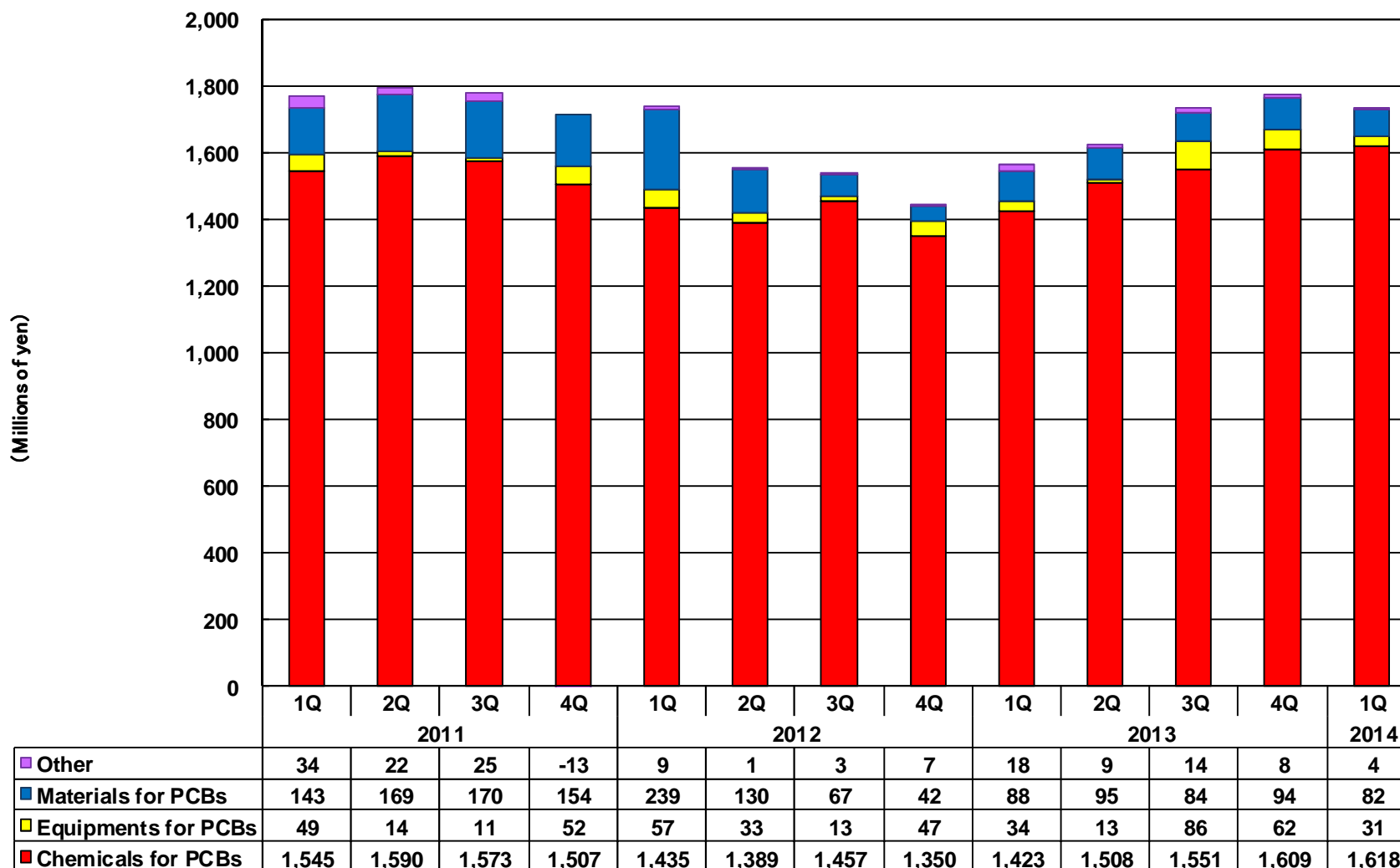
# Ordinary Income



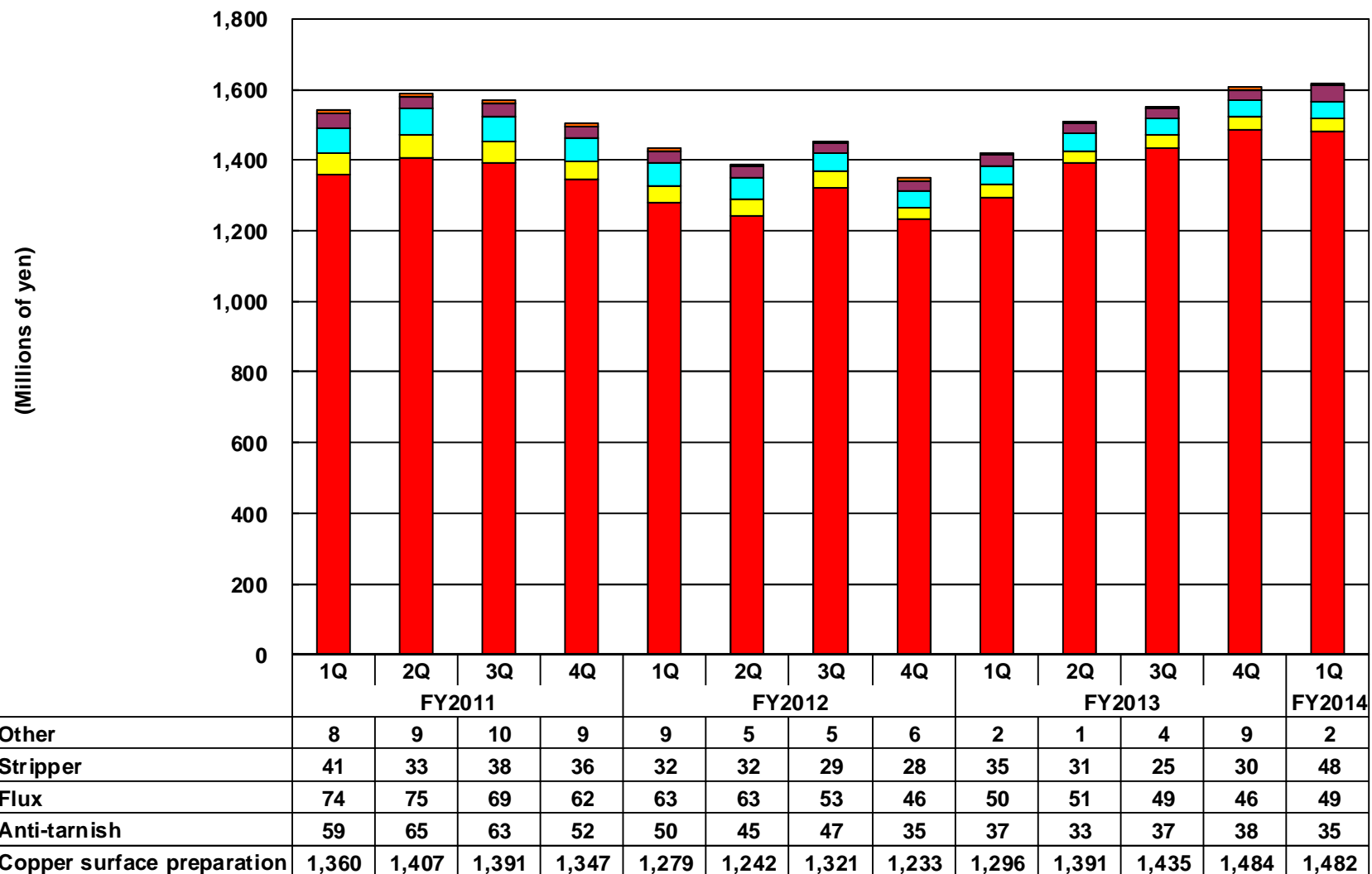
# Net Income



# Sales by Product – Consolidated

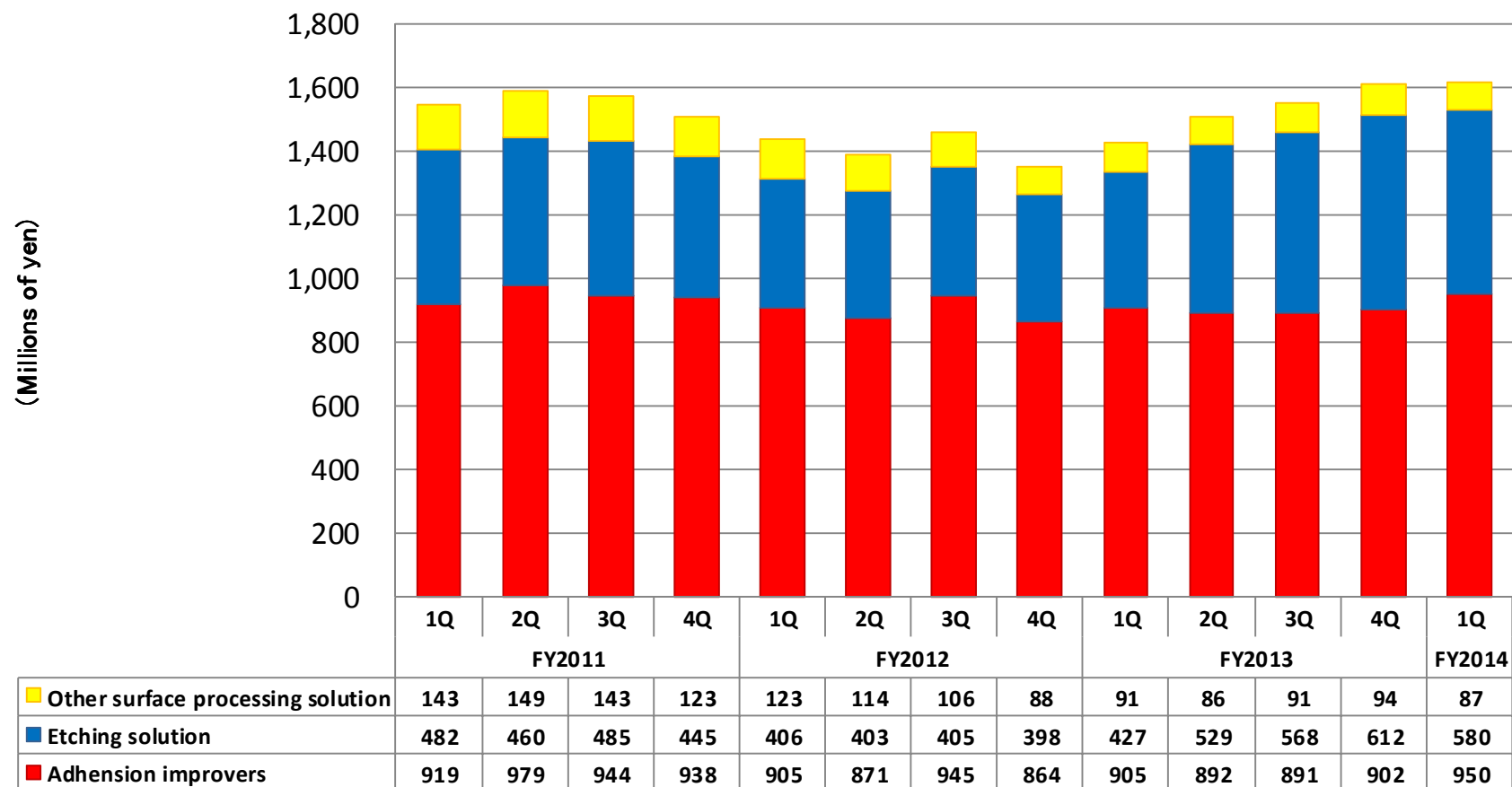


# Chemical Sales – Consolidated 1

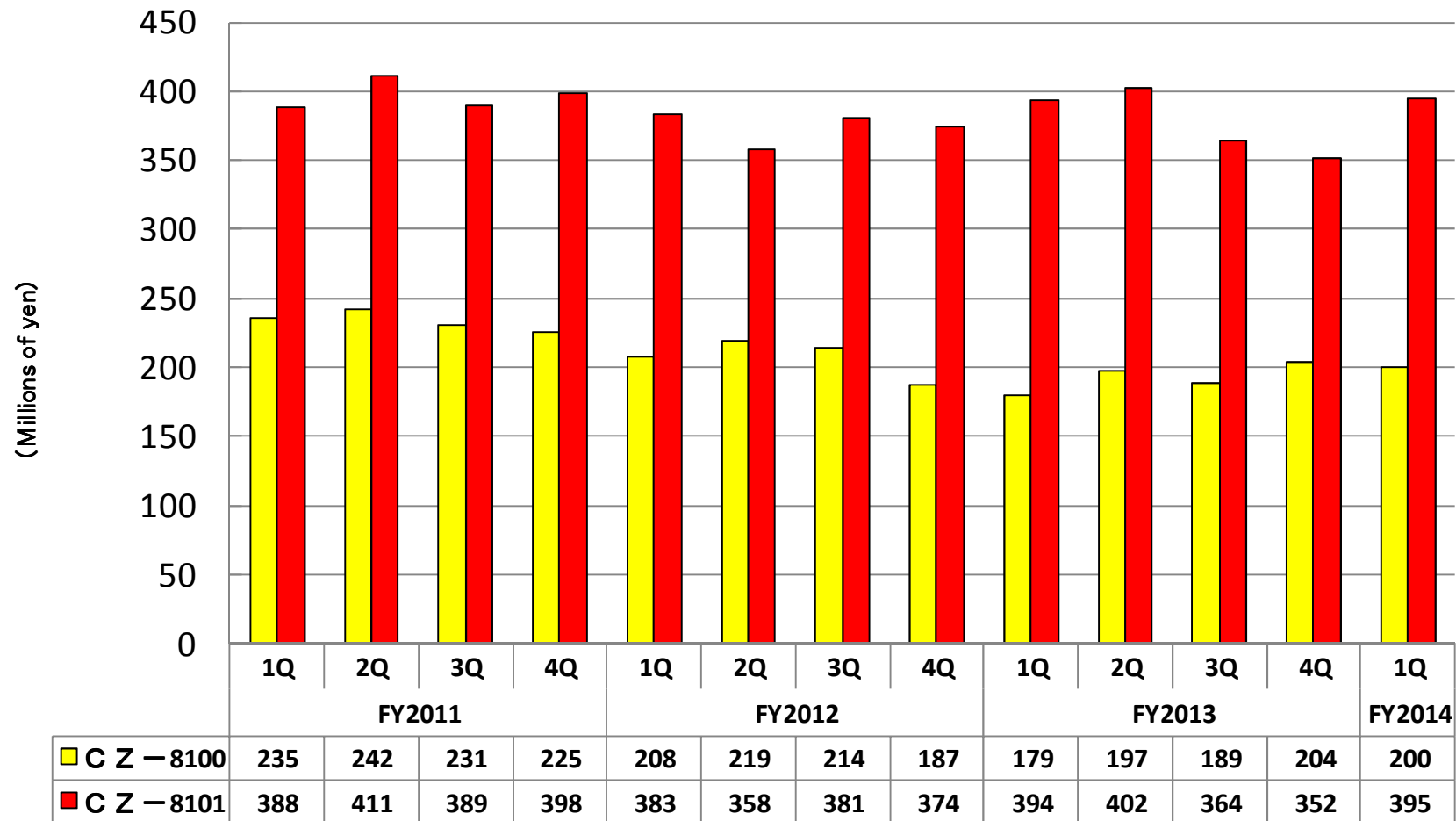




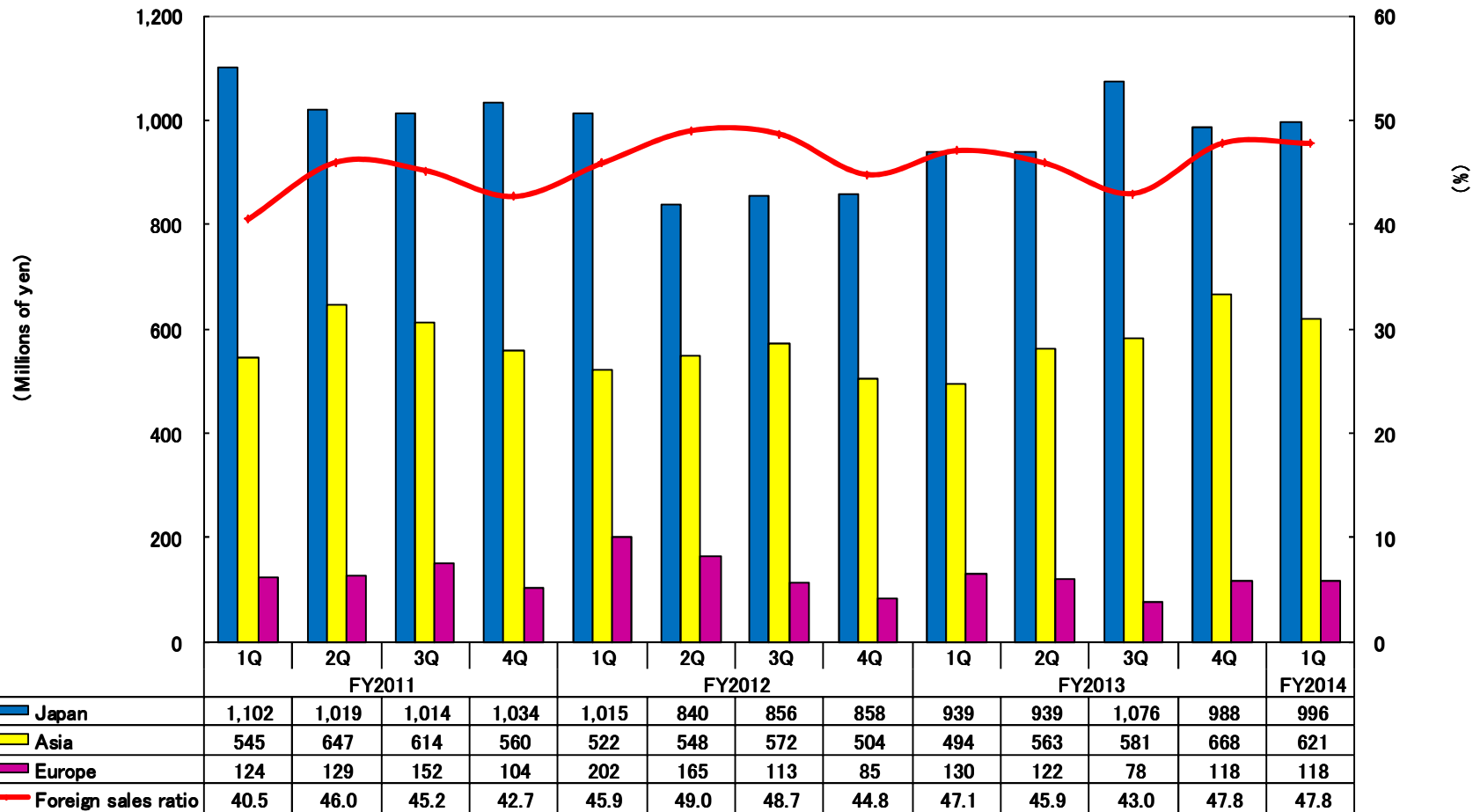
# Chemical Sales – Consolidated 2



# CZ Series Sales

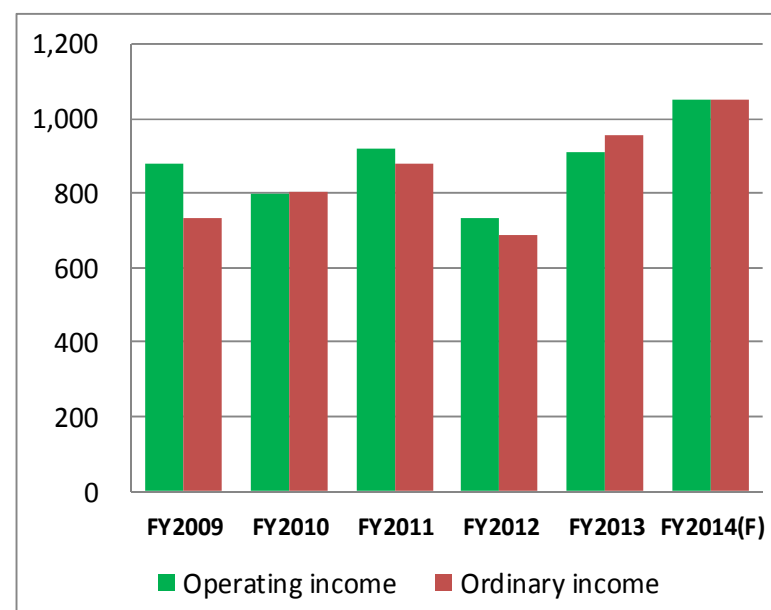
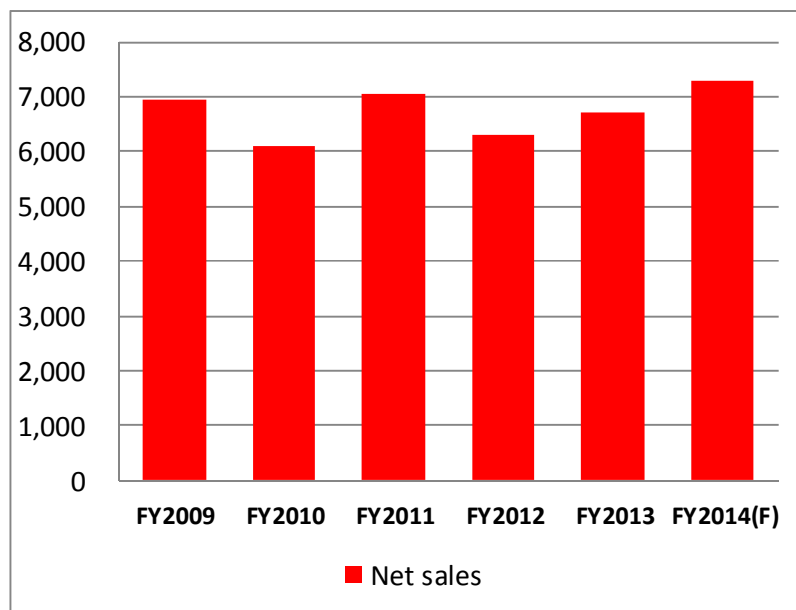


# Sales by Region, Foreign Sales Ratio



# FY2014 Financial Forecast

	FY2013 April 1, 2012 to March 31, 2013		FY2014(F) April 1, 2013 to March 31, 2014		
	Amount	Profit ratio	Amount	Profit ratio	Rate of change
Net sales	¥ 6,703 million	—	¥ 7,300 million	—	108.9%
Operating income	¥ 917 million	13.7 %	¥ 1,050 million	14.4 %	114.4%
Ordinary income	¥ 956 million	14.3 %	¥ 1,050 million	14.4 %	109.7%
Net income	¥ 626 million	9.4 %	¥ 700 million	9.6 %	111.7%



Unit: Millions of yen