
3Q/FY2014 Financial Announcement

(April 1, 2013 to December 31, 2013)

Presentation

January 31, 2014 – HQ

February 4, 2014 - Tokyo

MEC COMPANY LTD.

Securities Code: 4971

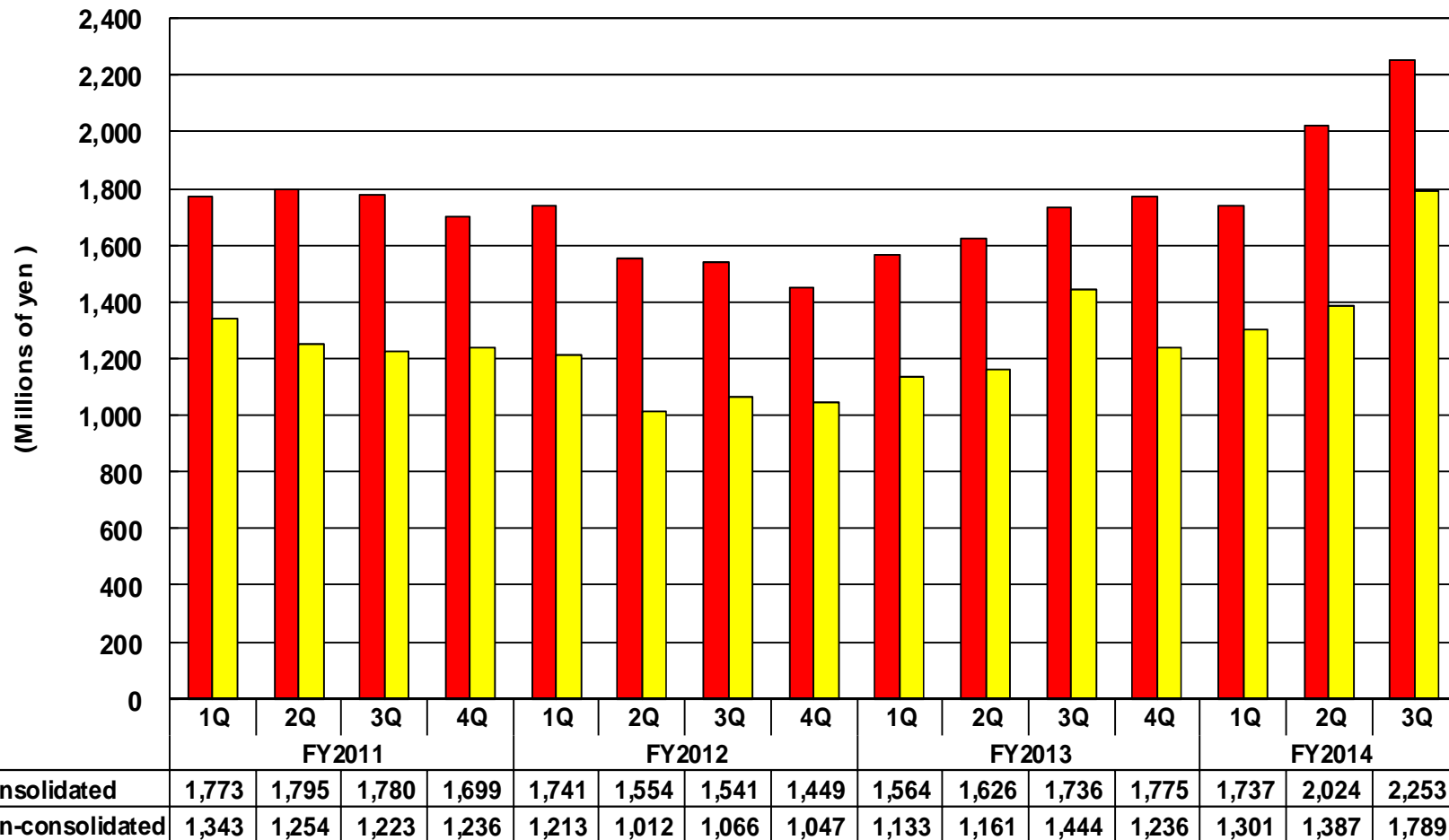
Points of 3Q/FY2014

1)		3Q/FY2013	3Q/2014	Y-o-Y
	Net sales	¥ 4,928 million	¥ 6,015 million	+ 22.1%
	Operating income	¥ 752 million	¥ 1,238 million	+ 64.6%
	Ordinary income	¥ 767 million	¥ 1,353 million	+ 76.3%
	Net income	¥ 566 million	¥ 933 million	+ 64.8%
2)	Chemical sales	¥ 4,484 million	¥ 5,525 million	+ 23.2%
	Ratio of Net sales	91.0%	91.9%	(+0.9 points)
3)	Overseas sales ratio	45.3%	47.4%	(+2.1 points)
4)	CZ series sales	¥ 2,361 million	¥ 2,780 million	+ 17.7%
	Ratio of chemical sales	52.7%	50.3%	(- 2.4 points)
5)	Gross profit	64.2%	64.1%	- 0.1 points

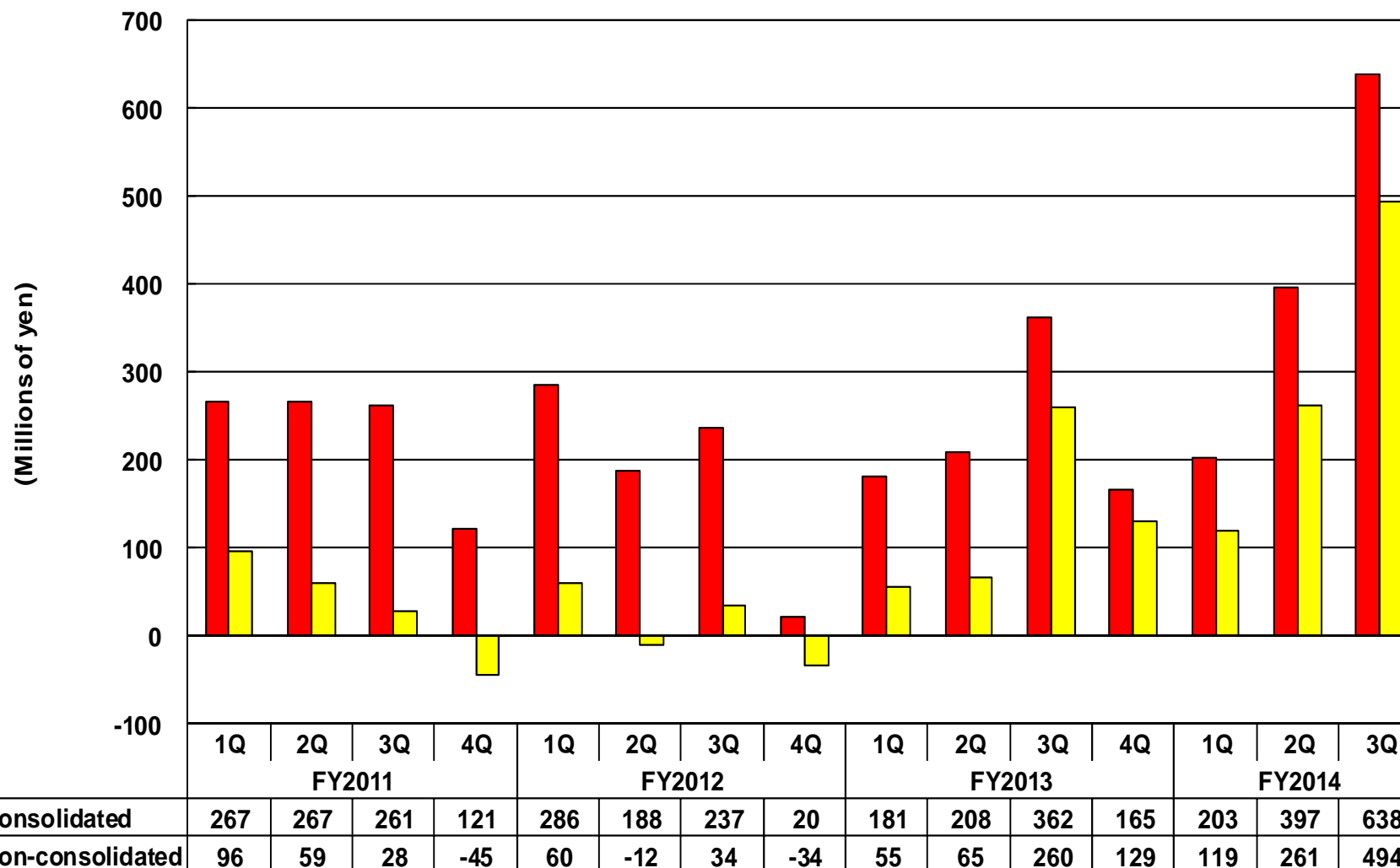
* If the overseas chemical sales achieved by domestic agents is added to the overseas sales, the ratio becomes 61.3%.
(3Q/FY2013: 61.4%)

Impact of change in foreign exchange rate: Net sales +¥ 497 million, Operating income + ¥82million.

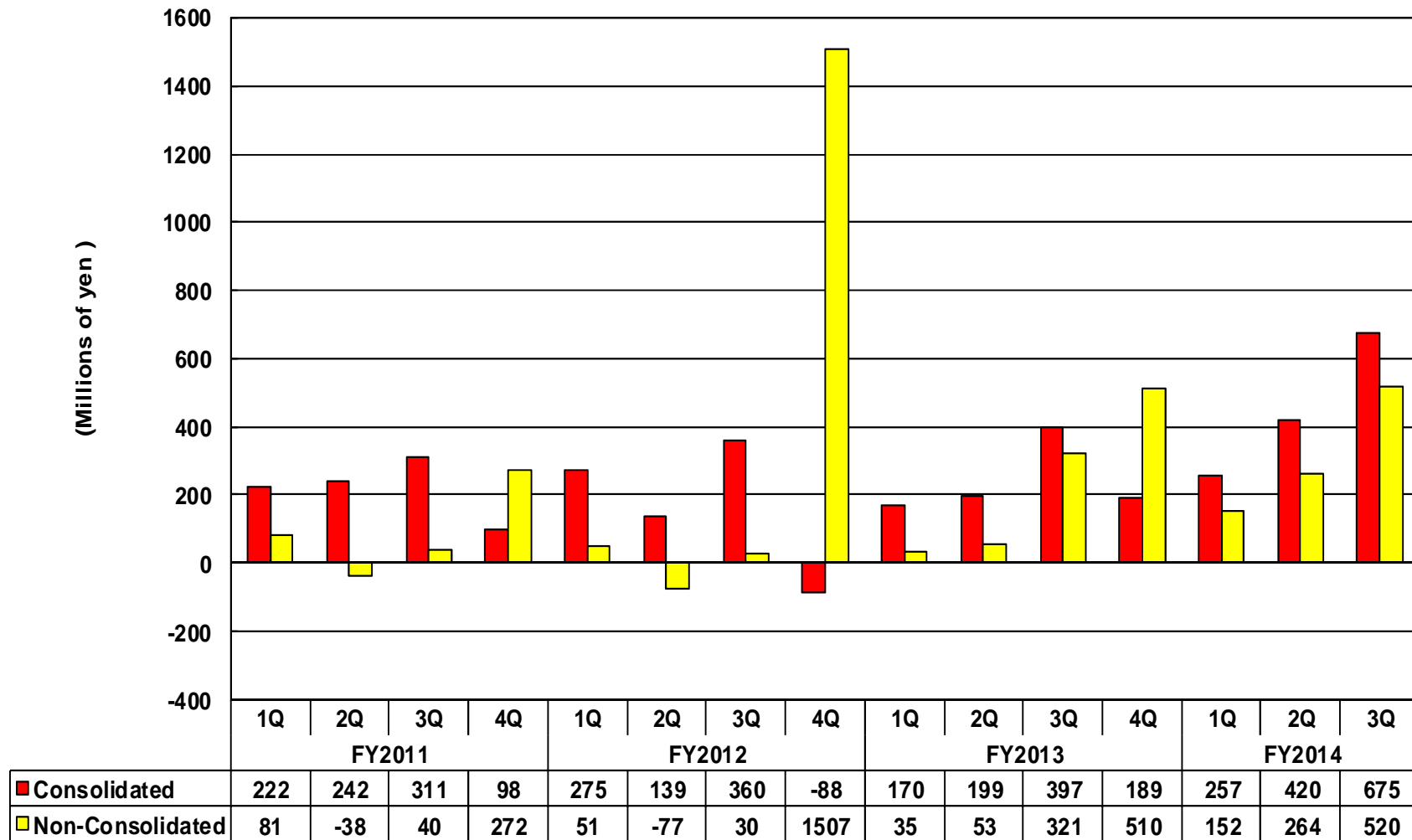
Net Sales



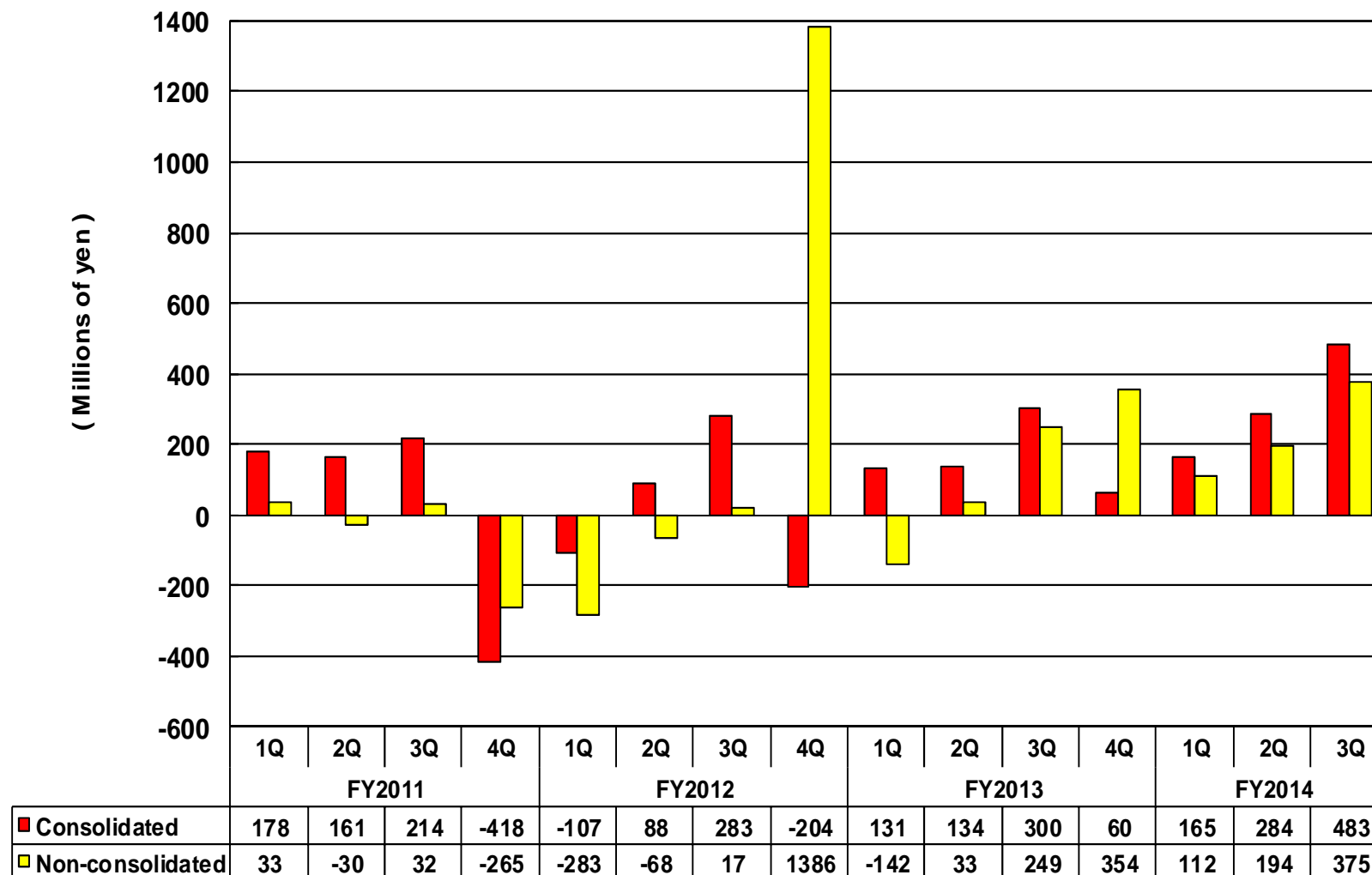
Operating Income



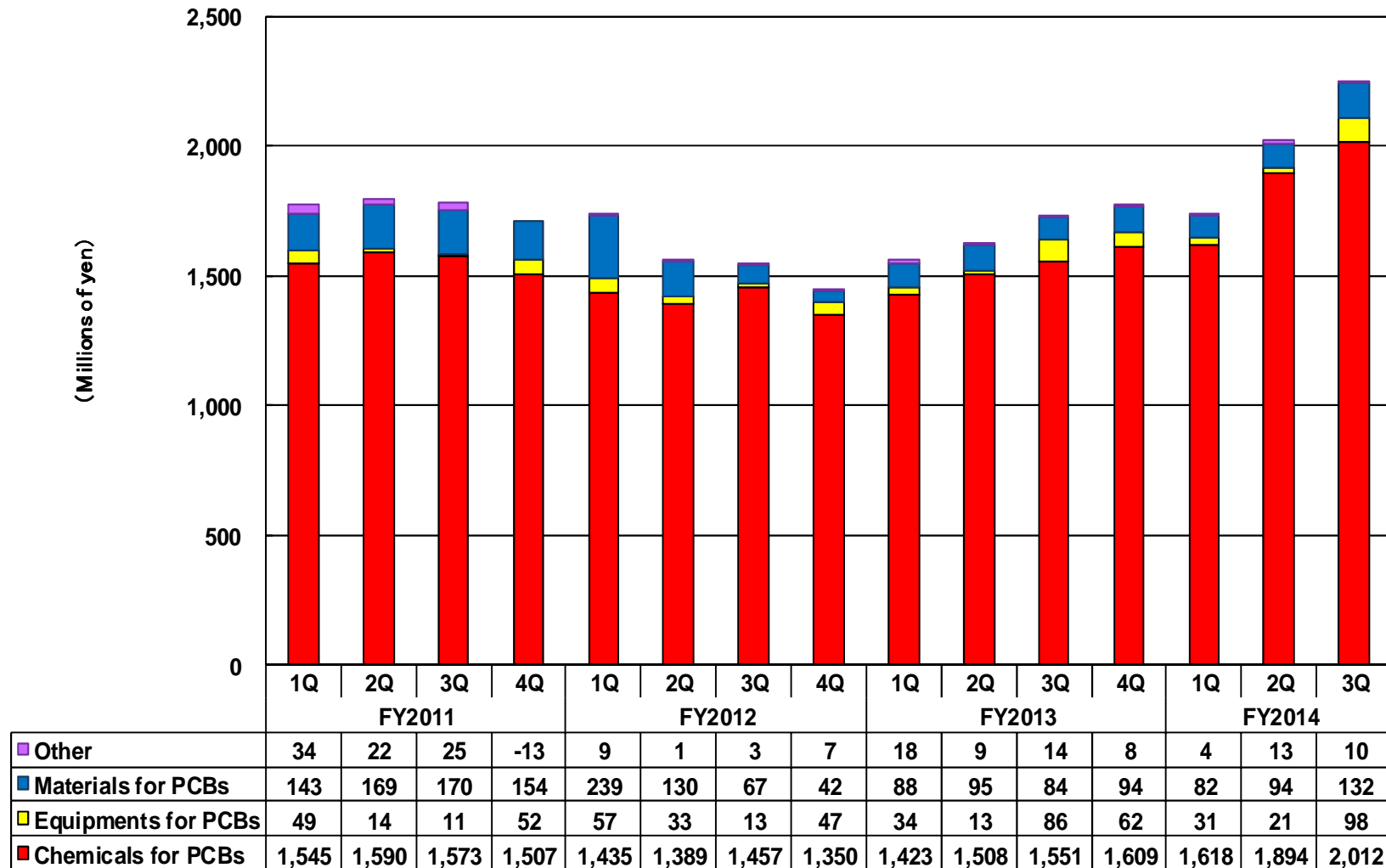
Ordinary Income



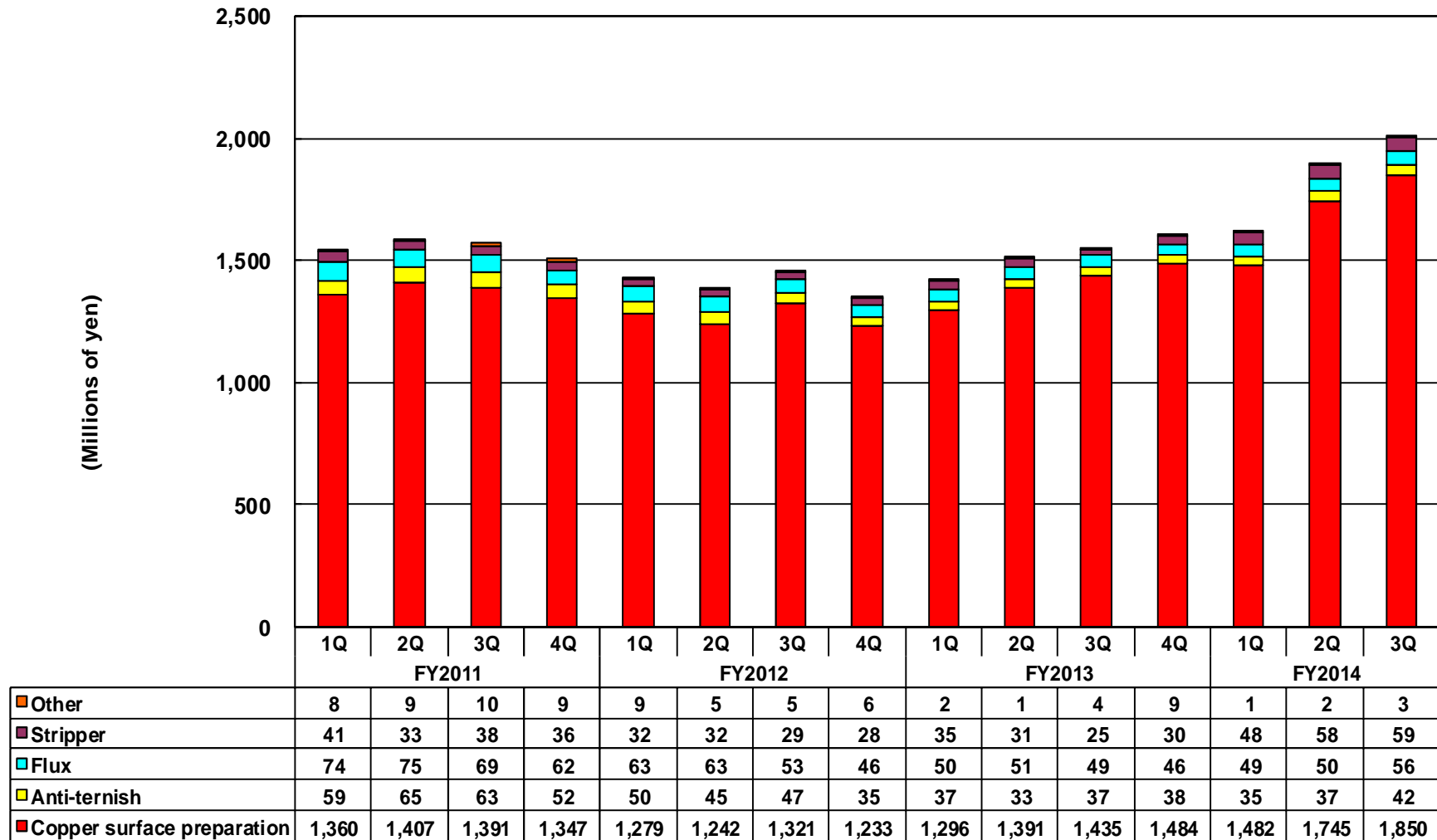
Net Income



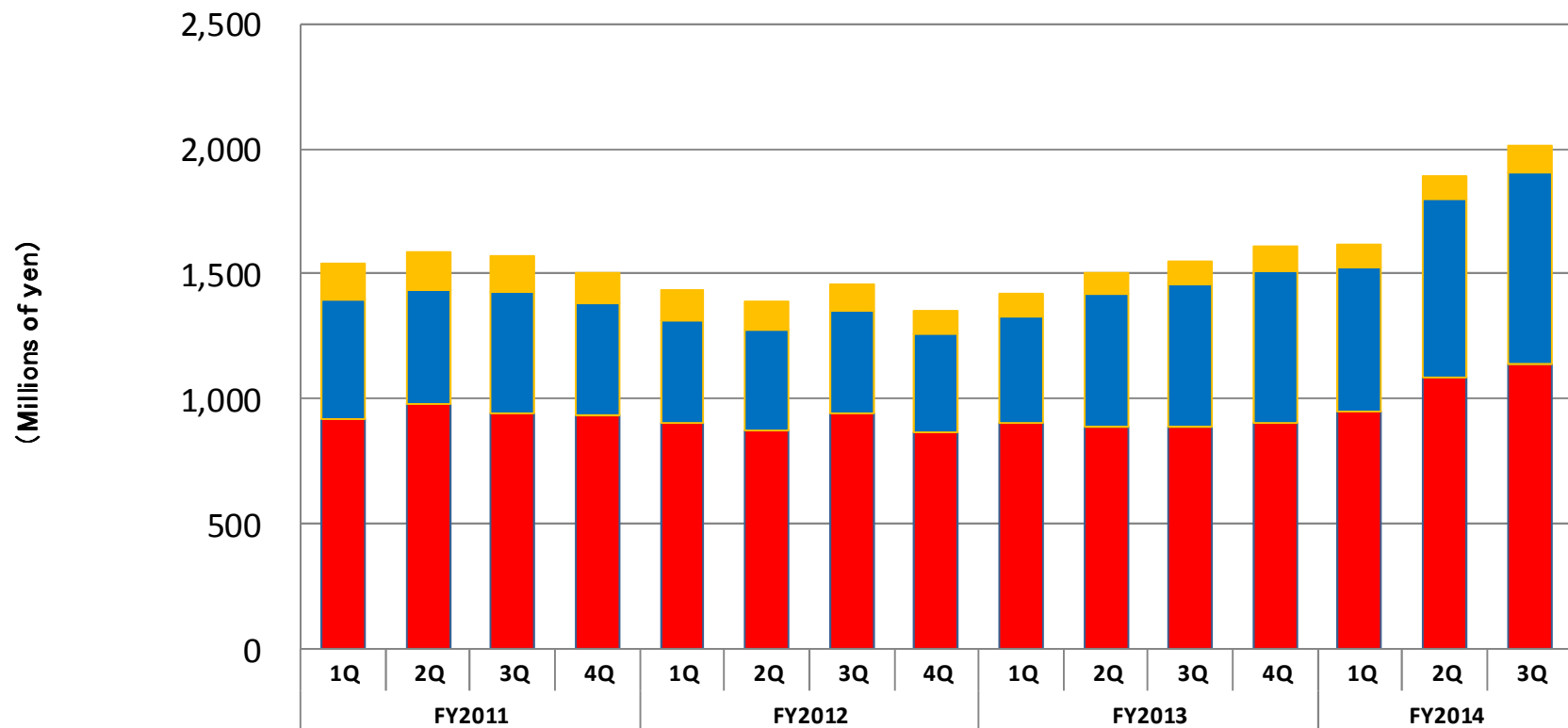
Sales by Product - Consolidated



Chemical Sales – Consolidated 1

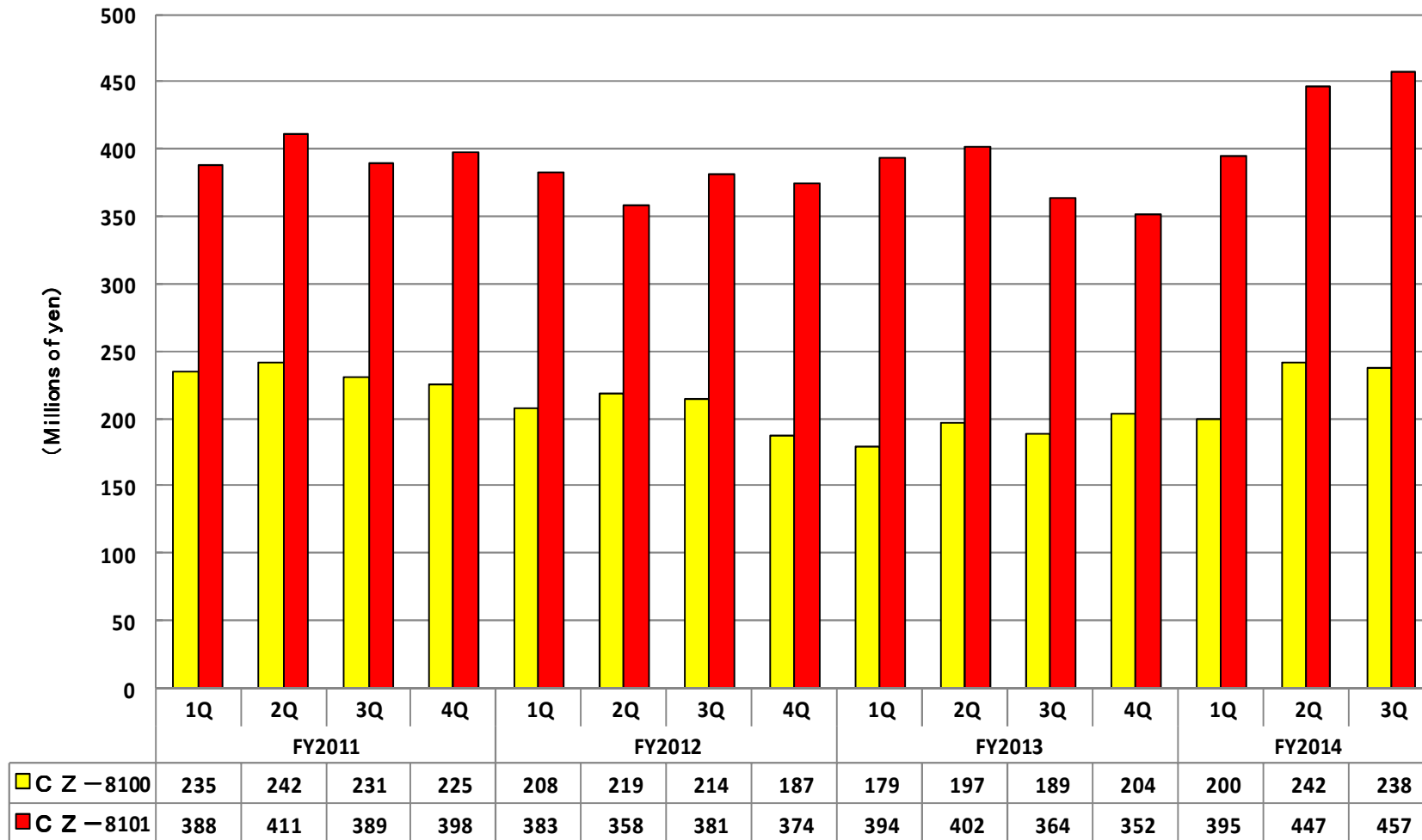


Chemical Sales – Consolidated 2

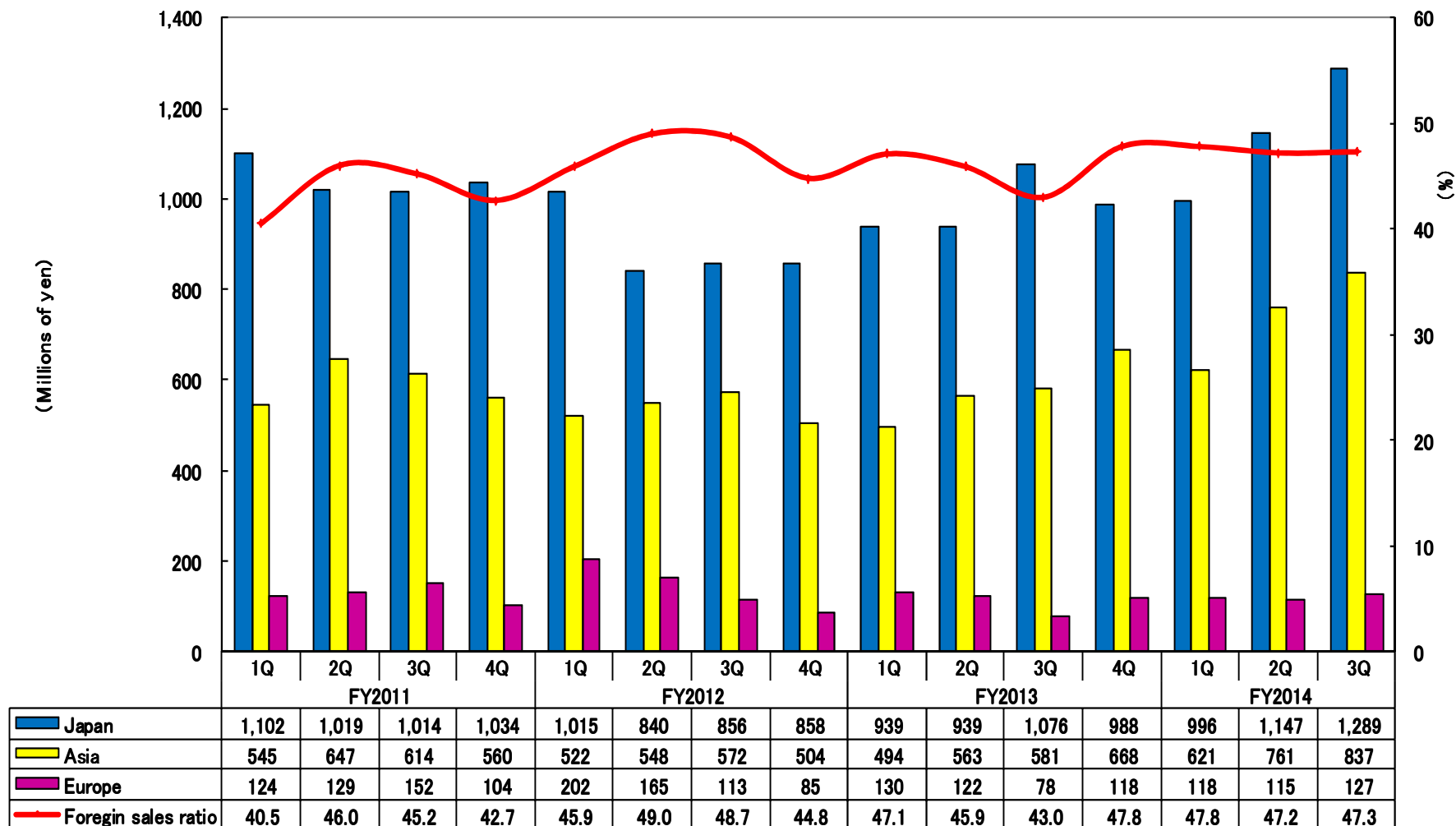


■ Other surface processing solution	143	149	143	123	123	114	106	88	91	86	91	94	87	90	102
■ Etching solution	482	460	485	445	406	403	405	398	427	529	568	612	580	716	767
■ Adhesion improves	919	979	944	938	905	871	945	864	905	892	891	902	950	1,087	1,142

CZ Series Sales

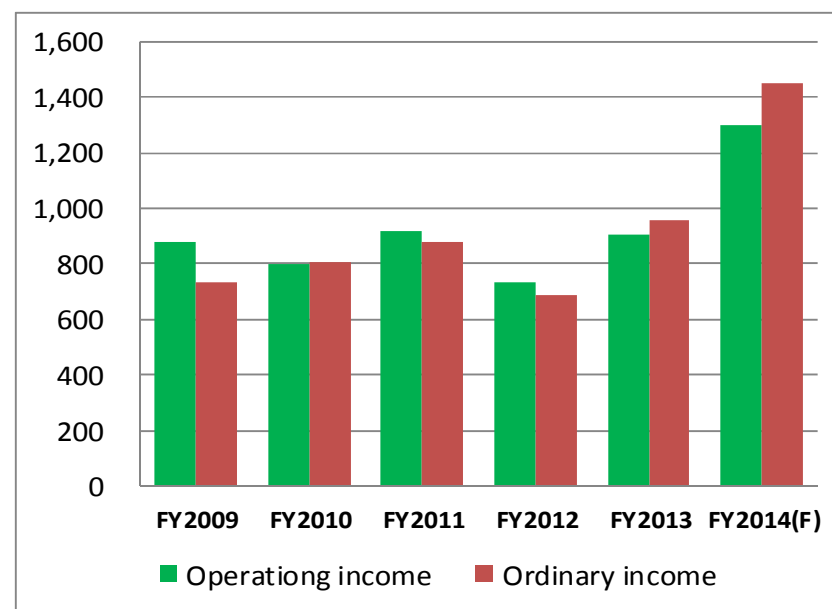
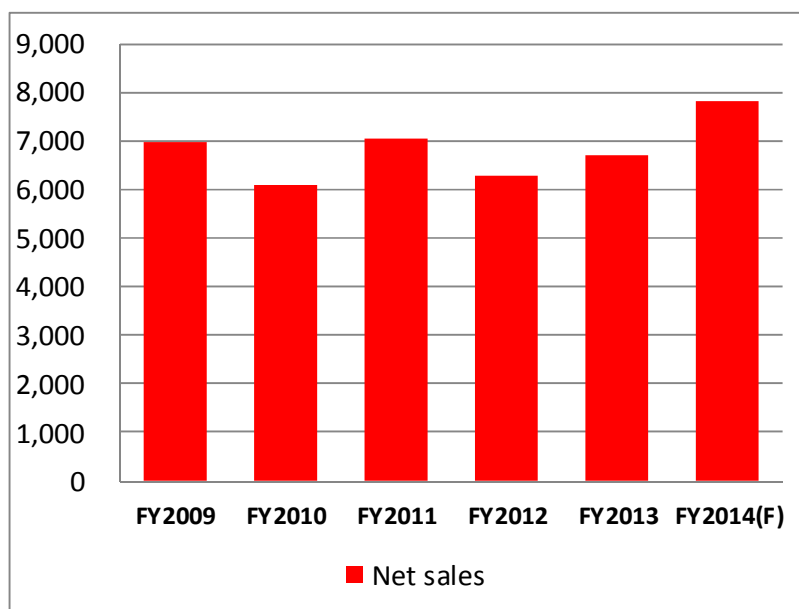


Sales by Region & Foreign Sales Ratio



FY2014 Financial Forecast

	FY2013		FY2014 (F)		
	Amount	Profit ratio	Amount	Profit ratio	vs FY2013
Net sales	¥ 6,703 million	—	¥ 7,800 million	—	116.3%
Operating income	¥ 917 million	13.7%	¥ 1,300 million	16.7%	141.6%
Ordinary income	¥ 956 million	14.3%	¥ 1,450 million	18.6%	151.5%
Net income	¥ 626 million	9.4%	¥ 1,000 million	12.8%	159.5%



(Unit: Millions of yen)